

Key Information Memorandum & Common Application Form

Continuous Offer of Open Ended Scheme(s) at NAV Based Prices

Solutions for your varied financial needs



Savings Solutions



Tax Savings Solutions



Regular Income Solutions



Wealth Creation Solutions

The Financial Solution(s) stated above is ONLY for highlighting the many advantages perceived from investments in Mutual Funds but does not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns. Mutual Fund investments are subject to market risks, read all scheme related documents carefully.







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Product Labeling

SPONSORS: Aditya Birla Financial Services Private Limited, Indian Rayon Compound, Veraval, Gujarat - 362 266. Sun Life (India) AMC Investments Inc., 150 King Street West, Toranto, ON Canada M5H 1J9. INVESTMENT MANAGER: Birla Sun Life Asset Management Company Limited, One India Bulls Cebtre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013. CIN: U65991MH1994PLC080811. REGISTRAR & TRANSFER AGENTS: Computer Age Management Services Pvt. Ltd. (CAMS), Unit: Birla Sun Life Mutual Fund, New No. 10, Old No. 178, M,G.R. Salai, Nungambakkam, Chennai - 600 034. This Common Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the scheme/Mutual Fund, due diligence certificate by the AMC, Key Personnel, Investor's rights & services, risk factors, penalties & pending litigations etc. investors should, before investment, refer to the Scheme Information Document and Statement of Additional Information available free of cost at any of the Investor Service Centres or distributors or from the website www.birlasunlife.com. The Scheme particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations 1996, as amended till date, and filed with Securities and Exchange Board of India (SEBI). The units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this Common KIM. This Common KIM is dated October 09, 2015.

| | | GROWTH SCHEMES | |
|---|------|---|--|
| Scheme | Thi | s product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life Advantage Fund (An Open ended Growth Scheme) | • | long term capital growth investments in equity and equity related securities | |
| Birla Sun Life Dividend Yield Plus | : | long term capital growth investments in equity and equity related securities of companies having relatively | |
| (An Open ended Growth Scheme) | | high dividend yield | |
| Birla Sun Life Midcap Fund (An Open ended Growth Scheme) | : | long term capital growth investments primarily in mid cap stocks | |
| Birla Sun Life MNC Fund (An Open ended Growth Scheme) | • | long term capital growth investments primarily in equity and equity related securities of multinational companies (MNCs) | |
| Birla Sun Life Index Fund (An Open ended Index Linked Scheme) | : | long term capital growth investments in stocks in line with CNX Nifty and / or in exchange traded derivatives on the CNX Nifty to generate comparable returns, subject to tracking errors | |
| Birla Sun Life Top 100 Fund (An Open ended Growth Scheme) | : | long term capital growth investments in equity and equity related securities of top 100 companies as measured by market capitalisation | |
| Birla Sun Life Equity Fund (An Open ended Growth Scheme) | : | long term capital growth investments in equity and equity related securities | Moderate Mo |
| Birla Sun Life Frontline Equity Fund (An Open ended Growth Scheme) | • | long term capital growth investments in equity and equity related securities, diversified across various industries in line with the benchmark index, S&P BSE 200 | Moderate Moderate Moderate Mighately |
| Birla Sun LifeTax Plan (An Open ended Equity Linked Savings Scheme (ELSS) with a lock-in of 3 years) | • | long term capital growth investments in equity and equity related securities, with tax benefit under section 80C, subject to eligibility | High |
| Birla Sun Life Tax Relief '96 (An Open Ended Equity Linked Savings Scheme (ELSS) with a lock-in of 3 years) | : | long term capital growth investments in equity and equity related securities, with tax benefit under section 80C, subject to eligibility | LOW HIGH Investors understand that their principal will be at |
| Birla Sun Life Small & Midcap Fund (An Open ended Small and Mid Cap Equity Scheme) | • | long term capital growth investments predominantly in equity and equity related securities of companies considered to be small and midcap | moderately high risk |
| Birla Sun Life Pure Value Fund (An Open ended Diversified Equity Scheme) | • | long term capital growth investments in equity and equity related securities by following value investing strategy | |
| Birla Sun Life India Reforms Fund (An Open ended Equity Scheme) | • | long term capital growth investments in equity and equity related securities of companies expected to benefit from the economic reforms, PSU divestment and increased government spending | |
| Birla Sun Life Long Term Advantage Fund (An Open ended Diversified Equity Scheme) | • | long term capital growth investments in equity and equity related securities | |
| Birla Sun Life Tax Savings Fund (An Open ended Equity Linked Savings Scheme) | | investment in equity linked savings scheme (lock in period of 3 years) which aims to provide medium to long term capital appreciation along with income tax rebate investment predominantly in equity and equity related securities | |
| Birla Sun Life Equity Savings Fund (An Open ended Equity Scheme) | • | Long term capital growth and income An open ended equity scheme investing in equity and equity related securities including the use of equity derivatives strategies and arbitrage opportunities with balance exposure in debt and money market instruments | |
| Birla Sun Life India Opportunities Fund (An Open ended Growth Scheme) | • | long term capital growth investments in equity and equity related securities of companies that seek to leverage India's competitive advantages in global outsourcing theme | |
| Birla Sun Life Infrastructure Fund (An Open ended Growth Scheme) | • | long term capital growth investments in equity and equity related securities of companies that are participating in the growth and development of Infrastructure in India | |
| Birla Sun Life India GenNext Fund (An Open ended Growth scheme) | : | long term capital growth investments in equity and equity related securities of companies that are expected to benefit from the rising consumption patterns in India fuelled by high disposable incomes | |
| Birla Sun Life Buy India Fund (An Open ended Growth Scheme) | • | long term capital growth investments in equity and equity related securities of companies driven by India's large population and inherent consumption patterns with focus on consumer and healthcare sectors | toll Moderate Moor |
| Birla Sun Life New Millennium Fund (An Open ended Growth Scheme) | • | long term capital growth investments in equity and equity related securities with a focus on investing in IT, media, telecom related and other technology enabled companies | Moderate Moderate Moderate Moderate Moderate |
| Birla Sun Life International Equity Fund-Plan A (An Open ended Diversified Equity Scheme) | • | long term capital growth investments predominantly in equity and equity related securities in the international markets | High |
| Birla Sun Life International Equity Fund-Plan B (An Open ended Diversified Equity Scheme) | • | long term capital growth investments in equity and equity related securities in the domestic market (65 to 75%) and in international markets (25 to 35%) | LOW HIGH Investors understand that their principal will be at |
| Birla Sun Life Special Situations Fund (An Open ended Diversified Equity Scheme) | • | long term capital growth investments in equity and equity related securities by following investment strategy that would take advantage of Special Situations like buy backs, open offers, demerger etc. & contrarian investment style | high risk |
| Birla Sun Life Commodity Equities Fund - Global Agri Plan (An Open ended Growth Scheme) | : | long term capital growth investments in stocks of Agri commodity companies, i.e., companies engaged in or focusing on the Agri business, whether issued in India or overseas | |
| Birla Sun Life Banking And Financial Services Fund (An Open ended Banking & Financial Services Sector Scheme) | • | long term capital growth Investments in equity and equity related securities of companies engaged in banking and financial services | |
| Birla Sun Life Enhanced Arbitrage Fund (An Open ended Equity Scheme) | • | income over short term investments in equity and equity related securities including derivatives for taking advantage from the price differentials/mis-pricing prevailing for stock/index in various segments (Cash & Futures) | LOW HIGH |
| *Investors should consult their fin | anci | al advisers if in doubt whether the product is suitable for them. | Investors understand that their principal will be at moderate risk |

| | DALANCED COURMED | |
|---|---|--|
| Scheme | BALANCED SCHEMES This product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life '95 Fund (An Open ended Balanced Scheme) | long term capital growth and income investment predominantly in equity and equity related securities as well as debt and money market instruments | Hoderate Mocerate Moc |
| Birla Sun Life Dynamic Asset Allocation Fund (An Open ended Asset Allocation Scheme) | capital appreciation and regular income in the long term investment in equity and equity related securities as well as fixed income securities (Debt & Money Market Securities) | LOW HIGH Investors understand that their principal will be at moderately high risk |
| Scheme | FUND OF FUNDS SCHEMES This product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life Asset Allocation Fund – Aggressive Plan (An Open ended Fund of Funds Scheme) | long term capital growth and income investments in basket of equity and debt mutual fund schemes | Historica |
| Birla Sun Life Asset Allocation Fund – Moderate Plan (An Open ended Fund of Funds Scheme) | long term capital growth and income investments in basket of equity and debt mutual fund schemes | |
| Birla Sun Life Gold Fund (An Open ended Fund of Fund Scheme) | returns in line with performance of Birla Sun Life Gold ETF (BSL GETF) over long term investments predominantly in units of Birla Sun Life Gold ETF BSL GETF invests in physical gold of 99.5% purity (fineness) | Moderate Moderate Moderate Moderate |
| Birla Sun Life 5 Star Multi Manager FoF Scheme (An Open ended Fund of Funds Scheme) | capital appreciation in the long term investment in portfolio of equity funds | High |
| Birla Sun Life Asset Allocator Multi Manager FoF Scheme (An Open ended Fund of Funds Scheme) | capital appreciation in the long term investment in portfolio of equity and debt funds | LOW HIGH |
| Birla Sun Life Financial Planning FoF - Prudent Plan (An Open ended Fund of Funds Scheme) | capital appreciation through strategic asset allocation which is based on satisfying the needs to a specific risk-return profile (Prudent) of investors in the long term investment in portfolio of mutual fund schemes (predominantly in a combination of equity funds, liquid/money market funds & debt funds) | Investors understand that their principal will be at moderately high risk |
| Birla Sun Life Financial Planning FoF-Aggressive Plan (An Open ended Fund of Funds Scheme) | capital appreciation through strategic asset allocation which is based on satisfying the needs to a specific risk-return profile (Aggressive) of investors in the long term investment in portfolio of mutual fund schemes (predominantly in equity funds) | |
| Birla Sun Life Asset Allocation Fund – Conservative Plan (An Open ended Fund of Funds Scheme) | long term capital growth and income investments in basket of debt and equity mutual fund schemes | Moderate Moderate Moderate |
| Birla Sun Life Active Debt Multi Manager FoF Scheme (An Open ended Fund of Funds Scheme) | capital appreciation in the long term investment in a dynamically managed portfolio of debt funds | High |
| Birla Sun Life Financial Planning FoF - Conservative Plan (An Open ended Fund of Funds Scheme) | capital appreciation through strategic asset allocation which is based on satisfying the needs to a specific risk-return profile (Conservative) of investors in the long term investment in portfolio of mutual fund schemes (predominantly in liquid / money market funds & debt funds) | LOW HIGH Investors understand that their principal will be at moderate risk |
| Birla Sun Life Global Commodities Fund (An Open ended Fund of Funds Scheme) | capital appreciation in the long term investment in units of global mutual funds which invest in commodity related securities | Moderate Moderate Moderate Moderate |
| Birla Sun Life Global Real Estate Fund (An Open ended Fund of Funds Scheme) | capital appreciation in the long term investment predominantly in units of Global Fund investing in Companies engaged in Real Estate Sector | High High |
| Birla Sun Life Latin America Equity Fund (An Open ended Fund of Funds Scheme) | capital appreciation in the long term investment predominantly in units of ING (L) Invest Latin America Fund | LOW HIGH Investors understand that their principal will be at high risk |
| Scheme | INCOME SCHEMES This product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life MIP II - Wealth 25 Plan (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus) | regular income with capital growth over medium to long term investments in debt and money market instruments as well as equity and equity related securities [20-30%] | LOW HIGH Investors understand that their principal will be at moderately high risk |

| | | INCOME SCHEMES | |
|--|--------|--|--|
| Scheme | Thi | s product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life MIP (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus) | : | regular income with capital growth over medium to long term. investments in debt and money market instruments as well as equity and equity related securities [upto 15%]. | |
| Birla Sun Life MIP II - Savings 5 Plan (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus) | : | regular income with capital growth over medium to long term investments in debt and money market instruments as well as equity and equity related securities [0-10%] | |
| Birla Sun Life Monthly Income (An Open ended Income Scheme. Monthly income is not assured and is subject to availability of distributable surplus) | : | regular income with capital growth over medium to long term investments in debt and money market instruments as well as equity and equity related securities [upto 15%] | |
| Birla Sun Life Income Plus (An Open ended Income Scheme) | : | income with capital growth over medium to long term investments in a combination of debt and money market instruments including government securities of varying maturities | Moderate Mod |
| Birla Sun Life Gilt Plus - PF Plan (An Open ended Government Securities Scheme) | : | income with capital growth over medium to long term investments exclusively in Government Securities | Mo Cr |
| Birla Sun Life Constant Maturity 10 Year Gilt Fund (An Open ended Government Securities Scheme) | | credit risk-free returns based on their own view on interest rate scenario over short to medium term investments in a portfolio of Central Government securities of around 10 year average maturity. | Mo7 High |
| Birla Sun Life Government Securities Fund - Long Term Plan (An Open ended Gilt Scheme) | : | income with capital growth over medium to long term investments exclusively in Government Securities | LOW HIGH Investors understand that their principal will be at moderate risk |
| Birla Sun Life Dynamic Bond Fund (An Open ended Income Scheme) | : | income with capital growth over short term investments in actively managed portfolio of high quality debt and money market instruments including government securities. | moderate lisk |
| Birla Sun Life Short Term Opportunities Fund (An Open ended Income Scheme) | • | income with capital growth over short to medium term investments in debt and money market instruments with short to medium term maturities across the credit spectrum within the investment grade | |
| Birla Sun Life Treasury Optimizer Plan (An Open ended Short Term Income Scheme) | • | reasonable returns with convenience of liquidity over short term investments in debt and money market securities with relatively low levels of interest rate risk | |
| Birla Sun Life Medium Term Plan (An Open ended Income Scheme) | • | income with capital growth over medium to long term investments in debt and money market instruments | |
| Birla Sun Life Corporate Bond Fund (An Open ended Income Scheme) | : | Income with capital growth over short to medium term Investment in portfolio of corporate debt securities with short to medium term maturities across the credit spectrum within the investment grade. | |
| Birla Sun Life Gilt Plus - Liquid Plan (An Open ended Government Securities Scheme) | : | income with capital growth over short term investments in actively managed portfolio of high quality debt and money market instruments including government securities. | W Moderate W |
| Birla Sun Life Short Term Fund (An Open ended Income Scheme) | : | income with capital growth over short term investments in debt and money market instruments. | Moderate Moderate Moderate Moderate |
| Birla Sun Life Government Securities Fund - Short Term Plan (An Open ended Gilt Scheme) | | income with capital growth over short term investments exclusively in Government Securities | High Mo7 |
| Birla Sun Life Savings Fund (An Open ended Short Term Income Scheme) | | reasonable returns with convenience of liquidity over short term investments in debt and money market instruments | |
| Birla Sun Life Floating Rate Fund - Long Term Plan (An Open ended Income Scheme) | : | income with capital growth over short term investments in a mix of fixed and floating rate debt and money market instruments | LOW HIGH Investors understand that their principal will be at moderately low risk |
| Birla Sun Life Cash Manager (An Open ended Income Scheme) | : | reasonable returns with convenience of liquidity over short term investments in a basket of debt and money market instruments of very short maturities | industries for hex |
| Scheme | Thi | LIQUID SCHEMES s product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life Cash Plus | | reasonable returns with high levels of safety and convenience of liquidity over | |
| (An Open ended Liquid Scheme) | • | short term investments in high quality debt and money market instruments with maturity of upto 91 days only | Moderate Mod |
| Birla Sun Life Floating Rate Fund-ShortTerm Plan (An Open ended Income Scheme) | • | reasonable returns with convenience of liquidity over short term investments in debt and money market instruments with maturity of upto 91 days only | LOW HIGH |
| | | MANUFACTURING SECTOR SCHEME | Investors understand that their principal will be at low risk |
| Scheme | Thi | s product is suitable for investors who are seeking*: | Riskometer |
| Birla Sun Life Manufacturing Equity Fund (An Open ended Manufacturing Sector Scheme) | • | long term capital growth investments in equity and equity related securities of companies engaged in manufacturing sector | Moderate Mod |
| | | | LOW HIGH |
| *Investors should consult the | ir fir | nancial advisers if in doubt whether the product is suitable for them. / | Investors understand that their principal will be at high risk Note: Risk is represented as: |

Key Information Memorandum & Common Application Form

Continuous Offer of Open ended Scheme(s) at NAV Based Prices

GROWTH SCHEMES

Birla Sun Life Advantage Fund An Open Ended Growth Scheme

Birla Sun Life Dividend Yield Plus An Open Ended Growth Scheme

Birla Sun Life Midcap Fund An Open Ended Growth Scheme

Birla Sun Life MNC FundAn Open Ended Growth Scheme

Birla Sun Life India Opportunities Fund An Open Ended Growth Scheme

Birla Sun Life Infrastructure Fund An Open Ended Growth Scheme

Birla Sun Life India GenNext Fund An Open Ended Growth Scheme

Birla Sun Life Index Fund
An Open Ended Index-Linked Growth Scheme

Birla Sun Life Top 100 Fund An Open Ended Growth Scheme

Birla Sun Life Equity Fund An Open Ended Growth Scheme

Birla Sun Life Frontline Equity Fund An Open Ended Growth Scheme

Birla Sun Life Buy India Fund An Open Ended Growth Scheme

Birla Sun Life New Millennium Fund An Open Ended Growth Scheme

Birla Sun Life International Equity FundAn Open Ended Diversified Equity Scheme

Birla Sun Life Special Situations FundAn Open Ended Diversified Equity Scheme

Birla Sun Life Commodity Equities Fund -Global Agri Plan

An Open Ended Growth Scheme

Birla Sun Life Enhanced Arbitrage Fund An Open Ended Equity Scheme

Birla Sun Life Tax Plan

An Open Ended Equity Linked Savings Scheme (ELSS)

(All Investments in the Scheme are subject to a lock-in period of 3 years from the date of allotment)

Birla Sun Life Tax Relief '96

An Open Ended Equity Linked Savings Scheme (ELSS)

(All Investments in the Scheme are subject to a lock-in period of 3 years from the date of allotment)

Birla Sun Life Small & Midcap Fund

An Open ended Small and Mid Cap Equity Scheme (erstwhile Birla Sun Life Long Term Advantage Fund-Series 1) Birla Sun Life Pure Value Fund

An Open ended Diversified Equity Scheme

Birla Sun Life India Reforms Fund An Open ended Equity Scheme

Birla Sun Life Long Term Advantage FundAn Open ended Diversified Equity Scheme

Birla Sun Life Tax Savings FundAn Open ended Equity Linked Savings Scheme

Birla Sun Life Equity Savings Fund An Open ended Equity Scheme

BANKING & FINANCIAL SERVICES SECTOR SCHEME

Birla Sun Life Banking And Financial Services Fund

An Open ended Banking & Financial Services Sector Scheme

MANUFACTURING SECTOR SCHEME

Birla Sun Life Manufacturing Equity FundAn Open ended Manufacturing Sector Scheme

BALANCED SCHEMES

Birla Sun Life '95 Fund An Open Ended Balanced Scheme

Birla Sun Life Dynamic Asset Allocation Fund An Open ended Asset Allocation Scheme

FUND OF FUNDS SCHEME

Birla Sun Life Asset Allocation FundAn Open Ended Fund of Funds Scheme

Birla Sun Life Gold FundAn Open Ended Fund of Fund Scheme

Birla Sun Life 5 Star Multi Manager FoF Scheme An Open Ended Fund of Funds Scheme

Birla Sun Life Active Debt Multi Manager FoF Scheme

An Open Ended Fund of Funds Scheme

Birla Sun Life Asset Allocator Multi Manager FoF Scheme

An Open Ended Fund of Funds Scheme

Birla Sun Life Financial Planning FoFAn Open Ended Fund of Funds Scheme

Birla Sun Life Global Commodities Fund An Open Ended Fund of Funds Scheme

Birla Sun Life Global Real Estate Fund An Open Ended Fund of Funds Scheme

Birla Sun Life Latin America Equity FundAn Open Ended Fund of Funds Scheme

INCOME SCHEMES

Birla Sun Life MIP

An Open Ended Income Scheme (Monthly Income is not assured and is subject to availability of distributable surplus)

Birla Sun Life MIP II

An Open Ended Income Scheme (Monthly Income is not assured and is subject to availability of distributable surplus)

Birla Sun Life Monthly Income

An Open Ended Income Scheme (Monthly Income is not assured and is subject to availability of distributable surplus)

> Birla Sun Life Income Plus An Open Ended Income Scheme

Birla Sun Life Short Term Fund An Open Ended Income Scheme

(erstwhile Birla Sun Life Income Fund)

Birla Sun Life Gilt PlusAn Open Ended Government Securities Scheme

Birla Sun Life Government Securities Fund An Open Ended Gilt Scheme

Birla Sun Life Dynamic Bond Fund An Open Ended Income Scheme

Birla Sun Life Short Term Opportunities Fund
An Open Ended Income Scheme

Birla Sun Life Savings FundAn Open Ended Short Term Income Scheme

Birla Sun Life Treasury Optimizer Plan An Open Ended Short Term Income Scheme (erstwhile Birla Sun Life Ultra Short Term Fund)

> Birla Sun Life Medium Term Plan An Open Ended Income Scheme

> Birla Sun Life Floating Rate Fund An Open Ended Income Scheme

Birla Sun Life Cash Manager An Open Ended Income Scheme

Birla Sun Life Cash PlusAn Open Ended Liquid Scheme

Birla Sun Life Corporate Bond Fund An Open ended Income Scheme THIS PAGE IS INTENTIONALLY LEFT BLANK

COMMON APPLICATION FORM

For Resident Indians and NRIs/FIIs/FPIs



(PLEASE READ THE INSTRUCTIONS BEFORE FILLING UP THE FORM. All sections to be completed in ENGLISH in BLACK / BLUE COLOURED INK and in BLOCK LETTERS.) Employee Unique ID. No. (EUIN) Distributor Name / ARN No. Sub Broker Name / ARN No. **Sub Broker Code** Application No. 84967 EUIN is mandatory for "Execution Only" transactions. Ref. Instruction No. 9

I/we hereby confirm that the EUIN box has been intentionally left blank my me/us as this transaction is executed without any interaction or advice by the employee/relationship manager/sales person of the above distributor/sub broker or notwithstanding the advice of in-appropriateness, if any, provided by the employee/relationship manager/sales person of the distributor/sub broker. First Applicant / Authorised Signatory TRANSACTION CHARGES FOR APPLICATIONS ROUTED THROUGH DISTRIBUTORS/AGENTS ONLY (Refer Instruction 1 (viii)) In case the subscription (lumpsum) amount is ₹ 10,000/- or more and your Distributor has opted to receive Transaction Charges, ₹ 150/- (for first time mutual fund investor) or ₹ 100/- (for investor other than first time mutual fund investor) will be deducted from the subscription amount and paid to the distributor. Units will be issued against the balance amount invested. EXISTING UNITHOLDER please fill in your Folio No., Name & Email ID and then proceed to Section 5 (Applicable details and Mode of holding will be as per the existing Folio No.) Existing Folio No. 1. FIRST / SOLE APPLICANT INFORMATION (MANDATORY) (Refer Instruction No. 2,3,4) Fresh / New Investors fill in all the blocks. (1 to 10) In case of investment "On behalf of Minor", Please Refer Instruction no. 2(ii) NAME OF FIRST / SOLE APPLICANT Mr. Ms. M/s. PAN / PEKRN (Mandatory) ☐ KYC Date of Birth* **AADHAR Card Number** NAME OF THE SECOND APPLICANT Mr Ms M/s ☐ KYC PAN / PEKRN (Mandatory) Date of Birth* **AADHAR Card Number** NAME OF THE THIRD APPLICANT Mr. Ms. M/s. PAN / PEKRN (Mandatory) Date of Birth** ☐ KYC **AADHAR Card Number** NAME OF THE GUARDIAN (In case First / Sole Applicant is minor) / CONTACT PERSON - DESIGNATION / POA HOLDER (In case of Non-individual Investors) Mr. Ms. M/s. PAN / PEKRN (Mandatory) ☐ KYC Date of Birth* **AADHAR Card Number** RELATIONSHIP OF GUARDIAN (Refer Instruction No. 2(ii)) ISD CODE TEL: OFF TEL: RESI ** Mandatory in case the First / Sole Applicant is Minor Proof of the Relationship with Minor** TAX STATUS [Please tick (/)] (Applicable for First / Sole Applicant) Resident Individual ☐ NRI - NRO HUF Club / Society ☐ PIO ■ Body Corporate Minor Government Body FIIs Sole Proprietor Trust NRI - NRE Bank & FI Partnership Firm QFI Others Single MODE OF HOLDING [Please tick (🗸)] (Please Refer Instruction No. 2(v)) ☐ Joint Anyone or Survivor (Default option is Anyone or survivor) MAILING ADDRESS OF FIRST / SOLE APPLICANT (P.O.Box Address is not sufficient. Please provide full address.) (Indian Address in case of NRIs/Fils) CITY PIN CODE STATE ACKNOWLEDGEMENT SLIP (To be filled in by the Investor) **COMMON APPLICATION FORM** Application No. Birla Sun Life Asset Management Company Limited Collection Centre / One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013 Birla Sun Life BSLAMC Stamp & Signature Mutual Fund Toll Free : 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 567679 | Email: connect@birlasunlife.com Received from Mr. / Ms. Date: [Please tick (/)] ENCLOSED PAN/PEKRN Proof KYC Complied NECS Form Yes No

| mail ld | | | | | | | | | | | | | |
|--|---|---|--|---|--|---|---|--|--|--|---|-------------------|-------------|
| Default Communication | node is E-mail | only, if you w | ish to rece | ive follo | wing doo | cument(s) via į | physical mode: [| lease tick (🗸)] | Account S | Statement Annua | I Report | Other Statutory | Inforn |
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| ANK ACCOUNT DET | AII S (Please no | to that as nor | SERI Romu | ılatione i | t ie manı | datory for inve | | | ount detaile) Re | fer Instruction No. 3(Δ) | | | |
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| Branch Address | | | | | | | | | | | | | |
| in Code | | | | City | | | | | | | | | |
| account No. | | | | | | | | | | | | | |
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| 1 Digit IFSC Code | | | | | | | 9 Digit MICR Co | ode | | | | | |
| NVESTMENT DETAIL | C International / | 11 (Rafar Instruction | on No. 5. Q. 8. 1 | 1/1) (If this o | partion is la | off blank only folio | will be created) | | | | | | |
| S. *Cheque / D Scheme Name (r |) Favouring | | Plan/Optior Option | <u> </u> | Swe | ep to or Dividend option) | Amount Invested (₹) | ^DD Charges | Net Amount Paid (₹) | Cheque/DD No./UTR No. (in case of NEFT/RTGS) | Bank and Bi | ranch and Account | Num |
| | | | | | | | | | | | | | |
| Type of Account : Saving YC DETAILS (Man | datory) | NRO / FCNR / I | NRSR) *AI | II purcha: | Plan / | Option Subject to realize | ation of funds ^F | lefer to Instru | ction No. 5 (vi) | | | | |
| Type of Account : Saving IYC DETAILS (Man ICCUPATION IPlease tick (| datory) / II Private So | NRO / FCNR / I | ☐ Pub | olic Sect | Plan / ses are s | Option subject to realize ce Gover | nment Service | Busines | s Profess | _ 0 | _ | d Housewife | |
| Type of Account : Saving YC DETAILS (Man | datory) / II Private So Student | ector Service | ☐ Pub | olic Secto | Plan / ses are s | Option subject to realize ce Gover | nment Service | Busines | s 🗌 Profess | (p | lease specify) | | |
| Type of Account : Saving YC DETAILS (Man | datory) / II Private So | ector Service | ☐ Pub | olic Secto | Plan / sees are s or Servicer | Option cubject to realize ce Gover Others ce Gover | nment Service s | ☐ Busines | s Profess | _ 0 | lease specify) | | |
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| To register multiple nominee please | fill separate Multiple nomina | ation Form. | | | | |
| ATCA & CRS INFORMATION [Plea | se tick (✔)] For Individuals | s & HUF (Mandatory) | Non Individual investors should mandato | orily fill seperate | e FATCA detail form | |
| Is the applicant(s)/ guardian's Cou | Business Residential ntry of Birth / Citizenship / g information [mandatory] | □ Business □ Regi | istered Office (for address mentioned in for idency other than India? Yes sociated Tax Reference Numbers below. | m/existing addre □ No | ss appearing in Folio) | |
| Category | First Applicant (inc | cluding Minor) | Second Applicant/ Guardian | <u> </u> | Third Appl | icant |
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| Place/ City of Birth | | | | | | |
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| Country of Tax Residency# | | | | | | |
| Tax Payer Ref. ID No^ | | | | | | |
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| #To also include USA, where th | ne individual is a citizen/ | green card holder of | USA. ^In case Tax Identification Numl | oer is not availa | ble, kindly provide its | functional equivalent |
| CLARATION(S) & SIGNATURE(S) | (Refer Instruction No. 1) | | | | | |
| nditions, rules and regulations governi ntravention of any Act, Rules, Regulat vernment of India from time to time. I/V r Non-Individual Investors: I/We herebutual fund and the application is being se may arise so, hereby agree to indem r NRIs only: I/We confirm that I am/we ternal /Non-Resident Ordinary /FCNR acconfirm that details provided by me/have voluntarily subscribed to the onfirm of having read, understood and und by the same. I further undertake in nsequences thereof. Le ARN holder has disclosed to me/us a heme is being recommended to me/us at heme is being recommended to me/us at the control of the confirment of the confir | ng the scheme. I/We hereby di tions, Notifications or Directio We have understood the details by confirm that the object claus made within the limits for the s nnify BSLAMC / BSLMF in case a are Non Residents of Indian I account. (Refer Inst. No. 6) 'us are true and correct. Line access for transacting thr agree to abide the terms and to discharge the obligations co that is the form the commissions (in the form the commissions (in the form the commissions). | eclare that the amount in ns of the provisions of the soft the provisions of the soft the scheme & I/we have of the constitution doctors and I/we are complying of any dispute regarding Nationality/Origin and the rough the internet facility conditions for availing cast on me and shall not an of trail commission or a uirements of this Form (r | e Information Document of the Scheme, I/We havested in the scheme is through legitimate sourche Income Tax Act, Anti Money Laundering Lawave not received nor have been induced by any reument of the entity (viz. MOA / AOA / Trust Deed, g with all requirements / conditions of the entity; the eligibility, validity and authorization of the entity of the have remitted funds from abroad through provided by Birla Sun Life Asset Management Of the internet facility more particularly mention at any time deny or repudiate the on-line transamy other mode), payable to him for the different extead along with FATCA & CRS Instructions) and have CRS Terms and Conditions and hereby accept the | ces only and does now, and to corruption beate or gifts, direct etc.), allows us to a while applying for the applying that approved banking approved banking the approved banking | not involve and is not design Laws or any other applica thy or indirectly in making th apply for investment in this the investments and I/We, i olicants who have applied o ng channels or from funds astment Manager of Birla St www.birlasunlife.com and arme and I shall be solely lia tes of various Mutual Funds the information provided b | ee to abide by the terms, ned for the purpose of the bible laws enacted by the his investment. scheme of Birla Sun Life ncluding the entity, if the n behalf of the entity. in my/our Non-Resident un Life Mutual Fund) and I hereby undertake to be able for all the costs and from amongst which the |
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| Signature of First Applicant / Au | thorised Signatory | | ignature of Second Applicant | | Signature of Third Applican | nt |
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COMMON APPLICATION FORM

For Resident Indians and NRIs/FIIs/FPIs



(PLEASE READ THE INSTRUCTIONS BEFORE FILLING UP THE FORM. All sections to be completed in ENGLISH in BLACK / BLUE COLOURED INK and in BLOCK LETTERS.) Employee Unique ID. No. (EUIN) Distributor Name / ARN No. Sub Broker Name / ARN No. Sub Broker Code Application No. 84967 EUIN is mandatory for "Execution Only" transactions. Ref. Instruction No. 9

I/we hereby confirm that the EUIN box has been intentionally left blank my me/us as this transaction is executed without any interaction or advice by the employee/relationship manager/sales person of the above distributor/sub broker or notwithstanding the advice of in-appropriateness, if any, provided by the employee/relationship manager/sales person of the distributor/sub broker. First Applicant / Authorised Signatory TRANSACTION CHARGES FOR APPLICATIONS ROUTED THROUGH DISTRIBUTORS/AGENTS ONLY (Refer Instruction 1 (viii)) In case the subscription (lumpsum) amount is ₹ 10,000/- or more and your Distributor has opted to receive Transaction Charges, ₹ 150/- (for first time mutual fund investor) or ₹ 100/- (for investor other than first time mutual fund investor) will be deducted from the subscription amount and paid to the distributor. Units will be issued against the balance amount invested. EXISTING UNITHOLDER please fill in your Folio No., Name & Email ID and then proceed to Section 5 (Applicable details and Mode of holding will be as per the existing Folio No.) Existing Folio No. 1. FIRST / SOLE APPLICANT INFORMATION (MANDATORY) (Refer Instruction No. 2,3,4) Fresh / New Investors fill in all the blocks. (1 to 10) In case of investment "On behalf of Minor", Please Refer Instruction no. 2(ii) NAME OF FIRST / SOLE APPLICANT Mr. Ms. M/s. PAN / PEKRN (Mandatory) ☐ KYC Date of Birth* **AADHAR Card Number** NAME OF THE SECOND APPLICANT Mr Ms M/s ☐ KYC PAN / PEKRN (Mandatory) Date of Birth* **AADHAR Card Number** NAME OF THE THIRD APPLICANT Mr. Ms. M/s. PAN / PEKRN (Mandatory) Date of Birth** ☐ KYC **AADHAR Card Number** NAME OF THE GUARDIAN (In case First / Sole Applicant is minor) / CONTACT PERSON - DESIGNATION / POA HOLDER (In case of Non-individual Investors) Mr. Ms. M/s. PAN / PEKRN (Mandatory) ☐ KYC Date of Birth* **AADHAR Card Number** RELATIONSHIP OF GUARDIAN (Refer Instruction No. 2(ii)) ISD CODE TEL: OFF TEL: RESI ** Mandatory in case the First / Sole Applicant is Minor Proof of the Relationship with Minor** TAX STATUS [Please tick (/)] (Applicable for First / Sole Applicant) Resident Individual ☐ NRI - NRO HUF Club / Society ☐ PIO Body Corporate Minor Government Body FIIs Sole Proprietor Trust NRI - NRE Bank & FI Partnership Firm QFI Others Single MODE OF HOLDING [Please tick (🗸)] (Please Refer Instruction No. 2(v)) ☐ Joint Anyone or Survivor (Default option is Anyone or survivor) MAILING ADDRESS OF FIRST / SOLE APPLICANT (P.O.Box Address is not sufficient. Please provide full address.) (Indian Address in case of NRIs/Fils) CITY PIN CODE STATE ACKNOWLEDGEMENT SLIP (To be filled in by the Investor) **COMMON APPLICATION FORM** Application No. Birla Sun Life Asset Management Company Limited Collection Centre / One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013 Birla Sun Life BSLAMC Stamp & Signature Mutual Fund Toll Free : 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 567679 | Email: connect@birlasunlife.com Received from Mr. / Ms. Date: [Please tick (/)] ENCLOSED PAN/PEKRN Proof KYC Complied NECS Form Yes No

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| Is the applicant(s)/ guardian's Cou | Business Residential ntry of Birth / Citizenship / g information [mandatory] | □ Business □ Regi | istered Office (for address mentioned in for idency other than India? Yes sociated Tax Reference Numbers below. | m/existing addre □ No | ss appearing in Folio) | |
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| #To also include USA, where th | ne individual is a citizen/ | green card holder of | USA. ^In case Tax Identification Numl | oer is not availa | ble, kindly provide its | functional equivalent |
| CLARATION(S) & SIGNATURE(S) | (Refer Instruction No. 1) | | | | | |
| nditions, rules and regulations governi ntravention of any Act, Rules, Regulat vernment of India from time to time. I/V r Non-Individual Investors: I/We herebutual fund and the application is being se may arise so, hereby agree to indem r NRIs only: I/We confirm that I am/we ternal /Non-Resident Ordinary /FCNR acconfirm that details provided by me/have voluntarily subscribed to the onfirm of having read, understood and und by the same. I further undertake in nsequences thereof. Le ARN holder has disclosed to me/us a heme is being recommended to me/us at heme is being recommended to me/us at the control of the confirment of the confir | ng the scheme. I/We hereby di tions, Notifications or Directio We have understood the details by confirm that the object claus made within the limits for the s nnify BSLAMC / BSLMF in case a are Non Residents of Indian I account. (Refer Inst. No. 6) 'us are true and correct. Line access for transacting thr agree to abide the terms and to discharge the obligations co that is the form the commissions (in the form the commissions (in the form the commissions). | eclare that the amount in ns of the provisions of the soft the provisions of the soft the scheme & I/we have of the constitution doctors and I/we are complying of any dispute regarding Nationality/Origin and the rough the internet facility conditions for availing cast on me and shall not an of trail commission or a uirements of this Form (r | e Information Document of the Scheme, I/We havested in the scheme is through legitimate sourche Income Tax Act, Anti Money Laundering Lawave not received nor have been induced by any reument of the entity (viz. MOA / AOA / Trust Deed, g with all requirements / conditions of the entity; the eligibility, validity and authorization of the entity of the have remitted funds from abroad through provided by Birla Sun Life Asset Management Of the internet facility more particularly mention at any time deny or repudiate the on-line transamy other mode), payable to him for the different extead along with FATCA & CRS Instructions) and have CRS Terms and Conditions and hereby accept the | ces only and does now, and to corruption beate or gifts, direct etc.), allows us to a while applying for the applying that approved banking approved banking the approved banking | not involve and is not design Laws or any other applica thy or indirectly in making th apply for investment in this the investments and I/We, i olicants who have applied o ng channels or from funds astment Manager of Birla St www.birlasunlife.com and arme and I shall be solely lia tes of various Mutual Funds the information provided b | ee to abide by the terms, ned for the purpose of the bible laws enacted by the his investment. scheme of Birla Sun Life ncluding the entity, if the n behalf of the entity. in my/our Non-Resident un Life Mutual Fund) and I hereby undertake to be able for all the costs and from amongst which the |
| | | | | | | |
| Signature of First Applicant / Au | thorised Signatory | | ignature of Second Applicant | | Signature of Third Applican | nt |
| J. Marano or r not rippinounit / Al | | U | o pproduct | | | |

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INSTRUCTIONS FOR FILLING APPLICATION FORM

GENERAL INSTRUCTIONS

- Please read the terms of the Key Information Memorandum, the Statement of Additional Information / Scheme Information Document and addendum issued from time to time carefully before filling the Application Form. Investors should also appraise themselves of the prevailing Load structure on the date of submitting the Application Form. Investors are deemed to have accepted the terms subject to which this offer is being made and bind themselves to the terms upon signing the Application Form and tendering payment.

 Application form should be completed in English and in BLOCK LETTERS. Please tick in the appropriate boxes wherever applicable.
- The signature should be in English or in any of the Indian languages specified in the eighth schedule of the Constitution of India. Thumb Impressions must be attested by a magistrate or a notary public or a special executive magistrate under his/her official seal. Applications by minors should be signed by the guardians. In case of H. U. F., the Karta should sign on behalf of the H. U. F.

- behalf of the H. U. F.
 The application complete in all respects along with the cheque / demand draft must be submitted to the nearest designated Investor Service Centre. Applications incomplete in any respect or not accompanied by cheque or demand draft of the amount payable are liable to be rejected and the money paid will be refunded without interest.

 No receipt will be issued for the application money. The designated Investors Service Centre will stamp and return the acknowledgment slip in the application form, to acknowledge receipt of the application.

 All chaques and bank draft must be drawn in favour of "Scheme Name" and crossed "Account Payee Only". A separate cheque or bank draft must accompany each application (each Scheme. In case the Scheme name as provided by investor on the application form and on the payment instrument are different, the application shall be processed and units allotted of the Scheme as mentioned in the application Form duly signed by investor.
- Interestries are inclined in the application Form dury signed by investor. Investors afready holding a folio in Birls Sun Life Mutual Fund can provide their existing Folio Number and Name of applicants(s) corresponding to the said folio. It is the responsibility of the Investor to ensure correctness of such details provided. The personal details and Bank Account details as registered in the existing folio number as provided would apply to the said investment and the registered details would prevail over any conflicting information furnished in this form. The AMC reserves the right to assign any of the existing Folio Number of the investor against multiple applications and / or subsequent purchases under this new application form lodged, with identical mode of holding and address and such other criterions and integrity checks as may be determined by the AMC from time to time.

TRANSACTION CHARGES

TRANSACTION CHÁRGES
SEBI with the intent to enable investment by people with small saving potential and to increase reach of Mutual Fund products in urban areas and in smaller towns, wherein the role of the distributor is considered vital, has allowed AMCs vide its circular No. Cir/ IMD/ DF/13/2011 dated August 22, 2011 to deduct transaction charges for subscription of ₹ 10,000/- and above. In accordance with the said circular, if the distributor, through which your application form is being routed, has opted to receive the Transaction Charges, Birls Sun Life Asset Management Co. Ltd. / Birla Sun Life Mutual Fund shall deduct the Transaction Charge of ₹ 150/- (for First Time Mutual Fund Investor) or ₹ 100/- (for Investor other than First Time Mutual Fund Investor) is existing Mutual Fund Investor) from your subscription amount and pay the same to such distributor. Thereafter, the units shall be allotted against the balance amount invested after deduction of Transaction charges payable to the distributor. The statement of account shall clearly state the net investment as gross subscription less transaction charge and depict the number of units allotted against the net investment amount.

Please note that Transaction Charges shall not be deducted in the following cases:
a. purchases / subscriptions for an amount less than ₹ 10,000/-:

Please note that Transaction Charges shall not be deducted in the following cases:

a. purchases / subscriptions for an amount less than ₹ 10,000/-;

b. Transaction other than purchases / subscriptions relating to new inflows such as Switches / STPs / Dividend Sweep etc.

c. Purchases / subscriptions made directly with the Mutual Fund (i.e. not routed through any distributor / agent).

In case of investments through Systematic Investment Plan (SIP): Transaction charges in case of investments through Systematic Investment Plan (SIP) shall be deducted only if the total commitment (i.e. amount per SIP installment x No. of installments) amounts to ₹ 10,000/- or more. The transaction charges shall be deducted in 3-4 installments.

Investor should note that, as per SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09, dated June 30, 2009, the upfront commission, if any, on investment made by the investor shall continue to be paid by the investor directly to the Distributor by a separate cheque, based on his assessment of various factors including the service rendered by the Distributor.

INVESTOR PARTICULARS

- Name and address must be given in full. P.O. Box address is not sufficient. In case of NRIs/ FII investors an overseas address must be provided.

 "On behalf of Minor" Accounts: Name of Guardian must be mentioned if investments are being made on behalf of a minor. Date of birth is mandatory in case of minor. The minor shall be the first and the sole holder in the account (folio). No joint holder will be allowed in an account (folio) where minor is the first or sole holder. Guardian in the account (folio) on behalf of the minor should either be a natural guardian (i.e. father or mother) or a court appointed legal guardian and the same must be mentioned in the space provided in application form. Copy of document evidencing the date of birth of the minor and relationship of the guardian with the minor (whether natural or legal guardian) should mandatorily be provided while opening of the account (folio). Also, nomination shall not be allowed in a folio/account held on behalf of a minor.

 In case of an application under Power of attorney or by a limited company, body corporate, registered society, trust or partnership, etc the relevant Power of attorney or the relevant resolution or authority to make the application as the case maybe, or duly notarised copy thereof, along with the Memorandum and Articles of Association/ Bye Laws must be lodged with the application form.
- with the application form.
- Documentation to be submitted by Corporate Investors/Societies / Trusts / Partnership Firms/ FIIs

| | Corporate Investors | Trusts | Societies | Partnership Firms | Flls | POA |
|--|------------------------|--------|-----------|----------------------|------|-----|
| Board/ Committee Resolution/ Authority Letter | / | / | 1 | ✓ | 1 | |
| Memorandum & Articles of Association | 1 | | | | | |
| Trust Deed | | / | | | | |
| Partnership Deed | | | | ✓ | | |
| Bye-laws | | | 1 | | | |
| List of authorised Signatories with name, designation & Specimen Signature | 1 | 1 | 1 | 1 | 1 | |
| Overseas Auditor's certificate | | | | | 1 | |
| Power of Attorney | | | | | | 1 |

The Power of Attorney should necessarily be signed by both the investor and the constituent Power of Attorney. Where only uncertified photocopies of the documents are submitted / attached to the application form, the onus for authentication of the documents so submitted shall be on investors and the BSLAMC/MF will accept and act in good faith on uncertified / not properly authenticated documents submitted/attached with the application form. Submitission of such documents by investors shall be full and final proof of the non individual investor's authority to invest and the BSLAMC/MF shall not be liable under any circumstances for any defects in the documents so submitted.

Non-Individual investors are required to ensure that the object clause of the constitution document (viz. MOA / AOA / Trust Deed, etc.) permits investment in the scheme(s) of Birla Sun Life Mutual Fund. BSLAMC/BSLMF-shall accept and process the applications made by these entities in good faith by reying on the undertaking given with respect to that whorty, validity and compliance with all relevant formalities/conditions etc. in the application for making such investments with Birla Sun Life Mutual Fund. Further, BSLAMC/BSLMF-Trustees or any of its affiliates shall not be liable in case of any dispute arising with respect to eligibility, validity and authorization of the entity and/or the applications who have applied on behalf of the entity, as applicable.

- Applicants can specify the mode of holding in the application form as "Single" or "Joint" or "Anyone or Survivor". In the case of holding specified as "Joint", redemption and all other request / transactions would have to be signed by all unit holders. However, in cases of holding specified as "Anyone or Survivor", any one of the unit holders will have the power to make all necessary requests, without it being necessary for all the unit holders to sign. In the event the account has more than one registered unit holders and the mode of holding is not specified in the application form, the default option for holding would be considered to be "anyone or survivor". However, in all cases, the proceeds of all dividend/redemption will be paid to the first named holder. All communications will also be sent to the first named holder.
- Interstors should clearly indicate their preference of Plan/option on the application form. If no plan is selected in the application form, the investment will be deemed to be for the default option.

 QUALIFIED FOREIGN INVESTOR (QFI): Qualified Foreign Investor (QFI) can invest in the scheme(s) provided the same is in compliance with SEBI circular CIR/IMD/ DF / 14/2011 dated August 9, 2011 read with SEBI circular CIR/IMD/ FII&C/13/2012 dated June 07, 2012, as applicable.

3(A). BANK AND PERMANENT ACCOUNT NUMBER DETAILS

BANK AND PERMANENT ACCOUNT NUMBER DETAILS

Bank Details: In order to protect the interest of investors from fraudulent encashment of cheques, the SEBI Regulations have made it mandatory for investors to mention in their application / Redemption request, the bank name and account number.

PAN Details: It is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint applicants, PAN details of all holders should be submitted. In case the investor making the application is a minor, PAN details of the Guardian must be submitted. Investors residing in the state of Siktim are exempt from the mandatory requirement of PAN proof submission, however sufficient documentary evidence shall have to be submitted to Birla Sun Life Mutual Fund for verifying that they are residents of State of Siktim. Investors (being individuals) applying for Micro SIP registrations are exempt from mandatory requirement of PAN submission. For further details on Micro SIP, documents required etc please refer instructions in SIP Application Form.

DEMAT ACCOUNT DETAILS: Option to hold Units in dematerialized (demat) form

DEMAT ACCOUNT DETAILS: Option to hold Units in dematerialized (demat) form

Pursuant to SEBI Circular no. CIRIMD/DF/9/2011 dated May 19, 2011, effective October 01, 2011, Investors have an option to subscribe to/hold units of Scheme(s)/Plan(s) viz. open ended, close ended, Interval (except for exchange traded fund/s) in dematerialized (demat) form.

dematerialized (demat) form.

Consequently, the Unitholders under the Scheme(s)/Plan(s) shall have an option to subscribe to/ hold the units in electronic (demat) form in accordance with the provisions laid under the respective Scheme(s)/Plan(s) and in terms of the guidelines/ procedural requirements as laid by the Depositories (NSDL/CDSL) from time to time. Units under Plan(s)/Option(s) of all Schemes of Birla Sun Life Mutual Fund with dividend distribution of daily, weekly or fortnightly frequency, as defined under respective Scheme Information Document, shall be available in physical (non-demat) mode only. Also, various Special Products/Facilities such as Century SIP, Systematic Withdrawal Plan, Systematic Transfer Plan, Switching etc. offered by AMC/Mutual Fund shall be available for unitholders in case the units are held/opted to be held in physical (non-demat) mode.

Investors intending to hold units in electronic (demat) form will be required to have beneficiary account with a Depository Participant (DP) (registered with NSDL / CDSL) and will be required to indicate, in the application form, the DP's name, DP ID

Number and the Beneficiary account number of the applicant held with the DP at the time of subscribing to the units. Applicants nutrible and the Bellenicary account number of the applicant neither with the properties of the beneficiary account must ensure that the sequence of the names as mentioned in the application form matches with that of the beneficiary account held with the DP. Names, PAN details, KYC details etc. mentioned in the Application Form will be verified against the Depository records. If the details mentioned in the application form are found to be incomplete /incorrect or matching with the depository records, the application shall be treated as application for physical (non-demat) mode and accordingly units will be allotted in physical (non-demat) mode, subject to it being complete in all other aspects. Unitholders who have opted to hold and thereby allotted units in electronic (demat) form will receive payment of redemption / divident proceeds into bank account linked to their Demat account.

Authorithment of the Definal account Definal account (Nulls held in electronic (demat) form will be transferable subject to the provisions laid under the respective Scheme(s)/Plan(s) and in accordance with provisions of Depositories Act, 1996 and the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as may be amended from time to time.

Participants) regulations, 1996 as may be anienteed from time to time.

In case, the Unitholder desires to hold the Units in a Dematerialized /Rematerialized form at a later date, the request for conversion of units held in physical (non-demat) mode into electronic (demat) form or vice-versa should be submitted alongwith a Demat/Remat Request Form to their Depository Participant(s). Investors should ensure that the combination of names in the account statements the same as that in the demat account.

KNOW YOUR CUSTOMER (KYC)

KNOW YOUR CUSTOMER (KYC)

According to guidelines issued by SEBI under The Prevention of Money Laundering Act, 2002', Mutual Funds are required to follow enhanced know your customer (KYC) norms. Investors can visit branches of BSLAMC or may visit www.birlasunlife.com, www.amflindia.com and www.cdslindia.com to know detailed procedure for KYC compliance.

Effective January 01, 2011 it is mandatory for all category of investors to be KYC compliant for all investment transactions made on or after January 01, 2011, irrespective of amount of investment.

To further clarify, the above category of investors shall include:

i. their constituted Power of Attorney (PoA) holder, in case of investments through a PoA

ii. each of the applicants, in case of investments in joint names; and

iii. Guardian in case of investments on behalf of minor.

Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected.

Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected. Provided further, where it is not possible to verify the KYC compliance status of the investor at the time of allotment of units, the BSLAMC shall verify the KYC compliance status of the investor within a reasonable time after the allotment of units. In the event of non compliance of KYC requirements, the BSLAMC reserves the right to freeze the folio of the investor(s) for any kind of transactions or affect mandatory redemption of unit holdings of the investors at the applicable NAV, suffice to payment of exit load. Investors should note that on completion of KYC Compliance all details of the investor in the Mutual Fund records will be replaced by the details as given in KYC Application Form by the investor. Any change in these details like change of Name / Address/Status/Signature, etc. should be given by Investor directly in the prescribed manner. Pursuant to SEBI Circular No. MIRSD/Cir.26/2011 dated December 23, 2011, SEBI (KYC Repistation Agency) Regulations, 2011 and SEBI Circular No. MIRSD/SE/Cir.21/2011 dated December 23, 2011, regarding uniformity in the Know Your Customer (KYC) process in the securities market and development of a mechanism for centralization of the KYC records to avoid duplication of KYC Process across the intermediaries in the securities market, the following changes are being made to KYC process w.e.f. January 01, 2012:

January 01, 2012:

- Jariuary U, 2012.

 1. SEBI has introduced a common KYC Application Form for all the SEBI registered intermediaries viz. Mutual Funds, Portfolio Managers, Depository Participants, Stock Brokers, Venture Capital Funds, Collective Investment Schemes, etc. New Investors are therefore requested to use the common KYC Application Form and carry out the KYC process including In-Person Verification (IPV) with any SEBI registered intermediaries including mutual funds. The KYC Application Forms are also available on our website www.birlasunlife.com.
- available on our website www.birlasunlife.com.

 2. The Mutual Fund shall perform the initial KYC of its new investors and may undertake enhanced KYC measures commensurate with the risk profile of its investors. The Mutual Fund shall upload the details of the investors on the system of the KYC Registration Agency (KRA). Registrar & Transter Agent (RTA) of the Mutual Fund may also undertake the KYC of the investors on behalf of the Mutual Fund. KRA shall send a letter to the investor within 10 working days of the receipt of the initial/updated KYC documents from the Mutual Fund, confirming the details thereof.

 3. Once the investor has done KYC with a SEBI registered intermediary, the investor need not undergo the same process again with another intermediary including mutual funds. However, the Mutual Fund reserves the right to carry out fresh KYC of the investor.
- It is mandatory for intermediaries including mutual funds to carry out In-Person Verification (IPV) of its new investors w.e.f. January 01, 2012.

January 01, 2012.
The IPV carried out by any SEBI registered intermediary can be relied upon by the Mutual Fund. BSLAMC and NISM/AMFI certified distributors who are KYD compliant are authorized to undertake the IPV for Mutual Fund investors. Further, in case of any applications received directly (i.e. without being routed through the distributors) from the investors, the Mutual Fund may rely upon the IPV (on the KYC Application Form) performed by the scheduled commercial banks.
Existing KYC compliant investors of the Mutual Fund can continue to invest as per the current practice. However, existing investors are also urged to comply with the new KYC requirements including IPV as mandated by SEBI.

MODE OF PAYMENT

5.

- IE OF PAYMENT

 Resident investors may make payment by cheque payable locally in the city where the application form is submitted at the local Birla Sun Life Asset Management Company Ltd. (BSLAMC) Offices / Authorised Collection Centres.

 The cheque should be drawn on any bank which is situated at and is a member/sub member of the bankers clearing house or the cheque should be drawn on Bank branch which is participating in "Speed Clearing' facility made available by Reserve Bank of India (RBI) [i.e. if the presenting bank branch and location is appearing in list of "Speed Clearing' locations as prescribed by RBI from time to time for Core Banking Solution (CBS) branches, Investors are requested to note that only cheques of value of upto ₹ 1 lacs shall be accepted under this "Speed Clearing-enabled bank branches are hosted on the website of the RBI under the link http://www.rbi.org.in/Script/sbs_viewcontent.aspx/1de=2016.

 Payment through Stock invest, outstation cheques and third party payments will not be accepted.

 For all mode of payments, details of source account, source bank name and source branch name should be mentioned.

 Restriction on acceptance of Third Party Payment:

- For all mode of payments, details of source account, source bank name and source branch name should be mentioned.

 Restriction on acceptance of Third Party Payment:

 a) Pursuant to the AMF Best Practice Guidelines circular on 'Risk mitigation process against Third-Party Cheques in mutual fund subscriptions' read with compliance with 'Know your Customer (KYC)' norms under Prevention of Money Laundering Act, 2002 (PMLA), Birla Sun Life Asset Management Company Limitted (BSLAMC)' Birla Sun Life Mutual Fund (BSLMF)' shall not accept applications for subscriptions of units accompanied with Third Party Payments, except in the cases as enumerated below in para (c).

 b) "Third Party Payment" means payment through an instrument issued from a bank account other than that of the beneficiary investor. In case of payments from a joint bank account, the first named investor/holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made.

 c) BSLAMC shall not accept subscriptions accompanied with Third Party Payments except in the following exceptional situations subject to submission of requisite documentation/declarations enumerated in para (d) below:

 i. Payment by Parents/Grand-Parents/Related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding \$ 50,000'- (each regular purchase or per SIP installment) However, this restriction will not be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that floil as a guardian.

 ii. Payment by Employer on behalf of employee under Systematic Investment Plans (SIP) through Payroll

- Payment by Employer on behalf of employee under Systematic Investment Plans (SIP) through Payroll deductions
- iii. Custodian on behalf of an FII or a client.
- In case of 'exceptional situations' mentioned above, investors are required to submit following documents/declarations alongwith the application form without which such applications will be rejected/not processed/refunded:

 - Mandatory KYC for all Investors (guardian in case of minor) and the person making the payment i.e. third party. In order for an application to be considered as valid, investors and the person making the payment should attach their valid KYC Acknowledgement Letter to the application form.

 A separate, complete and valid 'Third Party Payment Declaration Form', inter alia, containing the details of the bank account from which the payment is made and the relationship with the investor(s). The declaration has to be given by the person making the payment i.e. Third Party, Plaese contact the nearest Investor Service Centre (ISC) of BSLAMC or visit our website www.birlasunlife.com for the said Declaration Form.
 - BSLAMC/BSLMF shall verify the source of funds to ensure that funds have come from the drawer's account only Investors are requested to note that, in case of:
 - Payment by Cheque: An investor at the time of his/her purchase must provide the details of his pay-in bank account (i.e. account from which a subscription payment is made) and his pay-out bank account (i.e. account into which redemption/dividend proceeds are to be paid). If the name/bank account number is not pre-printed on the cheque and signature on the cheque and signature on the cheque and signature on the cheque because the chapter of the cheque and signature on the paylicanti/investor should submit any one of the following documents:

 - olicantimivestor should submit any one of the rollowing documents:

 a copy# of the bank passbook or a statement of bank account having the name and address of the account holder and account number;

 a letter' (in original) from the bank on its letterhead certifying that the investor maintains an account with the bank, along with information like bank account number, bank branch, account type, the MICR code of the branch & IFSC Code (where available).
 - tranch & IFSC Gode (where available).

 I Investors should also bring the original documents along with the documents mentioned in (a) above to the ISCs/Official Points of Acceptance of BSLMF. The copy of such documents will be verified with the original documents to the satisfaction of the BSLAMC/BSLMF. The original documents will be returned across the counter to the investor after due verification.

 *In respect of (b) above, it should be certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.
 - code, bank seal and contact number. Investors should note that where the bank account numbers have changed on account of the implementation of core banking system at their banks, any related communication from the bank towards a change in bank account number should accompany the application form for subscription of units.

 Payment by Prefunded Instrument: (1) If the subscription is settled with pre-funded instruments such as Pay Order, Demand Draft, Banker's cheque, etc., a Certificate (in original) from the Issuing banker must accompany the purchase application, stating the Account holder's name and the Account number which has been debited for issue of the instrument. The account number mentioned in the Certificate should be a registered bank account or the first named unitholder should be one of the account holders to the bank account debited for issue of such instruments. Investors may also submit a copy of the acknowledgement from the bank, wherein the instructions to debit carry the bank account details and name of the investor as an account holder, or a copy of the passbook/bank statement eviden (account details and name of the investor as an account number has to match with the details provided in the application form and name should match with the name of the first named unitholder.

[2] A pre-funded instrument issued by the Bank against Cash shall not be accepted for investment of ₹50,000/- or more. This also should be accompanied by a certificate from the banker giving name, address and PAN (if

available) of the person who has requested for the payment instrument. The name mentioned on the Certificate should match with the name of the first named unithoider and certificate must state such investor's bank account number and PAN as per bank record, if available.

The Certificate(s) mentioned in (1) and (2) above should be duly certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.

Payment by RTGS, NETF, ECS, NECS, Bank transfer, etc: A copy of the instruction to the bank stating the account number debited must accompany the purchase application. The account number mentioned on the transfer Instruction copy should be a registered bank account or the first named unitholder should be one of the account holders to the bank account.

Cash acceptance towards subscription
In accordance with SEBI circular CIR/IMD/DF/10/2014 dated May 22, 2014, Investors who are KRA-KYC In accordance with SEBI circular CIR/IMD/DF/10/2014 dated May 22, 2014, Investors who are KRA-KYC compliant and do not belong to the top 15 cities" may avail of facility of subscribing to units of the Scheme through cash to the extent of ₹ 50,000- per investor per financial year. However, repayments in form of redemptions, dividend, etc. with respect to investments through cash, shall be paid only through banking channel. Currently, cash shall be accepted at designated Investor Services Centers of Computer Age Management Services Pvt. Ltd (CAMS) in Guntur, Bhagalpur, Palanpur, Satara, Sangli, Bhatinda, Kota, Namakkal, Barellly and Haldia. For detailed Address of Investor Services Centers of CAMS, refer pg no 8. 18b, or the detailed procedures for making cash applications, Investors may enquire at the said designated ISCs for further assistance. Top 15 cities shall mean top 15 cities based on Association of Mutual Funds in India (AMF) data on 'AUM by Geography - Consolidated Data for Mutual Fund Industry' as at the end of the previous financial in case the application for subscription does not comply with the above provisions, BSLAMC/BSLMF retains the Sole and absolute discretion to reject/not process such application and refund the subscription money and shall not be liable for any such rejection.

Investors residing in Centres, where the Investors service Centres of the mutual fund are not located, are requested to make payment by demand drafts payable at the Centre where the application is to be lodged. D.D. charges would be borne by the fund only for the investors residing at places which are not covered by our offices? Authorised centres Do Charges are mentioned in the form. The maximum charges so borne by the fund would be restricted to limits as prescribed by State Bank of Lodia.

RESTRICTION ON NON-ACCEPTANCE OF SUBSCRIPTIONS FROM U.S. PERSONS AND RESIDENTS OF CANADA:

RESTRICTION ON NON-ACCEPT ANCE OF SUBSCRIPTIONS FROM U.S. PERSONS AND RESIDENTS OF CANADA:
As per the requirements of the U.S. Securities and Exchange Commission (SEC), persons falling within the definition of the term
"U.S. Person' under the US Securities Act of 1933 and corporations or other entities organized under the laws of U.S. are not
permitted to make investments in securities not registered under the Securities Act of 1933. The term "US Person" means any
person that is a United States person within the meaning of Regulation S under the United States Securities Act of 1933 or ras
defined by the U.S. Commodity Futures Trading Commission or as per such further amended definitions, interpretations,
legislation, rules etc, as may be in force from time to time).

Evaluator as prove the Creading Securities Admisistrator (CSA) and other applicable laws prior registration of a septement.

legislation, rules etc, as may be in force from time to time]. Further, as per the Canadian Securities Administrator (*CSA*) and other applicable laws, prior registration of a scheme is mandatory with CSA before its marketing or selling to the Residents of Canada.

The Schemes of Birla Sun Life Mutual Fund (the Mutual Fund) are presently not registered under the relevant laws, as applicable in the territorial jurisdiction of U.S. or in any provincial or territorial jurisdiction of Canada. In view of the above, w.e.f August 19, 2014 (the effective date), the Trustee to Birla Sun Life Mutual Fund has decided to restrict investments from U.S. Persons, corporations or other entities organized under the law of the U.S. and Residents of Canada as defined under the applicable laws of Canada in the Schemes of the Mutual Fund.

- Accordingly, the U.S. Persons and Residents of Canada are requested to note the following:

 No fresh purchases (including purchases by way of Systematic Investment Plans, Systematic Transfer Plans and Dividend Transfer Plans) Additional purchases/switches in any Schemes of the Mutual Fund is allowed. However, existing investment prior to the effective date in the schemes are allowed to be continued until same are redeemed by such investors;
- If an existing Unit Holder(s) subsequently becomes a U.S. Person or Resident of Canada, then such Unit Holder(s) will not be allowed to purchase any additional Units in any of the Schemes of the Mutual Fund; In case Birla Sun Life Asset Management Company Limited ("AMC") / the Mutual Fund subsequently identifies, that the subscription amount has been received from U.S. Person(s) or Resident(s) of Canada after the effective date i.e. August 19, 2014, then the Mutual Fund / AMC at its discretion shall redeem all the units held by such person from the Scheme at applicable between the company of the subscription of the sub

Repatriation basis:

Payments by NRIs/FIIs may be made by way of Indian rupee drafts purchased abroad or out of funds held in NRE/FCNR account or by way of cheques drawn on non-resident external accounts payable at par and payable at the cities where the Investor Service Centres are located. In case of Indian rupee drafts purchased and subscriptions through NRIs / FCNR account, an account debit certificate from the bank issuing the draft confirming the debit should also be enclosed.

Non Repatriation basis:

NRIs investing on a non repatriable basis may do so by issuing cheques/ demand drafts drawn on Non-Resident Ordinary (NRO) account payable at the cities where the Investor Service Centres are located.

NOMINATION

- Unit holder can nominate (in the manner prescribed under the SEBI Regulations), maximum upto 3 person(s) in whom the Units held by him/her shall vest in the event of his/her death. It shall be mandatory to indicate clearly the percentage of allocation / share in favour of each of the nominees against their name and such allocation / share should be in whole numbers without any decimals making a total of 100 percent. In the event of the Unitholders not indicating the percentage of allocation / share for each of the nominees, the AMCs, by invoking default option shall settle the claim equally amongst all the nominees.
- Nomination made by unitholder shall be applicable for investments in all the Schemes in the folio or account and every new nomination for a folio or account will overwrite the existing nomination. Thus, a new nomination request will imply simultaneous cancellation of existing nomination and request for fresh nomination.
- In the nomination can be made only by individuals applying for / holding units on their own behalf singly or jointly in favour of one or more persons. Non-individuals including society, trust, body corporate, partnership firm, Karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate. Nomination form cannot be signed by Power of attorney (PoA) holders.
- In case a folio has joint holders, all joint holders should sign the request for nomination / cancellation of nomination, even if the mode of holding is not "joint"
- the mode of nothing is not joint. A minor can be nominated and in that event, the name and address of the guardian of the minor nominee shall be provided by the unit holder. The Applicant is advised that, in case of Single Holding, the Guardian to a Minor Nominee should be a person other than the Applicant.

 Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of these offices or a religious or charitable trust.
- white or nese of inces or a reniguous or character leave. The Nomine shall not be a trust (other than a religious or charitable trust), society, body corporate, partnership firm, Karta of Hindu Undivided Family or a Power of Attorney holder. A non-resident Indian can be a Nominee subject to the exchange controls in force, from time to time.

 Nomination shall not be allowed in a folio/account held on behalf of a minor. vii)
- Nomination in respect of the units stands rescinded upon the transfer of units.
- Transfer of units in favour of a Nominee shall be valid discharge by the AMC against the legal heir. The cancellation of nomination can be made only by those individuals who hold units on their own behalf single or jointly and
- who made the original nomination.
- On cancellation of the nomination, the nomination shall stand rescinded and the AMC shall not be under any obligation to transfer the units in favour of the Nominee.

 The nomination details as registered with the Depository Participant shall be applicable to unitholders who have opted to hold units in Demat mode.
- xiv) Nomination shall be mandatory for new folios/accounts opened by individuals especially with sole/single holding and no new folios/accounts for individuals in single holding shall be opened without nomination. However, in case investors do not wish to nominate must sign separately confirming their non-intention to nominate, failing which the form may be rejected at the discretiction of the AMC/Mutual Fund.

 ELECTRONIC PAYOUT OF REDEMPTION/DIVIDEND

BSLAMO will endeavor to credit the redemptions/dividend payouts directly to the designated Bank A/c of the unitholders of Birla Sun Life Mutual Fund schemes through any of the available electronic mode (i.e. RTGS/NEFT/Direct Credit/NECS/ECS). BSLAMO reserves the right to use any of the above mode of payment as deemed appropriate for all folios where the required information is available. The Mutual Fund, however, reserves the right to issue a cheque / demand draft inspite of an investor opting for Electronic Payout.

DIRECT APPLICATIONS AND EUIN

- Investment in Direct Plan: Investors applying under Direct Plan, are advised to write the word 'DIRECT' in the column 'ARN No' or Broker Code in their applications for purchases/additional purchases/switches in all such cases where applications are not routed through any distributor/agent/broker. In cases where unit holder sues a pre-printed transaction slip/application form where details in the 'ARN No' or 'Broker Code' column is already printed, unit holder should cancel the ARN No' Broker Code, write 'DIRECT' in the said column. Also, in case ARN No' Broker Code is mentioned in the application form, but "Direct Plan" is indicated, the ARN No' Broker Code will be ignored and the application will be processed under Direct Plan, subject to it being complete in all other aspects. Further, where application is received for Regular Plan without Distributor code or 'Direct' mentioned in the ARN No' Broker Code is mentioned in the processed under Direct Plan.
- Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan.

 b. Employee Unique Identification Number (EUIN) is a unique number allotted to Sales personnel i.e. employee/relationship manager/sales person of the distributor interacting with the investor for the sale of mutual fund products. Such sales personnel associated with Distributor, should also be holding a valid NISM certificate. Thus, in case of applications routed through distributors, in addition to the AMR Registration Number (ARN) of the distributor, Investors are requested to also provide the EUIN of the individual ARN holder or of employee/relationship manager/sale person of the Distributor interacting with the investor. Providing appropriate EUIN in the application/transaction forms would assist in tackling the problem of mis-selling even if the Sales personnel on whose advice the transaction was executed by investor leaves the employment of the distributor or his/her sub broker. If the distributor has not given any advice pertaining to the investment (i.e. transaction is 'execution only'), then the EUIN box may be left blank, but it would be mandatory for the investor to provide confirmation as mentioned in the application form.

 F-MAI COMMINICATION

F-MAIL COMMUNICATION

Account Statements, Quarterly Newsletter, Annual Reports and Transaction Confirmation can be sent to Unit holders by post /e-mail. Should the Unit holder experience any difficulty in accessing in the electronically delivered documents, the unit holder shall promptly inform the same to the Mutual Fund. It is deemed that the Unit holder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties.

- TERMS AND CONDITIONS FOR ON-LINE ACCOUNT ACCESS

 i) User of Customer Identification PIN (CIP) facility in the parlance of Birla Sun Life Asset Management Co Ltd (BSLAMC) means a Unitholder being serviced by BSLAMC.
- A CIP will enable the user to view the Account Statement on the Birla Sun Life website (www.birlasunlife.com) and other services mentioned herein after. ii)

- The user shall have no objection to BSLAMC verifying the identity before allotting the CIP.

 The CIP allotted to the user is confidential in nature and the user confirms that he/she will keep the CIP confidential and will not divulge it to anybody else. The user also agrees to take all possible care to prevent discovery of the CIP by any person. The responsibility for misuse of the CIP of the User is solely of the user and BSLAMC shall not be responsible for the use/misuse of the CIP in any manner whatsoever.

 The User shall inform BSLAMC immediately in case the CIP becomes known to any other person. BSLAMC may it is absolute discretion, issue to the user a new CIP on similar terms and conditions or under such terms and conditions as BSLAMC may deem fit.
- BSLAMC may deem fit.

 BSLAMC may deem fit.

 BSLAMC may deem fit.

 BSLAMC may deem fit.

 BSLAMC expressly disclaims liability for errors or omissions in the information to the user. The user acknowledges that BSLAMC expressly disclaims liability for errors or omissions in the information on the website. The user also recognises that because of communication and other issues, it is possible that the site may not be operating/working on many occasions. The user also agrees that the look and feel of the Web screen and outputs there from may differ based on the nature of the software used by the user to browse the site. The user agrees not only to the terms and conditions herein contained but also the disclaimer and other matters, as may be displayed/posted on the St.

 BSLAMC may, in the interest of the user request a fax confirmation of the Instructions and any additional information is received from the user.

- and additional information is received from the user. The user shall be fully liable to BSLAMC for every transaction entered into using the CIP facility, whether with or without the knowledge of the user and consequences thereof.

 The user shall not use the online services on a PC or other Internet access device which belongs to any other person or which is provided to the user by his/her employer without such person's or, as the case may be, his/her employer's previous written permission. BSLAMC will not be responsible for any harm or loss caused to any person as a result of the user not complying with this condition. The user indemnifies and agrees to keep BSLAMC at all times saved, defended, harmless and indemnified from and against any and all loss, costs, outgoings, expenses, claims, damages or consequences whatsoever that BSLAMC may suffer as a result of the user using any PC or Internet device without the permission of the owner thereof and he/she shall be bound to compensate. BSLAMC shall not be flable for the non-suitability thereof or if any other data or software contained in such PC or Internet access device through which the online services are accessed by the user is damaged or lost in any manner whatsoever. damaged or lost in any manner whatsoever.
- damaged or lost in any manner whatsoever. The user is aware of all security risks including possible third party interception of his/her account and the content of his/her account becoming known to third parties. The user accepts that the use of online services is not a secure method of viewing, accepting and transmitting information and that it involves security hazards and the risk of any loss of information or obtaining of information by any third party will be to his/her account and BSLAMC shall, in no way, be held responsible for the same and this shall not be considered as a breach of its or its constituent company user confidentiality. The user agrees that the use and storage of any information including without limitation, the CIP, account information transaction activity, account balances and any other information available on the user personal computer is at his/her work in the contractive of the property of the prop

- risk and is his/her sole responsibility.

 The user shall not interfere with, alter, amend, tamper with or misuse in any manner whatsoever the Online Services and in the event of any damage due to improper or fraudulent use by the user, he / shall be liable in damages to BSLAMC. In case of any discrepancy in the details of any transaction carried out in respect of the user's Account, the user shall be obliged to intimate BSLAMC thereof in writing within 10 (ten) days of receipt of the Statement of Account, policy document in respect of the user, failing which the statement/policy will be deemed to be correct and accepted by the user.

 BSLAMC is authorized to provide any information or details relating to the user or his/her account to any third person so far as is necessary to give effect to any instructions or to comply with any order of Court or of any competent/ statutory authority or as is required under applicable law.

 The user hereby acknowledges that he/she is utilizing this facility at his/her own risk. These risks would, among others, include the following:

 3 Misuse of Password: The user acknowledges that if any third person obtains access to bie/her password such third.
- - include the following:

 All Misuse of Password: The user acknowledges that if any third person obtains access to his/her password such third person would be able to provide transaction request to BSLAMC. The user shall ensure that the terms and conditions applicable to the use of the password as contained herein are complied with at all times.

 b) Internet Frauds: The Internet per se is susceptible to a number of frauds, misuse, hacking and other actions, which could affect Instructions to BSLAMC. Whilst BSLAMC shall aim to provide security to prevent the same, there cannot be any guarantee from such Internet frauds, hacking and other actions, which could affect Instructions to BSLAMC. The user shall separately evaluate all risks arising out of the same.

 The technology for excelling the persistence of fixends the SSLAMC could be offered by using a cother provisions destruction.
 - situal separatery evaluate all risks arising out of the same.

 () The technology for enabling the services offered by BSLAMC could be affected by virus or other malicious, destructive or corrupting code, programme or macro. This could result in delays in the processing of Instructions or failure in the processing of instructions and other such failures and inabilities. The user understands that BSLAMC disclaims all and any liability, whether direct or indirect, whether arising out of loss of profit or otherwise arising out of a rising under a rising out of a rising out of a rising count of a rising
- The user acknowledges having read and understood the Terms and Conditions relating to opening of an account and various services. The user accepts and agrees to be bound by the said Terms and Conditions including those excluding BSLAMC's liability.

- SSLAMC's liability.

 xvii) The user accepts and agrees to be bound by the said Terms and Conditions including those excluding SSLAMC's liability.

 xviii) The user understands that BSLAMC may, at its absolute discretion, after, suspend or terminate any of the services completely or partially without any notice to the Unitholder and without assigning any reasons thereol.

 xviii) The user agrees that at present online services are offered as a privilege services to the users without any charge. However, BSLAMC may levy any service charges as applicable from time to time in consideration for the services provided herein. However users not consenting to the charge then, may opt out of the CIP facility.

 xix) BSLAMC reserves the exclusive right to amend the terms and conditions for issue and use of CIP to the users without any prior approval of the user concerned, and thereafter such amended terms and conditions will apply to the user.

 xx) In consideration of BSLAMC providing the user with the online services, user agrees to indemnify and keep safe, harmless and indemnified BSLAMC, its constituent companies, their officers, employees, successors and assigns from and against all actions, claims, demands, proceedings, loss, damages, costs, charges and expenses whatsoever which BSLAMC or its constituent companies may at any time incur, sustain, suffer or be put to as a consequence of or arising out of the user use of the said online services.
 - the said online services.

 The user hereby indemnifies and agrees to keep BSLAMC saved, defended, harmless and indemnified for all liabilities, losses, damages and expenses which BSLAMC may sustain or incur either directly or indirectly as a result of: a) Illegal, unauthorized, fraudulent usage or misuse of the user's CIP to access BSLAMC's Website; all requests carrying the user's CIP as evidenced by electronic records available at BSLAMC will be the user's sole responsibility b) Non-compliance of the terms and conditions relating to online services on BSLAMC's website.
- xxii) The Courts in Mumbai alone shall have jurisdiction over all disputes arising out of or in respect of this arrangement.

DIVIDEND SWEEP FACILITY

- IDEND SWEEP FACILITY

 For equity Schemes: Under Dividend Sweep Facility the unitholders can opt for switching the dividend earned under any of the Open-ended Scheme into any other Open-ended Equity Scheme or into the any of the following Open ended schemes of Birla Sun Life Mutual Fund viz., Birla Sun Life Savings Fund, Birla Sun Life Treasury Optimizer Plan, Birla Sun Life Short Term Fund, Birla Sun Life Income Plus, Birla Sun Life Cash Manager, Birla Sun Life Mitte Birla Sun Life Monthly Income, Birla Sun Life Mitte Fund, Birla Sun Life Monthly Income, Birla Sun Life Mitte Mitter Fund, Birla Sun Life Mitter M
- multiple schemes.

 For Monthly Dividend Sweep option for Birla Sun Life Dynamic Bond Fund: Under this option the Unitholders can opt for switching the dividend earned under the Scheme into any other Open-ended Equity Scheme or Balanced Scheme of Birla Sun Life Mutual Fund as opted by the Unitholder. The dividend (net of applicable TDS, if any) shall be switched subject to minimum investment/sweep amount of Rs. 1000 or the minimum investment eligibility criteria of the scheme into which the dividend is sweeped in; whichever is higher, at applicable NAV based prices plus applicable load, (exdividend NAV, if the opted Scheme has a record date on the date of exercise of sweep option).

RTGS/NEFT

Funds Transfer shall be effected only if the recipient/destination Bank/Branch is participating in RTGS/NEFT.

It is the responsibility of the Investor to ensure the correctness of the message especially the IFSC code of the recipient / destination branch & account number. The collecting bank as well as BSLMF will get valid discharge if the amount is credited to the account number mentioned in the Application even if the name of the Investor account holder differs. BSLMF shall not assume any liability or responsibility arising out of or made liable for any incorrect request or message. If the date of payment happens to be a holiday at the centre where the recipient branch is situated, the credit will be passed on to the Investor on next working day.

BSLMF shall not be liable for delay in payments to the Investor of the delay in a payments to the Investor and countries the delay as the payment of the Investor and the delay as the payment of the Investor and Investor Investor

- BSLMF shall not be liable for delay in payments to the Investor if:

 a. Incorrect and insufficient details are provided.

 b. If there is dislocation of work due to circumstances beyond the control of Remitting/Destination Banks including but not limited to circumstances like non-functioning of computer system, disruption of work due to natural calamities, strike, riot etc or Netware or internet problem or other causes beyond the control of the Branch' bank resulting in disruption of communication, such cases will be settled on the next working day when RTGS/NEFT is functioning properly.

 The Investor hereby agrees and undertakes that he is aware of all the RTGS/NEFT rules set by RBI & to abide by all the rules, terms, conditions and administrative guidelines issued or which may be issued by the RBI or any other regulatory authorities applicable to the transactions relating to RTGS/NEFT whether directly or/and indirectly.

Details under FATCA & CRS

Details under FATCA & CRS

The Central Board of Direct Taxes has notified Rules 114F to 114H, as part of the Income tax Rules, 1962, which Rules require Indian financial institutions such as the Bank to seek additional personal, tax and beneficial owner information and certain certifications and documentation from all our account holders. In relevant cases, information will have be reported to tax authorities / appointed agencies. Towards compliance, we may also be required to provide information to any institutions such as withholding agents for the purpose of ensuring appropriate withholding from the account or any proceeds in relation thereto. Should there be any change in any information provided by you, please ensure you advise us promptly, i.e., within 30 days. Please note that you may receive more than one request for information if you have multiple relationships with (Insert FI's name) or its group entities. Therefore, it is important that you respond to our request, even if you believe you have already supplied any previously requested information.

In case 3 (three) consecutive instalments are not honoured/ failed on account of reasons attributable to the investors like insufficient balance etc. Birla Sun Life Asset Management Company Limited shall discontinue SIP, SWP and STP registrations

REQUEST FOR ONLINE ACCOUNT ACCESS



| - O | | | | | | | | | | | | |
|---|--|--|---------------------------------------|----------------------------|---|-----------------|---------------|---------------|----------------|----------|-------------------------------------|-----|
| Birla Sun Life Asset Management Company Limited (BSLAMC Customer Service Group One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Comp | | enanati Banat Ma | ra Flohir | nstone F | Road Mumbai - 400 013 | | | | | | | |
| /We request you to provide me/us the facility to access my/or | | | | | | nder which I | /we hold t | he investn | nents | | | |
| Ten Digit Folio Number | | | | | Ten Digit Folio Number | | | | | | | |
| Ten Digit Folio Number | | | | | Ten Digit Folio Number | | | | | | | |
| Ten Digit Folio Number | | | | Ħ | Ten Digit Folio Number | | | | | | | |
| Mobile Number | | | | | Email Id | | | | | | | ٦ |
| We authorize BSLAMC to change the mode of holding in the We have read and understood the terms and conditions, and Thanking you, Yours faithfully, | | • | or in cas | se the c | urrent holding nature is fou | nd to be JOI | NT. | | | | | |
| First Account Holder | | | Secon | d Acc | count Holder | | | | Third Ad | ccour | nt Holder | |
| Note: | | | | | | | | | | | | |
| Kindly sign as per the mode of holding. If mode of holding is "Joint" all | unitholders shoul | ld sign | | | | | | | | | | |
| FORM FOR NOMINATIO | | ANCEL al(s) applying sing | | | N OF NOM | INAT | ION | ı | | | Sun Life | |
| A Sirla Sun Life Mutual Fund, One India Bulls Centre , Tower 1, 17th We request Birla Sun Life Asset Management Co. Ltd. (AMC) / E Folio Number NOMINATION DETAILS (Please tick appropriately) (Individu I/We do hereby nominate the person/s more particularly d I/We also understand that all payments and settlements m I/We hereby DO NOT wish to nominate. (Please sign in the | Birla Sun Life M als are advised to escribed hereu hade to such No | utual Fund (Mutua Application Nun o avail of Nomination under / and cancel ominee (upon suct | al Fund) t mber n Facility, the nomi | o update whether ination r | e the Nomination in the folio investing singly or jointly.) nade by me/us earlier, if any | as per detail | s mentione | (folio) held | by me/us as | sprovido | ed herein. | |
| Name and Address of Nominee | | | | | To be furnished in case Non | ninee is a Mino | or (strike ou | t if not appl | icable) | | | |
| Name & Address of the Nominee (s) | | inee's relationship | | ate of Bi | | | | | of the Guardia | n | Signature of Nominee/Guardian | |
| 1. | WI | th the unitholder | (in case | nominee | is minor) (*should not be in | decimais) | (II | n case nomin | ee is minor) | | (Guardian, in case nominee is a Min |)r) |
| 2. | | | | | | | | | | | | |
| 3. | | | | | | | | | | | | |
| Unit holder (s): (To be signed by all joint holders, even if the mo | de of holding is | not "joint") | | | Witness (es) - could be | the same fo | r all unit | holders: | | | | |
| Name | | Sign | nature | | Name & Address | | | | | | Signature | _ |
| 1. First Account Holder | | | | | 1. | | | | | | | |
| 2. Second Account Holder | | | | | 2. | | | | | | | |
| 3. Third Account Holder | | | | | 3. | | | | | | | |
| Unit holder can nominate (in the manner prescribed under the SEBI Reg each of the nominees against their name and such allocation / share shi invoking default option shall settle the claim equally amongst all the nor in Nomination made by unitholder shall be anolicable for investments in a | ninees. | | whom the lecimals m | Units held aking a to | | | | | | | | |

- invoking default option shall settle the claim equally amongst all the nominees.

 Nomination made by unitholder shall be applicable for investments in all the Schemes in the folio or account and every new nomination and request for fresh nomination.

 The nomination and request for fresh nomination.

 The nomination can be made only by individuals applying for / holding units on their own behalf singly or jointly in favour of one or more persons. Non-individuals including society, trust, body corporate, partnership firm, Karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate. Nomination form cannot be signed by Power of attorney (PoA) holders.

 In case a folio has joint holders, all joint holders should sign the request for nomination / cancellation of nomination, even if the mode of holding is not "joint".

 A minor can be nominated and in that event, the name and address of the guardian of the minor nominee shall be provided by the unit holder. The Applicant is advised that, in case of Single Holding, the Guardian to a Minor Nominee should be a person other than the Applicant.

 Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of these offices or a religious or charitable trust.

 The Nominee shall not be a trust (other than a religious or charitable trust), society, body corporate, partnership firm, Karta of Hindu Undivided Family or a Power of Attorney holder. A non-resident Indian can be a Nominee subject to the exchange controls in force, from time to time.

 Nomination shall not be allowed in a folio/account held on behalf of a minor.

 Nomination in respect of the units stands rescinded upon the transfer of units.

 Transfer of units in favour of a Nominee shall be valid discharge by the AMC against the legal heir.

 The cancellation of nomination can be made only by those individuals who hold units on their own behalf single or jointly and who made the original nomination.

 On cancellation of nomination of the

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SPECIAL PRODUCTS APPLICATION FORM

(STP / SWP)



Birla Sun Life Mutual Fund

Received from Mr. / Ms.





Collection Centre / BSLAMC Stamp & Signature

| 84967 IIN is mandatory for "Execution Only" transactions. Ref. Instruction No. Be hereby confirm that the EUIN box has been intentionally left blank my rappropriateness, if any, provided by the employee/felationship manager/sale | | | | |
|---|--|--|---|---------------------------|
| re hereby confirm that the EUIN box has been intentionally left blank my r | | | | |
| re hereby confirm that the EUIN box has been intentionally left blank my r | -7 | | | |
| | ne/us as this transaction is executed with | hout any interaction or advice by the employee/relat | onship manager/sales person of the above distributor/sub broker or | notwithstanding the advi- |
| | | | | |
| First Applicant / Authorised Signatory | | Second Applicant | Third Applicant | |
| _ | _ | | | |
| Request for Fresh Registration | Renewal | | | |
| Application / Folio No. | | | Date D D M M Y Y Y Y | |
| FIRST / SOLE APPLICANT INFORMATION (MANDATORY) | | | | |
| AME OF FIRST / SOLE APPLICANT Mr. Ms. M/s. | | | | |
| AME OF THE SECOND APPLICANT Mr. Ms. M/s. | | | | |
| AME OF THE THIRD APPLICANT Mr. Ms. M/s. | | | | |
| Applicant PAN* (Mandatory) | KYC Mandatory | Date of birth** | | |
| Sole / First Applicant | | D D M M Y Y Y | | |
| Second Applicant | | D D M M Y Y Y | | |
| Third Applicant | | D D M M Y Y Y | | |
| Guardian | | D D M M Y Y Y | | |
| ef. Instruction No. B-6 **Mandatory in case the First | | DESIGNATION / DOA HOLDED (In core of | Non individual Invastores | |
| AME OF THE GUARDIAN (In case First / Sole Applicant is nr. Ms. M/s. | S MINOT) / CUNTACT PERSON - L | JESIGNATION / POA HULDEK (IN CASE OT | NON-INGIVIQUAI INVESTORS) | |
| RELATIONSHIP OF GUARDIAN (Refer to Instruction No. B.1) | 0) | | | |
| SYSTEMATIC WITHDRAWAL PLAN (SWP) | 0) | | | |
| SCHEME | | PLAN | OPTION | |
| Withdrawal Option [Please tick (✓)] | or DAPPRECIATION WITHI | DRAWAL (Only on the 1st of every month) | Amount (₹) (in figures) | |
| Total Amount of SWP (₹) (in figures) | | Withdrawal Frequency [Please tick (🗸)] | | _Y (minimum 4 quartei |
| | | 28th Withdrawal Period From D D | M M Y Y Y Y TO D D M | M V V V |
| SYSTEMATIC TRANSFER PLAN (STP) (Refer to In: | | Walderfull Gloca Tolli | 10 5 5 11 | |
| FROM SCHEME (SOURCE) | Struction No. D) | PLAN | OPTION | |
| | | | | |
| TO SCHEME (TARGET) or Daily STP Target Schemes, investors may choose only 'Growth C | Option' under Birla Sun Life Frontline I | PLAN Equity Fund, Birla Sun Life Dividend Yield Plus, | OPTION Birla Sun Life Top 100 Fund, Birla Sun Life Infrastructure Fund | J or Birla Sun Life '95 F |
| Amount per Transfer (₹) | Freque | ncy [Please tick (✓)] | LY MONTHLY (max 4 STP dates in a months) QU | JARTERLY (Only one da |
| Dates (Please tick (🗸)) 1st 7th 10th | 14th 20th 21st 2 | 28th Transfer Period From | M M Y Y Y Y To D D M | |
| Total Amount of Transfer (₹) | | In case of Daily STP minimum No. o No. of Transfers | transfers is 20 For Daily STP refer instruction D-9 iii | |
| or Weekly STP dates are (1,7,14,21 and 28th) of each month res | spectively. Refer instruction D6 for n | | Tot bany on Telef Instruction B 3 in | |
| DECLARATION AND SIGNATURES | , | | | |
| aving read and understood the contents of the Statement of Ado | ditional Information / Scheme Infor | mation Document of the scheme(s), I/We he | eby apply to the Trustee of Birla Sun Life Mutual Fund for u | units of scheme(s) of |
| un Life Mutual Fund as indicated above and agree to abide by th ave not received and will not receive any commission or brokera We hereby declare that the amount invested in the scheme(s) is | ge or any other incentive in any forr | m, directly or indirectly, for subscribing to uni | s issued under any of the scheme(s). | |
| Directions of the provisions of Income Tax Act, 1961, Prevention or NRIs/Fils only: I/We confirm that I am/we are Non Resident | n of Money Laundering Act, 2002, F | Prevention of Corruption Act, 1988 or any oth | r applicable laws enacted by the Government of India from | time to time. |
| count/FCNR account/NRO/NRSR Account. ne ARN holder has disclosed to me/us all the commissions (in t | , , | | · · · · · · · · · · · · · · · · · · · | |
| sing recommended to me/us. | | ,, y | | |
| (8) | | | | |
| tur. | | | | |
| Па | | | Third Unit Holder / Thir | rd Annlicant |
| Sole / Unit Holder / First Applican | t Second | d Unit Holder / Second Applican | Third Unit Holder / Thir | и друпоант |
| Sole / Unit Holder / First Applican | | d Unit Holder / Second Applican signed by All Applicants if mode of operation is Joi | | |

One India Bulls Centre , Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Toll Free : 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 567679 | Email: connect@birlasunlife.com

Date :_

A. SCHEMES AVAILABLE UNDER THE SPECIAL PRODUCTS (SWP / STP)

WP All the Open-ended Scheme(s) of Birta Sun Life Mutual Fund (except Birta Sun Life Tax Relief '96, Birta Sun Life Tax Plan, Birta Sun Life Index Fund, Birta Sun Life Asset Allocation Fund, Birta Sun Life Pure Value Fund, Birta Sun Life Small & Midcap Fund and Birta Sun Life India Reforms

Can transfer "OUT" investment from any of the Open-ended Scheme(s) offered under this common KIM of Birla Sun Life Mutual Fund (except Birla Sun Life Tax Relief '96, Birla Sun Life Tax Plan, Birla Sun Life Index Fund and Birla Sun Life Asset Allocation Fund) and transfer "IN" to any of the Open-ended Scheme(s) offered under this common KIM (except Birla Sun Life Index Fund and Birla Sun Life I

For Daily STP: Target Schemes, investors may choose only 'Growth Option' under Birla Sun Life Frontline Equity Fund, Birla Sun Life Dividend Yield Plus, Birla Sun Life Top 100 Fund, Birla Sun Life Infrastructure Fund or Birla Sun Life '95 Fund.

Please note that daily STP in not available under Birla Sun Life Gold Fund.

B. INSTRUCTIONS - COMMON TO SWP / STP

- New investors who wish to enrol for the special products should fill this form in addition to the Common Application Form. Please complete all details in the Common Application Form. Details of the Special Products should be provided on this form. Existing investors need to fill up only this form.
- 2. For multiple transactions under more than 1 scheme, separate forms need to be utilised.
- 3. This form should be submitted at least 5 days before the commencement date.
- The investor has the right to discontinue SWP / STP at any time he/she so desires by sending a written request at least 10 days in advance of the
 immediate next due date to any of the offices of Birla Sun Life Mutual Fund or its Authorised Collection Centres. On receipt of such request the SWP /
 STP will be terminated.
- Units will be Allotted / Redeemed / Transferred at the NAV related prices of the 1st and/or 7th and/or 10th and/or 10th and/or 20th and/or 28th of every month (or next business day, if 1st and/or 7th and/or 10th and/or 14th and/or 20th and/or 2st and/or 28th is a non business day). An account statement will be dispatched to the unit holders once every quarter within 10 working days of the end of each quarter.
 - The first account statement will be issued within 10 working days of the initial investment. Further an updated account statement will be sent after each transaction under the special products wherever, e-mail address has been provided, the account statement will be sent through e-mail only
- 6. It is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint applicants, PAN details of all holders should be submitted. In case the investor making the application is a minor, PAN details of the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandatory requirement of PAN proof submission, however sufficient documentary evidence shall have to be submitted to Bird Sun Life Mutual Fund for verifying that they are residents of State of Sikkim.
- 7. DIRECT APPLICATIONS AND EUIN:
 - a. Investment in Direct Plan: Investors applying under Direct Plan, are advised to write the word 'DIRECT' in the column 'ARN No' or 'Broker Code' in their applications for purchases/additional purchases/switches in all such cases where applications are not routed through any distributor/agent/broker. In cases where unit holder uses a pre-printed transaction slip(application form where details in the 'ARN No' or 'Broker Code' column is already printed, unit holder should cancel the ARN No! Broker Code, write 'DIRECT' in the said column. Also, in case ARN No! Broker Code is mentioned in the application form, but 'Direct Plan' is indicated, the ARN No! Broker Code will be ignored and the application will be processed under Direct Plan, subject to it being complete in all other aspects. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan.
 - b. Employee Unique Identification Number (EUIN) is a unique number allotted to Sales personnel i.e. employee/ relationship manager/ sales person of the distributor interacting with the investor for the sale of mutual fund products. Such sales personnel associated with Distributor, should also be holding a valid NISM certificate. Thus, in case of applications routed through distributors, in addition to the AMFI Registration Number (ARNI) of the distributor, Investors are requested to also provide the EUIN of the individual ARN holder or of employee/relationship manager/sale person of the Distributor interacting with the investor. Providing appropriate EUIN in the application/transaction forms would assist in tackling the problem of mis-selling even if the Sales personnel on whose advice the transaction was executed by investor leaves the employment of the distributor or his/her sub broker. If the distributor has not given any advice pertaining to the investment (i.e. transaction is 'execution only'), then the EUIN box may be left blank, but it would be mandatory for the investor to provide confirmation as mentioned in the application form.
- 8. KNOW YOUR CLIENT (KYC)

According to guidelines issued by SEBI under 'The Prevention of Money Laundering Act, 2002', Mutual Funds are required to follow enhanced know your customer (KYC) norms. Investors can visit branches of BSLAMC or may visit www.birlasunlife.com, www.amfiindia.com and www.cdslindia.com to know detailed procedure for KYC compliance.

Effective January 01, 2011 it is mandatory for all category of investors to be KYC compliant for all investment transactions made on or after January 01, 2011, irrespective of amount of investment.

To further clarify, the above category of investors shall include:

i. their constituted Power of Attorney (PoA) holder, in case of investments through a PoA

- ii. each of the applicants, in case of investments in joint names; and
- iii. Guardian in case of investments on behalf of minor.

Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected. Provided further, where it is not possible to verify the KYC compliance status of the investor at the time of allotment of units, the BSLAMC shall verify the KYC compliance status of the investor within a reasonable time after the allotment of units. In the event of non compliance of KYC requirements, the BSLAMC reserves the right to freeze the folio of the investor(s) for any kind of transactions or affect mandatory redemption of unit holdings of the investors at the applicable NAV, subject to payment of exit load. Investors should note that on completion of KYC Compliance all details of the investor in the Mutual Fund records will be replaced by the details as given in KYC Application Form by the investor. Any change in these details like change of Name / Address / Status / Signature, etc. should be given by Investor dretty in the prescribed manner.

Pursuant to SEBI Circular No. MIRSD/ Cir-26/2011 dated December 23, 2011, SEBI (KYC Registration Agency) Regulations, 2011 and SEBI Circular No. MIRSD/SE/Cir-21/2011 dated October 05, 2011, regarding uniformity in the Know Your Customer (KYC) process in the securities market and development of a mechanism for centralization of the KYC records to avoid duplication of KYC Process across the intermediaries in the securities market, the following changes are being made to KYC process w. ef. January 01, 2012:

- SEBI has introduced a common KYC Application Form for all the SEBI registered intermediaries viz. Mutual Funds, Portfolio Managers, Depository Participants, Stock Brokers, Venture Capital Funds, Collective Investment Schemes, etc. New Investors are therefore requested to use the common KYC Application Form and carry out the KYC process including In-Person Verification (IPV) with any SEBI registered intermediaries including mutual funds. The KYC Application Forms are also available on our website www.birlasunlife.com.
- 2. The Mutual Fund shall perform the initial KYC of its new investors and may undertake enhanced KYC measures commensurate with the risk profile of its investors. The Mutual Fund shall upload the details of the investors on the system of the KYC Registration Agency (KRA). Registrar & Transfer Agent (RTA) of the Mutual Fund may also undertake the KYC of the investors on behalf of the Mutual Fund. KRA shall send a letter to the investor within 10 working days of the receipt of the initial/updated KYC documents from the Mutual Fund, confirming the details thereof.
- Once the investor has done KYC with a SEBI registered intermediary, the investor need not undergo the same process again with another intermediary including mutual funds. However, the Mutual Fund reserves the right to carry out fresh KYC of the investor.
- It is mandatory for intermediaries including mutual funds to carry out In-Person Verification (IPV) of its new investors w.e.f January 01, 2012.
 - The IPV carried out by any SEBI registered intermediary can be relied upon by the Mutual Fund. BSLAMC and NISM/AMFI certified distributors who are KYD compliant are authorized to undertake the IPV for Mutual Fund investors. Further, in case of any applications received directly (i.e. without being routed through the distributors) from the investors, the Mutual Fund may rely upon the IPV (on the KYC Application Form) performed by the scheduled commercial banks.
- Existing KYC compliant investors of the Mutual Fund can continue to invest as per the current practice. However, existing investors are also urged to comply with the new KYC requirements including IPV as mandated by SEBI.
- 10. "On behalf of Minor" Accounts: Name of Guardian must be mentioned if investments are being made on behalf of a minor. Date of birth is mandatory in case of minor. The minor shall be the first and the sole holder in the account (folio). No joint holder will be allowed in an account (folio) where minor is the first or sole holder. Guardian in the account (folio) on behalf of the minor should either be a natural guardian (a.e. tafter help or a ocut a papinited legal guardian and the same must be mentioned in the space provided in application form. Copy of document evidencing the date of birth of the minor and relationship of the guardian with the minor (whether ratural or legal guardian) should mandatorily be provided while opening of the account (folio). Also, nomination shall not be allowed in a folio/account held on behalf of a minor.
- 11. STP / SWP offered by AMC/Mutual Fund shall be available for unitholders in case the units are held/opted to be held in physical (non-demat) mode only.
- 12. This form should be submitted at least 5 business days before the commencement date.
- 13. Automatic termination if there are 3 consecutive bounces on account of insufficient balance/units available in the folio.

C. INSTRUCTIONS - SYSTEMATIC WITHDRAWAL PLAN (SWP)

. Options available and Minimum Amount:

A) Fixed withdrawal :

- : Investors can withdraw fixed amount of ₹1,000/- each and above at regular intervals.
- B] Appreciation withdrawal : Inve
- : Investors can withdraw appreciation of ₹ 1,000/- and above at regular intervals. If the appreciation amount is less than ₹ 1,000/- or the specified amount there will be no SWP in that month/quarter. The cumulative appreciation of this period and the immediately succeeding period shall be paid out subject to it being a minimum of ₹ 1,000/- or the specified amount.
- SWP is not available for investments under lock-in period and for investments which are pledged.
- 3. BSLAMC will endeavor to credit the redemptions payouts directly to the designated Bank A/c of the unitholders of Birla Sun Life Mutual Fund schemes through any of the available electronic mode (i.e. RTGS / NEFT / Direct Credit / NECS). BSLAMC reserves the right to use any of the above mode of payment as deemed appropriate for all folios where the required information is available. The Mutual Fund, however, reserves the right to issue a cheque / demand draft inspite of an investor opting for Electronic Payout.
- In case of Fixed Withdrawal, if the amount of instalment is more than the amount available in that account for redemption, the entire available
 amount will be redeemed and the SWP will terminate automatically.
- 5. In case of Appreciation Withdrawal, appreciation will be calculated on the units available for redemption at the time of the SWP installment.
- Withdrawal Dates: Fixed Withdrawal: Investors can withdraw fixed amount on 1 or 7 or 10 or 14 or 20 or 21 or 28 of each month/quarter for minimum 6 months/ 4 quarter. Appreciation withdrawal: Investors can withdraw appreciation on the 1 of each month/quarter for minimum 6 months/ 4 quarter.
- Default Dates: th In case of any ambiguity in selection of withdrawal frequency, the SWP date will be 7 of each month in case of Fixed withdrawal facility.

D. INSTRUCTIONS - SYSTEMATIC TRANSFER PLAN (STP)

Minimum Amount: A] Daily Plan : Minimum 20 Transfers of ₹ 500/- each and in multiples of ₹ 100/- thereafter

B) Weekly Plan : Minimum 5 Transfers of ₹ 1,000/- each and above.

C) Monthly Plan : Minimum 6 transfers of ₹ 1,000/- each and above.

D) Quarterly Plan : Minimum 4 transfers of ₹ 2,000/- each and above.

- Minimum balance in the Scheme at the time of enrollment for STP Facility: Daily STP ₹ 10,000/-, Weekly STP ₹ 6,000/-, Monthly STP ₹ 6,000/Quarterfv STP ₹ 8,000/-
- 3. Investors have the option to STP investment to a sub-account under the same Folio by quoting the 10 digit FOLIO Number.
- 4. STP is not available for investments under lock-in period
- 5. In case of insufficient balance, the transfer will not be effected.
- 6 Transfer Dates: Weekly Systematic Transfer Plan: Transfers shall be on 1st, 7th, 14th, 21st & 28th of each month. Monthly Systematic Transfer Plan: Transfers can be on 1 or 7 or 10 or 14 or 20 or 21 or 28 of each month for minimum 6 transfers. Quarterly Systematic Transfer Plan: Transfers can be on 1 or 7 or 10 or 14 or 20 or 21 th or 28 of each outset for minimum 4 quarters.
- Fast Forward Facility: Investors availing monthly STP facility can opt for multiple dates, maximum upto any four dates within a month and in
 this case the dates can be dated 1st and / or 7th and / or 10th and/or 14th and/or 20th and/ or 21st and/ or 28th of each month.
- Default Dates: In case of any ambiguity in selection of transfer frequency, the STP date will be 7 of each month / quarter. In case where more
 than 4 dates are specified, default dates will be 7, 14, 21 & 28 of each month.
- 9. Daily STP:
 - Minimum Balance in the "Out" scheme at the time of enrollment for Daily STP: ₹10.000/-

- ii. **Minimum Transfer Amount:** Investors are required to instruct for minimum of 20 transfers of ₹ 500/- and in multiples of ₹ 100 thereafter
 - There will be no maximum limit on number of transfers/duration for Daily STP enrolment. In case, the investor fails to specify the number of transfers/duration under Daily STP, transfers shall continue to be triggered for a maximum of 365 installments or until the outstanding balance in "Out" scheme does not cover the Daily STP transfer amount, whichever is earlier. The minimum amount for fresh/additional purchases as per subscription rules of "in" scheme shall not be applicable to Daily STP triggers.
- iii. Transfer dates: In case of Daily STP, the commencement date for transfers shall be the 10th day (or the next business day, if that day is a non-business day) from the date of receipt of a valid request. Thereafter, transfers shall be effected on all business days at NAV based prices, subject to applicable load. Thus, in the event of an intervening non-business day STP triggers will not take place and consequently the total number of Daily STP installments opted by the investor will be adjusted to that extent i.e., For eg. if the investor has opted for 100 installments and if 3 non-business days happen to occur in the intervening period, then only 97 Daily STP installments shall be triggered.
- iv. Discontinuation of Daily STP may happen in either of the following cases occurring first:
 - a. Daily STP will be automatically discontinued/terminated if all units are redeemed or transferred from the "Out" Scheme, Further, if the outstanding balance in "Out" Scheme does not cover the Daily STP transfer amount, no transfer shall be effected and Daily STP shall be terminated.
 - b. Unitholders will have the right to discontinue the Daily STP facility at any time by sending a written request to the AMC/Mutual Fund. Termination of Daily STP shall be effected from 5th. Business day falling from the date of receipt of such request.
- v. Daily STP shall not be available under Monthly Systematic Transfer Facility (STP) For Birla Sun Life Century SIP.
- vi. Only one Daily STP would be allowed per Plan/Option of the Source Scheme into a distinct Target Scheme. For e.g.: In case Daily STP exists from 'Scheme A-Growth option' into 'Scheme B-Growth Option', any subsequent request for the same combination of Schemes shall override the existing Daily STP instructions.

Fresh Registration Renewal

E. LOAD STRUCTURE

- SWP As applicable to respective schemes at the date of withdrawal.
- STP Exit Load at time of transfer OUT: Exit Load as applicable to respective schemes

Entry Load at time of transfer IN: Nil

Exit Load at time of redemption: Exit Load as applicable to respective schemes.

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| ACKNOWLEDGEMENT SLIP (To be filled in by the Investor) | SPECIAL PRODUCTS APPLICATI | ION FORM | R |
| application for SYSTEMATIC WITHDRAWAL PLAN / SYSTEMATIC | MATIC TRANSFER PLAN | | |
| cheme Name | Plan | Option | |
| Scheme Name | PlanPlan | Option | |
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SYSTEMATIC INVESTMENT APPLICATION FORM SIP (WITH MICRO SIP) / CENTURY SIP



| NVESTMENT THROUGH N Investment Advisor's Name & A | | S/RECS/AUTO DEBIT/ ib-Broker's Name & ARN No. | | E INSTRUCTIONS BEFORE FI cceptance Point St | | EASE ENSURE COMPLETION OF SECTION 4 INCASE OF CENT Employee Unique ID. No. (EUIN) |
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| 84967 | | | | | | |
| JIN is mandatory for "Execution Only" transaction on the property of the confirming that the EUIN box has been into | ons. Ref. Instruction No. G-3 entionally left blank my me/u | s as this transaction is executed without a | any interaction or advice by th | e emplovee/relationship ma | nager/sales person of t | the above distributor/sub broker or notwithstanding the |
| appropriateness, if any, provided by the employee/ | elationship manager/sales pe | rson of the distributor/sub broker. | | , ., , | | • |
| First Applicant / Authoris | ed Signatory | | Second Applicant | | | Third Applicant |
| Request for Registration of SIP | Registration of CS | IP Renewal of SIP | Change in Bank Details | Additional Mic | o SIP in same folio | Date D D M M Y Y Y |
| TRANSACTION CHARGES FOR APPLICA | | | | | | |
| case of subscriptions through SIPs, transa transaction charges. In such cases the tra ued against the balance of the installment Existing Investor Folio No. | ction charge of ₹150/- (f Insaction charge shall be amounts invested. | or first time mutual fund investor) or recovered in 3-4 installments but or Applicat | | r than first time mutual f nt (i.e. amount per SIP i | und investor) will be istallment x No. of in | e deducted and paid to your distributor if opted to stallments) amounts to ₹ 10,000/- or more. Unit (New Folio will be Generated for CSIP) |
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| Mobile No. | (MANDATORY) | Email Id | | | | |
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| | Mr. Ms. M/s. | | | | | |
| Applicant | PAN* (Mandatory) | KYC Mandatory | Date of birth** | Docu (Photo Id | ment Type" / Address Proof) | Document No." (Mandatory for Micro SIP, not for additional Micro SIP in sar |
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| | for each investment drawn | in favour of respective scheme name | and the instrument should b | e crossed "A/c Payee On | | ropriate scheme name as well as the Plan/Option/S |
| . *Cheque / DD Favouring D. Scheme Name (refer Instruction 5) | Plan / Option | Sweep to (Refer G-4) (applicable only for Dividend option) | Amount ^D Invested (₹) Char | D Net Amount | Cheque/DD No./UTR (in case of NEFT/RT(| No. Ponk and Pranch and Assount Num |
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| CREATE Sponsor Bank Code | | Office use only | l | Jtility Code | | Office use only |
| MODIFY I/We hereby aut | horize: BIRLA S | UN LIFE MUTUAL FUND | | to deb | it (tick√) SB / | CA / CC / SB-NRE / SB-NRO / Otl |
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| This is to confirm that the declaration has t | Name neen carefully read, unders | as in bank records (mandatory stood & made by me/us. I am authori | y) Name as i izing Birla Sun Life Mutual F | in bank records (ma fund to debit my account | ndatory) . • I have understoo | Name as in bank records (mandatory) d that I am authorized to cancel/ amend this mand |
| ppropriately communicating the cancellation omplete and express my willingness and aut acility offered by Rida Sun Life Mutual Fund or | / amendment request to B norize to make payments r | irla Sun Life Mutual Fund or the bank vergered above through participation in longitudes and of NACH/FCS (Debits)/Direct | where I have authorised the NACH/ECS/Direct Debit/Sta | debit. For Debt Mandate: nding Instructions. I/We had the | I/We hereby declare lereby confirm adhere | that the particulars given on this mandate are corrected to the terms of NACH/ECS/NECS/RECS/AUTO in crediting the scheme collection accounts by the |
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| | | Life Asset Mana e , Tower 1, 17th Floor, Jupiter Mill Co | _ | | | Collection Centre / |

BSLAMC Stamp & Signature

Toll Free : 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 567679 | Email: connect@birlasunlife.com

Received from Mr. / Ms. _

Mutual Fund

| INVESTMENT DETAILS (PLEASE REFER INST | TRUCTIONS D & F-1 FOR INFORMATION C | IN ELIGIBLE SCHEMES. ONLY ONE SCHEME PER APP | LICATION FORM) | | Coi |
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| First Installment through Cheque / DD. (MANDA | TORY FOR CSIP) 1st Cheque | DD No. | | Cheque Dated D D / | |
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| | | 0th 28th | one date for con and cto | у ор он у | |
| At Birla Sun Life Mutual Fund, we provide YO | | ate (31st December 2099) | ^ SELECT YOUR SIP PER | IOD Refer Instruction E-1 | 1 & F-5 |
| flexibility to discontinue your SIP at ANYTIME. Cal 1800-270-7000/1800-22-7000 or email u connect@birlasunlife.com to know how. | us at CSIP Tenure (Insurance | Sun Life Mutual Fund to discontinue y | 5 years - Your Current Age | Enter SIP End Date Dyears = | D M M Y Y y years Frequency: Mont |
| ^ For Regular SIP - "Default end date is December 31 STEP-UP SIP (OPTIONAL - and availa) | | | | : 31st December, 2099 by defau | it". For CSIP – refer instructi |
| Amount (Default of ₹ 500/-) ₹ 500/- | | (In multiples of ₹ 500/-) | • | equency (Default Yearly) | Half Yearly Yea |
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| Date of Birth D D M M Y Y Y | | | | | |
| NOMINATION DETAILS (Refer Instruction No. F | - CE.IDEII | | rovail over nemination | dataile provided in Comp | on Application Form |
| I/We do hereby nominate the undermentioned N | | | | • | |
| Nominee (upon such documentation) shall be a | • • | | | Date Of Birth (in case of minor): | / / |
| Nominee Name : | | | | Date of Birth (in case of million). | // |
| | Guardian / Parent Name (in case | of minor): | | Signature of Non | ninee or Parent / Guardian |
| Address : | Alba: | | | | · · |
| DEMAT ACCOUNT DETAILS (OPTION) | <u> </u> | | matches with that of the A/c. held | d with the depository participant.) | Refer Instruction No. E (27) |
| NSDL: Depository Participant Name: | | DPID No.: I N | | Beneficiary A/c No. | |
| CDSL: Depository Participant Name: | | Beneficia | ry A/c No. | | |
| DECLARATION(S) & SIGNATURE(S) | | | | | |
| Name of First Unit Holder (As in First Applicant | | Second Applicant (To be signed by All Applicants if mode of | , | Name of Third Unit Ho | Applicant |
| | | (10 be signed by All Applicants II mode of | · , | | |
| Investors who have already submitted submit NACH/ECS/NECS/RECS/AUTO Investors, who have not registered for Name mentioned. Mobile Number and Email Id: Unit hold mentioned on the mandate form differs whatsoever would be, thereafter, sent to Unit holder(s) need to provide along wiregistered or bank account verification are subject to third party verification. Investors are deemed to have read and RECS/AUTO DEBIT facility, the Scheme time to time of the respective Scheme(s | d an NACH/ECS/NECS/RE DEBIT form again as NACH NACH/ECS/NECS/RECS/Al der(s) should mandatorily from the ones as already e the updated mobile numb ith the mandate form an or letter for registration of the I understood the terms and e Information Document, S | H/ECS/NECS/RECS/AUTO DEBIT ru JTO DEBIT facility, may fill the NAC provide their mobile number and xisting in the folio, the details provi er and email id. iginal cancelled cheque (or a copy er mandate failing which registration d conditions of NACH/ECS/NECS/I tatement of Additional Information | registered for NACH/EC egistration is a one-time H/ECS/NECS/RECS/AU email id on the mandat ded on the mandate will n) with name and account may not be accepted. ** RECS/AUTO DEBIT Facil | S/NECS/RECS/AUTO Di process only for each ba TO DEBIT form and subn e form. Where the mobi be updated in the folio. A nt number pre-printed of The Unit holder(s) chequ lity, SIP registration throu | nk account. it duly signed with the le number and email I future communication the bank account to le e/ bank account deta |
| Acknowledgement | | | | ISC | Stamp |
| Investor Name: | | Folio No/Application No | | - | |
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| ☐ DEBIT MANDATE FORM ☐ SIP FOI | | nnect@hirlsqualife.com Co- | tact Centre . 1 000 0 | 70.7000/1 000 00 70 | 00 |
| □ DEBIT MANDATE FORM □ SIP FOI Website: www.birlas | unlife.com E-mail : co | nnect@birlasunlife.com Cont | | | |
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| | CHECK | LIST | |
|--|---|---|---|
| Particulars | Regular SIP | Century SIP (with Life Insurance) | Micro SIP (Upto ₹ 50,000 Investment in a year) |
| Nomination | Not Required | Mandatory Requirement | Not Required |
| First Purchase through cheque/ DD | Recommended | Mandatory Requirement | Recommended |
| Different amount for first cheque and subsequent installment | Allowed | Not allowed | Allowed |
| Common Application Form | Required only for new Investors | Mandatory Requirement for All Investors | Required only for new Investors |
| Investment tenure | Investor's choice / Default | Tenure = 55years (Less) Current age | Investor's choice / Default |
| PAN and KYC | Mandatory Requirement | Mandatory Requirement | If having a PAN, KYC is mandatory |
| Dates | Max upto 4 dates in a month | Only 1 date per month | Max upto 4 dates in a month |
| Minimum Amount Criteria (For list of eligible schemes please refer the SIP and CSIP instructions.) | Birla Sun Life Tax Relief '96 and Birla Sun life Tax Plan - ₹ 500 / each, Other eligible Schemes- ₹ 1000/ each. | ₹ 1000 per month for all eligible schemes | Birla Sun Life Tax Relief '96 and Birla Sun life Tax Plan - ₹ 500 / each, Other eligible Schemes- ₹ 1000/ each. |
| Application with Minor as first applicant | Allowed | Not allowed | Allowed |

We request you to read Terms and Conditions before availing Century SIP

[A. LIST OF CITIES THROUGH NACH/ ECS/ NECS/ RECS]**

(PAYMENT THROUGH NACH/ ECS/ NECS/ RECS CLEARING SERVICE OF THE RESERVE BANK OF INDIA)

Delhi, Ludhiana, Amritsar, Jalandhar, Chandigarh, Shimla, Jammu, Raichur, Bikaner, Gangtok, Darjeeling, Anand, Bhavnagar, Kota, Kanpur, Allahabad, Varansi, Lucknow, Dehradun, Gorakhpur, Agra, Jaipur, Bhiwara, Udaipur, Jodhpur, Raikot, Jamnagar, Ahmedabad, Baroda, Surat, Mumbai, Goa, Pune, Sholapur, Kolhapur, Nasik, Aurangabad, Nagpur, Indore, Bhopal, Gwalior, Jabalpur, Raipur, Hyderabad, Tirupati, Vijaywada, Nellore, Vizag, Kakinada, Bangalore, Mysore, Mangalore, Udipi, Hubli, Gadag, Bijapur, Belgaum, Davangere, Shimoga. Tumkur, Mandya, Gulbarga, Chennai, Pondicherry, Trichy, Madurai, Salem, Erode, Thirupur, Calicut, Trichur, Cochin, Trivandrum, Coimbatore, Kolkata, Bardhaman, Durgapur, Siliguri, Bhubaneshwar, Guwahati, Patna, Dhambad, Jamshedpur, Ranchi, Haldia, Asansol, Cuttack

**(subject to revisions in dates and locations offered)

[B. LIST OF BANKS FOR PAYMENT THROUGH AUTO DEBIT]**

PunjabNational Bank (All branches under core banking), Bank of Baroda (All branches under core banking), Union Bank of India (All branches under core banking), Bank of India (All branches), Indusind Bank (All Branches), Oriental bank of commerce (all branches) and Corporation Bank (all branches) ICICI Bank (All Branches), Kotak Bank (All Branches), State Bank of India (All Branches), Dhanlaxmi Bank (All Branches), Federal Bank (All Branches) and UCO Bank (All Branches)

**(subject to revisions in dates and locations offered)

C. PDC LOCATIONS

Investors are requested to contact the Birla Sun Life Mutual Fund Branches / Call Centers or Please refer www.birlasunlife.com

D. SCHEMES AVAILABLE UNDER SIP

Birla Sun Life Advantage Fund / Birla Sun Life Dividend Yield Plus / Birla Sun Life Tax Plan* / Birla Sun Life India Opportunities Fund / Birla Sun Life MNC Fund / Birla Sun Life Midcap Fund / Birla Sun Life India GenNext Fund / Birla Sun Life Equity Fund / Birla Sun Life New Millennium Fund / Birla Sun Life Buy India Fund / Birla Sun Life Frontline Equity Fund / Birla Sun Life Tax Relief '96* / Birla Sun Life Commodity Equities Fund - Global Agri Plan/ Birla Sun Life 195 Fund / Birla Sun Life India Sun Life India Reforms Fund / Birla Sun Life Sund Sun Life India Reform Sund / Birla Sun Life Sund Sun Life India Reform Sund / Birla Sun Life Sund Sun Life India Sun Life Sund Sun Life Sun Life Sund Sun Life S

E. GENERAL INSTRUCTIONS FOR SIP

General Instructions

- New investors who wish to enroll for SIP should fill this form in addition to the Common Application Form. Please quote the application number of the Common Application Form on this SIP Form. Details of the SIP should be provided on this form. Both Forms should be submitted together. Single scheme is allowed per application. For multiple transactions, please fill separate forms with first purchase cheque.
- Existing investors needs to fill up only this form and first purchase cheque with existing folio details. The AMC reserves the right to assign any of the existing folio Number of the investor against multiple applications and / or subsequent purchases under this new application form lodged, with identical mode of holding and address and such other criterions and integrity checks as may be determined by the AMC from time to time.
 - Note: Investors can also start a SIP without any initial Investment. New investors need to submit this application form along with Common Application Form, whereas existing investors can start SIP without initial investment by submitting this form along with existing folio details.

 NECS facility is offered to the investors having bank account in selected cities mentioned above.
- The cities in the list may be modified/updated/changed/removed at any time in future entirely at the discretion of Birla Sun Life Mutual Fund without assigning any reasons or prior notice if any city is removed, SIP instruction for investors in such cities via MECS (Debit) route will be discontinued without prior notice. The name of the bank provided for NECS (Debit) should participate in local MICR clearing.

- The investor hereby agrees to abide by the terms and conditions of NECS facility of Reserve Bank of India (RBI). SIP form should be submitted 21 days before the first Debit through NACH/ECS/NECS/RECS/Auto Debit.

datory Details 8.

- In case the application is accompanied with a cheque for the first SIP transaction, it should be drawn on the same bank account which is to be registered for NACH/ ECS/ NECS/ RECS/ Auto Debit.
- Investor should provide 9 digit MICR code for NECS transaction and complete bank address for SIP auto debit transactions. MICR starting with 000 and end with 000 will not be acceptable for NECS transactions.

Default Details

- 10. Default Dates: In case of any ambiguity in selection of investment frequency, the SIP date will be 7 of each month. In case where more than 4 dates are specified, default dates will be 7, 15, 20 & 28 of each month.
 11. For Regular SIP "Default end date is December 31, 2099. In case the 'End Date' is not mentioned by the investor in the Form, the same would be considered as 31st December, 2099 by default'. For CSIP refer instruction F5. 12. Minimum Amount:
- For Monthly SIP: (i) Birla Sun Life Tax Plan and Birla Sun Life Tax Relief '96: Minimum 6 cheques/ Installments of ₹500/- each and above.
 - (ii) Other Schemes: Minimum 6 Cheques/Installments of ₹1.000/-each and above
- 13. All post-dated cheques have to be issued favouring the individual scheme.
- The initial/first SIP investment amount can be different from the subsequent SIP amount provided the initial/first SIP investment amount also confirms to the minimum SIP amount criteria of the respective scheme.

 Is Investment Dates: Monthly Systematic Investment Plan: Cheques should be of the following dates: 1st and/or 7th and/or 15th and/or 20th and/or 20th or 20t
- Fast Forward Facility: Investors can opt for multiple dates within a month in case of monthly SIP Investors may choose maximum upto 4 dates from the following dates: 1st and/or 7th and/ or 10th and/or 15th and/or 20th and/or 28th of every month.
- Cheques should be drawn payable at locations of Birla Sun Life Asset Management Company Limited branches & authorised centres. Non MICR/ outstation post dated cheques will not be accepted for SIP. 17.
- 18. Allotment of Units

Units will be Allotted at the NAV related prices of the 1st and/or 7th and/or 10th and/or 15th and/or 20th and/or 28th of every month (or next business day, if 1st and/or 7th and/or 10th and/or 15th and/or 20th and/or 28th is a non business day. An account statement will be dispatched to the unit holders once every quarter within 10 working days of the end of each quarter. The first account statement will be issued within 10 working days of the initial investment. Further an updated account statement will be sent after each transaction under the special products wherever, e-mail address has been provided, the account statement will be sent after each transaction under the special products

- Investors can change the SIP amount by submitting the following documents 21 days before the next NECS debit date:
 - A new 'SIP through NECS Facility' Form with revised SIP amount details. Letter to discontinue the existing SIP
- 20. Change of Bank

19. Change of Amount

In order to change the existing bank account for NECS/SIP Auto Debit investors need to submit following documents 21 calendar days before the next SIP debit

- A new 'SIP through NECS Facility' Form with Change of bank details and cancelled cheque of new bank.
- Letter to discontinue the existing SIP
- 21. Discontinue / Cancellation of SIP

The investor has the right to discontinue SIP at any time he/she so desires by sending a written request 21 calendar days in advance of the immediate next due date to any of the offices of Birla Sun Life Mutual Fund or its Authorized Collection Centres. On receipt of such request SIP will be terminated.

22. Conversion of PDC facility in to NECS/ Auto debit Facility

- Investor with existing SIP facility through Post Dated Cheques can also avail of this facility by submitting the following documents 21 days before the next NECS Debit date:

 a) SIP through NECS Facility Form along with one cancelled cheque.
- Letter requesting to cancel the existing SIP through PDCs and for returning all the remaining PDCs
- 23. MICRO SIP:-
 - As per AMFI notification and Guidelines issued on July 14, 2009, SIPs or lumpsum by eligible investors where aggregate (under all schemes of Mutual Fund) in a rolling 12 month period or in a financial year i.e. April to March does not exceed ₹ 50,000 (known as "Micro SIP") shall be exempted from the requirement of PAN.
 - This exemption of PAN requirement is only available to individuals (including Joint Holders, NRIs but not PIOs),

- Minors and Sole proprietary firms who do not possess PAN*. HUFs and other categories will not be eligible for
- * In case of joint holders, first holder must not possess a PAN.
- Please note that for availing Micro SIP, investor have to submit KYC/ KRA acknowledgement/confirmation quoting PAN Exempt KYC Reference No. (PEKRN) obtained from KYC Registration Agency (KRA) along with the application form for such investments. Eligible investors must hold only one PEKRN.

 Please note that investors holding a valid permanent Account Number (PAN) issued by Income tax Department are mandatorily required to be KYC compliant and submit the KYC/KRA acknowledgement/confirmation.
- Additional Micro SIP in same folio: For Subsequent Micro SIP applications, investor can quote the existing folio number where a Micro SIP has been registered and need not resubmit the supporting document. In case of any deficiencies in the supporting documents or in case of the aggregate of SIP investments exceeding Micro SIP threshold, the Mutual Fund reserves the right to reject the applications.
- In case the first Micro SIP installment is processed, and the application is found to be defective, the Micro SIP registration will be ceased for future installments. No refund shall be made for the units already allotted and the investors may redeem their investments.
- investors may redeem their investments.

 "On behalf of Minor" Accounts: Name of Guardian must be mentioned if investments are being made on behalf of a minor. Date of birth is mandatory in case of minor. The minor shall be the first and the sole holder in the account (folio). No joint holder will be allowed in an account (folio) where minor is the first or sole holder. Guardian in the account (folio) on behalf of the minor should either be a natural guardian (i.e. father or mother) or a court appointed legal guardian and the same must be mentioned in the space provided in application form. Copy of document evidencing the date of birth of the minor and relationship of the guardian with the minor (whether natural or legal guardian) should mandatorily be provided while opening of the account (folio). Also, nomination shall not be allowed in a folio/account held on behalf of a minor.
- 25. STEP-UP SIP
 - Frequency for Sten-Un SIP:
 - Frequency for step-up sir:

 a. Half Yearly Step-Up SiP: Under this option, the amount of investment through SIP installment shall be increased by amount chosen/designated by Investor post every 6th (sixth) SIP installment.

 b. Yearly Step-Up SIP: Under this option, the amount of investment through SIP installment shall be increased by amount chosen/designated by Investor post every 12th (twelfth) SIP installment.

 Minimum Step-Up SIP Amount: ₹ 500 and in multiples of ₹ 500 thereafter.

 - Default Step-Up SIP Frequency and amount: In case the investor fails to specify any frequency or amount for Step-Up SIP, the same shall be deemed as Yearly Step-Up SIP and ₹ 500 respectively and the application form shall be processed accordingly. In case the investor fails to specify both, i.e. the frequency for Step-Up SIP and amount for Step-Up SIP, the application form may be processed as conventional SIP, subject to it being complete in all other aspects.
 - Step-Up SIP shall also be available to investors availing Birla Sun Life Century SIP (Century SIP) under designated schemes, subject to eligible insurance cover calculated on the basis of amount of First (1st) installment under Century SIP.

 Maximum Tenure for Step-Up SIP: 10 years. (i.e. Investors may chose / have tenure of more than 10 years under SIP/ Century SIP, however, in such cases, feature of Step-Up SIP shall be considered and processed for a maximum of 10 years only.)
- Step-Up SIP shall be available for SIP / Century SIP Investments through NECS Facility only. Step-Up SIP shall not be available under Fast Forward SIP facility.
 Century SIP offered by AMC/Mutual Fund shall be available for unitholders in case the units are held/opted to be held in physical (non-demat) mode only.
- 27. DEMAT ACCOUNT DETAILS: Option to hold Units in dematerialized (demat) form
 - Units will be allotted based on the applicable NAV as per the SID and will be credited to investors Demat account on weekly basis upon realization of funds. For e.g. Units will be credited to investors Demat account every Monday for realization status received in last week from Monday to Friday.

 - on weekly basis upon realization of funds. For e.g. Units will be credited to investors Demat account every Monday for realization status received in last week from Monday to Friday.

 SIP Insurance related products; unit allotment will not be done in Demat account.

 Pursuant to SEBI Circular no. CIR/IMD/DF/9/2011 dated May 19, 2011, effective October 01, 2011, Investors have an option to subscribe to/hold units of Scheme(s)/Plan(s) viz. open ended, close ended, Interval (except for exchange traded fund/s) in dematerialized (demat) form. Consequently, the Unitholders under the Scheme(s)/Plan(s) viz. open ended, close ended, Interval (except for exchange traded fund/s) in dematerialized (demat) form. Consequently, the Unitholders under the Scheme(s)/Plan(s) viz. open ended, close ended, Interval (except for exchange traded fund/s) in dematerialized (demat) form. Consequently, the Unitholders under the Scheme(s)/Plan(s) viz. open ended, close ended, Interval (except for exchange traded fund/s) in dematerialized (demat) form. Consequently, the Unitholders under the Scheme(s)/Plan(s) and in terms of the guidelines/procedural requirements as laid by the Depositories (NSDI/CDSDL) from time to time. Units under Plan(s)/Option(s) of all Schemes of Birla Sun Life Mutual Fund with dividend distribution of daily, weekly or formighty frequency, as defined under respective Scheme Information Document, shall be available in physical (non-demat) mode only. Also, various Special Products/Facilities such as Century SIP, Systematic Windrawal Plan, Systematic Transfer Plan, Switching etc. offered by AMC/Mutual Fund shall be available for unitholders in case the units are held/opted to be held in physical (non-demat) mode units are held/opted to be held in physical (non-demat) mode units are held with the DP state shall be required to indicate, in the application form, the DP's name, DP ID Number and the Beneficiary account number of the applicatin held with the DP at the time of subscribing to the units. Applicants must ensure tha
- 28. In case 3 (three) consecutive instalments are not honoured / failed on account of reasons attributable to the investors like insufficient balance etc. Birla Sun Life Asset Management Company Limited shall discontinue SIP, SWP and STP like insufficie registrations

F. TERMS & CONDITIONS CENTURY SIP

1. DESIGNATED SCHEMES FOR BIRLA SUN LIFE CENTURY SIP (HEREINAFTER REFERRED TO AS CENTURY SIP)

Birla Sun Life Century SIP as an add-on, optional feature will be available under the following Designated Schemes and such other schemes as may be decided by BSLAMC from time to time in compliance with SEBI (Mutual Funds) Regulations 1996.

Birla Sun Life Infrastructure Fund Birla Sun Life MNC Fund Birla Sun Life India Opportunities Fund Birla Sun Life India GenNext Fund Birla Sun Life Dividend Yield Plus Birla Sun Life Commodity Equities Fund - Global Agri PLan Birla Sun Life India Reforms Fund Birla Sun Life Pure Value Fund Birla Sun Life Long Term Advantage Fund

Birla Sun Life Small & Midcap Fund Birla Sun Life 95 Fund Birla Sun Life Advantage Fund Birla Sun Life International Equity Fund Birla Sun Life Special Situations Fund Birla Sun Life Tax Plan*
Birla Sun Life Equity Fund Birla Sun Life Index Fund

Birla Sun Life Midcap Fund Birla Sun Life New Millennium Birla Sun Life Frontline Equity Fund Birla Sun Life Tax Relief 96* Birla Sun Life Top 100 Fund Birla Sun Life Buy India Fund Birla Sun Life Monthly Income Birla Sun Life Banking and Financial Services Fund

*An Open-ended Equity Linked Savings Scheme (ELSS) with a lock-in of 3 years.

Only individual investors, whose age is 18 years and above but less than 46 years, at the time of the first investment.

- Investors enroll for investments through Century SIP, in Designated Schemes.
- Investors should provide their Date of Birth, Gender and Nominee details at the specified places in the application

In case of joint unit holders in the scheme, only the first unit holder would be eligible for the insurance cover Non Resident Indians (NRIs) and Persons of Indian Origin (PIOs) are elligible to invest in Birla Sun Life Century SIP subject to fulfillment of certain additional criteria refer "Additional Criteria for availing Birla Sun Life Century SIP (CSIP) for NRI and PIOs" given below

INVESTMENT AMOUNT IN CENTURY SIP

- Minimum: ₹ 1000 per month
- Maximum: No upper limit
- Change of CSIP amount is not applicable. Investors should note that once CSIP is availed, CSIP amount cannot be changed.

MODE OF PAYMENT

- Payment of Century SIP can be through Direct Debit/NECS or post Dated Cheques(PDCs)
- ii) Resident investors may make payment by cheque payable locally in the city where the application form is submitted at the local Birla Sun Life Asset Management Company Ltd. (BSLAMC) Offices / Authorised Collection Centres.
 iii) The cheque should be drawn on any bank which is situated at and is a member of the bankers clearing house. Cheque
- drawn on the bank not participating in the clearing house will not be accepted.

TENURE OF CENTURY SIP

55 Years less the current completed age of the investor
e.g. Eligible investor may avail of the Century SIP for such period (in years and whole of months) as may be remaining for
the attainment of 55 yrs of age. Thus, for an investor at the age of 40 yrs 5 months tenure of Century SIP shall be a period
of 14 years and 7 months i.e. period remaining for the attainment of 55 yrs of age.

DISCONTINUATION OF CENTURY SIP

- Investor intimates the AMC to discontinue Century SIP, or Investor defaults Century SIP installments for two consecutive months during the tenure of the Century SIP, or
- Investor defaults Century SIP installments for four separate occasions (months) during the tenure of the Century SIP There shall be no provision to revive the Century SIP, once discontinued

LOAD STRUCTURE

Load Structure under Century SIP would be:

| Entry Load | Nil |
|-------------|---|
| Exit Load** | Exit load of 2.00% of applicable NAV is payable if units allotted under Century SIP are redeemed / switched out within 1 year from the date of allotment. Exit load of 1.00% of applicable NAV is payable if units allotted under Century SIP are redeemed / switched out after 1 year but upto 3 years from the date of allotment. Nii: If units allotted under Century SIP are redeemed / switched out after 3 years from the date of allotment. |

^{**}In the unfortunate event of death of the investor, no exit load on redemption/switching out of units by the nominee/ joint holder, as the case may be.

GROUP LIFE INSURANCE

Amount of Life Insurance Cover:

If Century SIP continues, the insurance cover would be as follows

: 10 times the monthly Century SIP installment

 Year 2 : 50 times the monthly Century SIP installment

Year 3 onwards: 100 times the monthly Century SIP installment

All the above mentioned limits are subject to maximum cover of ₹ 20 lacs per investor across all schemes/plans/folios.

If Century SIP discontinues, the insurance cover would be as follows:

- · Century SIP discontinues before 3 years: Insurance cover stops immediately
- Century SIP discontinues after 3 years: Insurance cover equivalent to the value of units allotted under Century SIP investment at the start of the each policy year, subject to a maximum of 100 times the monthly installment

COMMENCEMENT OF INSURANCE COVER

The Insurance cover will start from the commencement of Century SIP. However, only accidental deaths will be covered for the first 45 days

10. CESSATION OF INSURANCE COVER

The insurance cover shall cease upon occurrence of any of the following:

- At the end of the tenure. i.e., upon completion of 55 years of age.
- Discontinuation of Century SIP installments within 3 years from the commencement of the same
- Redemption / switch-out (fully or partly) of units purchased under Century SIP before the completion of the Century

11. REVIVAL OF INSURANCE COVER

There shall be no provision for revival of insurance cover, once the insurance cover ceases as stated above

12. EXCLUSIONS FOR INSURANCE COVER

No insurance cover shall be admissible in respect of death of the unit holder (the insured investor) on account of -

- Death due to suicide within first year of commencement of Century SIP
- Death within 45 days from the commencement of Century SIP installments except for death due to accident Death due to pre-existing illness, disease(s) or accident which has occurred prior to commencement of Century SIP

13. ADDITIONAL CRITERIA FOR AVAILING BIRLA SUN LIFE CENTURY SIP (CSIP) FOR NRI AND PIOS

- The CSIP facility can also be availed by the NRI/PIO provided they reside in one of the following countries: Australia, Austria, Bahamas, Bahrain, Belgium, Brunei, Bulgaria, China, Croatia, Cyprus, Denmark, Finland, Australia, Austrial, Barlanias, Senjamiani, Berguini, Butnet, Duglaria, Cilinia, Croalia, Cyprus, Derinians, Frinancia, Franco, Germany, Gibraltar, Greece, Hong Kong, Hungary, Ireland, Italy, Japan, Luwembourg, Mauritus, Moldova, Netherlands, New Zealand, Norway, Oman, Poland, Portugal, Qatar, Romania, Seychelles, Singapore, South Africa, South Korea, Spain, Sweden, Switzerland, Taiwan, Turkey, UAE, UK
 NRIs / PIOs need to submit a proof of residence duly certified in original by local authority in the country of residence at the time of submission of CSIP Application Form. In case the proof is in any language other than
- English the same must be translated to English and certified by Government Authority in country of residence or
- by the Indian Embassy.

 All claims shall be settled in INR only and the then prevailing tax rates if any will be applied

RESTRICTION ON NON-ACCEPTANCE OF SUBSCRIPTIONS FROM U.S. PERSONS AND RESIDENTS OF CANADA:

CANADA:

As per the requirements of the U.S. Securities and Exchange Commission (SEC), persons falling within the definition of the term "U.S. Person" under the US Securities Act of 1933 and corporations or other entities organized under the laws of U.S. are not permitted to make investments in securities not registered under the Securities Act of 1933. [The term "US Person" means any person that is a United States person within the meaning of Regulation S under the United States Securities Act of 1933 or as defined by the U.S. Commodity Futures Trading Commission or as per such further

States Securities Act of 1935 of as defined by the U.S. Confinitionary Puthers Trading Commission of as per such futurer amended definitions, interpretations, legislation, rules etc, as may be in force from time to time). Further, as per the Canadian Securities Administrator ("CSA") and other applicable laws, prior registration of a scheme is mandatory with CSA before its marketing or selling to the Residents of Canada.

The Schemes of Birla Sun Life Mutual Fund ("the Mutual Fund") are presently not registered under the relevant laws, as applicable in the territorial jurisdiction of U.S. or in any provincial or territorial jurisdiction of Canada.

In view of the above, w.e.f August 19, 2014 ('the effective date'), the Trustee to Bird Sun Life Mutual Fund has decided to restrict investments from U.S. Persons, corporations or other entities organized under the law of the U.S. and Residents of Canada as defined under the applicable laws of Canada in the Schemes of the Mutual Fund.

- Accordingly, the U.S. Persons and Residents of Canada are requested to note the following:

 No fresh purchases (including purchases by way of Systematic Investment Plans, Systematic Transfer Plans and Dividend Transfer Plans)/additional purchases/switches in any Schemes of the Mutual Fund is allowed. However, existing investment prior to the effective date in the schemes are allowed to be continued until same are redeemed by
- If an existing Unit Holder(s) subsequently becomes a U.S. Person or Resident of Canada, then such Unit Holder(s) will not be allowed to purchase any additional Units in any of the Schemes of the Mutual Fund;

 In case Birla Sun Life Asset Management Company Limited ('AMC') / the Mutual Fund subsequently identifies, that
- the subscription amount has been received from U.S. Person(s) or Resident(s) of Canada after the effective date i.e. August 19, 2014, then the Mutual Fund / AMC at its discretion shall redeem all the units held by such person from the Scheme at applicable Net Asset Value.

14. NOMINATION

- The nomination is mandatory for individuals applying for CSIP facility. In case the nomination details are incomplete in any nature, the Century SIP Application will be treated as a normal SIP.
- Unit holder can nominate only one person in whom the units held by him and the eligible insurance cover shall vest in event of his / her death. ii)
- iii) A minor can be nominated and in that event, the name and address of the guardian of the minor nominee shall be provided by the unit holder. The Applicant is advised that, in case of Single Holding, the Guardian to a Minor Nominee should be a person other than the Applicant.

 Nomination can also be in favour of the Central Government, State Government, a local authority, any
- iv) person designated by virtue of these offices or a religious or charitable trust.
 The Nominee shall not be a trust, society, body corporate, partnership firm, Karta of Hindu Undivided Family
- v) or a Power of Attorney holder. A non-resident Indian can be a Nominee subject to the exchange controls in force, from time to time. Nomination in respect of the units stands rescinded upon the transfer of units
- Transfer of units in favour of a Nominee shall be valid discharge by the Asset Management Company against
- The cancellation of nomination can be made only by those individuals who hold units on their own behalf viii)
- singly or jointly and who made the original nomination.

 On cancellation of the nomination, the nomination shall stand rescinded and the Asset Management Company shall not be under any obligation to transfer the units in favour of the Nominee

15. CSIP INVESTMENT AND PAYMENT DETAILS

- i) Applicants should indicate the Option (Dividend / Growth / Sweep) for which the application is made, by
- Applicants should inlicate the option (brivided for Should investor, the second instalment of CSIP will be processed on the earliest CSIP date (1st, 7th, 10th, 15th, 20th or 28th) immediately following the expiry of 21 Calendar Days from the date of processing the first CSIP
- Instalment.

 All cheques must be drawn in favour of "Scheme Name" and crossed "Account Payee Only". A separate cheque must accompany each application /each Scheme.

 Birla Sun Life Mutual Fund / AMC, reserves the right to reject any application inter alia in the absence of fulfilment of regulatory requirements, fulfilment of requirements of the Scheme Information Document and
- furnishing necessary information to the satisfaction of the Mutual Fund / AMC. Century SIP will continue till you turn 55 years. Before this, if you decide to stop your CSIP, you have to intimate to the AMC or Authorised Collection Centre 21 Calendar Days prior to next CSIP date.

16. CSIP PAYMENT THROUGH NATIONAL ELECTRONIC CLEARING SERVICE (DEBIT CLEARING) / DIRECT DEBIT FACILITY OF THE RESERVE BANK OF INDIA (RBI)

- The bank account provided for NECS (Debit) should participate in local MICR clearing. Investor will not hold Birla Sun Life Mutual Fund, its registrars and other service providers responsible if the transaction is delayed or not effected or the investor bank account is debited in advance or after the specific
- CSIP date due to various clearing cycles of NECS / Direct Debit Facility.

 Birla Sun Life Asset Management Company Ltd., registrars of Birla Sun Life Mutual Fund and other service providers shall not be responsible and liable for any damages / compensation for any loss, damage etc. incurred by the investor. The investor assumes the entire risk of using this facility and takes full responsibility. Birla Sun Life AMC and its service providers reserve the right to disclose the details of the Investors and their transactions using the CSIP NECS / Direct Debit Facility to third parties for the purposes of verification and execution of the NECS / Direct Debit Facility as also for the purpose of law enforcement, fraud prevention, audit and inspection requirement etc.
- The Investor undertakes and agrees that the CSIP Auto Debit Facility requested for via this Form is subject to acceptance of the terms and conditions mentioned in Scheme Information Document of the Scheme.

17. OTHER TERMS AND CONDITIONS

- The Group Life Insurance Cover will be governed by the terms, conditions & exclusion of the insurance policy with the relevant Insurance Company as determined by the AMC.

 Grant of insurance cover to any individual member shall be discretionary on part of Life Insurance

- Grant of insurance cover to any individual member shall be discretionary on part or Lire insurance Company.

 A new folio will be created in this facility even for existing customers. Other regular / fresh purchases will not be allowed. In case of death of the first unit holder, his / her legal representatives may file a claim directly with the designated branch of the Insurance Company supported by all relevant documents as required by the Insurer and the payment of the claim may be made to the legal representatives by the insurance company. All insurance claims will be settled in India and shall be payable in Indian Rupees only. Settlement procedure will be as stipulated by the Insurance Company. Insurance claims will be directly settled by the Insurance Company. There will be only one insurance cover linked to unique investor. This offer from the Insurance Company (with whom the AMC ties up) is being brought to the investors of the Scheme by the AMC on a best effort basis. The AMC will not be responsible or liable for maintaining service levels and/or any delay in processing claims arising out of this facility. The Mutual Fund, Trustees, AMC, or their Directors, officers or employees shall not be liable for any
- claims (including but not limited to rejection of any claim, non-settlement, delays etc.) arising out of the insurance cover provided to the unit holder. The Fund is bringing this offer to the investors of the Scheme only as an additional facility and is not acting as an agent for marketing / sales of insurance policies. Subject to what has been stated above, the AMC reserves a right to modify / annul the said Group
- Insurance Cover on a prospective basis. The AMC also reserves the right to change the insurance company from time to time. Charges of the insurance cover will be entirely borne by the AMC. Investors opting for Birla Sun Life Century SIP agree and confirm to have read, understood and accepted

- Interest of Century SIP and Insurance cover.

 Insurance is subject matter of solicitation.

 All the other terms and conditions of the respective Scheme Information document(s) will remain unchanged.

18. APPLICATIONS NOT COMPLETE IN ANY RESPECT ARE LIABLE TO BE REJECTED.

G. COMMON INSTRUCTIONS FOR SIP/ CENTURY SIP

DISCLAIMER

- Investors will not hold Birla Sun Life Mutual Fund, its Registrars and other service providers responsible if the transaction is delayed or not effected or the investor bank account is debited in advance or after the specific SIP date due to various clearing cycles of NECS.
- Birla Sun Life Mutual Fund, its Registrars and other service providers shall not be responsible and liable for any damages/compensation for any loss, damage etc. incurred by the investor. The investor assumes the entire risk of using this facility and takes full responsibility.
- Birla Sun Life Mutual Fund reserves the right to reject any application without assigning any reason thereof.
- Investors shall not hold the AMC/ Registrar/Service Providers and/or the Bank/s liable for any failure or delay in completion of its obligations where such failure or delay is caused, in whole or in part, by any Force Majeure event including acts of God, civil war, civil commotion, riot, strike, mutiny, revolution, fire, flood, war, earthquake, or any other cause of peril which is beyond the AMC/ Registrar /Service Provider's and/or the Bank's/s' reasonable control. Further no separate intimation will be received from AMC / It's Registrar / Bank and/or Service Providers in case of non-execution of the instructions in case of such Force Majeure events.
- It is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card It is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint applicants, PAN details of all holders should be submitted. In case the investor making the application is a minor, PAN details of the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandatory requirement of PAN proof submission, however sufficient documentary evidence shall have to be submitted to Birla Sun Life Mutual Fund for verifying that they are residents of State of Sikkim. Investors (being individuals) applying for Micro SIP registrations are exempt from mandatory requirement of PAN submission. For further details on Micro SIP, please refer instructions (E-23) in SIP Application Form.

3. DIRECT APPLICATIONS AND EUIN

- Investment in Direct Plan: Investors applying under Direct Plan, are advised to write the word 'DIRECT' in the column' ARN No' or 'Broker Code' in their applications for purchases/additional purchases/switches in all such cases where applications are not routed through any distributor/agent/broker. In cases where unit holder uses a cases where applications are introduced introducing any distinuity/agenty others. In cases where unitributed users pre-printed transaction slip/application form where details in the 'ARN No' or 'Broker Code' column is already printed, unit holder should cancel the ARN No/ Broker Code, write 'DIRECT' in the said column. Also, in case ARN No/ Broker Code is mentioned in the application form, but "Direct Plan" is indicated, the ARN No/ Broker Code will be ignored and the application will be processed under Direct Plan, subject to it being complete in all other aspects. Further, where application is received for Regular Plan without Distributor code or "Direct" mentioned in the ARN Column, the application will be processed under Direct Plan.
- Employee Unique Identification Number (EUIN) is a unique number allotted to Sales personnel i.e. employee/
 relationship manager/ sales person of the distributor interacting with the investor for the sale of mutual fund
 products. Such sales personnel associated with Distributor, should also be holding a valid NISM certificate.
 Thus, in case of applications routed through distributors, in addition to the AMFI Registration Number
 (ARN) of the distributor, Investors are requested to also provide the EUIN of the individual ARN holder or of
 employee/relationship manager/ sale person of the Distributor interacting with the investor. Providing
 appropriate EUIN in the application/ transaction forms would assist in tackling the problem of mis-selling even if
 the Sales personnel on whose advice the transaction was executed by investor leaves the employment of the
 distributor or bischer sub horker. If the distributor is port diven any advice pertaining to the investment (i.e. distributor or his/her sub broker. If the distributor has not given any advice pertaining to the investment (i.e. transaction is 'execution only'), then the EUIN box may be left blank, but it would be mandatory for the investor to provide confirmation as mentioned in the application form.

DIVIDEND SWEEP FACILITY:

- For equity Schemes: Under Dividend Sweep Facility the unitholders can opt for switching the dividend earned under any of the Open-ended Scheme into any other Open-ended Equity Scheme or into the any of the following Open ended schemes of Birla Sun Life Mutual Fund viz., Birla Sun Life Savings Fund, Birla Sun Life Treasury Optimizer Plan, Birla Sun Life Short Term Fund, Birla Sun Life Income Plus, Birla Sun Life Cash Manager, Birla Sun Life Gilt Plus, Birla Sun Life Government Securities Fund, Birla Sun Life Dynamic Bond Fund, Birla Sun Life Medium Term Plan, Birla Sun Life Monthly Income, Birla Sun Life MIP, Birla Sun Life MIP II or Birla Sun Life Short Term Opportunities Fund.
- For deht Schemes: Under Dividend Sweep Facility the unitholders can opt for switching the dividend earn under open ended debt schemes into any other equity or balanced scheme of Birla Sun Life Mutual Fund. In case the investor fails to specify his preference of Option/Facility for the scheme into which the dividend has to be sweeped, Growth option under the respective Open ended Equity or Balanced Scheme, as applicable, shall be the default option and the application form shall be processed accordingly. For sweep facility under equity or debt schemes, in case the investor fails to specify his preference of Option/Facility for the scheme into which the dividend has to be sweeped, Growth option under the respective Scheme shall be the default option and the application form shall be processed accordingly. Further, the dividend (net of applicable TDs, if any) shall be switched subject to minimum investment eligibility requirements of the Opted Scheme at applicable NAV based prices (ex-dividend NAV, if the opted Scheme has a record date on the date of exercise of sweep facility). This facility shall be processed on the record date of the dividend declared under the Scheme. Further this facility shall not allow for switch of partial dividend or switch of dividend to multiple schemes.
- For Monthly Dividend Sweep option for Birla Sun Life Dynamic Bond Fund: Under this option the Unitholders can opt for switching the dividend earned under the Scheme into any other Open-ended Equity Scheme or Balanced Scheme of Birla Sun Life Mutual Fund as opted by the Unitholder. The dividend (net of applicable TDS if any) shall be switched subject to minimum investment/sweep amount of ₹ 1000 or the minimum investment eligibility criteria of the scheme into which the dividend is sweeped in; whichever is higher, at applicable NAV based prices plus applicable load, (exdividend NAV, if the opted Scheme has a record date on the date of
- KNOW YOUR CLIENT (KYC): According to guidelines issued by SEBI under 'The Prevention of Money Laundering Act, 2002', Mutual Funds are required to follow enhanced know your customer (KYC) norms. Investors can visit branches of BSLAMC or may visit www.birlasunlife.com, www.amfiindia.com and www.cdslindia.com to know detailed procedure for KYC compliance.

Effective January 01, 2011 it is mandatory for all category of investors to be KYC compliant for all investment transactions made on or after January 01, 2011, irrespective of amount of investment.

To further clarify, the above category of investors shall include:

- their constituted Power of Attorney (PoA) holder, in case of investments through a PoA
- each of the applicants, in case of investments in joint names; and
- Guardian in case of investments on behalf of minor.

Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected. Provided further, where it is not possible to verify the KYC compliance status of the investor at the time of allotment of

Provided further, where it is not possible to Verry the KYC compliance status of the investor at the time of allother of units, the BSLAMC shall verify the KYC compliance status of the investor within a reasonable time after the allothment of units. In the event of non compliance of KYC requirements, the BSLAMC reserves the right to freeze the folio of the investor(s) for any kind of transactions or affect mandatory redemption of unit holdings of the investors at the applicable NAV, subject to payment of exit load. Investors should note that on completion of KYC Compliance all details of the investor in the Mutual Fund records will be replaced by the details as given in KYC Application Form by the investor. Any change in these details like change of Name / Address / Status / Signature, etc. should be given by

Interinvestor. Any charge in mises details like charge of Name? Address? Status / Signature, etc. should be given by Investor directly in the prescribed manner. Pursuant to SEBI Circular No. MIRSD/ Cir-26/2011 dated December 23, 2011, SEBI (KYC Registration Agency) Regulations, 2011 and SEBI Circular No. MIRSD/SE/Cir-21/2011 dated October 05, 2011, regarding uniformity in the Know Your Customer (KYC) process in the securities market and development of a mechanism for centralization of the KYC records to avoid duplication of KYC Process across the intermediaries in the securities market, the

- following changes are being made to KYC process w.e.f. January 01, 2012:

 1. SEBI has introduced a common KYC Application Form for all the SEBI registered intermediaries viz. Mutual Funds, Portfolio Managers, Depository Participants, Stock Brokers, Venture Capital Funds, Collective Investment Schemes, etc. New Investors are therefore requested to use the common KYC Application Formand carry out the KYC process including In-Person Verification (IPV) with any SEBI registered intermediaries including mutual funds. The KYC Application Forms are also available on our website www.birlasunlife.com.
- The Mutual Fund shall perform the initial KYC of its new investors and may undertake enhanced KYC measures commensurate with the risk profile of its investors. The Mutual Fund shall upload the details of the investors on the system of the KYC Registration Agency (KRA). Registrar & Transfer Agent (RTA) of the Mutual Fund may also undertake the KYC of the investors on behalf of the Mutual Fund. KRA shall send a letter to the investor within 10 working days of the receipt of the initial/updated KYC documents from the Mutual Fund, confirming the details thereof
- Once the investor has done KYC with a SEBI registered intermediary, the investor need not undergo the same process again with another intermediary including mutual funds. However, the Mutual Fund reserves the right to carry out fresh KYC of the investor.
- It is mandatory for intermediaries including mutual funds to carry out In-Person Verification (IPV) of its new investors w.e.f January 01, 2012.
 - The IPV carried out by any SEBI registered intermediary can be relied upon by the Mutual Fund. BSLAMC and NISM/AMFI certified distributors who are KYD compliant are authorized to undertake the IPV for Mutual Fund investors. Further, in case of any applications received directly (i.e. without being routed through the distributors) from the investors, the Mutual Fund may rely upon the IPV (on the KYC Application Form) performed by the scheduled commercial banks.

- Existing KYC compliant investors of the Mutual Fund can continue to invest as per the current practice. Howeve existing investors are also urged to comply with the new KYC requirements including IPV as mandated by SEBI.
- LIST OF MANDATORY FIELDS: NECS Debit Bank Account Details / Authorization bank details should be same, MICR CODE other than core banking and auto debit banks, Each SIP amount, Scheme name with option, Start date, Signature on NECS Mandate/PDC and Bank Authorisation. If any of these fields is left blank, the Application form is liable to be rejected.

RESTRICTION ON ACCEPTANCE OF THIRD PARTY PAYMENT:

- Pursuant to the AMFI Best Practice Guidelines circular on 'Risk mitigation process against Third- Party Cheques in mutual fund subscriptions' read with compliance with 'Know your Customer (KYC)' norms under Prevention of Money Laundering Act, 2002 (PMLA), Birla Sun Life Asset Management Company Limited (BSLAMC)/ Birla Sun Life Mutual Fund (BSLMF) shall not accept applications for subscriptions of units accompanied with Third Party Payments, except in the cases as enumerated below in para (iii).
 "Third Party Payment" means payment through an instrument issued from a bank account other than that of
- the beneficiary investor. In case of payments from a joint bank account, the first named investor/holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made.
- BSLAMC shall not accept subscriptions accompanied with Third Party Payments except in the following exceptional situations subject to submission of requisite documentation/declarations enumerated in para (iv)
 - Payment by Parents/Grand-Parents/Related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding ₹ 50,000/- (each regular purchase or per SIP installment) However, this restriction will not be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio as a guardian.
 - Payment by Employer on behalf of employee under Systematic Investment Plans (SIP) through Payroll deductions.
 - Custodian on behalf of an FII or a client.
- In case of 'exceptional situations' mentioned above, investors are required to submit following documents. declarations alongwith the application form without which such applications will be rejected/not processed/
 - Mandatory KYC for all Investors (guardian in case of minor) and the person making the payment i.e. third party. In order for an application to be considered as valid, investors and the person making the payment should attach their valid KYC Acknowledgement Letter to the application form.
 - A separate, complete and valid 'Third Party Payment Declaration Form', inter alia, containing the details of the bank account from which the payment is made and the relationship with the investor(s). The declaration has to be given by the person making the payment i.e. Third Party. Please contact the nearest Investor Service Centre (ISC) of BSLAMC or visit our website www.birlasunlife.com for the said Declaration Form.
 - BSLAMC/BSLMF shall verify the source of funds to ensure that funds have come from the drawer's account only
- Investors are requested to note that, in case of:
 - Payment by Cheque: An investor at the time of his/her purchase must provide the details of his pay-in bank account (i.e. account from which a subscription payment is made) and his pay-out bank account (i.e. account into which redemption/dividend proceeds are to be paid). If the name/bank account number is not pre-printed on the cheque and signature on the cheque does not match with signature on the application, then the first named applicant/investor should submit any one of the following documents:
 - a copy# of the bank passbook or a statement of bank account having the name and address of the account holder and account number; (i)
 - a letter* (in original) from the bank on its letterhead certifying that the investor maintains an account with the bank, along with information like bank account number, bank branch, account type, the MICR code of the branch & IFSC Code (where available).

Investors should also bring the original documents along with the documents mentioned in (I) above to the ISCs/Official Points of Acceptance of BSLMF. The copy of such documents will be verified with the original documents to the satisfaction of the BSLAMC/BSLMF. The original documents will be returned across the counter to the investor after due verification.

*In respect of (ii) above, it should be certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number

Investors should note that where the bank account numbers have changed on account of the implementation of core banking system at their banks, any related communication from the bank towards a change in bank account number should accompany the application form for subscription of units.

Payment by Prefunded Instrument: (1) If the subscription is settled with pre-funded instruments such as Pay Order, Demand Draft, Banker's cheque, etc., a Certificate (in original) from the Issuing banker must accompany the purchase application, stating the Account holder's name and the Account number which has been debited for issue of the instrument. The account number mentioned in the Certificate should be registered bank account or the first named unitholder should be one of the account holders to the bank account debited for issue of such instruments. Investors may also submit a copy of the acknowledgement from the bank, wherein the instructions to debit carry the bank account details and name of the investor as an account holder, or a copy of the passbook/bank statement evidencing the debit for issuance of a DD, provided bank account number has to match with the details provided in the application form and name should match with the name of the first named unitholder.

(2) A pre-funded instrument issued by the Bank against Cash shall not be accepted for investments of \$\frac{7}{50,000/-}\$ or more. This also should be accompanied by a certificate from the banker giving name, address and PAN (if available) of the person who has requested for the payment instrument. The name mentioned on the Certificate should match with the name of the first named unitholder and certificate must state such investor's bank account number and PAN as per bank record, if available.

The Certificate(s) mentioned in (1) and (2) above should be duly certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.

Payment by RTGS, NEFT, Bank transfer, etc.

A copy of the instruction to the bank stating the account number debited must accompany the purchase application. The account number mentioned on the transfer Instruction copy should be a registered bank account or the first named unitholder should be one of the account holders to the bank account.

In case the application for subscription does not comply with the above provisions, BSLAMC/BSLMF retains the Sole and absolute discretion to reject/not process such application and refund the subscription money and shall not be liable for any such rejection.

Email communication

Account Statements, Quarterly Newsletter, Annual Reports and Transaction Confirmation can be sent to Unit holders by post / e-mail. Should the Unit holder experience any difficulty in accessing in the electronically delivered documents, the unit holder shall promptly inform the same to the Mutual Fund. It is deemed that the Unit holder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties.

TRANSACTION CHARGES

TRANSACTION CHARGES
SEBI with the intent to enable investment by people with small saving potential and to increase reach of Mutual Fund products in urban areas and in smaller towns, wherein the role of the distributor is considered vital, has allowed AMCs vide its circular No. Cir/IMD/ DF/13/2011 dated August 22, 2011 to deduct transaction charges for subscription of ₹ 10,000/- and above. In accordance with the said circular, if the distributor, through which your application form is being routed, has opted to receive the Transaction Charges, Birla Sun Life Asset Management Co. Ltd. / Birla Sun Life Mutual Fund shall deduct the Transaction Charge of ₹ 150/- (for First Time Mutual Fund Investor) or ₹ 100/- (for Investor other than First Time Mutual Fund Investor i.e. Existing Mutual Fund Investor) from your subscription amount and pay the same to such distributor. Thereafter, the units shall be allotted against the balance amount invested after deduction of Transaction charges payable to the distributor. The statement of account shall clearly state the net investment as gross subscription less transaction charges and depict the number of units allotted against the net investment amount.

No transaction charges will be deducted for any purchase/subscription made directly with the Fund (i.e. not through routed any distributor/agent).

In case of investments through Systematic Investment Plan (SIP): Transaction charges in case of investments through Systematic Investment Plan (SIP) shall be deducted only if the total commitment (i.e. amount per SIP installment x No. of installments) amounts to ₹ 10,000/- or more. The transaction charges shall be deducted in 3-4

Investor should note that, as per SEBI circular no. SEBI/IMD/CIR No. 4/168230/09, dated June 30, 2009, the unfront commission, if any, on investment made by the investor shall continue to be paid by the investor directly to the Distributor by a separate cheque, based on his assessment of various factors including the service rendered by the Distributor. THIS PAGE IS INTENTIONALLY LEFT BLANK



FATCA & CRS

Annexure for Individual Accounts

(Including Sole Proprietor) (Refer to instructions) (Please consult your professional tax advisor for further guidance on your tax residency, if required)

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| Gender | M | F | 0 | | | | | | F | PAN | | | | | | | | | | | 00 | ccupa | ation | Туре | Э | | S | ervic | е | Bus | iness | 5 | Others |
| Father's Name | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cust ID / Folio No. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Address of tax resi | | | | be ta | ken | 1 as av | ailabl | le in I | KRA | datab | ase. | In ca | se | of an | / char | nge _i | oleas | e app | roaci | h KRA | 4 & no | otify | the c | hang | ges | | | | | | | | |
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| Are you a tax resid | ent c | of any | у сог | untry | oth | ner tha | n Indi | a? | | | | | | | Yes | 5 | ✓ | | No |) | / | | | | | | | | | | | | |
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FATCA & CRS Terms & Conditions

Details under FATCA & CRS: The Central Board of Direct Taxes has notified Rules 114F to 114H, as part of the Incometax Rules, 1962, which Rules require Indian financial institutions such as the Bank to seek additional personal, tax and beneficial owner information and certain certifications and documentation from all our account holders. In relevant cases, information will have to be reported to tax authorities / appointed agencies. Towards compliance, we may also be required to provide information to any institutions such as withholding agents for the purpose of ensuring appropriate withholding from the account or any proceeds in relation thereto.

Should there be any change in any information provided by you, please ensure you advise us promptly, i.e., within 30 days.

Please note that you may receive more than one request for information if you have multiple relationships with (Insert FI's name) or its group entities. Therefore, it is important that you respond to our request, even if you believe you have already supplied any previously requested information.

FATCA & CRS Instructions

If you have any questions about your tax residency, please contact your tax advisor. If you are a US citizen or resident or greencard holder, please include United States in the foreign country information field along with your US Tax Identification Number.

\$It is mandatory to supply a TIN or functional equivalent if the country in which you are tax resident issues such identifiers. If no TIN is yet available or has not yet been issued, please provide an explanation and attach this to the form.

In case customer has the following Indicia pertaining to a foreign country and yet declares self to be non-tax resident in the respective country, customer to provide relevant Curing Documents as mentioned below:

| FATCA & CRS Indicia observed (ticked) | Documentation required for Cure of FATCA/ CRS indicia |
|---|---|
| U.S. place of birth | Self-certification that the account holder is neither a citizen of United States of America nor a resident for tax purposes; Non-US passport or any non-US government issued document evidencing nationality or citizenship (refer list below);AND Any one of the following documents: Certified Copy of "Certificate of Loss of Nationality or Reasonable explanation of why the customer does not have such a certificate despite renouncing US citizenship; or Reason the customer did not obtain U.S. citizenship at birth |
| Residence/mailing address in a country other than India | Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and Documentary evidence (refer list below) |
| Telephone number in a country other than India | If no Indian telephone number is provided Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and Documentary evidence (refer list below) If Indian telephone number is provided along with a foreign country telephone number Self-certification that the account holder is neither a citizen of United States of America nor a tax resident for tax purposes of any country other than India; OR Documentary evidence (refer list below) |
| Telephone number in a country other than India | Self-certification that the account holder is neither a citizen of United States of America nor a tax resident of any country other than India; and Documentary evidence (refer list below) |

List of acceptable documentary evidence needed to establish the residence(s) for tax purposes:

- $1.\,Certificate \,of \,residence \,is sued \,by \,an \,authorized \,government \,body^{\star}$
- 2. Valid identification issued by an authorized government body* (e.g. Passport, National Identity card, etc.)
- * Government or agency thereof or a municipality of the country or territory in which the payee claims to be a resident.



Birla Sun Life Asset Management Company Limited

One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Toll Free: 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 567679 | Email: connect@birlasunlife.com



Details of ultimate beneficial owner including additional FATCA & CRS information

| Name | e of the entity | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--------|---|------------|-----------|--------------------|-------|------|-------------------------|--------|--------|-------------|-----------------------|------------|---------|-------------------------|------------------|------------------|----------|----------------|-----------|---------|----------|---------------|---------|----------|--------|--------|---------|---------|-----------|
| Type | of address given at KRA | | | | / | | Resider | ntial | or Bus | sines | ss | / | | Resid | ential | | 1 | | Bus | sines | S | 1 | | | Regis | tered | d Offic | се | |
| | "Address of t | ax resio | dence i | would I | oe ta | aken | as availa | ble ii | n KRA | data | abase. Ir | 1 Cá | ase | of any ch | ange, | plea | ise a | opro | ach k | (RA 8 | k not | tify th | e cha | anges | 3" | | | | |
| Custo | omer ID / Folio Number | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PAN | | | | | | | | | | | | | | Date of ir | ncorpo | ratic | n | | | D | D | / | M | M | / | Υ | Υ | Υ | Υ |
| City o | of incorporation | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Coun | try of incorporation | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Constitution Type tick as appropriate | | | ship Fi Liquida | | | HUF h Limi | _ | | | nited Co rtnership | | oany | | Publi cial Ju | | | | | | _ | Soci rs sp | _ | _ | 40P/ | BOI | | | |
| Pleas | e tick the applicable tax resi | dent de | claratio | n - | | | | | | | | | | | | | | | | | | | | | | | | | |
| | s "Entity" a tax resident of ar es, please provide country/ies in | | | | | | tax purpos | ses a | | Yes asso | ciated Tax | No x ID | | mber belov | v.) | | | | | | | | | | | | | | |
| | Country | | | | | | | | Tax I | dent | ification | ı Nı | umb | oer [%] | | | | | | (TI | | denti Othe | | | | cify) |) | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | - | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | ase Tax Identification Numbo se TIN or its functional equiv | | | | | | | | | | | nur | mbe | er or Glob | al Enti | ty Id | entifi | catio | n Nu | mber | or (| GIIN, (| etc. | | | | | | |
| | In case TIN or its functional equivalent is not available, please provide Company Identification number or Global Entity Identification Number or GIIN, etc. In case the Entity's Country of Incorporation / Tax residence is U.S. but Entity is not a Specified U.S. Person, mention Entity's | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | ption code here | | , | | | | | | , | | | | | | | | , - | | | | | | | | | | | | |
| | | | | | | | | | | | CRS De | | | | | | | | | | | | | | | | | | |
| | | | (Pleas | se cons | sult | your | profession | onal | tax ac | lviso | r for furt | thei | r gu | idance o | n FATC | 'A & | CRS | clas | sifica | tion) | | | | | | | | | |
| PAR | 「A (to be filled by Financial Ins | titutions | or Dire | ct Repo | rting | NFE: | s) | | | | | | | | | | | | | | | | | | | | | | |
| 1. | We are a, | _ | | GIN | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Financial institution ⁶ or | | ✓ | | | | do not ha and indica | | | | | | | | nother | entit | y, pl | ease | prov | ide y | our s | spons | or's | | | | | | |
| | Direct reporting NFE ⁷ | Γ | / | | | | onsoring (| - | - | Γ | | | Τ | | | | | Т | | Т | Τ | | | | | | | Τ | 7 |
| | (please tick as appropriate | ;) | _ | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | GIIN not available (plea | ase tick | as app | licable |) | | 1 | Appl | ied fo | r | | | | | | | | | | | | | | | | | | | |
| | If the entity is a financial in | nstitutio | n, | / | | | juired to a | | | | - | ify : | 2 di | gits sub- | catego | ry ¹⁰ | | | | | | | | | | | | | |
| | | | | √ | | | tained – N | | | | | | | | | | | | | | | | | | | | | | |
| PAR | B (please fill any one as appro | opriate "t | to be fil | led by N | IFEs | othe | r than Dire | ct Re | portin | g NFE | s") | 1 | | | | | | | | | | | | | | | | | |
| 1. | Is the Entity a publicly trad- whose shares are regularly securities market) | | | | | | any | | | Ye: | s me of st | , , | | , please spe change_ | cify any | one s | tock e | xchan | ge on I | which i | the sto | ock is r | egulari | ly trade | ed) | | | | |
| 2. | Is the Entity a related entity | of a pu | ıblicly | traded | con | npan | у | | | Ye | s 🗸 | (/ | If yes, | , please spe | cify nan | ne of t | he list | ed cor | mpany | and or | ne sto | ck excl | nange d | on whi | ch the | stock | is regu | arly tr | aded) |
| | (a company whose shares established securities man | | ularly | traded | on a | an | | | | | me of listure of r | | | | ✓ Sul | neidis | iry of | the I | icted | Comn | any (| or / | Contr | rolled | hv a l | istad | d Comi | nany | |
| | | | | | _ | | | | | I | me of st | | | | Jul | Joiuld | y UI | aro L | otou | | uny (| ν1 <u>V</u> | | JIIUU | Jy a l | _13160 | . 00111 | July | |
| 3. | Is the Entity an active ³ NFE | _ | | | | | | | | Ye | |] . | | , please fill (| JBO dec | laratio | on in th | е пех | t section | on.) | | | | | | | | | |
| | | | | | | | | | | I | ture of E ease spe | | | ss e sub-cat | egorv | of A | ctive | NFF | | | | (M | entior | | e – r | efer ' | 2c of | Part | D) |
| 4. | Is the Entity a passive ⁴ NFE | | | | | | | | | Ye | | _ | _ | , please fill (| | | | | | n.) | <u> </u> | 1 /1416 | | . 500 | - 1 | 2.01 | _0 01 | . ui t | <u>-,</u> |
| | a passive ivi | | | | | | | | | l | ture of E |] | | | | | | | | | | | | | | | | | _ |
| | ¹ Refer 2a of Part D ² R | Refer 2b | of Par | tD | ³R | efer | 2c of Par | t D | l ⁴R | efer | 3(ii) of F | Par | t D | ⁶ Refe | er 1 of | Part | D | ⁷ F | Refer | 3(vii) | of F | Part D | | 10Re | fer1A | of P | Part D | | |

| | | UB | O De | eclarat | tion | | | | | | | | | | | | | | |
|--|---|-------------------------------------|--|--|---|---|--|---|---|---------------------------------------|---|--|--|--|---|--------------------------|---------------------------------|------------------------|---------------------------|
| Category (Please tick applicable category): | ✓ Unlisted Cor | mpan | у | | ✓ | Partne | rship | Firm | | | √ | Limite | d Liab | ility F | artner | ship | Comp | oany | |
| Unincorporated association / body of individuals | | ✓ P | ublic | Charitable Trust Religious Tru | | | | | | | | s Trust | t | | | √ | Priva | te Tru | ıst |
| ✓ Others (please specify | | |) |) | | | | | | | | | | | | | | | |
| Please list below the details of controlling person(s), confirm Numbers for EACH controlling person(s). 5 Owner-documented FFI's should provide FFI Owner Report | | | | - | - | | | - | | | | | | ficatio | on | | | | |
| Name - Beneficial owner / Controlling person Country - Tax Residency* Tax ID No Or functional equivalent for each country* | Tax ID Type - 7 Beneficial Inte Type Code ¹¹ - 0 | IN or rest - | Other in pe | r, please ercentag | e spe ge | | 1 | | ss - / | nclud | e State | | | IN / Z | IP Cod | de & | Conta | nct De | tails |
| 1. Name | Tax ID Type | | | <u> </u> | | | | Addres | SS | | | | | | | | | | |
| Country | Type Code | | | | | | | | | | | | | | | | | | |
| Tax ID No.* | Address Type | | | sidence gistered | | Busines e | SS | Zip [| | | |] State: | | | С | ount' | ry: | | |
| 2. Name | Tax ID Type | | | | | | | Addres | SS | | | | | | | | | | |
| Country | Type Code | | | | | | | | | | | | | | | | | | |
| Tax ID No.* | Address Type | | | sidence gistered | | Busines | SS | Zip | | | П | State: | | | С | ount | ry: | | |
| 3. Name | Tax ID Type | | | | | | | Addres | ss | | | | | | | | | | |
| Country | Type Code | | | | | | | riadio | | | | | | | | | | | |
| Tax ID No.* | Address Type | | • Res | sidence | | Busines | ss | | | | | | | | | | | | |
| | | | | gistered | | | | Zip [| | | | State: | | | С | ount | ry: | | |
| # If passive NFE, please provide below additional details | | | | | | | | | | | tional sl | heets if | necess | sary) | | | | | |
| PAN / Any other Identification Number (PAN, Aadhar, Passport, Election ID, Govt. ID, Driving LicenceNREGA J City of Birth - Country of Birth | ob Card, Others) | Nat | tional | lity | | ervice, B ndatory ii | | | | | | | | | e of Bi Male, F | | ale, Oti | her | |
| 1. PAN | | Occ | cupati | on Type |) | | | | | | | | DOB | | | DD/ | MM/Y | YYY | |
| City of Birth | | | ionalit | | | | | | | | | | Geno | der | Male | / | Fem | nale | 7 |
| Country of Birth | | Fath | ner's l | Name | | | | | | | | | | | | Oth | ers 🗸 | | _ |
| 2. PAN | | Occ | cunatio | on Type | , | | | | | | | | DOB | | | DD/ | MM/Y | YYY | |
| City of Birth | | | ionalit | | | | | | | | | | Geno | | Male | _ | Fem | | 7 |
| Country of Birth | | | ner's I | • | | | | | | | | | | | | Oth | | | |
| 3. PAN | | Occ | cunatio | on Type | 2 | | | | | | | | DOB | | | DD/ | MM/Y | YYY | |
| City of Birth | | | ionalit | | , I | | | | | | | | Geno | | Male | | Fem | | 7 |
| Country of Birth | | | ner's I | • | | | | | | | | | | | | Oth | | | |
| # Additional details to be filled by controlling persons with tax * To include US, where controlling person is a US citizen or gi | reen card holder | | | lency / | citize | nship / G | ireer | n Card | in an | у сог | intry of | ther th | an Indi | ia: | | | | | |
| *In case Tax Identification Number is not available, kindly prov | | | | of Dort | ח ו | 11Defee | . O /iv | ۸ (۸) . | of Do | ~+ D | | | | | | | | | |
| Refer 3(| iii) of Part D 51 | | , | | | | • | /) (A) (| or Pai | ת ט | | | | | | | | | |
| | FATCA - | CRS | Ter | ms an | id C | onditio | ns | | | | | | | | | | | | |
| The Central Board of Direct Taxes has notified Rules 114F to 114H, as beneficial owner information and certain certifications and documen compliance, we may also be required to provide information to any inst Should there be any change in any information provided by you, please Please note that you may receive more than one request for informatio if you believe you have already supplied any previously requested infor If you have any questions about your tax residency, please contact you country information field along with the US Tax Identification Number. \$It is mandatory to supply a TIN or functional equivalent if the country attach this to the form. | tation from all our actitutions such as with ensure you advise us n if you have multiple mation. ur tax advisor. If any c | count nolding prom relatio | holder g agent ptly, i.e onships ling pe | rs. In rele ts for the e., within s with (ins | evant of purpo 30 da sert Fi he ent | cases, info ose of ensu lys. I's name) o | ormat uring a or its q citize | tion will approp group e en or res | I have riate w entities sident | to be vithhol . There or gre | reported ding from efore, it en card | d to tax m the ac is impo holder, | authori ccount or rtant that please | ities/ a or any at you includ | ppointe procee respon le Unite | ed ag ds in d to d | relatior our requates in the | Towan therefuest, even | rds to. ven eign |
| Certification | | | | | | | | | | | | | | | | | | | |
| I/We have understood the information requirements of this Foi is true, correct, and complete. I/We also confirm that I/We hav | | | | | | | | | | | | | | | | ne/ | us on i | this Fo | orm |
| Name | | | | | | | | | | | | \top | | | | T | | | |
| Designation | | Ť | | $\overline{\Box}$ | | $\overline{}$ | | | | i | $\overline{}$ | Ť | $\overline{\Box}$ | | T | Ť | i | Ť | Ħ |
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| | | | | | | | | | | | | Place | e | | | | | | |
| Signature | Si | gnatu | ire | | | | | | Sigr | nature | | Da | te | / | | | | | |

PART D FATCA Instructions & Definitions

- 1 Financial Institution (FI) The term FI means any financial institution that is a Depository Institution, Custodial Institution, Investment Entity or Specified Insurance company, as defined.
 - Depository institution: is an entity that accepts deposits in the ordinary course of banking or similar business.
 - Custodial institution is an entity that holds as a substantial portion of its business, holds financial assets for the account of others and where it's income attributale to holding financial assets and related financial services equals or exceeds 20 percent of the entity's gross income during the shorter of-
 - (i) The three financial years preceding the year in which determination is made; or
 - (ii) The period during which the entity has been in existence, whichever is less.
 - Investment entity is any entity:
 - That primarily conducts a business or operates for or on behalf of a customer for any of the following activities or operations for or on behalf of a customer
 - (I) Trading in money market instruments (cheques, bills, certificates of deposit, derivatives, etc.); foreign exchange; exchange, interest rate and index instruments; transferable securities; or commodity futures trading; or
 - (ii) Individual and collective portfolio management; or
 - (iii) Investing, administering or managing funds, money or financial asset or money on behalf of other persons;

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• The gross income of which is primarily attributable to investing, reinvesting, or trading in financial assets, if the entity is managed by another entity that is a depository institution, a custodial institution, a specified insurance company, or an investment entity described above.

An entity is treated as primarily conducting as a business one or more of the 3 activities described above, or an entity's gross income is primarily attributable to investing, or trading in financial assets of the entity's gross income attributable to the relevant activities equals or exceeds 50 percent of the entity's gross income during the shorter of:

- i) The three-year period ending on 31 March of the year preceding the year in which the determination is made; or
- (ii) The period during which the entity has been in existence.

The term "Investment Entity" does not include an entity that is an active non-financial entity as per codes 03, 04, 05 and 06 - refer point 2c.)

Specified Insurance Company: Entity that is an insurance company (or the holding company of an insurance company) that issues, or is obligated to make payments with respect
to, a Cash Value Insurance Contract or an Annuity Contract.

| • Fl no | t required to apply for GIIN: |
|-----------|---|
| A. Reason | s why FI not required to apply for GIIN: |
| Code | Sub-category |
| 01 | Governmental Entity, International Organization or Central Bank |
| 02 | Treaty Qualified Retirement Fund; a Broad Participation Retirement Fund; a Narrow Participation Retirement Fund; or a Pension Fund of a Governmental Entity, International Organization or Central Bank |
| 03 | Non-public fund of the armed forces, an employees' state insurance fund, a gratuity fund or a provident fund |
| 04 | Entity is an Indian FI solely because it is an investment entity |
| 05 | Qualified credit card issuer |
| 06 | Investment Advisors, Investment Managers & Executing Brokers |
| 07 | Exempt collective investment vehicle |
| 08 | Trustee of an Indian Trust |
| 09 | FI with a local client base |
| 10 | Non-registering local banks |
| 11 | FFI with only Low-Value Accounts |
| 12 | Sponsored investment entity and controlled foreign corporation |
| 13 | Sponsored, Closely Held Investment Vehicle |
| 14 | Owner Documented FFI |

2. Non-financial entity (NFE) - Foreign entity that is not a financial institution

Types of NFEs that are regarded as excluded NFE are:

a. Publicly traded company (listed company)

A company is publicly traded if its stock are regularly traded on one or more established securities markets

(Established securities market means an exchange that is officially recognized and supervised by a governmental authority in which the securities market is located and that has a meaningful annual value of shares traded on the exchange)

b. Related entity of a publicly traded company

The NFE is a related entity of an entity of which is regularly traded on an established securities market;

| C. Active N | IFE : (is any one of the following): |
|-------------|--|
| Code | Sub-category |
| 01 | Less than 50 percent of the NFE's gross income for the preceding financial yearis passive income and less than 50 percent of the assets held by theNFE during the preceding financial year are assets that produce or are held for the production of passive income; |
| 02 | The NFE is a Governmental Entity, an International Organization, a Central Bank, or an entity wholly owned by one or more of the foregoing; |
| 03 | Substantially all of the activities of the NFEconsist of holding (in whole or in part) the outstanding stock of, or providing financing and services to, one or more subsidiaries that engage in trades or businesses other than the business of a Financial Institution, except that an entity shall not qualify for this status if the entity functions as an investment fund, such as a private equity fund, venture capital fund, leveraged buyout fund, or any investment vehicle whose purpose is to acquire or fund companies and then hold interests in those companies as capital assets for investment purposes; |
| 04 | The NFE is not yet operating a business and has no prior operating history, but is investing capital into assets with the intent to operate a business other than that of a Financial Institution, provided that the NFE shall not qualify for this exception after the date that is 24 months after the date of the initial organization of the NFE; |
| 05 | The NFE was not a Financial Institution in the past five years, and is in the process of liquidating its assets or is reorganizing with the intent to continue or recommence operations in a business other than that of a Financial Institution; |
| 06 | The NFE primarily engages in financing and hedging transactions with, or for, Related Entities that are not Financial Institutions, and does not provide financing or hedging services to any Entity that is not a Related Entity, provided that the group of any such Related Entities is primarily engaged in a business other than that of a Financial Institution; |
| 07 | Any NFE that fulfills all of the following requirements: |
| | • It is established and operated in India exclusively for religious, charitable, scientific, artistic, cultural, athletic, or educational purposes; or it is established and operated in India and it is a professional organization, business league, chamber of commerce, labor organization, agricultural or horticultural organization, civic league or an organization operated exclusively for the promotion of social welfare; |
| | It is exempt from income tax in India; |
| | • It has no shareholders or members who have a proprietary or beneficial interest in its income or assets; |
| | The applicable laws of the NFE's country or territory of residence or the NFE's formation documents do not permit any income or assets of the NFE to be distributed to, or applied for the benefit of, a private person or non-charitable Entity other than pursuant to the conduct of the NFE's charitable activities, or as payment of reasonable compensation for services rendered, or as payment representing the fair market value of property which the NFE has purchased; and The applicable laws of the NFE's country or territory of residence or the NFE's formation documents require that, upon the NFE's liquidation or dissolution, all of its assets be distributed to a governmental entity or other non-profit organization, or escheat to the government of the NFE's country or territory of residence or any political subdivision thereof. |
| | Explanation For the purpose of this sub-clause, the following shall be treated as fulfilling the criteria provided in the said sub-clause, namely:- |
| | (I) an Investor Protection Fund referred to in clause (23EA); |
| | (II) a Credit Guarantee Fund Trust for Small Industries referred to in clause 23EB; and |
| | (III) an Investor Protection Fund referred to in clause (23EC), |
| | of section 10 of the Act; |

3. Other definitions

(i) Related entity

An entity is a 'related entity' of another entity if either entity controls the other entity, or the two entities are under common control For this purpose, control includes direct or indirect ownership of more than 50% of the votes and value in an entity.

(ii) Passive NFE

The term passive NFE means

(i) any non-financial entity which is not an active non-financial entity including a publicly traded corporation or related entity of a publicly traded company;

or

- (ii) an investment entity defined in clause (b) of these instructions
- (iii) a withholding foreign partnership or withholding foreign trust;

(Note: Foreign persons having controlling interest in a passive NFE are liable to be reported for tax information compliance purposes)

(iii) Passive income

The term passive income includes income by way of :

- (1) Dividends,
- (2) Interest
- (3) Income equivalent to interest,
- (4) Rents and royalties, other than rents and royalties derived in the active conduct of a business conducted, at least in part, by employees of the NFE
- (5) Annuities
- (6) The excess of gains over losses from the sale or exchange of financial assets that gives rise to passive income
- (7) The excess of gains over losses from transactions (including futures, forwards, options and similar transactions) in any financial assets,
- (8) The excess of foreign currency gains over foreign currency losses
- (9) Net income from swaps
- (10) Amounts received under cash value insurance contracts

But passive income will not include, in case of a non-financial entity that regularly acts as a dealer in financial assets, any income from any transaction entered into in the ordinary course of such dealer's business as such a dealer.

(iv) Controlling persons

Controlling persons are natural persons who exercise control over an entity and includes a beneficial owner under sub-rule (3) of rule 9 of the Prevention of Money-Laundering (Maintenance of Records) Rules, 2005. In the case of a trust, the controlling person means the settlor, the trustees, the protector (if any), the beneficiaries or class of beneficiaries, and any other natural person exercising ultimate effective control over the trust. In the case of a legal arrangement other than a trust, controlling person means persons in equivalent or similar positions.

Pursuant to guidelines on identification of Beneficial Ownership issued vide SEBI circular no. CIR/MIRSD/2/2013 dated January 24, 2013, persons (other than Individuals) are required to provide details of Beneficial Owner(s) ('BO'). Accordingly, the Beneficial Owner means 'Natural Person', who, whether acting alone or together, or through one or more juridical person, exercises control through ownership or who ultimately has a controlling ownership interest of / entitlements to:

- i. More than 25% of shares or capital or profits of the juridical person, where the juridical person is a company;
- ii. More than 15% of the capital or profits of the juridical person, where the juridical person is a partnership; or
- iii. More than 15% of the property or capital or profits of the juridical person, where the juridical person is an unincorporated association or body of individuals.

Where the client is a trust, the financial institutionshall identify the beneficial owners of the client and take reasonable measures to verify the identity of such persons, through the identity of the settler of the trust, the trustee, the protector, the beneficiaries with 15% or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.

Where no natural person is identified the identity of the relevant natural person who holds the position of senior managing official.

| (A) Contro | olling Person Type: |
|------------|--|
| Code | Sub-category |
| 01 | CP of legal person-ownership |
| 02 | CP of legal person-other means |
| 03 | CP of legal person-senior managing official |
| 04 | CP of legal arrangement-trust-settlor |
| 05 | CP of legal arrangement-trust-trustee |
| 06 | CP of legal arrangement-trust-protector |
| 07 | CP of legal arrangement-trust-beneficiary |
| 08 | CP of legal arrangement-trust-other |
| 09 | CP of legal arrangement-Other-settlor equivalent |
| 10 | CP of legal arrangement-Other-trustee equivalent |
| 11 | CP of legal arrangement-Other-protector equivalent |
| 12 | CP of legal arrangement-Other-beneficiary equivalent |
| 13 | CP of legal arrangement-Other-other equivalent |
| 14 | Unknown |

(v) Specified U.S. person – A U.S person other than the following:

- (i) a corporation the stock of which is regularly traded on one or more established securities markets;
- (ii) any corporation that is a member of the same expanded affiliated group, as defined in section 1471(e)(2) of the U.S. Internal Revenue Code, as a corporation described in clause (i);
- (iii) the United States or any wholly owned agency or instrumentality thereof;
- (iv) any State of the United States, any U.S. Territory, any political subdivision of any of the foregoing, or any wholly owned agency or instrumentality of any one or more of the foregoing;
- (v) any organization exempt from taxation under section 501(a) of the U.S. Internal Revenue Code or an individual retirement plan as defined in section 7701(a)(37) of the U.S. Internal Revenue Code;
- (vi) any bank as defined in section 581 of the U.S. Internal Revenue Code;
- (vii) any real estate investment trust as defined in section 856 of the U.S. Internal Revenue Code;
- (viii) any regulated investment company as defined in section 851 of the U.S. Internal Revenue Code or any entity registered with the U.S. Securities and Exchange Commission under the Investment Company Act of 1940 (15 U.S.C. 80a-64);
- (ix) any common trust fund as defined in section 584(a) of the U.S. Internal Revenue Code;
- (x) any trust that is exempt from tax under section 664(c) of the U.S. Internal Revenue Code or that is described in section 4947(a)(1) of the U.S. Internal Revenue Code;
- (xi) a dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any State;
- (xii) a broker as defined in section 6045(c) of the U.S. Internal Revenue Code; or
- (xiii) any tax-exempt trust under a plan that is described in section 403(b) or section 457(g) of the U.S. Internal Revenue Code.

(vi) Owner documented FFI

An FFI meets the following requirements:

- (a) The FFI is an FFI solely because it is an investment entity;
- (b) The FFI is not owned by or related to any FFI that is a depository institution, custodial institution, or specified insurance company;
- (c) The FFI does not maintain a financial account for any non participating FFI;
- (d) The FFI provides the designated withholding agent with all of the documentation and agrees to notify the withholding agent if there is a change in circumstances; and
- (e) The designated withholding agent agrees to report to the IRS (or, in the case of a reporting Model 1 IGA, to the relevant foreign government or agency thereof) all of the information described in or (as appropriate) with respect to any specified U.S. persons and (2). Notwithstanding the previous sentence, the designated withholding agent is not required to report information with respect to an indirect owner of the FFI that holds its interest through a participating FFI, a deemed-compliant FFI (other than an owner-documented FFI), an entity that is a U.S. person, an exempt beneficial owner, or an excepted NFE.

(vii) Direct reporting NFE

A direct reporting NFFE means a NFFE that elects to report information about its direct or indirect substantial U.S. owners to the IRS.

| (viii) | Exemption code for U.S. persons |
|--------|---|
| Code | Sub-category |
| А | An organization exempt from tax under section 501 (a) or any individual retirement plan as defined in section 7701 (a) (37) |
| В | The United States or any of its agencies or instrumentalities |
| С | A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities |
| D | A corporation the stock of which is regularly traded on one or more established securities markets, as described in Reg. section 1.1472-1(c)(1)(i) |
| Е | A corporation that is a member of the same expanded affiliated group as a corporation described in Reg. section 1.1472-1(c)(1)(i) |
| F | A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state |
| G | A real estate investment trust |
| Н | A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940 |
| I | A common trust fund as defined in section 584(a) |
| J | A bank as defined in section 581 |
| K | A broker |
| L | A trust exempt from tax under section 664 or described in section 4947(a)(1) |
| M | A tax exempt trust under a section 403(b) plan or section 457(g) plan |

| Name(s) of the Scheme(s) | Birla Sun Life Advantage Fund | | | | | | Birla Sun Life Dividend Yield Plus | | | | | |
|---|---|------------------------------------|-------------------|---------------------------------------|---|--|---|------------------|--|-------------------------|-----------------------|--|
| Type of Scheme | An Open ended Growth Scheme | | | | | | An Open ended Growth | | | | | |
| Investment Objective | The objective of the scheme is to achieve long-term growth of capital, at relatively moderate levels of risk through a diversified research based investment approach. | | | | | | The objective of the scheme is to provide capital growth and income by investi primarily in a well-diversified portfolio of dividend paying companies that have a relative high dividend yield. | | | | | |
| Asset Allocation Pattern of the scheme | Types of Instruments | | | Normal Allocation (%of Net Assets) | | Instruments | | | Normal Allocation (% of net assets) | Risk Profile | | |
| | Equity and Equity Related Instruments At least 70% | | | - | High' Dividend Yield Equity and Equity Related Instruments 65-100% High | | | | | | | |
| | Debt and money market instruments. | | | Upto 30% | | | Other Equity and Equity | | | 0-35% | High | |
| | Mutual Fund investments are subject | to market | ricke Pla | ace read t | he Statement | of : | Debt and Money Marke | | | 0-20% | Low details on ris | |
| Risk Profile of the Scheme | factors before investment. For summa | | | | | | | ocheme mior | mation Doci | unitellit calefully for | uctans on ns | |
| nvestment Strategy & Risk Control | For details on Investment Strategy & R | isk Control ı | measure | please refe | r Page No. 76 | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 37122 AUM in Crs:₹552.20 | | | | | | Folio: 108006 AUM in Crs: ₹ 1,133.20 |) | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan ar indicating the choice in the application for **Direct Plan is only for investors who through a Distributor. For further details | orm. <i>O Durchase .</i> | /subscrib | e Units in a | Scheme dir | | | | | · | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Swee | ep) and Grov | wth | | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : Additional Purchase (including switch- Repurchase : In Multiples of ₹ 1/- or 0. | in) : ₹ 1,000 | 0/- | | | | Fresh Purchase (includ Additional Purchase (in Repurchase : In Multipl | cluding switch | ćh-in) : ₹ 1,0 | | | |
| Despatch of Repurchase Redemption) Request | Within 10 working days of the receipt of | the redempt | ion reque | st at the Offi | cial Points of | Acce | eptance of Birla Sun Life M | lutual Fund. | | | | |
| Benchmark Index | S&P BSE 200 | | | | | П | CNX 500 | | | | | |
| Dividend Policy | The Scheme may declare dividends at th | ne discretion | of the Tru | stee, subje | ct to the availa | bilit | y of distributable surplus. | | | | | |
| Name of the Fund Manager(s) | Mr. Satyabrata Mohanty | | | | | T | Mr. Satyabrata Mohanty and Mr. Vineet Maloo | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | | | Birla Sun Life Trustee Company Private Limited | | | | | |
| Performance of the scheme Compounded annualised returns | Compounded annualised returns (%) of Growth Options as at September 30, 2015. | | | | | Compounded annualised returns (%) of Growth Options as at September 30, 2015. | | | | | | |
| oompounded annuansed returns | | I . | Last | Last | Since | | Returns | Last | Last | Last Sir | | |
| | | - | 3 years | 5 years | Inception | | DCLDVD DD¢ | 1 year* | 3 years | - | eption | |
| | | 18.82 3.08 | 24.53 13.23 | 10.89 5.78 | 18.87 11.11 | | BSLDYP - RP\$ CNX 500 | 6.50 3.59 | 15.42 13.82 | | 23.11 8.87 | |
| | | 19.40 3.08 | - | - | 23.76 12.16 | | BSLDYP - DP@ CNX 500 | 7.40 3.59 | - | | 14.84 | |
| | S&P BSE 200 3.08 - 12.16 \$Inception - February 24,1995 @Inception - January 01,2013 Note: Past per formance may or may not be sustained in future. | | | | | | \$Inception - February 26, 2003 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future. | | | | | |
| | *Absolute Returns Yearwise Return (Financial Yr Apr-Mar) | | | | | | *Absolute Returns Yearwise Return (Financial Yr Apr-Mar) | | | | | |
| | 80.00 - 55.91 56.69 | папса п дрг | wai j | | | | 40.00 - 42.86 44.07 | real wise retuin | (Financial II A | pi-iviai) | | |
| | 31.93 28.86 29.28 20.00 - 17.19 | 8.25 | | 9. | 91 | | 20.00 - | .60 14.88 17.72 | 5.14 | | 9 15.49 | |
| | 0.00 | .84 | | 3.61 | L, | | 0.00 | | 0.19 | 1.21 | | |
| | 20.00 | -10 | .63 -10.3 | 8 | | | | | | -9.01 | | |
| | | 2012-13 | 2011-12 | 2010-11 | _ | | -20.00 2014-15 | 2013-14 | 2012-13 | | 010-11 | |
| | ■ BSLAF - RP - Growth ■ BS | | ■ BSLDYP - RP - 0 | Growth ■ BSI | LDYP - DP - Gro | wth CNX500 | | | | | | |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 365 days from the date of allotment: Nil. No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. | | | | | | Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 3 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: Nil. No exit load shall be charged on redemption by unitholders of units issued to them Reinvestments of Dividends and units issued to unitholders as bonus units. For STI SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Centu SIP. The above load structure is subject to change. Please refer to the applicable lost structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, entry load will be charged by the Scheme to the investor effective August 1, 2009. Tupfront commission, if any, on investment made by the investor shall be paid by tinvestor directly to the Distributor, based on his assessment of various factors includithe service rendered by the Distributor. | | | | | |
| (ii) Recurring expenses % of daily Net assets] Also refer page 72 for further details) | Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.82% (Reg); 2.33% (Direct) | | | | | Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.45% (Reg); 1.61% (Direct) | | | | | | |

| In previous deposits of the sections of the property of scaled and control processes of the property of scaled and control processes of the property of scaled and control processes of the processes of the property of scaled and control processes of the processe | Name(s) of the Scheme(s) | An Open ended Growth scheme | | Birla Sun Life MNC Fund An Open ended Growth Scheme | | | | | | | |
|---|---|--|---|--|-----------------------|-------------------|-----------------|--|--|--|--|
| Lead Machine Patters of the scheme Table 2 Transport of the Control State of the Control Sta | Type of Scheme | · · | capital at controlled level of | <u>'</u> | n achieve long term | growth of canit | tal at relative | | | | |
| State Make Action Figure A. Equity Related and currents of Modera posspasion Cash. Propose & Manuery market incluments of companies of the Intelligence Communication Cash. Dispose & Manuery market incluments including More in red or terror propose Cash. Dispose & Manuery market including More in red or terror propose A facility of terror propose A facility A facility Related and including More in red or terror propose A facility of terror propose A facility A facility Related and including More in red or recognition for terror propose A facility A facility Related and including More in red or recognition for terror propose A facility A facility Related and including More in red or facility of the red or facility of the red or facility of the red of the red of the red or facility of the red of the red of the red or facility of the red of | Investment Objective | risk by investing primarily in 'Mid-Cap' Stocks. The level of risk fund focused on large and liquid stocks. Concomitantly, the | c is somewhat higher than a | moderate levels of risk by making investments in securities of multination | | | | | | | |
| Equity As Equity Meeting intermediated of companies of the Cart. Opposite A Morey market instruments including Moter interface for text temperature and a section of common states in the common states and a section of common states in the common states and a section of common sta | Asset Allocation Pattern of the scheme | Types of Instruments | | Types of Instruments | 1 | | | | | | |
| This Profile of the Scheme Cook Department Profile of the Scheme Mode of Incidence Author For efficience A AUM For efficience A Cook Incidence Information Scheme Specific (as faction please and Page 27). For efficience A AUM For efficie | | Equity & Equity Related instruments of Midcap companies | 65% - 100% | Equity and Equity Related Instrum | ents | Upto 100% | | | | | |
| Miss and firm extensive and the Scheme interaction. For summary and scheme specific high factors given red the Scheme information Document carefully for details on risk factors before information Document carefully for details on risk factors before information Document carefully for details on risk factors before information Document carefully for details on risk factors before information Document carefully for details on risk factors before information Document carefully for details on risk factors before information Document carefully for details on risk factors before information Document carefully for details on risk factors before an accommon purpose and page page page page page page page page | | Equity & Equity Related instruments of companies other than Midcap Companies | | Debt & Money market instruments | Upto 20% | | | | | | |
| Investment Strategy 6 For details on investment Strategy 8 For its Control For details on investment Strategy 8 For its Control For details on investment Strategy 8 For its Control For details on investment Strategy 8 For its Control For details on investment Strategy 8 For its Control For its Contro | | Mibor linked short term papers | | | | | | | | | |
| Figure 11716 Sea of September 10, 2015) ADMINITOR: X 1.487.38 ADMI | Risk Profile of the Scheme | | | nal Information/Scheme Information [| Document carefully fo | r details on risk | factors before | | | | |
| AMM in Circ 11 4.67 88 AMM in | Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure | olease refer Page No. 76. | | | | | | | | |
| Indicating the choics in the Epiplication form. ""Three Pair as any five traves who purphase instancing business who provides the limits in a Scheme directly with the Matual Fund and is not available for investors who route their investors required and business for the Superport of Superpo | No. of Folios & AUM (As on September 10, 2015) | | | | | | | | | | |
| Regular and Direct Plan Millimium Applications Regular and Regular and Regular Millimium Applications Regula | Plans offered under the Schemes | indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscrib. | ne Units in a Scheme direct | | | | | | | | |
| Additional Purchase (including switch-in): ₹ 1,000- Reparabase In Multiples of 17- or 10.00 units Repeated of Repurchase In Multiples of 17- or 10.00 units Repeated of Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples of 17- or 10.00 units Redemption in Repurchase In Multiples In Redemption In Red | Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Sweep) and Growth | | | | | | | | | |
| Redumption Request Borchand Kindex CNX MidCap The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus. Manne of the Tustee Company Manne of the Tustee | Minimum Application Amount / Number of Units | Additional Purchase (including switch-in) : ₹ 1,000/- | | Additional Purchase (including sw | vitch-in) : ₹ 1,000/- | | | | | | |
| The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus. Wanne of the Fund Manager M. Layesh Gandhi Man Quest Formation of the Scheme: Compounded annualised returns Birla Sun Life Trustee Company Private Limited Compounded annualised returns Returns Last 1 year 3 years System Inception BSLMOF-RPS 24.18 24.88 12.57 26.69 CKM Middap 13.72 18.28 72.71 22.79 SLMOF-RPS 38.19 26.82 26.81 12.57 26.69 CKM Middap 13.72 18.28 72.1 22.79 SLMOF-RPS 38.19 26.82 28.2 12.51 26.69 CKM Middap 13.72 18.28 72.1 12.29 72.1 13.18 Sinception - October 28.00 2002 (Sinception - Issurany Ot 2013 Noise: Past per formance may or may not be sustained in future. **Absolute Returns **Special Returns ** **Last Last Last Since Ordown 28.88 12.57 1.82 27.9 CMM Middle Returns ** **Special Returns ** **Absolute Returns ** **Special Returns ** **Special Returns ** **Absolute Returns ** **Special Ret | Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption req | uest at the Official Points of | Acceptance of Birla Sun Life Mutual | Fund. | | | | | | |
| Name of the Fund Manager Name of the Fund Manager Name of the Fund Manager Brits Sun Life Trustee Company Private Limited Performance of the scheme : Compounded annualised returns (%) of Growth Options as at September 30, 2015. Returns Last | Benchmark Index | CNX Midcap | | CNX MNC | | | | | | | |
| Birla Sun Life Trustee Company Private Limited Compounded annualised returns Compounded an | Dividend Policy | The Scheme may declare dividends at the discretion of the | Trustee, subject to the availa | ulability of distributable surplus. | | | | | | | |
| Compounded annualised returns (%) of Growth Options as at September 30, 2015. Returns Last 1 year* 3 years 5 years 1 lineption BSLMOF- RP\$ 24.18 24.68 12.57 26.58 CNX Mideap 13.72 18.28 7.21 22.79 CNX Mideap | Name of the Fund Manager | Mr.Jayesh Gandhi | | Mr. Ajay Garg | | | | | | | |
| Returns | Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | Birla Sun Life Trustee Company Private Limited | | | | | | | |
| Returns | Performance of the scheme : | Compounded annualised returns (%) of Growth Options as at | September 30, 2015. | Compounded annualised returns (| (%) of Growth Option: | s as at Septemb | er 30, 2015. | | | | |
| Studio Part | Compounded annualised returns | Detume | | Determen | The Last | 111 0 | | | | | |
| BSLMOF - RPS | | | | Keturns | | | | | | | |
| CNX Midcap 13.72 18.28 7.21 22.79 BSLMCF-DP 25.23 1.372 18.28 7.21 22.79 BSLMCF-DP 25.23 1.372 1.372 1.372 1.381 1.301 1.40 BSLMCF-DP 25.23 1.372 1.372 1.381 1.301 1.40 BSLMCF-DP 25.23 1.381 1.372 1.381 1.301 1.40 BSLMCF-DP 25.23 1.301 1 | | | - | BSI MNCF - RP\$ | | | | | | | |
| SSLMPGF-DP@ 25.23 24.79 | | 24.10 24.00 12.01 | | 1 1 | | | | | | | |
| Sinception - October 03, 2002 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future. *Absolute Returns 8000 2000 2004-15 2013-14 2012-13 2011-12 2010-11 | | BSLMCF - DP@ 25.23 | | | | - | I | | | | |
| Note: Past performance may or may not be sustained in future. *Absolute Returns 8000 852.88 88.47 | | UNX Midcap 13.72 | 16.18 | | | | 19.81 | | | | |
| Expenses of the Scheme (i) Load Structure Expenses of the Scheme (ii) Load Structure Expenses of the Scheme (iii) Load Structure Expenses of the Scheme (iiii) Load Structure Expenses of the Scheme (iiiii) Load Structure Expenses of the Scheme (iiiii) Load Structure Ex | | Note: Past performance may or may not be sustained in fut | Note: Past performance may or may not be sustained in future. | | | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units size to them on Reinvestments of Dividends and units issued to unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders of units issued to them on Reinvestments of Dividends and units issued to them on Reinvestments of Dividends and units issued to unitholders of units issued to them on Reinvestments of Dividends and units issued to them on Reinvestments of Dividends and units issued to unitholders of units issued to them on Reinvestments of Dividends and units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units For STP / SVP 1 For Century SIP Tacility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/MIND/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor directly to the Distributor. Expenses of the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made on his assessment of various factors including the service rendered by the Distributor. Expenses of the financial year ended March 31, 2015: 2,47% (Reg); 1.57% (Direct) | | | 1 100.00 | | | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (including for SIP Transaction): Nil. Exit Load: (including for SIP Transaction): Nil. Exit Load: (including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units started 36 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units started 36 days from the date of allotment: 1.00% of applicable NAV For redemption/switch-out of units started 36 days from the date of allotment: 1.00% of applicable NAV For redemption/switch-out of units started 36 days from the date of allotment: Nil. No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as borrus units For STP/SWP Facility and applicable load structure, please refer to instructions on STP/SWP. For Century SIP Pacility and applicable load structure, please refer to instructions on STP/SWP. For Century SIP above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/MID/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The unformation commission, if any, on investment made by the investor shall be placed by the Distributor. II) Recurring expenses (iii) Recurring expenses (iv) and add the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2,70% (Reg); 1.57% (Direct) | | | | | | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units stered to instructions on STF /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STF /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on OErntury SIP: The above load structure is subject to change. Please refer to the applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable and structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on STP /SVWP: For Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP Tacility and applicable load structure; please refer to instructions on Century SIP | | | | | | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 365 days from the date of allotment: Nil. No exit load: Sall be charged on redemption by unitholders of units issued to unitholders as bonus units For STP / SWP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/MD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): Nil. Exit Loa | | 40.00 | | 52.90 | | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units sisued to unitholders as bonus units For STP SWP facility and applicable load structure, please refer to instructions on STP / SWP facility and applicable load structure is subject to change. Please refer to the applicable load structure, please refer to instructions on STP / SWP: - The above load structure is subject to change. Please refer to the applicable load structure, please refer to the investion of the investion of the investion of the investion of the purporn to commission, if any, on investment and by the investor shall be paid by the investor directly to the Distributor. (ii) Recurring expenses (% of daily Net assests] (Also refer page 72 for further | | 20.00 | | 40.00 - 28.15 28.90 26.70 | 2 | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units sizeed to unitholders as bonus units. For STP/ SWP Facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure, please refer to instructions on Century SIP activity and applicable load structure, please refer to the applicable load structure, please refer to the applicable load structure, please refer to the applicable load structure at the time of investing. -In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) | | | 2.42 | | 11.93 | 3 9.84 15.21 | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch out of units sitsued to unitholders as bonus units: - For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on STP / SWP. Facility and applicable load structure, please refer to instructions on STP / SWP. Facility and applicable load structure, please refer to instructions on Century SIP - The above load structure is subject to change. Please refer to the applicable load structure, please refer to instructions on Century SIP - The above load structure is subject to change. Please refer to the applicable load structure, please refer to instructions on STP / SWP. For Century SIP add will be charged by the Scheme to the investor effective August 1, 2009, The upfront commission, if any, on investment made by the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor induction the service rendered by the Distributor. Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP T | | 0.00 | | 0.00 | 4.52 | 0.04 | 1.20 | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nil No exit load shall be charged on redemption by unitholders as bonus units. For STP SWP facility and applicable load structure, please refer to instructions on STP / SWP Facility and applicable load structure, please refer to instructions on STP / SWP. The above load structure is subject to change. Please refer to instructions on Century SIP Facility and applicable load structure, please refer to the applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to instructions on Century SIP acility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to instructions on Century SIP. The above load structure at the time of investing. In terms of SEBI circular no. SEBI/MD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.70% (Reg); 1.77% (Direct) | | 20.00 | 17 | 20.00 | | | | | | | |
| Expenses of the Scheme (i) Load Structure Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nil No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch-out on units after 365 days from the date of allotment: Nil. No exit load: (Including for SIP Transaction): For redemption/switch-out on units after 365 days from the date of allotment: Nil. No exit load: (Including for SIP Transaction): For redemption/switch-out units after 365 days from the date of allotment: Nil. No exit load: (Including for SIP Transaction): For redemption/switch-out units after 365 days from the date of allotment: Nil. No exit load: (Including for SIP Transaction): For redemption/switch-out units after 365 days from the date of allotment: Nil. In term of | | 2014-15 2013-14 2012-15 2011-12 | | 2014-15 2013-14 | | |)-11 | | | | |
| Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nii No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. • For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP - For Century SIP facility and applicable load structure, please refer to the applicable load structure at the time of investing. • In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor directly to the Distributor. Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 36 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 36 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: 1.00% of applicable in allotme | | | | | | | | | | | |
| days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nil No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP For Century SIP facility and applicable load structure, please refer to instructions on Century SIP The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) 1.57% (Di | • | | ch out of units within 365 | | | n/switch-out of u | ınits within 36 | | | | |
| No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) No exit load shall be charged on redemption by unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure, please refer to instructions on Century SIP facility and applicable load structure is subject to change. Please refer t | (I) LOGO STRUCTURE | days from the date of allotment: 1.00% of applicable NAV | | days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out units after 365 days from the date of allotment: Nil. | | | | | | | |
| Reinvestments of Dividends and units issued to unitholders as bonus units. For STP/SWP facility and applicable load structure, please refer to instructions on STP / SWP For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.70% (Reg); 1.77% (Direct) | | | | | | | | | | | |
| Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change | | | | Reinvestments of Dividends and units issued to unitholders as bonus units. For STF SWP facility and applicable load structure, please refer to instructions on STP / SWP · F | | | | | | | |
| SIP. • The above load structure is subject to charge. Please refer to the applicable load structure at the time of investing. • In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. SIP. • The above load structure is subject to charge. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. (ii) Recurring expenses [% of daily Net assets] (Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) | | SWP facility and applicable load structure, please refer to instru | ctions on STP / SWP. · For | | | | | | | | |
| structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further) Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.70% (Reg); 1.77% (Direct) | | | | | | | | | | | |
| entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further | | structure at the time of investing. | structure at the time of investing. | | | | | | | | |
| upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. (ii) Recurring expenses (% of daily Net assets) (Also refer page 72 for further) upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) | | | | entry load will be charged by the Scheme to the investor effective August 1, 2009. T upfront commission, if any, on investment made by the investor shall be paid by t | | | | | | | |
| the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.70% (Reg); 1.77% (Direct) | | upfront commission, if any, on investment made by the inve | stor shall be paid by the | | | | | | | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.47% (Reg); 1.57% (Direct) Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.70% (Reg); 1.77% (Direct) | | | | | | | | | | | |
| (% of daily Net assets] 2.47% (Reg); 1.57% (Direct) (Also refer page 72 for further 2.70% (Reg); 1.77% (Direct) | | and doi vido rondorod by the Distributer. | | and so, not foliation by an oligination. | | | | | | | |
| details) | (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further | | rch 31, 2015: | | | | | | | | |
| | details) | | | | | | | | | | |
| | | | | | | | | | | | |
| | details) | | | | | | | | | | |

| Name(s) of the Scheme(s) | Birla Sun Life India Opportunities Fund | | | | | Birla Sun Life Infrastructure Fund | | | | | |
|---|--|--|--|--|-------------------------------|--|----------------|--------------------------------|----------------|---------------------------|--|
| Type of Scheme | An Open ended Growth Scheme | | | | | An Open Ended Growth Scheme | ' | | | | |
| Investment Objective | The objective of the scheme is to a by investing in shares of companie 1. Leverage India's intellectual creative inputs. 2 Seek to use current and impetariffs / quotas to supply goor 3. Leverage India's lower labou manufactured goods. 4. Leverage India's large populaservices. | es that do on capital for pr ending chang ds and servi r costs for p | e or more or roviding ser ges in paten ces. roviding ser | f the followi vices, resea t laws / imp vices and | ng: arch and ort | The scheme seeks to provide medium to long-term capital appreciation predominantly in a diversified portfolio of equity and equity related companies that are participating in the growth and development of landia. | | | d securities | | |
| Asset Allocation Pattern of the scheme | Types of Instruments | | | | al Allocation f Net Asset) | Types of Investments | 110001 | Allocation Range | | Allocation Net Assets) | |
| | Equity and Equity Related Instrum Cash, Money market instruments debt instruments | | m | | 0%- 100% 1%- 30% | Equity and Equity Related Instruments 80% to 100% 90 Money market instruments 0% to 20% 10 | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subjetinvestment. For summary of Schem | | | | | onal Information/Scheme Information Docu | ıment care | fully for deta | ails on risk t | actors befor | |
| nvestment Strategy & Risk Control | For details on Investment Strateg | y & Risk Co | ntrol meası | ıre please r | efer Page No. 76. | | | | | | |
| lo. of Folios & AUM As on September 10, 2015) | Folios: 15658 AUM in Crs: ₹ 96.74 | | | | | Folios: 69544 AUM in Crs: ₹ 706.48 | | | | | |
| Plans offered under the Schemes | indicating the choice in the application | tion form. <i>tors who ni</i> | urchase /si | ubscribe U | nits in a Scheme | separate NAVs. Investors should indicate e directly with the Mutual Fund and is ge 70. | | | | | |
| ptions/Facility offered under | Dividend (Payout, Reinvestment & | & Sweep) an | d Growth | | | <u>- </u> | | | | | |
| Regular and Direct Plan | Fresh Durahasa (including quitak | in) : ₹ 5 00 | 20/ | | | Freeh Durchage (including switch in) | · ∓ E 000/ | , | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/- or 0.001 units | | | Fresh Purchase (including switch-in) Additional Purchase (including switch Repurchase : In Multiples of ₹ 1/- or 0 | n-in) : ₹ 1, | 000/- | | | | | |
| Despatch of Repurchase Redemption) Request | | Within 10 working days of the receipt of the redemption request at the Official Points (| | | | | nd. | | | | |
| enchmark Index | CNX 500 | | | | | CNX Nifty | | | | | |
| ividend Policy | The Scheme may declare dividends at the discretion of the Trustee, subject to the available of the Trustee. | | | | subject to the avail | · · | | | | | |
| ame of the Fund Manager ame of the Trustee Company | Mr. Kunal Sangoi | Privata I imi | tad | | | Mr. Mahesh Patil Birla Sun Life Trustee Company Priva | ta Limitad | | | | |
| erformance of the scheme : | Birla Sun Life Trustee Company Private Limited Compounded annualised returns (%) of Growth Options as at September 30, 2015. | | | | or 20, 2015 | Compounded annualised returns (%) of | | | Santamba | 30 2015 | |
| compounded annualised returns | Compounded annualised returns (| 76) OI GIOWII | i Options as | at Septemi | JGI 30, 2013. | Compounded annualised returns (70) c | diowaiio | phono do di | Ocptombo | 00, 2010. | |
| · | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | Returns Last Last Since 1 year* 3 years 5 years Inceptio | | | | | |
| | BSLIOF - RP\$ | 18.03 | 29.77 | 15.43 | 10.54 | BSLIF - RP\$ | 9.35 | 17.82 | 5.64 | 10.09 | |
| | CNX 500 | 3.59 | 13.82 | 6.17 | 11.75 33.05 | CNX Nifty | -0.20 | 11.68 | 5.68 | 9.88 | |
| | BSLIOF - DP@ CNX 500 | 18.92 3.59 | - | - | 12.70 | BSLIF - DP@ CNX Nifty | 10.32 -0.20 | - | - | 17.76 11.12 | |
| | \$Inception - December 27, 1999 Note: Past performance may or *Absolute Returns | _ | Inception - sustained | - | 1, 2013 | \$Inception - March 17,2006 Note: Past performance may or may *Absolute Returns | _ | ception - Jar tained in fut | |)13 | |
| | 60.00 T 53.27 54.15 | Return (Financia | l Yr Apr-Mar) | | | 60.00 54.64 56.05 Yearwise Return | (Financial Yr | Apr-Mar) | | | |
| | 50.00 - | | | | | | | | | | |
| | 40.00 - 30.00 - 33.56 38.59 39.17 | | | | | 40.00 - | | | | | |
| | 20.00 - 17. | | | | 0.47 | 20.00 - 21.37 21.11 17.98 | | | | 10.27 | |
| | 10.00 - | 4.03 5 | .14 | 1 | .75 | 0.00 | 7.3 | 3 | | 10.27 | |
| | -10.00 - | | -8.26 | -9.01 | | 0.00 | -2.63 | | -9.11 -3.6 | 1 | |
| | -20.00 J 2014-15 2013-14 | 2012- | 13 20 | 11-12 | 2010-11 | -20.00 J 2014-15 2013-14 | 2012-13 | -12.22 | | 010-11 | |
| | ■ BSLIOF - RP - Growth | ■ BSLIOF -D | P - Growth | ■ CNX 500 | | ■ BSLIF - RP - Growth ■ B | SLIF - DP - G | rowth C | CNX Nifty | | |
| xpenses of the Scheme | Entry Load: (Including for SIP Trans | , | | , | | Entry Load: (Including for SIP Transaction | , | | | | |
| i) Load Structure | Exit Load: (Including for SIP Trans 365 days from the date of allotmen | | | | | Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% | | | | | |
| | out of units after 365 days from the | date of allotn | nent: Nil. | | · | units after 365 days from the date of allo | tment: Nil. | | | | |
| | No exit load shall be charged on r Reinvestments of Dividends and ur | | | | | No exit load shall be charged on reder Reinvestments of Dividends and units i | | | | | |
| | SWP facility and applicable load stru | ucture, pleas | e refer to ins | structions or | n STP / SWP. · For | SWP facility and applicable load structure | e, please re | efer to instru | ctions on S | ΓP / SWP. · F | |
| | Century SIP facility and applicable I SIP. • The above load structure is s | | | | | Century SIP facility and applicable load : SIP. The above load structure is subje | | | | | |
| | structure at the time of investing. | , | • | | | structure at the time of investing. | _ | | | | |
| | In terms of SEBI circular no. SEBI, entry load will be charged by the S | | | | , , | In terms of SEBI circular no. SEBI/IMD entry load will be charged by the Scher | | | | | |
| | upfront commission, if any, on inv investor directly to the Distributor, b | estment ma | ide by the ii | nvestor sha | Il be paid by the | upfront commission, if any, on investor investor directly to the Distributor, based | nent made | by the inve | stor shall b | e paid by t | |
| | the service rendered by the Distribut | | ussussiiitii | t or various | iaotora irioidulity | the service rendered by the Distributor. | . UII IIIO ASS | ooooiiitiil Ul | various Ido | wis iiiuluuli | |
| (ii) Recurring expenses (% of daily Net assets) | Actual (unaudited) expenses for t 2.99% (Reg); 2.36% (Direct) | | year ended | March 31, | 2015: | Actual (unaudited) expenses for the fi 2.60% (Reg); 1.74% (Direct) | nancial yea | ar ended Ma | arch 31, 20 | 15: | |
| Also refer page 72 for further details) | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | 3 | |

| Name(s) of the Scheme(s) | Birla Sun Life India GenNext Fund | | |
|---|--|--|--|
| Type of Scheme | An Open ended Growth Scheme | | |
| Investment Objective | The objective of the scheme is to target growth of capital by investing in equity/equity reliconsumption patterns in India, which in turn is getting fuelled by high disposable incomes of the have the following characteristics: Companies that seek growth in revenues arising out of demand from the younger generatice. They should be engaged in manufacturing of products or rendering of services that go direction. The products and services should have distinct brand identity, thereby enabling choice. | e young generation (Generation N on (GenNext) for their products or | Next). The scheme wil invest in companies that |
| Asset Allocation Pattern | Types of Instruments | Range | Normal Allocation (% of net assets) |
| of the scheme | Equity and Equity related Securities | 80% - 100% | 90% |
| | Fixed Income Securities (including Money Market Instruments) | 0% - 20% | 10% |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please read the Statement of additional Infor investment. For summary of Scheme Specific risk factors please refer Page 72. | mation/Scheme Information Docu | ument carefully for details on risk factors before |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 28987 AUM in Crs: ₹ 273.32 | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a common portfolio and separate indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with t through a Distributor. For further details on Direct Plan, please refer page 70. | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Sweep) and Growth | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/- or 0.001 units | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Accep | tance of Birla Sun Life Mutual Fu | nd. |
| Benchmark Index | CNX Nifty | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Trustee, subject to the availability | of distributable surplus. | |
| Name of the Fund Manager(s) | Mr. Anil Shah and Mr. Chanchal Khandelwal | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | |
| | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.

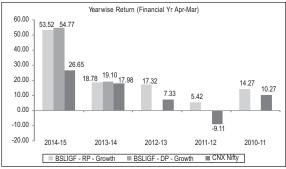
| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|---------------|-----------------|-----------------|-----------------|--------------------|
| BSLIGF - RP\$ | 20.83 | 22.93 | 15.40 | 17.92 |
| CNX Nifty | -0.20 | 11.68 | 5.68 | 12.69 |
| BSLIGF - DP@ | 21.85 | - | - | 21.07 |
| CNX Nifty | -0.20 | - | - | 11.12 |

\$Inception- August 5, 2005

@Inception - January 01,2013

Note: Past performance may as may not sustained in future.

*Absolute Returns



Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Nil.

Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units and also refer page No. 72. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. · For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. · The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

• In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.84% (Reg); 2.01% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Index Fund | | Birla Sun Life Top 100 Fund | | | | | |
|---|---|---|---|---|---|--|--|--|
| Type of Scheme | An Open ended Index-Linked Growth Scheme | | An Open Ended Growth Scheme | | | | | |
| Investment Objective | The objective of the scheme is to generate returns that are performance of the Nifty, subject to tracking errors. | commesurate with the | The scheme seeks to provide medium predominantly in a diversified portfolio companies as measured by market capi | of equity and equity relate | reciation, by investi d securities of top 10 | | | |
| Asset Allocation Pattern | Type of Instrument | Normal Allocation (% of Net Assets) | Types of Investments | Asset Allocation Range | Normal Allocation (% of Net Assets) | | | |
| | Securities covered by Nifty including derivatives (upto 50%) | Upto 100% | Equity & Equity Related Securities out which | of 80% - 100% | 90% | | | |
| | Cash & Money market instruments including Mibor linked instruments | Upto 10% | Top 100 Market Cap Companies | 65% - 100% | 70% | | | |
| | | | Other Companies | 0% - 35% | 20% | | | |
| | | | Money Market instruments | 0% - 20% | 10% | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please rea investment. For summary of Scheme Specific risk factors please | | onal Information/Scheme Information Doc | ument carefully for detail | s on risk factors bef | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure ple | ase refer Page No. 76. | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 2626 AUM in Crs: ₹ 629.20 | | Folios: 1,54,090 AUM in Crs: ₹ 1,827.16 | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Uthrough a Distributor. For further details on Direct Plan, pleas | Units in a Scheme direct | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Sweep) and Growth | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/- or 0.001 units | | Fresh Purchase (including switch-in): Additional Purchase (including switch In Multiples of ₹ 1/- or 0.001 units | ₹ 5,000/- -in) : ₹ 1,000/-Repurcha | ise: | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption reques | at at the Official Points of | Acceptance of Birla Sun Life Mutual Fund | | | | | |
| Benchmark Index | CNX Nifty | | CNX Nifty | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Truste | ee, subject to the availabi | ility of distributable surplus. | | | | | |
| Name of the Fund Manager | Mr. Ajay Garg Mr. Mahesh Patil | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited Birla Sun Life Trustee Company Private Limited | | | | | | | |
| Performance of the scheme : | Compounded annualised returns (%) of Growth Options as at Sep | ptember 30, 2015. | Compounded annualised returns (%) of (| Growth Options as at Sept | ember 30, 2015. | | | |
| Compounded annualised returns | | · · · | | | | | | |
| | Returns Last Last Last 1 year* 3 years 5 years | Since Inception | | | ast Since years Inception | | | |
| | BSLIXF - RP\$ 0.00 11.65 5.32 | 17.05 | | 20 20.11 | 12.28 15.58 | | | |
| | CNX Nifty -0.20 11.68 5.68 | 17.38 | | 0.20 11.68 | 5.68 12.83 | | | |
| | BSLIXF - DP@ -0.24 | 10.84 | BSLT100F - DP@ 10 | 0.17 - | - 19.57 | | | |
| | CNX Nifty -0.20 | 11.12 | |).20 - | - 11.12 | | | |
| | \$Inception - September 18, 2002 @Inception - January 0 Note: Past performance may or may not be sustained in | | \$Inception - October 24,2005 Note: Past performance may or may r | 20 Inception - January@ 10 of he sustained in future | ,2013 | | | |
| | *Absolute Returns | ruture. | *Absolute Returns | iot be sustained in luture. | | | | |
| | Yearwise Return (Financial Yr Apr-Mar) | | 50.00 Yearwise Return | (Financial Yr Apr-Mar) | | | | |
| | 26.73 26.39 26.65 | | 40.00 41.21 42.50 | | | | | |
| | 20.00 - 18.47 17.76 17.98 | | 30.00 | | | | | |
| | 10.00 - 6.90 7.33 | 9.85 10.27 | 20.00 17.98 | | | | | |
| | | | | 9.96 7.33 | 11.98 10.27 | | | |
| | | | 10.00 | 1.33 | | | | |
| | 0.00 | | 0.00 | 7.33 | | | | |
| | | .11 | | -4.57 | | | | |
| | -10.00 -20.00 -10.02 -9. | | -10.00 - -20.00 - | -4.57 | | | | |
| | -10.00 -10.02 -9. -20.00 2014-15 2013-14 2012-13 2011-12 | | -10.00 - -20.00 2014-15 2013-14 | -4.57 -9.11 2012-13 2011-12 | 2010-11 CNX Nifty | | | |
| | -10.00 -10.02 -9. -20.00 2014-15 2013-14 2012-13 2011-12 | 2010-11 | -10.00 - -20.00 2014-15 2013-14 | -4.57 -9.11 2012-13 2011-12 | 2010-11 | | | |
| Expenses of the Scheme | -10.00 -10.02 -9. -20.00 2014-15 2013-14 2012-13 2011-12 | 2010-11 | 0.00 -10.00 -20.00 2014-15 2013-14 BSLT100 F - RP - Growth Entry Load: (Including for SIP Transactio | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. | 2010-11 CNX Nifty | | | |
| Expenses of the Scheme (i) Load Structure | 0.00 -10.00 -10.02 -9. 2014-15 2013-14 2012-13 2011-12 BSLIXF - RP - Growth BSLIXF - DP - Growth CN Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil | 2010-11 JX Nifty | 0.00 -10.00 -20.00 2014-15 2013-14 BSLT100 F - RP - Growth Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. b): For redemption/switch | 2010-11 CNX Nifty | | | |
| • | entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction) by unitholders of | 2010-11 NX Nifty nits issued to them on | entry Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3 | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 365 days from the date of a | 2010-11 CNX Nifty out of units within 3 | | | |
| • | 0.00 -10.00 -10.02 -9. 2014-15 2013-14 2012-13 2011-12 BSLIXF - RP - Growth BSLIXF - DP - Growth CN Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil | 2010-11 NITY Nifty nits issued to them on onus units. • For STP / | entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% of For redemption/switch out of units after 3.00% or exit load shall be charged on redemption. | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. 1): For redemption/switch 1 applicable NAV 165 days from the date of a | 2010-11 CNX Nifty out of units within 30 Illotment: Nill nits issued to them | | | |
| • | -10.00 -10.00 -20.00 -20.00 -2014-15 2013-14 2012-13 2011-12 BSLIXF - RP - Growth BSLIXF - DP - Growth CN Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction. | 2010-11 NX Nifty nits issued to them on onus units. • For STP / ons on STP / SWP. • For nstructions on Century | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after No exit load shall be charged on reden Reinvestments of Dividends and units is SWP facility and applicable load structur | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 665 days from the date of a poption by unitholders of unitholders as be e, please refer to instruction | 2010-11 CNX Nifty out of units within 3i illotment: Nil nits issued to them nous units. · For STI ons on STP / SWP. · F | | | |
| • | -10.00 -10.00 -10.00 -10.00 -10.00 -10.00 -9. 2014-15 2013-14 2012-13 2011-12 -9. BSLIXF - RP - Growth BSLIXF - DP - Growth CN Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as bo SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction SIP. The above load structure is subject to change. Please refer | 2010-11 NX Nifty nits issued to them on onus units. • For STP / ons on STP / SWP. • For nstructions on Century | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3. No exit load shall be charged on redemption/switch out of units after 3. SWP facility and applicable load structur Century SIP facility and applicable load structure. | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 665 days from the date of a nption by unitholders of u ssued to unitholders as be e, please refer to instructic structure, please refer to ir | 2010-11 CNX Nifty out of units within 30 Illotment: Nil nits issued to them onus units For STI nis on STP / SWP F estructions on Centu. | | | |
| • | -10.00 -10.00 -20.00 -20.00 -2014-15 2013-14 2012-13 2011-12 BSLIXF - RP - Growth BSLIXF - DP - Growth CN Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction. | nits issued to them on onus units. For STP / ons on STP / SWP. For onstructions on Century to the applicable load | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after No exit load shall be charged on reden Reinvestments of Dividends and units is SWP facility and applicable load structur | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 665 days from the date of a nption by unitholders of u ssued to unitholders as be e, please refer to instructic structure, please refer to ir | 2010-11 CNX Nifty out of units within 30 Illotment: Nil nits issued to them onus units For STI nis on STP / SWP F estructions on Centu. | | | |
| • | entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction SIP. The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 date entry load will be charged by the Scheme to the investor effectives. | nits issued to them on onus units. · For STP / ons on STP / SWP · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The | entry Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3 · No exit load shall be charged on reden Reinvestments of Dividends and units is SWP facility and applicable load structure Century SIP facility and applicable load structure at the time of investing. | -4.57 -9.11 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 655 days from the date of a ption by unitholders of u ssued to unitholders as be e, please refer to instructic structure, please refer to ir ct to change. Please refer | out of units within 30 sllotment: Nil nits issued to them onus units. For STI ns on STP / SWP - F istructions on Centu. to the applicable lo | | | |
| • | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as bo SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction SIP. The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 datentry load will be charged by the Scheme to the investor effective upfront commission, if any, on investment made by the investor | nits issued to them on onus units. · For STP / ons on STP / SWP · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The or shall be paid by the | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3 · No exit load shall be charged on reden Reinvestments of Dividends and units is SWP facility and applicable load structure Century SIP facility and applicable load sIP. · The above load structure is subject structure at the time of investing. | -4.57 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch applicable NAV 6565 days from the date of a nption by unitholders of un ssued to unitholders as bone, please refer to instruction that to change. Please refer CIR No.4/ 168230/09 da the to the investor effective | out of units within 30 illotment: Nil nits issued to them onus units. For STF ins on STP / SWP - Fastructions on Centu to the applicable located June 30, 2009, Te August 1, 2009, Te August 1, 2009. Te | | | |
| · | entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction SIP. The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 date entry load will be charged by the Scheme to the investor effectives. | nits issued to them on onus units. · For STP / ons on STP / SWP · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The or shall be paid by the | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3 · No exit load shall be charged on redemption/switch out of units after 3 · No exit load shall be charged on redemption and units is SWP facility and applicable load structure Century SIP facility and applicable load sIP. · The above load structure is subject structure at the time of investing. · In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Schen upfront commission, if any, on investing investor directly to the Distributor, based | -4.57 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 65 days from the date of a pption by unitholders of u ssued to unitholders as be e, please refer to instruction structure, please refer to in to change. Please refer /CIR No.4/ 168230/09 da ne to the investor effective tent made by the investor | out of units within 30 cllotment: Nil nits issued to them onus units For STI ons on STP / SWP Fastructions on Centuato the applicable lotted June 30, 2009, 2 August 1, 2009. Tr shall be paid by t | | | |
| • | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction SIP. The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 datentry load will be charged by the Scheme to the investor effective upfront commission, if any, on investment made by the investor investor directly to the Distributor, based on his assessment of variance. | nits issued to them on onus units. · For STP / ons on STP / SWP · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The or shall be paid by the | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3. No exit load shall be charged on reden Reinvestments of Dividends and units is SWP facility and applicable load structur Century SIP facility and applicable load sIP. The above load structure is subject structure at the time of investing. In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Schen upfront commission, if any, on investments. | -4.57 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 65 days from the date of a pption by unitholders of u ssued to unitholders as be e, please refer to instruction structure, please refer to in to change. Please refer /CIR No.4/ 168230/09 da ne to the investor effective tent made by the investor | out of units within 36 Illotment: Nil nonus units. · For STF ins on STP / SWP · F istructions on Centu to the applicable loa ted June 30, 2009, 1 2 August 1, 2009. Ti r shall be paid by ti | | | |
| (i) Load Structure | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction SIP · The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 datentry load will be charged by the Scheme to the investor effective upfront commission, if any, on investment made by the investor directly to the Distributor, based on his assessment of various service rendered by the Distributor. | nits issued to them on onus units. · For STP / ons on STP / SWP. · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The r shall be paid by the rious factors including | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3 · No exit load shall be charged on redemptionsetments of Dividends and units is SWP facility and applicable load structur Century SIP facility and applicable load sSIP · The above load structure is subject structure at the time of investing. · In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Schen upfront commission, if any, on investminvestor directly to the Distributor, based the service rendered by the Distributor. | -4.57 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 65 days from the date of a pption by unitholders of u ssued to unitholders as be e, please refer to instruction structure, please refer to incent to change. Please refer CIR No.4/ 168230/09 da ne to the investor effective ment made by the investor on his assessment of va | 2010-11 CNX Nifty Dut of units within 36 Illotment: Nil ints issued to them onus units. • For STF ons on STP / SWP · F estructions on Centu to the applicable loa ted June 30, 2009, 1 2 August 1, 2009. Ti r shall be paid by ti rious factors including | | | |
| · | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as be SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction SIP. The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 datentry load will be charged by the Scheme to the investor effective upfront commission, if any, on investment made by the investor investor directly to the Distributor, based on his assessment of variance. | nits issued to them on onus units. · For STP / ons on STP / SWP. · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The r shall be paid by the rious factors including | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3 · No exit load shall be charged on redemption/switch out of units after 3 · No exit load shall be charged on redemption and units is SWP facility and applicable load structure Century SIP facility and applicable load sIP. · The above load structure is subject structure at the time of investing. · In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Schen upfront commission, if any, on investing investor directly to the Distributor, based | -4.57 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 65 days from the date of a pption by unitholders of u ssued to unitholders as be e, please refer to instruction structure, please refer to incent to change. Please refer CIR No.4/ 168230/09 da ne to the investor effective ment made by the investor on his assessment of va | 2010-11 CNX Nifty out of units within 30 Illotment: Nil ints issued to them onus units For STI ons on STP / SWP - F instructions on Centu. to the applicable lo ted June 30, 2009, 2 August 1, 2009. T or shall be paid by t rious factors includi | | | |
| (i) Load Structure | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of ur Reinvestments of Dividends and units issued to unitholders as bo SWP facility and applicable load structure, please refer to instruction Century SIP facility and applicable load structure, please refer to instruction SIP: The above load structure is subject to change. Please refer structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 datentry load will be charged by the Scheme to the investor effective upfront commission, if any, on investment made by the investor investor directly to the Distributor, based on his assessment of varithe service rendered by the Distributor. | nits issued to them on onus units. · For STP / ons on STP / SWP. · For nstructions on Century to the applicable load ted June 30, 2009, no e August 1, 2009. The r shall be paid by the rious factors including | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 1.00% or For redemption/switch out of units after 3. No exit load shall be charged on reden Reinvestments of Dividends and units is SWP facility and applicable load structure Century SIP facility and applicable load sIP. The above load structure is subjet structure at the time of investing. In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Schen upfront commission, if any, on investm investor directly to the Distributor, based the service rendered by the Distributor. | -4.57 2012-13 2011-12 BSLT100 F - DP - Growth n): Nil. n): For redemption/switch f applicable NAV 65 days from the date of a pption by unitholders of u ssued to unitholders as be e, please refer to instruction structure, please refer to incent to change. Please refer CIR No.4/ 168230/09 da ne to the investor effective ment made by the investor on his assessment of va | 2010-11 CNX Nifty out of units within 30 Illotment: Nil ints issued to them onus units For STI ons on STP / SWP - F instructions on Centu. to the applicable lo ted June 30, 2009, 2 August 1, 2009. T or shall be paid by t rious factors includi | | | |

| Name(s) of the Scheme(s) | Birla Sun Life Equity Fund | | | | | Birla Sun Life Frontline Equity Fund | | | | | |
|---|---|--|---|--|---|--|--|--|--|---|--|
| Type of Scheme | An Open ended Growth Scheme | | | | | An | n Open ended Growth Scheme | | | | |
| Investment Objective | An open-end growth scheme with the o a por tfolio with a target allocation of 90 securities. | bjective of % equity a | f long term (Ind 10% deb | growth of o | capital, through ley market | a p | n open-ended growth scheme with the portfolio with a target allocation of cross various industries and or sectors econdary objective is income generation | 100% equ s as its ch | ity by aimi osen bench | ng at being mark index | as diversifie |
| Asset Allocation Pattern | Type of Instruments | Target | Allocation | Allo | cation Range | Typ | pes of Instruments | Targ | get Allocatio | on All | ocation Range |
| of the scheme | Equity & Equity Related Instruments | 3 | 90% | _ | 80% - 100% | Eq | quity & Equity Related instruments | | 100% | - | 75% - 100% |
| | Debt & Money Markets Instruments | | 10% | | 0% - 20% | De | ebt & Money Markets instruments | | 0% | | 0% - 25% |
| Risk Profile of the Scheme | additional Information/Scheme Informati | subject to market risks. Please read the Statement of information Document carefully for details on risk factors of Scheme Specific risk factors please refer Page 72. Mutual Fund investments are subject to market risks. Please additional Information/Scheme Information Document carefully for Scheme Specific risk factors before investment. For summary of Scheme Specific risk factors | | | ly for detail | s on risk facto | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Ris | sk Control | measure p | lease refe | r Page No.76. | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 115320 AUM in Crs: ₹ 2,231.85 | | | | | | olios: 521773 UM in Crs: ₹ 9,465.69 | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan an indicating the choice in the application fo **Direct Plan is only for investors who through a Distributor. For further detail | orm. O nurchasi | e /suhscrih | e Units in | a Scheme direct | • | | | | • | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Swee | ep) and Gro | owth | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in): ₹5,000/- Additional Purchase (including switch-in): ₹1,000/- Repurchase: In Multiples of ₹1/- or 0.001 units | | | | | Ad | resh Purchase (including switch-in) : dditional Purchase (including switch epurchase : In Multiples of ₹ 1/- or 0. | -in) :≀₹ 1,0 | 000/- | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt o | of the rede | mption req | uestatthe | e Official Points o | of Ac | ceptance of Birla Sun Life Mutual Fu | nd. | | | |
| Benchmark Index | S&P BSE 200 | | | | | S8 | &P BSE 200 | | | | |
| Dividend Policy | The Scheme may declare dividends at the | ne discretio | on of the Tru | ıstee, subj | ect to the availabi | oility o | of distributable surplus. | | | | |
| Name of the Fund Manager | Mr. Anil Shah | | | | | Mr. Mahesh Patil | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private | e Limited | | | | Bir | rla Sun Life Trustee Company Private | Limited | | | |
| Performance of the scheme | Compounded annualised returns (%) of | f Growth C | ptions as a | t Septemb | er 30, 2015. | Co | ompounded annualised returns (%) of | Growth O | otions as at | September | 30, 2015. |
| Compounded annualised returns | | | | | | | Detume Lost Lost Circo | | | | |
| | | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
| | | 12.47 | 22.74 | 10.43 | 25.39 | B | BSLFEF - RP\$ | 9.10 | 19.78 | 11.13 | 23.50 |
| | · · | 3.08 | 13.23 | 5.78 | 14.92 | | S&P BSE 200 | 3.08 | 13.23 | 5.78 | 18.15 |
| | BSLEF - DP@ | 13.50 | - | - | 22.54 | В | BSLFEF - DP@ | 10.07 | - | - | 18.94 |
| | S&P BSE 200 | 3.08 | - | 1 | 12.16 | S | S&P BSE 200 | 3.08 | - | - | 12.16 |
| | \$Inception - August 27, 1998 @I Note: Past performance may or may not *Absolute Returns | | January 01 ained in futu | | | No | nception - August 30, 2002 ote : Past performance may or may no Absolute Returns | | @Inception ained in futu | - | 01,2013 |
| | | 6.84 6.0 2012-13 ISLEF - DP - | -9.26 2011- | -9.52 | .93 7.27 2010-11 | | | 14.00 6 2012-1: SLFEF - DP | -7.54 -7.543 20 | -9.52 111-12 S&P BSE 20 | 2010-11 |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transactior days from the date of allotment: 1.00% of For redemption/switch out of units after 36. No exit load shall be charged on reder Reinvestments of Dividends and units i SWP facility and applicable load structur Century SIP facility and applicable load SIP. The above load structure is subjestructure at the time of investing. In terms of SEBI circular no. SEBI/IMD entry load will be charged by the Scher upfront commission, if any, on investin investor directly to the Distributor, based the service rendered by the Distributor. | n): For reduce applicable of days from the policies of the pol | NAV m the date o unitholders unitholders refer to instr please refer ge. Please / 168230/0 investor effe by the inv | of allotment of units is as bonus auctions or to instruc refer to the 9 dated Ju ective Aug | sued to them on units. · For STP / STP / SWP · For tions on Century applicable load ne 30, 2009, no ust 1, 2009. The I be paid by the | S Ex 36 ou · N Re r SV Food Ce ap · In e en up inv | ntry Load for both plans: (Including for kit Load: (Including for SIP Transactic S5 days from the date of allotment: 1.0 at of units after 365 days from the date. No exit load shall be charged on redemeinvestments of Dividends and units is WP facility and applicable load structu for Century SIP facility and applicable entury SIP. The above load structu pplicable load structury plicable load structury plicable load structury sIP. The above load structury plicable load structury plicable load structure at the time of in the terms of SEBI circular no. SEBI/IMD/try load will be charged by the Schemofront commission, if any, on investment of the plistributor, baccluding the service rendered by the Discributor, baccluding the service rendered by the Discributor. | on): For re 10% of app of allotmen ption by u sued to un re, please load struc re is subjecting. CIR No. 4/ e to the in ent made | demption/s blicable NAV nt: Nil. nitholders o nitholders a: refer to insi ture, please ject to chai 168230/09 vestor effec by the inve | witch-out of units issues bonus un tructions of erefer to innge. Pleas dated Junetive Augus estor shall I | netion/switch ned to them or its. · For STP, n STP / SWP. nstructions or e refer to the e 30, 2009, no t 1, 2009. The pe paid by the |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | Actual (unaudited) expenses for the fin 2.46% (Reg); 1.49% (Direct) | ancial yea | r ended Ma | urch 31, 20 |)15: | | ctual (unaudited) expenses for the fin 26% (Reg); 1.37% (Direct) | ancial yea | ır ended Ma | urch 31, 20 | 15: |

| Name(s) of the Scheme(s) | Birla Sun Life Buy India Fund & Birla Sun Life New | Millennium Fund | | |
|---|--|--|---|---|
| Type of Scheme | Open ended Growth Schemes | | | |
| Investment Objective | Birla Sun Life Buy India Fund: The primary investmer focusing on investing in businesses that are driven by sectors. The secondary objective is income generatior Birla Sun Life New Millennium Fund: The primary invequity, focusing on investing in technology and techno other technology enabled companies. The secondary of | India's large population and inherent consumption pat and distribution of dividend. estment objective of the scheme is to generate long ter logy dependent companies, hardware, peripherals and | terns. The focus of the scheme will be m growth of capital, through a portfolio components, software, telecom, medi | in the consumer and healthca with a target allocation of 100 |
| Asset Allocation Pattern | Type of Instruments | | Target Allocation | Allocation Range |
| of the scheme | Equity & Equity Related Instruments | | 100% | 80% - 100% |
| | Debt & Money Market Instruments | | 0% | 0% - 20% |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market ris factors before investment. For summary of Scheme | | ation/Scheme Information Docume | nt carefully for details on risk |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control me | easure please refer Page No. 76. | | |
| No. of Folios & AUM (As on September 10, 2015) | Birla Sun Life Buy India Fund Folios: 6770 AUM in Crs: ₹ 58.52 | Birla Sun Life New Millennium Fund Folios: 12670 AUM in Crs: ₹ 72.03 | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan indicating the choice in the application form. **Direct Plan is only for investors who purchase /su through a Distributor. For further details on Direct P | bscribe Units in a Scheme directly with the Mutual I | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Sweep) and Growth | 1 | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/ Repurchase : In Multiples of ₹ 1/- or 0.001 units | - | | |
| Despatch of Repurchase Redemption) Request | Within 10 working days of the receipt of the redemp | ion request at the Official Points of Acceptance of Bi | la Sun Life Mutual Fund. | |
| Benchmark Index | Birla Sun Life Buy India Fund : S&P BSE 200 Birla | a Sun Life New Millennium Fund : S&P BSE Teck | | |
| Dividend Policy | The Scheme may declare dividends at the discretion | of the Trustee, subject to the availability of distributa | able surplus. | |
| Name of the Fund Manager(s) | Birla Sun Life Buy India Fund: Mr. Ajay Garg Birla Sun Life New Millennium Fund : Mr. Kunal Sanç | goi | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | |
| Performance of the scheme | Compounded annualised returns (%) of Growth Optic | ons as at September 30, 2015. | | |

Compounded annualised returns

| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|---------------|-----------------|-----------------|-----------------|--------------------|
| BSLBIF - RP\$ | 22.17 | 27.22 | 14.51 | 15.16 |
| S&P BSE 200 | 3.08 | 13.23 | 5.78 | 11.39 |
| BSLBIF - DP@ | 22.80 | - | - | 25.64 |
| S&P BSE 200 | 3.08 | - | - | 12.16 |

\$Inception - January 15, 2000 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future.

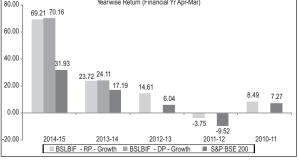
Returns Last Last Last Since 1 vear 5 years 3 years Inception BSLNMF - RP\$ 10.29 24.90 11.59 8.51 5.69 22.29 10.97 S&P BSE Teck BSLNMF - DP@ 11 20 29 42 S&P BSE Teck 5.69 24.36

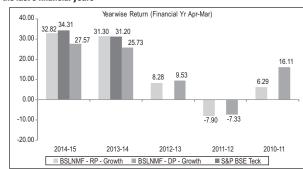
\$Inception - January 15, 2000 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future.

When benchmark returns are not available, they have not been shown.

*Absolute Returns *Absolute Returns Year-wise returns for the last 5 financial years

Yearwise Return (Financial Yr Apr-Mar) 80.00 69.21 70.16





Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Nil

Exit Load: (Including for SIP Transaction) For Birla Sun Life Buy India Fund: For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 365 days from the date of allotment: Nil.

For Birla Sun Life New Millennium Fund: For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.

- · No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015: Birla Sun Life Buy India Fund: 3.00% (Reg); 2.42% (Direct) Birla Sun Life New Millennium Fund: 2.95% (Reg); 2.28% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Tax Plan | | ao Coho (f | 1 00) /811 | woodmart-! | the cabe | Birla Sun Life Tax Relief '96 | ago Coborre - "F | 1 00\ /##* | unnt | in the s-b |
|--|--|--|--|--|--|---|--|--|--|---|---|
| Type of Scheme | An Open ended Equity L are subject to a lock-in | n period of 3 | gs Scheme(E years from ti | e date of al | ivestments in lotment) | tne scneme | An Open ended Equity Linked Savir are subject to a lock-in period of 3 | ngs Scheme (E Syears from th | e date of all | vestments otment) | in the sche |
| Investment Objective | The objective of the s income tax relief for inv | | achieve Ion | g term grov | wth of capital | along with | An open-end equity linked saving growth of capital through a por troand money market securities. | gs scheme (El olio with a targ | _SS) with to et allocation | ne objectiv n of 80% ed | re of long te quity, 20% de |
| Asset Allocation Pattern | Types of Instruments | | | | Normal All | | Types of Instruments | Target | Allocation | Alloca | ntion Range |
| of the scheme | Equity and Equity Links | ed Instrumen | ts | | At Least | | Equity & Equity Related | | 80% 20% | | % - 100% 6 - 20% |
| | Short term money mar | rket & other I | iquid instrum | | Upto 20 | | Debt & Money Markets | | | | |
| tisk Profile of the Scheme | Mutual Fund investmen investment. For summa | , | | | | | ional Information/Scheme Information Document carefully for details on risk factors be | | | | |
| nvestment Strategy & lisk Control | For details on Investme | ent Strategy | & Risk Contro | ol measure p | olease refer Pa | ige No. 76. | | | | | |
| lo. of Folios & AUM As on September 10, 2015) | Folios: 51363 AUMin Crs: ₹ 270.38 | | | | | Folios: 358,029 AUM in Crs: ₹ 1,898.23 | | | | | |
| Plans offered under the Schemes | indicating the choice in | the applicatio | n form. | | | | eparate NAVs. Investors should indic If with the Mutual Fund and is not a | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Swe The dividend, if any dec | . , | | paid out to al | Il unit holders in | ncluding unit h | nolders who have opted for dividend re | investment. | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (incluc Additional Purchase (in Repurchase : In Multip | ncluding swi | tch-in) : ₹ 50 | | | | Fresh Purchase (including switch Additional Purchase (including sv Repurchase : In Multiples of ₹ 1/- | vitch-in) : ₹ 50 | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working day | s of the rece | ipt of the red | emption req | uest at the Of | ficial Points o | of Acceptance of Birla Sun Life Mutu | al Fund. | | | |
| Reachmark Index | S&P BSE Sensex | S&P BSE Sensex | | | | | S&P BSE 200 | | | | |
| Dividend Policy | The Scheme may decla | re dividends | at the discret | ion of the Tru | ıstee. subiect t | to the availabil | l lity of distributable surplus. | | | | |
| lame of the Fund Manager | Mr. Ajay Garg | | | | ,, | | Mr. Ajay Garg | | | | |
| ame of the Trustee Company | Birla Sun Life Trustee C | Company Pri | vate Limited | | | | Birla Sun Life Trustee Company Private Limited | | | | |
| erformance of the scheme | Compounded annualised | d returns (%) | of Dividend O | ptions as at S | September 30, | 2015. | Compounded annualised returns (%) of Dividend Options as at September 30, | | | | |
| ompounded annualised returns | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inceptio |
| | BSLTP - RP\$ | 17.72 | 23.17 | 13.09 | 21.20 | 1 | BSITR' 96 - RP\$ | 18.85 | 24.13 | 10.85 | 26.72 |
| | S&P BSE Sensex | -1.79 | 11.69 | 5.44 | 13.16 | | S&P BSE 200 | 3.08 | 13.23 | 5.78 | 12.35 |
| | BSLTP - DP@ | 18.81 | - | - | 23.03 | | BSLTR' 96 - DP@ | 19.61 | - | - | 23.86 |
| | S&P BSE Sensex | -1.79 | - | - | 11.12 | | S&P BSE 200 | 3.08 | - | - | 12.16 |
| | \$Inception - February 10 Note : Past perform Returns assu | nance may o | | sustained ir | n future. | | \$Inception - March 29, 1996 Note: Past performance may or a Returns assume reinvestm | | stained in fu | iture. | |
| | *Absolute Returns | | | | | | *Absolute Returns | | | | |
| | 70.00 7 | Yearwise R | eturn (Financial | Yr Apr-Mar) | | | /U.UU | Return (Financial | Yr Apr-Mar) | | |
| | 60.00 - 56.84 58.33 | | | | | | 60.00 - 58.65 59.90 | | | | |
| | 50.00 - 40.00 - | | | | | | 50.00 - 40.00 - | | | | |
| | 30.00 | 23.67 24.37 | | | | | 31.93 | | | | |
| | 20.00 - | | .85 | | | 9.91 | 20.00 - 17. | | | | |
| | 10.00 - | | 8.97 | 3.25 | 8.12 | 3.51 | 10.00 - | 9.27 | .04 | | 7.27 |
| | -10.00 - | • | • | -6.80 | -10.38 | ' | -10.00 | | | 0.50 | |
| | -20.00 J | 2013-14 | 2012-13 | 3 201: | | 10-11 | 2014-15 2013-14 | 2012-13 | -10.33 | -9.52 1-12 | 2010-11 |
| | BSLTP - RP | | BSLTP - DP - D | | &P BSE Sensex | 10 11 | BSLTR'96 - RP - Dividend | ■ BSLTR'96 - DP | | S&P BSE | |
| expenses of the Scheme | Entry Load: (Including (| for QID Trans | ection): Nil | | | | Entry Load: (Including for SID Trans | eaction): Nil | | | |
| · | Entry Load: (Including for Exit Load: (Includin | | | | | | Entry Load: (Including for SIP Trans Exit Load: (Including for SIP Transa | | | | |
| (i) Load Structure Exit Load: (Including for SIP Transaction): Nil · No exit load shall be charged on redemption by unitholders of units issued to them o | | | | | | | No exit load shall be charged on re Reinvestments of Dividends and up | | | | |
| | Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / | | | | | | SWP facility and applicable load st | ructure, please | e refer to ins | tructions o | n STP / SV |
| | SWP facility and application | SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on | | | | | | ge Plan applic Life Stage Plar | | | |
| | SWP facility and applications For Century SIP facility | | icture is sur | river to unal | 1 10030 10 | 10 1110 | | | αυυν | | . wi v iv oub |
| | SWP facility and application. For Century SIP facility Century SIP. The above applicable load structure. | ove load strue | of investing. | | | | to change. Please refer to the applic | able load struc | | | - |
| | SWP facility and applic For Century SIP facility Century SIP. • The abo applicable load structur • In terms of SEBI circul | ove load strue re at the time o ar no. SEBI/II | of investing. MD/CIR No.4/ | | | | to change. Please refer to the applic In terms of SEBI circular no. SEBI/ | able load struc IMD/CIR No.4/ | 168230/09 | dated Jun | e 30, 2009 |
| | SWP facility and applic For Century SIP facility Century SIP. The abd applicable load structur In terms of SEBI circul entry load will be charg upfront commission, if | ove load strue e at the time of ar no. SEBI/II ed by the Scl any, on inve | of investing. MD/CIR No.4, neme to the in stment made | nvestor effec by the inve | tive August 1, stor shall be p | 2009. The paid by the | to change. Please refer to the applic In terms of SEBI circular no. SEBI, entry load will be charged by the S upfront commission, if any, on inv | cable load struc IMD/CIR No.4/ cheme to the ir restment made | 168230/09 nvestor effect by the inve | dated Jun tive Augus stor shall | e 30, 2009 st 1, 2009. be paid by |
| | SWP facility and applic For Century SIP facility Century SIP. The abo applicable load structur In terms of SEBI circul entry load will be charg | ove load strue at the time of ar no. SEBI/II ed by the Sclany, on inverse Distributor | of investing. MD/CIR No.4, neme to the ir stment made , based on | nvestor effec by the inve | tive August 1, stor shall be p | 2009. The paid by the | to change. Please refer to the applic In terms of SEBI circular no. SEBI/ entry load will be charged by the S | cable load struction of the load struction o | 168230/09 nvestor effect by the inve | dated Jun tive Augus stor shall | e 30, 2009 st 1, 2009. be paid by |
| (ii) Recurring expenses % of daily Net assets] | SWP facility and applic For Century SIP facility Century SIP. The abd applicable load structur In terms of SEBI circulentry load will be charg upfront commission, if investor directly to th | ove load strue at the time of ar no. SEBI/II ed by the ScI any, on inverse Distributor ndered by the enses for the | of investing. MD/CIR No.4, neme to the ir stment made ; based on Distributor. | nvestor effect by the inve his assessr | etive August 1, estor shall be p ment of vario | 2009. The paid by the us factors | to change. Please refer to the applic In terms of SEBI circular no. SEBI, entry load will be charged by the Si upfront commission, if any, on invinvestor directly to the Distribute | cable load struc IMD/CIR No.4/ cheme to the ir vestment made or, based on the Distributor. | 168230/09 nvestor effect by the inve his assess | dated Jun tive Augus estor shall ment of v | e 30, 2009 et 1, 2009. be paid by arious fact |
| | SWP facility and applic For Century SIP facility Century SIP - The abo applicable load structur In terms of SEB circul entry load will be charg upfront commission, if investor directly to th including the service rer | ove load strue at the time of ar no. SEBI/II ed by the ScI any, on inverse Distributor ndered by the enses for the | of investing. MD/CIR No.4, neme to the ir stment made ; based on Distributor. | nvestor effect by the inve his assessr | etive August 1, estor shall be p ment of vario | 2009. The paid by the us factors | to change. Please refer to the applic In terms of SEBI circular no. SEBI/ entry load will be charged by the Supfront commission, if any, on invinvestor directly to the Distribute including the service rendered by the Actual (unaudited) expenses for the | cable load struc IMD/CIR No.4/ cheme to the ir vestment made or, based on the Distributor. | 168230/09 nvestor effect by the inve his assess | dated Jun tive Augus estor shall ment of v | e 30, 2009, et 1, 2009. be paid by arious fact |
| % of daily Net assets] Also refer page 72 for further | SWP facility and applic For Century SIP facility Century SIP - The abo applicable load structur In terms of SEB circul entry load will be charg upfront commission, if investor directly to th including the service rer | ove load strue at the time of ar no. SEBI/II ed by the ScI any, on inverse Distributor ndered by the enses for the | of investing. MD/CIR No.4, neme to the ir stment made ; based on Distributor. | nvestor effect by the inve his assessr | etive August 1, estor shall be p ment of vario | 2009. The paid by the us factors | to change. Please refer to the applic In terms of SEBI circular no. SEBI/ entry load will be charged by the Supfront commission, if any, on invinvestor directly to the Distribute including the service rendered by the Actual (unaudited) expenses for the | cable load struc IMD/CIR No.4/ cheme to the ir vestment made or, based on the Distributor. | 168230/09 nvestor effect by the inve his assess | dated Jun tive Augus estor shall ment of v | e 30, 2009, et 1, 2009. The paid by arious fact |

| Name(s) of the Scheme | (s) | Birla Sun Life International Equity Fund (Plan A & Plan B) | | | | |
|---|---|---|--|--|--|--|
| Type of Scheme | | An Open - Ended Diversified Equity Scheme (investing in blend of equity and equity related instruments under two plans viz. Plan A and Plan B. Ea | ach Plan shall have a separate portfolio.) | | | |
| Investment Objective | | Plan A: Birla Sun Life International Equity Fund Plan A seeks to generate long-term growth of capital, by investing predominantly in a diversific securities in the international markets. Plan B: Birla Sun Life International Equity Fund Plan B seeks to generate long-term growth of capital, by investing predominantly in a diversific securities in the domestic and international markets. | | | | |
| Asset Allocation Pattern | sset Allocation Pattern Type of Investments Normal Allocation | | | | | |
| of the scheme | PLAN A | Equity and Equity related Instruments (Investment in foreign equity securities as permitted by SEBI/RBI). | 90% - 100% | | | |
| | LANA | Fixed Income Securities (including Money Market Instruments). | 0% - 10% | | | |
| | PLAN B | Equity and Equity related Instruments (Investment in Indian equity and equity related securities- 65%-75%, Investment in foreign equity securities as permitted by SEBI/RBI-25%-35%) | 90% - 100% | | | |
| | | Fixed Income Securities (including Money Market Instruments). | 0% - 10% | | | |
| Risk Profile of the Sche | me | Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document ca investment. For summary of Scheme Specific risk factors please refer Page 72. | refully for details on risk factors before | | | |
| Investment Strategy & Risk Control | | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | | | |
| No. of Folios & AUM (As on September 10, 2) | 015) | Folios: Plan A: 12868; Plan B: 37757 AUM in Crs: Plan A: ₹ 61.65; Plan B: ₹ 103.56 | | | | |
| Plans offered under the | Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a common portfolio and separate NAVs. Investors should indicate the Plan indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available investments through a Distributor. For further details on Direct Plan, please refer page 70. | , , | | | |
| Options/Facility offered Regular and Direct Plan | | Dividend (Payout, Reinvestment & Sweep) and Growth | | | | |
| Minimum Application Amount / Number of Ur | nits | Fresh Purchase (Including Switch-in): ₹ 5,000/- Additional Purchase(Including Switch-in): ₹ 1,000/- Repurchase: In Multiples of ₹ 1/- or 0.001 units | | | | |
| Despatch of Repurchas (Redemption) Request | | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund. | | | | |
| Benchmark Index | | Plan A: S&P Global 1200 Plan B: A customized benchmark created using S&P BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 3 | 5% of portfolio. | | | |
| Dividend Policy | | The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus. | | | | |
| Name of the Fund Mana | ger | Mr. Vineet Maloo | | | | |
| Name of the Trustee Con | npany | Birla Sun Life Trustee Company Private Limited | | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.

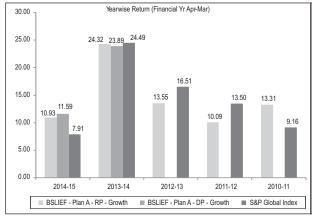
| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|------------------------|--------------|--------------|--------------|-----------------|
| BSLIEF - Plan A - RP\$ | -0.73 | 11.07 | 12.12 | 5.57 |
| S&P Global 1200 | -2.10 | 13.77 | 13.98 | 5.67 |
| BSLIEF - Plan A - DP@ | -0.21 | - | - | 10.30 |
| S&P Global 1200 | -2.10 | - | - | 12.71 |
| BSLIEF - Plan B - RP\$ | 6.64 | 12.32 | 6.87 | 4.07 |
| Customised Index ^ | 1.27 | 13.42 | 8.65 | 4.64 |
| BSLIEF - Plan B - DP@ | 7.22 | - | - | 11.10 |
| Customised Index ^ | 1.27 | - | - | 12.35 |

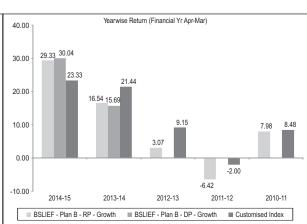
[^] A customized benchmark created using S&P BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 35% of portfolio.

\$Inception - October 31, 2007 @Inception - January 01, 2013

Note: Past performance may or may not be sustained in future.

^{*}Absolute Returns





Expenses of the Scheme (i) Load Structure

Entry Load: (including for SIP Transaction): Plan A & Plan B: NIL

Exit Load: (including for SIP Transaction): Plan A & Plan B: For redemption / switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil

 $\cdot \text{No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. \\\cdot \text{For STP}/\text{SWP facility} \text{ and applicable load structure, please refer to instructions on STP}/\text{SWP} \cdot \text{For Century SIP facility} \text{ and applicable load structure, please refer to instructions on Century SIP}. \\ \text{The above load structure is subject to change}. \\ \text{Please refer to the applicable load structure at the time of investing}. \\ \text{In terms of SEBI circular no}. \\ \text{SEBI/IMD/CIR No}.4/168230/09 \\ \text{dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009}. \\ \text{The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.} \\$

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015:

- Plan A: 2.89% (Reg); 2.24% (Direct)
- Plan B: 2.87% (Reg); 2.32% (Direct)

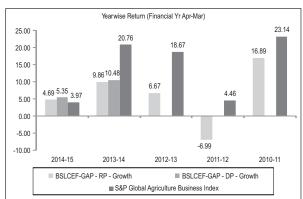
| Name(s) of the Scheme(s) | Birla Sun Life Commodity Equities Fund - Global Agri Plan (GAP) | | | | |
|--|--|---|--|--|--|
| Type of Scheme | An Open ended Growth Scheme | | | | |
| Investment Objective | The objective of the Scheme is to offer long term growth of capital, by investing in (1) stocks of Agri commodity co Agri business and/or (2) overseas mutual fund scheme(s) that have similar investment objectives. These securities | ompanies, i.e., companies engaged in or focusing on the could be issued in India or overseas. | | | |
| Asset Allocation Pattern | Types of Instruments | Normal Allocation (% of net assets) | | | |
| of the scheme Equities & Equity Linked Instruments (Overseas securities - 65% - 100%) (Indian securities - 0% - 35%) | | | | | |
| | Overseas Equity Mutual Funds | 0% - 35% | | | |
| | Debt and Money market instruments | 0% - 20% | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme before investment. For summary of Scheme Specific risk factors please refer Page 72. | nformation Document carefully for details on risk factors | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 2250 AUM in Crs: ₹ 9.72 | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a common portfolio and separate NAVs. Investors should indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and it through a Distributor. For further details on Direct Plan, please refer page 70. | · | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, Reinvestment & Sweep) and Growth | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase(Including switch in): ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase:In M | fultiples of ₹ 1/- or 0.001 units | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request at the official points of acceptance of Birla Sun Life Mu | utual Fund. | | | |
| Benchmark Index | S&P Global Agribusiness Index | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus. | | | | |
| Name of the Fund Manager | Mr. Milind Bafna | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.

| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|-------------------------------|-----------------|-----------------|-----------------|--------------------|
| BSLCEF-GAP - RP\$ | -6.22 | 3.73 | 3.90 | 9.61 |
| S&P Global Agribusiness Index | -6.00 | 11.17 | 12.29 | 17.81 |
| BSLCEF-GAP - DP@ | -6.01 | - | - | 2.70 |
| S&P Global Agribusiness Index | -6.00 | - | - | 8.90 |

\$Inception - November 7, 2008 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future.

*Absolute Returns



Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Nil.

Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nil

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

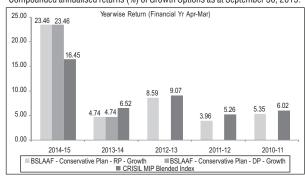
Actual (unaudited) expenses for the financial year ended March 31, 2015: 1.64% (Reg); 1.11% (Direct)

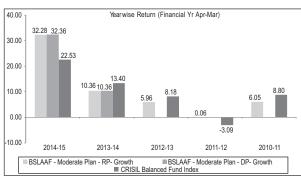
| Name(s) of the Scheme(s) | Birla Sun Life Spec | la Sun Life Special Situations Fund | | | | | Birla Sun Life Enhanced Arbitrage Fund | | | | | |
|---|---|-------------------------------------|--------------------------------------|------------------|------------------------|--|--|--|--|--|--|--|
| Type of Scheme | An Open-ended div | ersified equity s | cheme | | | An Open ended Equi | | | | | | |
| Investment Objective | The objective of the portfolio of equity a strategy that would style. | nd equity related s | securities. The So | cheme would fol | llow an investment | The Scheme seeks to related instruments. mis-pricing prevailing | o generate inco Scheme inten g for stock/ind | me by investing ds to take adva ex in various ma | predominantly intage from the rket segments ((| in equity and equity price differentials / Cash & Future). | | |
| Asset Allocation Pattern | Type of Investment | s | No | rmal Allocation | (% of Net Asset) | Types of Instrument | S | | Normal Allocation | on (% of Net Asse | | |
| of the scheme | Equity and equity r | elated instrumer | ıt | 80% - | 100% | Equities and Equity L | inked instrume | ents | 65 - 90% | | | |
| | Fixed Income Secu | | Money | 0% - | 20% | Derivatives including Futures, Index Option | ns and Stock O | ptions | 65 - 90% | | | |
| | | | | | | Debt securities and Money Market Instruments (including securitised debt) To enhance the portfolio returns, the fund may take directional equity exposure of upt | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investi | | | | | 10% of the corpus in equity and equity related securities. Idditional Information/Scheme Information Document carefully for details on risk factor | | | | | | |
| Investment Strategy & Risk Control | For details on Inves | | • | · · | | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 34,695 AUM in Crs: ₹ 132. | 32 | | | | Folios: 1499 AUM in Crs: ₹ 1,051. | .26 | | | | | |
| Plans offered under the Schemes | indicating the choic | e in the applicatio | n form. | | · | separate NAVs. Investors | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout, F | einvestment & Sv | veep) and Growt | th | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (In Additional Purchas Repurchase: In Mu | e(Including Swite | ćh-in): ₹ 1,000/- | - | | Fresh Purchase (Incl Additional Purchase Repurchase: In Multi | (Including Swit | ch-in): ₹ 1,000 | /- | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working | days of the recei | Fund. | | | | | | | | | |
| Benchmark Index | S&P BSE 200 | | | | | CRISIL Liquid Fund II | ndex | | | | | |
| Dividend Policy | The Scheme may d | eclare dividends | at the discretion | of the Trustee, | subject to the availat | oility of distributable surp | olus. | | | | | |
| Name of the Fund Manager | Mr. Anil Shah | | | | | Mr. Lovelish Solanki | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trust | ee Company Pri | vate Limited | | | Birla Sun Life Trustee | Company Priv | ate Limited | | | | |
| Performance of the scheme : | Compounded annu | alised returns (% |) of Growth Opti | ions as at Septe | mber 30, 2015. | Compounded annual | ised returns (% |) of Growth Opt | ions as at Septe | mber 30, 2015. | | |
| Compounded annualised returns | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | |
| | BSLSSF - RP\$ | 19.48 | 22.77 | 9.91 | 7.72 | BSLEAF - RP\$ | 8.23 | 8.23 | 8.28 | 7.26 | | |
| | S&P BSE 200 | 3.08 | 13.23 | 5.78 | 5.46 | CRISIL Liquid Fund | 8.56 | 8.86 | 8.60 | 7.68 | | |
| | BSLSSF - DP@ | 20.28 | _ | _ | 23.08 | BSLEAF - DP@ | 8.77 | - | - | 9.14 | | |
| | S&P BSE 200 | 3.08 | - | _ | 12.16 | CRISIL Liquid Fund Index | 8.56 | - | - | 8.96 | | |
| | \$Inception - Januar Note : Past perfori *Absolute Returns | nance may or ma | nception - Janua y not be sustain | | | \$Inception - July 24, 2009 @Inception - January 01, 2013 Returns are in % and absolute returns for period less than 1 year & CAGR for period 1 year or more. Note: Past per formance may or may not be sustained in future. *Absolute Returns | | | | | | |
| | 70.00 64.7165.83 Yearwise Return (Financial Yr Apr-Mar) 60.00 - 50.00 - 40.00 - 30.00 - 20.00 - 10.00 - 10.00 - 10.00 - 10.00 - 20.00 | | | | | Yearwise Return (Financial Yr Apr-Mar) 10.00 10.00 8.00 7.91 8.27 7.42 8.19 7.47 8.45 7.42 8.19 7.47 8.45 5.93 6.20 2.00 2.00 2.00 2014-15 2013-14 2012-13 2011-12 2010-11 | | | | | | |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transaction): Nii. Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nii. No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. | | | | | of units after 30 days from the date of allotment: Nil. No exit load shall be charged on redemption by unitholders of units issued to then Reinvestments of Dividends and units issued to unitholders as bonus units. For S SWP facility and applicable load structure, please refer to instructions on STP / S The above load structure is subject to change. Please refer to the applicable lost structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009 entry load will be charged by the Scheme to the investor effective August 1, 2009. upfront commission, if any, on investment made by the investor shall be paid by investor directly to the Distributor, based on his assessment of various factors included. | | | | | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | Actual (unaudited) 2.85% (Reg); 2.249 | | financial year er | nded March 31, | 2015: | Actual (unaudited) ex 0.98% (Reg); 0.61% | | financial year e | nded March 31, | 2015: | | |
| | | | | | | | | | | 45 | | |

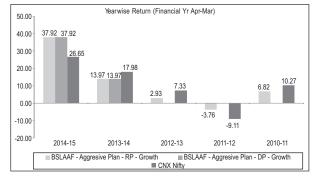
| Name(s) of the Scheme(s) | Birla Sun Life Long Term Advantage Fur | nd | | | | | Birla Sun Life '95 Fund | | | | | |
|--|--|-----------------------------|----------------------|------------|--------------------------------------|---|---|--|---|--|--|--|
| Type of Scheme | An Open ended Diversified Scheme ^ | | | | | | An Open ended Balanced Scheme | | | | | |
| Investment Objective | The scheme seeks to provide long predominantly in a diversified portfolio of e | | | | | g | The objective of the scheme is to gene income, through a portfolio with a targe money market securities. The second distribution of dividend. | rate long t allocatio dary obj | term growt on of 60% e jective is i | h of capita quity and 4 ncome ge | l and curren 10% debt and neration and | |
| Asset Allocation Pattern | Types of Instruments | Risk P | Profile | | tive Allocatio | | Types of Instruments | Targe | t Allocation | Allocat | ion Range | |
| of the scheme | Equity and Equity related Securities* Fixed income Securities (including Money Market Instruments**) * Equity related securities include convert preference shares etc. ** Money Market Instruments include cobilis, Government securities having an un money, certificate of deposit, usance to Obligations (CBLOs) and any other like ins | ible debentur | Medium res, equit | • | 100% 90% 20% 10% ts, convertib | 6 Debt & Money Markets instruments 40% 25% - | | | | | 50% - 75% 25% - 50% | |
| Risk Profile of the Scheme | India from time to time. | arket risks. P | lease rea | d the Stat | tement of ad | | ional Information/Scheme Information Document carefully for details on risk factors befor | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk | | | | | i. | | | | | | |
| No. of Folios & AUM | Folios: 49939 | | | | | | Folios: 78778 | | | | | |
| (As on September 10, 2015) Plans offered under the Schemes | AUM in Crs: ₹284.31 The Scheme(s) offers Regular Plan and indicating the choice in the application form **Direct Plan is only for investors who p through a Distributor. For further details | n. ourchase /su . | bscribe (| Units in a | Scheme di | | | | | | - | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Growth | | | | | | Dividend (Payout, Reinvestment & Swe | ep) and G | rowth | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹5000/- Additional Purchase (including switch-in) : ₹1000/- Repurchase : In Multiples of ₹1/- or 0.001 units | | | | | | Fresh Purchase (including switch-in) : ₹ Additional Purchase (including switch-i Repurchase : In Multiples of ₹ 1/- or 0.0 | n):₹100 | 00/- | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund. | | | | | | | | | | | |
| Benchmark Index | S&P BSE 200 | CRISIL Balanced Fund Index | | | | | | | | | | |
| Dividend Policy | The Scheme may declare dividends at the o | discretion of t | the Truste | e, subjec | et to the availa | ability | <u>'</u> | | | | | |
| Name of the Fund Manager(s) | Mr. Mahesh Patil | inaita d | | | | | Mr. Mahesh Patil and Mr. Pranay Sinha | Limitod | | | | |
| Name of the Trustee Company Performance of the scheme : | Birla Sun Life Trustee Company Private L Compounded annualised returns (%) of G | | no no nt C | antombo | r 20 2015 | | Birla Sun Life Trustee Company Private Compounded annualised returns (%) of | | Intione ac at | Contombo | r 20 2015 | |
| | Returns | | | | | BSL'95 - RP\$ Crisil Balanced Fund Index BSL'95 - DP@ Crisil Balanced Fund Index \$Inception - February 10, 1995 @Inception - | not be su ot availab m (Financial | estained in file, they have have have have have have have have | uture. e not beer | 2.24 8.80 | | |
| Expenses of the Scheme (I) Load Structure | Entry Load: (Including for SIP Transaction): Nil. Exit Load: (Including for SIP Transaction): For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nil No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. | | | | | 365 days from the dâte of allotment: 1.00% of applicable NAV. For redemption/switc out of units after 365 days from the date of allotment: Nil. No exit load shall be charged on redemption by unitholders of units issued to them redemption and the same of the | | | | d to them or s. · For STP / sTP / SWP tructions or refer to the 30, 2009, no 1, 2009. The paid by the | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | Actual (unaudited) expenses for the finan 2.90% (Reg); 2.01% (Direct) ^ The Scheme was launched as a Clc maturity period of 5 years (from the dat into an Open ended Scheme upon maturity | ose ended Di | iversified | Fauity S | cheme with | a on | Actual (unaudited) expenses for the fina 2.69% (Reg); 1.65% (Direct) | ıncial yea | | | | |

| Name(s) of the Scheme(s) | Birla Sun Life Asset Allocation Fund (Aggressive Pla | n, Moderate Plan & Conservative Plan) | | | | | | | |
|---|---|---|---|--|--|--|--|--|--|
| Type of Scheme | An Open ended Fund of Funds scheme | | | | | | | | |
| Investment Objective | The primary objective of the scheme is to provide income and capital appreciation along with diversification by investing in a basket of debt and equity mutual fund schemes i with the risk profile of the investors. | | | | | | | | |
| Asset Allocation Pattern | Types of Instruments | Normal Allocation (% of Net Assets) | | | | | | | |
| of the scheme | | Aggresive Plan | | | | | | | |
| | Equity Schemes | 75%- 80% | 75% | | | | | | |
| | Debt Schemes | 20%- 25% | 25% | | | | | | |
| | | Moderate Plan | | | | | | | |
| | Equity Schemes | 40%- 60% | 51% | | | | | | |
| | Debt Schemes | 40%- 60% | 49% | | | | | | |
| | | Conservative Plan | | | | | | | |
| | Equity Schemes | 20%- 25% | 25% | | | | | | |
| | Debt Schemes | 75%- 80% | 75% | | | | | | |
| Risk Profile of the Scheme Investment Strategy & | Mutual Fund investments are subject to market risks. before investment. For summary of Scheme Specific ri- For details on Investment Strategy & Risk Control me | sk factors please refer Page 72. | formation/Scheme Information Document carefully for details on risk factors | | | | | | |
| Risk Control | | | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: Aggressive Plan: 1267; Moderate Plan: 648; Con. AUM in Crs: Aggressive Plan: ₹ 10.47; Moderate Plan: ₹ | | | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a common portfolio and separate NAVs. Investors should indicate the Plan for which the subscription is made by indicating the choice in the application form. | | | | | | | | |
| | **Direct Plan is only for investors who purchase investments through a Distributor. For further details | /subscribe Units in a Scheme directly on Direct Plan, please refer page 70. | with the Mutual Fund and is not available for investors who route their | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Growth | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/- or 0.001 units | | | | | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the reder | nption request at the Official Points of A | Acceptance of Birla Sun Life Mutual Fund. | | | | | | |
| Benchmark Index | Aggressive Plan: CNX Nifty, Moderate Plan: Crisil Bala | nced Fund Index, Conservative Plan: CRISI | L MIP Blended Index. | | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of | f the Trustee, subject to the availability of di | stributable surplus. | | | | | | |
| Name of the Fund Manager | Mr. Shravan Sreenivasula | · · · · · · · · · · · · · · · · · · · | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | | | | | |
| Parformance of the scheme | Compounded annualised returns (%) of Growth Ontio | no ac at Cantambar 20, 2015 | | | | | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.







| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|------------------------------------|-----------------|-----------------|-----------------|--------------------|
| BSL AAF - Aggressive Plan - RP\$ | 15.82 | 15.27 | 8.20 | 15.50 |
| CNX Nifty | -0.20 | 11.68 | 5.68 | 13.54 |
| BSL AAF - Aggressive Plan - DP@ | 15.81 | - | - | 14.51 |
| CNX Nifty | -0.20 | - | - | 11.12 |
| BSL AAF - Moderate Plan - RP\$ | 15.90 | 13.88 | 9.09 | 13.73 |
| CRISIL Balanced Fund Index | 4.38 | 11.06 | 6.99 | 11.33 |
| BSL AAF - Moderate Plan - DP@ | 15.96 | - | - | 13.14 |
| CRISIL Balanced Fund Index | 4.38 | - | - | 10.71 |
| BSL AAF - Conservative Plan - RP\$ | 15.32 | 11.00 | 8.60 | 10.26 |
| CRISIL MIP Blended Index | 10.72 | 9.66 | 8.25 | 7.83 |
| BSL AAF - Conservative Plan - DP@ | 15.30 | - | - | 10.60 |
| CRISIL MIP Blended Index | 10.72 | - | - | 9.57 |

\$Inception - February 24, 2004 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future. *Absolute Returns

Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Nil

Exit Load: (Including for SIP Transaction): Nil

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

In terms of SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further

details)

Actual (unaudited) expenses for the financial year ended March 31, 2015:
Aggressive Plan: 0.02% (Reg); 0.02% (Direct)
Moderate Plan: 0.02% (Reg); 0.02% (Direct)
Conservative Plan: 0.02% (Reg); 0.02% (Direct)
Note: This being fund of funds schemes, the investors are bearing the recurring expenses of the scheme in addition to the expenses of other schemes in which fund of funds scheme makes investment.

| Name(s) of the Scheme(s) | Birla Sun Life MIP (An open et and is subject to availability of dist | | | lonthly Inco | me is not as | ssured | Birla Sun Life Monthly Income (I end income Scheme. Monthly inc distributable surplus. | Formerly Alliar ome is not assi | nce Monthl ured and is s | y Income) subject to a | An open- ailability of |
|--|--|--|--|---|---|--|---|--|--------------------------------|-----------------------------|------------------------------|
| Type of Scheme | An Open ended Income Scheme | | | | | | An Open ended Income Scheme | | | | |
| Investment Objective | The objective of the scheme is distributions to unitholders with the may be generated through receipt on debt instruments, receipt of cunderlying portfolio. The schem assets primarily in fixed income equivalents while at the same time | to generate e secondary of coupon paividends or the e will under securities, maintaining | regular inco objective be ayments, th he purchase normal man oney marke a small expo | ome so as eing growth e amor tizat e and sale c rket condition t instrumen osure to equ | to make m of capital. Ir ion of the dis of securities ons, invest ts, cash and ity markets. | onthly come scount in the ts net I cash | The primary objective to generate distributions to Unitholders and th | regular income e secondary ob | so as to ma jective is gro | ke monthly owthof capi | and quar terly tal. |
| Asset Allocation Pattern of the scheme | Types of Instruments | | Noi | rmal Alloca | tion | | Type of Investments | | | Norm | al Allocation |
| | Debt and Money market instrum Equity and Equity Related Instrui The scheme may invest a maxin For Prudential limits on portfolio refer page 69. | nents num of 40% i | Up Up n securitise | | | olease | Government of India Securities Debt and Money market instrum Call Money and Treasury Bills Corporate Debt State Government Bonds, Comm of Deposit, Discounted Trade Bill Securities, Government Guarant Bonds, Financial Institution & Ba | ercial Paper, Ce s, Asset Backe eed Bonds, PS | d U | ; | 90% to 100% 60% 75% |
| | | | | | | | Equity Securities For Prudential limits on portfolio (refer page 69. | concentration r | isk in debt-o | ı | 5% iemes please |
| Risk Profile of the Scheme | Mutual Fund investments are subjectives investment. For summary of Schen | ect to market ne Specific ris | risks. Pleas | e read the S ease refer Pa | Statement of age 72. | addition | al Information/Scheme Information | Document care | fully for deta | ails on risk f | actors before |
| Investment Strategy & Risk Control | For details on Investment Strateg | • | • | | | 76. | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 6913 AUM in Crs: ₹ 109.19 | | | | | | Folios: 14,539 AUM in Crs: ₹ 252.84 | | | | |
| Plans offered under the Schemes | indicating the choice in the applica | tion form. s who purch | ase/subsci | ribe Units ii | n a Scheme | | parate NAVs. Investors should indicate with the Mutual Fund and is not available. | | | | |
| Options/Facility offered under Regular and Direct Plan | | Monthly Dividend (Payout , Reinvestment & Sweep): Monthly Payment (Instant & Deferred) and Growth | | | | | | | Sweep); Qı | arterly Div | idend (Payo |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : Dividend & Payment Option: ₹ 25000/- Growth: ₹ 5000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/- or 0.001 units | | | | | | Fresh Purchase (including switch 25000/-, Growth Plan: ₹ 5000/- Additional Purchase (including sv ₹ 5000/-, Growth Plan: ₹ 1000/- Repurchase: In Multiples of ₹ 1/ | vitch-in) : Mon | thly & Quar | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the rec | Acceptance of Birla Sun Life Mutua | al Fund. | | | | | | | | |
| Benchmark Index | CRISIL MIP Blended Index | l + + | | T | | | CRISIL MIP Blended Index | | | | |
| Dividend Policy Name of the Fund Manager(s) | The Scheme may declare dividend Mr. Pranay Sinha and Mr. Vineet | | etion of the | ir ustee, sut | ojeci io ine a | /allabilit | Mr. Pranay Sinha and Mr. Vineet | Maloo | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company | Private Limi | ted | | | | Birla Sun Life Trustee Company | Private Limite | d | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns | | | | | 5. | Compounded annualised returns (| | | | |
| | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
| | BSLMIP - RP\$ | 9.71 | 9.39 | 8.31 | 9.55 | | BSLMI - RP\$ | 13.12 | 10.37 | 8.87 | 11.07 |
| | CRISIL MIP Blended Index BSLMIP - DP@ | 10.72 10.37 | 9.66 | 8.25 | 9.57 | | CRISIL MIP Blended Index BSLMI - DP@ | 10.72 13.94 | 9.66 | 8.25 | 10.96 |
| | CRISIL MIP Blended Index | 10.72 | - | - | 9.57 | | CRISIL MIP Blended Index | 10.72 | - | - | 9.57 |
| | \$Inception - November 20, 2000 Note: Past performance ma When benchmark retu *Absolute Returns | | t be sustair | ned in futur | | wn. | \$Inception - July 14, 1999 Note: Past performance may of When benchmark return *Absolute Returns | or may not be | | future. | |
| | 16.46 | e Return (Finan | cial Yr Apr-Ma | r) | | | 24.00 Yearwise I | Return (Financial Y | r Apr-Mar) | | |
| | 16.00 - 14.70 15.34 14.00 - | | | | | | 20.00 - 18.49 19.30 | | | | |
| | 12.00 - | | 9.07 | | | | 16.00 - 16.45 | | | | |
| | 8.00 - 7.95 | 8.46 6.52 | | 60 | 6.98 | | 12.00 - | 9.07 | , | | |
| | 6.00 - 4.00 - | | 5. | .62 5.26 | | | | 52 7.37 | 5.62 | 7.3 5.26 | 6.02 |
| | 2.00 - | | | н. | | | 4.00 - | | | | ш. |
| | 2014-15 2013-14 | | | 2011-12 | 2010-11 | | 0.00 2014-15 2013-14 2012-13 2011-12 2010-11 | | | | |
| ivnances of the Sahoma | | BSL MIP - DP - (| | CRISIL MIP Blei | nded Index | | BSL MI - RP - Growth | | th CRISIL | MIP Blended In | idex |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Tra Exit Load: (Including for SIP Tra 1095 days from the date of allotm | | | on/switch o | out of units | within | Entry Load: (Including for SIP Tran Exit Load (Including for SIP Tran 540 days from the date of allotme out of units after 540 days from the | saction): Nii saction): For re nt: 1.00% of ap | demption/s | witch out o V. For reden | f units within |
| | For redemption/switch out of units No exit load shall be charged or | | | | | em on | out of units after 540 days from the No exit load shall be charged on r | date of allotme edemption by u | ent: Nil Initholders c | f units issu | ed to the <u>m o</u> |
| | No exit load shall be charged or Reinvestments of Dividends and SWP facility and applicable load | structure, ble | ease reter to | nstruction | is on STP / : | SWP - I | No exit load shall be charged on r Reinvestments of Dividends and u SWP facility and applicable load s For Century SIP facility and appli Century SIP. The above load s | nits issued to u tructure, pleas | nitholders a e refer to ins | s bonus un structions c | ts. · For STP n STP / SWI |
| | The above load structure is su structure at the time of investing. | bject to cha | nge. Please | refer to th | ie applicabl | e load | addiicadie idau Siluctule al lie lill | e or investina. | | | |
| | In terms of SEBI circular no. SEI entry load will be charged by the upfront commission, if any, on i investor directly to the Distributor the service rendered by the Distributor | nvestment m , based on his | o.4/16823 he investor hade by the s assessme | 0/09 dated effective Au investor sh nt of variou | June 30, 20 Igust 1, 200 Iall be paid s factors inc | 09, no 9. The by the luding | In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no. | | | | |
| ii) Recurring expenses | Actual (unaudited) expenses for | the financial | year ended | March 31, | 2015: | | Actual (unaudited) expenses for t | | ar ended Ma | ırch 31, 20 | 15: |
| [% of daily Net assets] | 2.54% (Reg); 2.00% (Direct) | | | | | | 2.50% (Reg); 1.83% (Direct) | | | | |

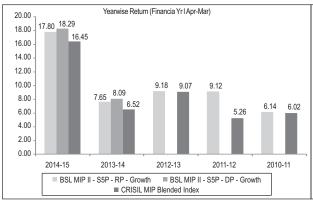
| Name(s) of the Scheme(s) | Birla Sun Life MIP II (An open ended income sc | heme. Monthly Income | e is not assured and | d is subject to availabilit | y of distributable surplus) |) | | | | |
|---|--|---|------------------------|-----------------------------|-----------------------------|-------------------------|--|--|--|--|
| Type of Scheme | An Open ended Income Scheme | | | | | | | | | |
| Investment Objective | The primary objective of the scheme is to general capital. | The primary objective of the scheme is to generate regular income so as to make monthly payments or distribution to unitholders, with the secondary objective being growth capital. | | | | | | | | |
| | | | Savings 5 Plan | | | | | | | |
| Asset Allocation Pattern | Types of Instruments | | | Asset Allocation Rang | e Normal Alloca | ation (% of Net Assets) | | | | |
| of the scheme | Debt & Money Market securities (including securitise Equity and Equity related instruments | arket securities (including securitised debt upto a maximum of 50%) 90%-100% 95% related instruments 0%-10% 5% | | | | | | | | |
| | Wealth 25 Plan | | | | | | | | | |
| | Debt & Money Market securities (including securitise | d debt upto a maximum | n of 50%) | 70%- 80% | | 75% | | | | |
| | Equity and Equity related instruments | | , | 20%- 30% | | 25% | | | | |
| | For Prudential limits on portfolio concentration risk in debt-oriented schemes please refer page 69. | | | | | | | | | |
| | · | ' | | | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factors before investment. For summary of Scheme Specific risk factors please refer Page 72. | | | | | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: Savings 5 Plan: 8214; Wealth 25 Plan: 18,140 AUM in Crs: Savings 5 Plan: ₹ 245.21; Wealth 25 Plan: ₹ 987.50 | | | | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct indicating the choice in the application form. **Direct Plan is only for investors who purchasthrough a Distributor. For further details on Direct Plan is on Direct | se /subscribe Units in | n a Scheme directi | • | | · | | | | |
| Options/Facility offered under Regular and Direct Plan | Monthly Dividend (Payout , Reinvestment & Swee | ep); Monthly Payment a | and Growth | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in): Monthly Dividend & Monthly Payment: ₹ 25,00 Growth: ₹ 5000/- Additional Purchase (including switch-in): ₹ 1,4 Repurchase: In Multiples of ₹ 1/- or 0.001 units | 000/- | | | | | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the red | emption request at the | e Official Points of | Acceptance of Birla S | un Life Mutual Fund. | | | | | |
| Benchmark Index | CRISIL MIP Blended Index | | | | | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretic | on of the Trustee, subje | ct to the availability | of distributable surplus. | | | | | | |
| Name of the Fund Manager(s) | Mr. Satyabrata Mohanty, Mr. Pranay Sinha and | Mr. Vineet Maloo | | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limite | d | | | | | | | | |
| Performance of the scheme : | Compounded annualised returns (%) of Growth | n Options as at Septen | mber 30, 2015. | | | | | | | |
| Compounded annualised returns | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | | | | |
| | BSL MIP II - Savings 5 - RP\$ | 12.91 | 10.77 | 9.91 | 9.30 | | | | | |

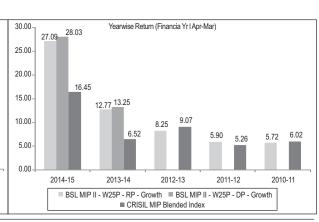
| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|-------------------------------|--------------|--------------|--------------|-----------------|
| BSL MIP II - Savings 5 - RP\$ | 12.91 | 10.77 | 9.91 | 9.30 |
| CRISIL MIP Blended Index | 10.72 | 9.66 | 8.25 | 8.08 |
| BSL MIP II - Savings 5 - DP@ | 13.36 | - | - | 11.21 |
| CRISIL MIP Blended Index | 10.72 | - | - | 9.57 |
| BSL MIP II - Wealth 25 - RP\$ | 14.38 | 14.43 | 10.91 | 10.11 |
| CRISIL MIP Blended Index | 10.72 | 9.66 | 8.25 | 8.08 |
| BSL MIP II - Wealth 25 - DP@ | 15.40 | - | - | 14.46 |
| CRISIL MIP Blended Index | 10.72 | - | - | 9.57 |

\$Inception - May 22, 2004 @Inception - January 01, 2013

Note: Past performance may or may not be sustained in future.

*Absolute Returns





Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Savings 5 Plan & Wealth 25 Plan: NIL.

Exit Load: (Including for SIP Transaction): Savings 5 Plan: For redemption/switch out of units within 540 days from the date of allotment: 1.00% of the applicable NAV. For redemption/switch out of units after 540 days from the date of allotment: Nil.

Exit Load: (Including for SIP transactions): Wealth 25 Plan: For redemption/switch out of units within 1095 days from the date of allotment: 1.00% of the applicable NAV. For redemption/switch out of units after 1095 days from the date of allotment: Nil.

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP · The above load structure is subject to change. Please refer to the applicable load structure at the

• In terms of SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

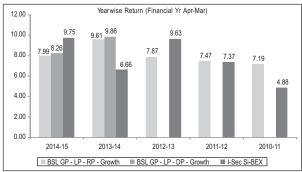
(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

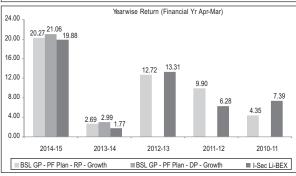
Actual (unaudited) expenses for the financial year ended March 31, 2015: Savings 5:1.30% (Reg); 0.90% (Direct) Wealth 25:2.24% (Reg); 1.48% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Income Plus | | | | | | Birla Sun Life Short Term Fund (erstwhile Birla Sun Life Income Fund) | | | | | |
|--|--|---|--|--|--|-------------|--|------------------------------|--------------------------------|------------------------------|------------------------------|--|
| Type of Scheme | An Open ended Income Scheme | | | | | | An Open ended Income Scheme | | | | | |
| Investment Objective | The objective of the scheme is to generat its investments, at relatively moderate le investment approach. This income minstruments in the portfolio. | vels of risl | k through | diversified | research base | ed | The investment objective of the Schen by investing 100% of the corpus in a securities. | | | | | |
| Asset Allocation Pattern of the scheme | Types of Instruments | | | al Allocati Net Asse | | | Type of Securities / Instruments Debt and Money Market Instrument | _ | t Allocation – 100% | | k Profile to Medium | |
| | Debt and Money market instruments The scheme may invest maximum of 4 | 10% in sec | Upto 1 curitised d | | | | Out of which: Securities with less than 3 Years securities are trained. | 80 | 0%-100% | Low | to Medium | |
| | For Prudential limits on portfolio concerefer page 69. | | | | schemes pleas | se | residual maturity - Securities with less than 5 Years Residual maturity | 0 | % - 20% | Low | to Medium | |
| | | | | | | | Under the revised provisions, the Ave Years. For Prudential limits on portfolio con | • | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to investment. For summary of Scheme Sp | | | | | ditior | refer page 69. | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & R | | | | | 2. | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 17030 AUM in Crs: ₹ 4,616.15 | | | | | | Folios: 9070 AUMin Crs: ₹ 8,408.18 | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan an indicating the choice in the application fc **Direct Plan is only for investors who through a Distributor. For further detai | rm. Inurchase | /suhscril | ne Units in | a Scheme dir | | | | | · | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Quarterly Dividend (Payout & Reinvest | Growth | , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | pagoro | | Monthly Dividend (Payout, Reinvest Dividend (Payout, Reinvestment & S | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹5000/- Additional Purchase (including switch-in) : ₹1,000/- Repurchase for both Plans: In Multiples of ₹1/- or 0.001 units | | | | | | Fresh Purchase (including switch-in) Additional Purchase (including switc Repurchase for both Plans: In Multip | h-in) : ₹ 1,0 | 000/- or 0.001 ur | its | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of | | | | fficial Points of | Acc | · · · · · · · · · · · · · · · · · · · | | | | | |
| Benchmark Index | CRISIL Composite Bond Fund Index | | | | | | CRISIL Short Term Bond Fund Index | | | | | |
| Dividend Policy | The Scheme may declare dividends at the | ne discretio | n of the Tr | ustee, sub | ject to the avai | ilabili | ity of distributable surplus. | | | | | |
| Name of the Fund Manager | Mr. Prasad Dhonde | | | | | | Mr. Prasad Dhonde | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Privat | e Limited | | | | | Birla Sun Life Trustee Company Priv | ate Limited | | | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns (%) of Growth Options as at September 30, 2015. Returns Last Last Last Since | | | | | | Compounded annualised returns (%) o | f Growth Op | tions as at S | September 3 | 30, 2015. Since | |
| | Heluins | 1 year* | 3 years | 5 years | 1 | | Heluins | 1 year* | 3 years | 5 years | Inception | |
| | BSLIP - RP\$ | 13.55 | 8.82 | 8.69 | 9.83 | | BSLSTF - RP\$ | 10.37 | 9.53 | 9.38 | 9.57 | |
| | CRISIL Composite Bond Fund Index | 12.56 | 9.13 | 8.49 | - | | CRISIL Short Term Bond Fund Index | 9.90 | 9.24 | 8.74 | - | |
| | BSLIP - DP@ CRISIL Composite Bond Fund Index | 14.37 | - | - | 9.16 | | BSLSTF - DP@ CRISIL Short Term Bond Fund Index | 10.48 9.90 | - | - | 9.71 9.34 | |
| | | 12.56 | tion lone | | 9.11 | | | | on lanuar | ,01 2012 | 9.04 | |
| | \$Inception - October 21, 1995 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future. When benchmark returns are not available, they have not been shown. *Absolute Returns | | | | | | Inception - March 03, 1997 Note: Past performance may or n When benchmark returns a *Absolute Returns | nay not be s | | future. | en shown. | |
| | 20.00 Yearwise Return | (Financial Y | r Apr-Mar) | | | 1 | Yearwise Ret | urn (Financial | r Apr-Mar) | | | |
| | 16.79 ^{17.44} | | | | | | 10.00 10.88 10.99 | 10.54 | 9.66 | | | |
| | 14.59 | | | | | | 8.73 8.85 8.86 8.00 - | 9.: | 20 | 7.68 | | |
| | 12.00- | 11.31 | - | | | | | | | | | |
| | 8.00 - | 9.25 | 8.56 | 7.68 | | | 6.00 - | | | | 5.42 5.04 | |
| | 4.39 | | | | 4.99 5.04 | | 4.00 - | | | | | |
| | 4.00 - | | | | | | 2.00 - | | | | ш. | |
| | 0.00 | 0040.40 | | 1 10 | 2010.11 | | 0.00 | 2040.40 | | 1.40 | 2040.44 | |
| | 2014-15 2013-14 BSL IP - RP - Growth BSL IP - DP | 2012-13 - Growth | | 1-12 omposite Bor | 2010-11 nd Fund Index | | 2014-15 2013-14 BSL STF - RP - Growth BSL STF | 2012-13 DP - Growth | | 1-12 rt Term Bond F | 2010-11 Fund Index | |
| | Entry Load: (Including for SIP Transaction) | ı· Nii | | | | _ | Entry Load: (Including for SIP Transacti | on). Nil | | | | |
| Expenses of the Scheme (i) Load Structure | Exit Load: (Including for SIP Transaction): | Nil | | | | | Exit Load: (Including for SIP Transactio | n): Nil | | | | |
| (i) Edua dil adiaro | No exit load shall be charged on redem Reinvestments of Dividends and units issu | ption by un led to unith | itholders o olders as b | f units iss onus units. | ued to them or . · For SWP/STF | ן ו | No exit load shall be charged on rede Reinvestments of Dividends and units | emption by ι issued to u | ınitholders d nitholders as | of units issu s bonus uni | ed to them ts. · For SW | |
| | Reinvestments of Dividends and units issued to unitholders as bonus units. • For SWP/STP facility and applicable load structure, please refer to instructions on SWP/STP • The above load structure is subject to change. Please refer to the applicable load structure at the time of | | | | | | STP facility and applicable load structuabove load structure is subject to char | re, please re | fer to instru | ctions on S\ | $NP/STP. \cdot T$ | |
| | tacility and applicable load structure, please load structure is subject to change. Please | se refer to in | applicable l | on SWP/ S oad structi | ure at the time of | , , | | J | | | | |
| | load structure is subject to change. Please investing. | se refer to in refer to the a | applicable l | oad structi | ure at the time of | | the time of investing. | D/CID No. 47 | 160000/00 | dated live- | 20 2000 | |
| | load structure is subject to change. Please investing. In terms of SEBI circular no. SEBI/IMD/dentry load will be charged by the Schem | se refer to in refer to the a CIR No.4/1 e to the inv | applicable l 68230/09 estor effec | oad structi dated Jun tive Augus | ure at the time of ne 30, 2009, no st 1, 2009. The | | In terms of SEBI circular no. SEBI/IM entry load will be charged by the Scho | D/CIR No.4/ eme to the ir | 168230/09 vestor effec | dated June | 30, 2009, 1, 2009. T | |
| | load structure is subject to change. Please investing. In terms of SEBI circular no. SEBI/IMD/lentry load will be charged by the Schem upfront commission, if any, on investment directly to the Distributor, based on his ass | se refer to in refer to the a CIR No.4/1 e to the inv made by the | applicable l 68230/09 estor effec e investor s | oad structo dated Jun tive Augus hall be paid | ure at the time of ne 30, 2009, no st 1, 2009. The d by the investor | o e r | In terms of SEBI circular no. SEBI/IM entry load will be charged by the Schupfront commission, if any, on investinvestor directly to the Distributor, base | ment made | hy the inve | stor shall h | ne naid hy t | |
| | load structure is subject to change. Please investing. In terms of SEBI circular no. SEBI/IMD// entry load will be charged by the Schem upfront commission, if any, on investment | se refer to in refer to the a CIR No.4/1 e to the inv made by the | applicable l 68230/09 estor effec e investor s | oad structo dated Jun tive Augus hall be paid | ure at the time of ne 30, 2009, no st 1, 2009. The d by the investor | o e r | In terms of SEBI circular no. SEBI/IM entry load will be charged by the Schunfront commission if any on investigations. | ment made | hy the inve | stor shall h | ne naid hy t | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | load structure is subject to change. Please investing. In terms of SEBI circular no. SEBI/IMD/lentry load will be charged by the Schem upfront commission, if any, on investment directly to the Distributor, based on his ass | se refer to in refer to the a CIR No.4/1 e to the inv made by the essment of | applicable I 68230/09 restor effec e investor s i various fa | oad structo dated Jun tive Augus hall be paid ctors includ | ure at the time of the 30, 2009, no st 1, 2009. The d by the investor ding the service | o e r | In terms of SEBI circular no. SEBI/IM entry load will be charged by the Schupfront commission, if any, on investinvestor directly to the Distributor, base | ment made ed on his as | by the invesessment o | stor shall b various fac | e paid by t ctors includi | |
| [% of daily Net assets] | load structure is subject to change. Please investing. In terms of SEBI circular no. SEBI/IMD/lentry load will be charged by the Schem upfront commission, if any, on investment directly to the Distributor, based on his ass rendered by the Distributor. Actual (unaudited) expenses for the file | se refer to in refer to the a CIR No.4/1 e to the inv made by the essment of | applicable I 68230/09 restor effec e investor s i various fa | oad structo dated Jun tive Augus hall be paid ctors includ | ure at the time of the 30, 2009, no st 1, 2009. The d by the investor ding the service | o e r | In terms of SEBI circular no. SEBI/IM entry load will be charged by the Schupfront commission, if any, on invest investor directly to the Distributor, bas the service rendered by the Distributor. Actual (unaudited) expenses for the | ment made ed on his as | by the invesessment o | stor shall b various fac | e paid by totors includi | |
| [% of daily Net assets] (Also refer page 72 for further | load structure is subject to change. Please investing. In terms of SEBI circular no. SEBI/IMD/lentry load will be charged by the Schem upfront commission, if any, on investment directly to the Distributor, based on his ass rendered by the Distributor. Actual (unaudited) expenses for the file | se refer to in refer to the a CIR No.4/1 e to the inv made by the essment of | applicable I 68230/09 restor effec e investor s i various fa | oad structo dated Jun tive Augus hall be paid ctors includ | ure at the time of the 30, 2009, no st 1, 2009. The d by the investor ding the service | o e r | In terms of SEBI circular no. SEBI/IM entry load will be charged by the Schupfront commission, if any, on invest investor directly to the Distributor, bas the service rendered by the Distributor. Actual (unaudited) expenses for the | ment made ed on his as | by the invesessment o | stor shall b various fac | e paid by t ctors includi | |

| Name(s) of the Scheme(s) | Birla Sun Life Gilt Plus (PF Plan & Liquid Plan) | | Birla Sun Life Constant Maturity 10 Year Gilt Fund (erstwhile Birla Sun Life Gilt Plus-Regular Plan) | | | | | |
|---|--|--|---|---|---|--|--|--|
| Type of Scheme | An Open ended Government Securities Scheme | | An Open ended Government Securities Scheme | | | | | |
| Investment Objective | The objective of the scheme is to generate income and capital a investments exclusively in Government Securities | appreciation through | The investment objective of the scheme is to enable investors to invest in Central Government Securities, based on their own view on the interest rate scenario & generate credit risk-free returns. | | | | | |
| Asset Allocation Pattern of the scheme | Types of Instruments | Normal Allocation (% of Net Assets) | Instruments | Normal Allocation | Risk Profile | | | |
| | Securities created and issued by the central government and/or repos/reverse repos in such government securities as may be permitted by the RBI. | Upto 100% | Central Government Security between (8 to 15 years) Treasury bills, G-Sec Repo and CBLO | 85-100% 0-15% | Low Low | | | |
| | The scheme may also invest a portion of the corpus in call malternative investment for the call money market as may be provided injudity requirements. | oney market or in an led by RBI to meet the | The scheme may invest a small portion of the corpus in T-E meet the liquidity requirements. In the event of deviations fr and allocation pattern, the fund manager will endeavor to c 30 Business Days. | Bills, G-sec Repo om the investm arry out rebalar | o & CBLO to ent strategy ncing within | | | |
| | For Prudential limits on portfolio concentration risk in debt-oriented schemes please refer page 69. | | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please rea before investment. For summary of Scheme Specific risk factors | | litional Information/Scheme Information Document carefull | y for details on | risk factors | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure pleas | e refer Page No. 76. | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: PF Plan:650; Liquid Plan: 366 AUM in Crs: PF Plan: ₹ 51.42; Liquid Plan: ₹ 27.12 | | Folios: Regular Plan: 874 AUM in Crs: Regular Plan: ₹ 63.11 | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a coindicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Unthrough a Distributor. For further details on Direct Plan, please in the second sec | its in a Scheme direct | | | | | | |
| Options/Facility offered under Regular and Direct Plan | For Scheme BSL GP-PF Plan: Quarterly Dividend (Payout, Reinve Growth (Quarterly Gain & Annual Gain). For Scheme BSL GP-Liqui (Reinvestment); Weekly Dividend (Payout and Reinvestment); Quart Reinvestment & Sweep); Annual Dividend (Payout, Reinvestment & | stment & Sweep) and d Plan: Daily Dividend terly Dividend (Payout, Sweep) and Growth | Quarterly Dividend (Payout, Reinvestment & Sweep) and | Growth | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in): ₹5,000/-; Additional Purc | hase (including switch | -in): ₹1,000/- ; Repurchase for all Plans/Options: In Multiple | s of ₹ 1/- or 0.0 | 01 units | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request | at the Official Points o | f Acceptance of Birla Sun Life Mutual Fund. | | | | | |
| Benchmark Index | For Scheme BSL GP-PF Plan: I Sec Li-Bex For Scheme BSL GP-Liquid Plan: I Sec Si-Bex | | I-Sec Li-Bex | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Trust | ee, subject to the avai | lability of distributable surplus. | | | | | |
| Name of the Fund Manager(s) | Mr. Prasad Dhonde and Mr. Kaustubh Gupta | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.



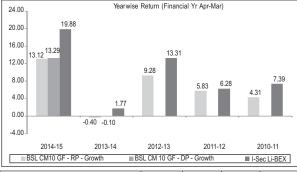


Inception - October 12,1999

Note: Past performance may or may not be sustained in future.

*Absolute Returns

Compounded annualised returns (%) of Growth Options as at September 30, 2015.



| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|-----------------------|-----------------|-----------------|-----------------|--------------------|
| BSLGP Liquid - RP\$ | 7.58 | 8.37 | 7.91 | 7.52 |
| I-Sec Si-BEX | 9.94 | 8.64 | 8.26 | - |
| BSLGP Liquid - DP@ | 7.85 | - | - | 8.67 |
| I-Sec Si-BEX | 9.94 | - | - | 8.60 |
| BSLGP- PF Plan - RP\$ | 15.99 | 10.74 | 10.26 | 9.00 |
| I-Sec Li-BEX | 15.60 | 10.35 | 9.63 | - |
| BSLGP- PF Plan - DP@ | 16.75 | - | - | 10.99 |
| I-Sec Li-BEX | 15.60 | - | - | 9.85 |
| BSLCM 10 GF - RP\$ | 12.91 | 7.11 | 6.78 | 9.60 |
| I-Sec Li-BEX | 15.60 | 10.35 | 9.63 | - |
| BSLCM 10 GF - DP@ | 13.25 | - | - | 6.94 |
| I-Sec Li-BEX | 15.60 | - | - | 9.85 |

\$Inception - October 12,1999

@Inception - January 01, 2013

Note: Past performance may or may not be sustained in future. Where benchmark returns are not available, they have not been shown.

*Absolute Returns

Expenses of the Scheme (i) Load Structure

Liquid Plan - Entry Load: (Including for SIP Transaction): Nil

Exit Load: (Including for SIP Transaction): Nil

PF Plan - Entry Load: (Including for SIP Transaction): Nil

Exit Load: (Including for SIP Transaction): For redemption / switch-out of units within 90 days from the date of allotment: 0,50% of applicable NAV. For redemption / switch-out of units after 90 days from the date of allotment: Nil.

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP/SWP facility and applicable load structure, please refer to instructions on STP/SWP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/MD/CIR No.4/168230/99 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

Regular Plan: Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil

• No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. • For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. • The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. • In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various featers including the sequence of the state of the sequence of the seq factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015: Liquid Plan : 0.50% (Reg); 0.25% (Direct) PF Plan : 1.50% (Reg); 0.85% (Direct)

Actual (unaudited) expenses for the financial year ended March 31, 2015: 0.49% (Reg); 0.15% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Government Securities Fund (Long Term Plan & Short Term Plan) | | | | | | |
|---|--|---|--|--|--|--|--|
| Type of Scheme | An Open ended Gilt Scheme | | | | | | |
| Investment Objective | The Scheme seeks to provide investors current income consistent with a portfolio invested 100% and the secondary objective is capital appreciation. | in securities issued by the Government of India or the State Governments, | | | | | |
| Asset Allocation Pattern | Types of Instruments | Normal Allocation | | | | | |
| of the scheme | GOI dated Securities, State Government dated Securities, GOI Treasury Bills | 100% | | | | | |
| | For Prudential limits on portfolio concentration risk in debt-oriented schemes please refer page 69. | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please read the Statement of additional Inforbefore investment. For summary of Scheme Specific risk factors please refer Page 72. | mation/Scheme Information Document carefully for details on risk factors | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: Short Term Plan: 103; Long Term Plan: 3709 AUM in Crs: Short Term Plan: ₹ 0.74; Long Term Plan: ₹ 947.74 | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a common portfolio and separate NA\ indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the I through a Distributor. For further details on Direct Plan, please refer page 70. | · | | | | | |
| Options/Facility offered under Regular and Direct Plan | For Scheme BSL GSF-Short Term Plan: Daily Dividend (Reinvestment); Weekly Dividend (Payout For Scheme BSL GSF-Long Term Plan: Dividend (Payout & Reinvestment); Half yearly Dividend (For Scheme BSL GSF-Long Term Plan: Dividend (For Scheme BSL GSF- | | | | | | |
| Minimum Application Amount / Number of Units | For Short Term Plan & Long Term Plan Fresh Purchase (including switch-in): ₹5000/- Additional Purchase (including switch-in): ₹ 1,000/- Repurchase for both Plans: In Multiples of ₹ 1/- or 0.001 units | | | | | | |
| Despatch of Repurchase Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance | e of Birla Sun Life Mutual Fund. | | | | | |
| Benchmark Index | Short Term Plan : I-Sec Si-Bex | Long Term Plan : I-Sec Li-Bex | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of di | stributable surplus. | | | | | |
| Name of the Fund Manager(s) | Mr. Prasad Dhonde and Mr. Kaustubh Gupta | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.

| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|---------------------|-----------------|-----------------|-----------------|--------------------|
| BSLGSF (STF) - RP\$ | 7.31 | 7.79 | 7.36 | 6.32 |
| I-Sec Si-BEX | 9.94 | 8.64 | 8.26 | - |
| BSLGSF (STF) - DP@ | 7.51 | - | - | 7.84 |
| I-Sec Si-BEX | 9.94 | - | - | 8.60 |

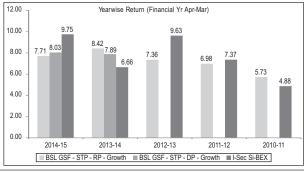
\$Inception - October 28, 1999

@Inception - January 01, 2013

Note: Past performance may or may not be sustained in future.

When benchmark returns are not available, they have not been shown

*Absolute Returns



| Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
|---------------------|-----------------|-----------------|-----------------|--------------------|
| BSLGSF (LTF) - RP\$ | 15.61 | 9.80 | 9.11 | 9.60 |
| I-Sec Li-BEX | 15.60 | 10.35 | 9.63 | - |
| BSLGSF (LTF) - DP@ | 16.38 15.60 | - | - - | 9.95 9.85 |
| | | | | |

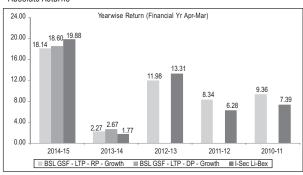
\$Inception - October 28, 1999

@Inception - January 01, 2013

Note: Past performance may or may not be sustained in future.

When benchmark returns are not available, they have not been shown

*Absolute Returns



(i) Load Structure

For Short Term Plan :

Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction) Nil

For Long Term Plan:

Entry Load: (Including for SIP Transaction): Nil

Exit Load: (Including for SIP Transaction) Nil

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015:

Short Term Plan: 0.31% (Reg); 0.09% (Direct) Long Term Plan: 1.75% (Reg); 1.20% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Dynamic Bond Fund | | | | | | Birla Sun Life Short Term Opportunitie | s Fund | | | |
|---|--|---|---|--|---|---------|--|---|--|--|--|
| Type of Scheme | An Open Ended Income Scheme | | | | | | An Open ended Income scheme | | | | |
| Investment Objective | The objective of the scheme is to gene active management of the portfolio by i instruments. | rate optin nvesting i | nal returns w n high quality | rith high lio / debt and | quidity through money market | | The objective of the fund is to gener investment grade fixed income securit medium term maturities and across investment grade rating | rate regular ies / money the credit | income b market in spectrum | y investing struments within the | primarily in with short to universe of |
| Asset Allocation Pattern of the scheme | Types of Investments | Asse | t Allocation Range | | al Allocation Net Assets) | | 0-80%- investments in Debt and Mone maturities and across the credit speci rating, 0-20%- Money market instrumer | trum within | the univer | se of inves | stment grade |
| | Government of India Securities Corporate Bonds Cash/ Liquid instruments, Money Markets Short term Debt Papers* | | 0% to 100% 0% to 100% 0% to 100% | | 50% to 65% 25% to 35% 0% to 25% | | For Prudential limits on portfolio conce refer page 69. | • | | • | |
| | The investments in securitised debt p asset of the scheme. Since the intention of the fund is to percentages would change depending corporate spreads prevailing at that assets at different points of time. * The short-term debt papers would have a posterior to the control of t | dynamica j on view o point in t ave a matu | ally manage on interest ra ime and also urity upto 1 y | the asset tes as we o availabi ear. | t allocation the Il as the level of lity of different | f | | | | | |
| | For Prudential limits on portfolio conc refer page 69. | | | | | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to investment. For summary of Scheme Sp | ecific risk | factors pleas | e refer Pag | je 72. | tiona | I Information/Scheme Information Docu | iment caref | ully for deta | uls on risk t | actors before |
| Investment Strategy & Risk Control | For details on Investment Strategy & R | isk Contro | ol measure p | lease refe | rPage No. 76. | Τ, | Talian 001 CC | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 42064 AUM in Crs: ₹ 15,017.95 | | | | | - 1 | Folios: 20166 AUM in Crs: ₹ 4,148.11 | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan a indicating the choice in the application fo **Direct Plan is only for investors wh through a Distributor. For further deta | orm. <i>o purchas</i> | se /subscrib | e Units in | a Scheme dired | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Monthly Dividend Sweep Option; N Sweep); Quarterly Dividend (Payout, F Dividend (Payout, Reinvestment & Sw | eep) and | Growth | | | ` | Quarterly Dividend (Payout & Reinvest Growth | tment); Div | idend (Pay | out & Reinv | restment) ar |
| Minimum Application Amount/ Number of Units | For Monthly Dividend Sweep Option: F Additional Purchase (including switc (including switch-in): ₹ 5000/- Addit Repurchase for all plans: In Multiples of | h-in): ₹ ional Pur | 1000/-`For chase (inclu | Other Opt | tions: Purchase | e //- (| Fresh Purchase (including switch-in): Additional Purchase (including switc Options: In Multiples of ₹ 1/- or 0.001 u Max. Subscription Amt. (incl. switch-i | ch-in): ₹ 1 inits | ' | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of | the redem | ption reques | t at the Off | icial Points of Ad | ссер | tance of Birla Sun Life Mutual Fund. | | | | |
| Benchmark Index | CRISIL Short Term Bond Fund Index | | | | | (| CRISIL AA Short Term Bond Fund Index | (| | | |
| Dividend Policy | The Scheme may declare dividends at t | the discret | tion of the Tru | ıstee, subj | ect to the availa | abilit | y of distributable surplus. | | | | |
| Name of the Fund Manager(s) | Mr. Maneesh Dangi | | | | | 1 | Ms. Sunaina da Cunha and Mr. Kaustul | oh Gupta | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Privat | | | | | _ | Birla Sun Life Trustee Company Private | | | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns (%) o | f Growth | Options as a | t Septemb | er 30, 2015. | (| Compounded annualised returns (%) of | Growth Opt | ions as at S | · | |
| | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
| | BSLDBF - RP\$ | 14.79 | 10.49 | 9.96 | 8.91 | | BSLSTOF - RP\$ | 10.31 | 10.26 | 10.11 | 7.25 |
| | CRISIL Short Term Bond Fund Index | 9.90 | 9.24 | 8.74 | 7.45 | | CRISIL AA Short Term Bond Fund Index | 10.09 | 10.06 | 9.63 | 8.81 |
| | BSLDBF - DP@ | 15.59 | - | - | 11.08 | | BSLSTOF - DP@ | 10.61 | - | - | 10.82 |
| | CRISIL Short Term Bond Fund Index | 9.90 | - | - | 9.34 | | CRISIL AA Short Term Bond Fund Index | 10.09 | - | - | 10.05 |
| | \$Inception - September 27, 2004 Note: Past performance may or may n *Absolute Returns | ot be sust | | | 3 | | \$Inception - May 09, 2003 Note: Past performance may or may *Absolute Returns | not be su | stained in f | ry 01, 2013 uture. | |
| | 20.00 Yearwise Return | rn (Financia | l Yr Apr-Mar) | | | | 16.00 Yearwise Return | | 'r Apr-Mar) | | |
| | 16.00 - 15.79 15.21 12.00 - 10.32 | 10.48 | 9.72 | | | | 12.00 - 11.30 11.70 10.55 10.18 9.81 8.00 - | 9.2 | 5 9.24 | 7.68 | 7.11 |
| | 8.86 6.94 7.24 | ĺ | 5.25 | 7.68 | 5.57 5.04 | | 4.00 - | ш | ш | | 5.04 |
| | 0.00 | | | | | | 0.00 | | | | |
| | 2014-15 2013-14 BSL DBF - RP - Growth BSL DBF - | 2012-1 DP - Growth | | 11-12 ort Term Bond | 2010-11 I Fund Index | | 2014-15 2013-14 BSL STOF - RP - Growth BSL STOF - D | 2012-13 DP - Growth | | 1-12 Short Term Bor | 2010-11 nd Fund Index |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transaction Exit Load: (Including for SIP Transaction days from the date of allotment: 0.50% o | ı): For Red | | vitch-out o | f units within 90 | וי | Entry Load: (Including for SIP Transacti Exit Load: (Including for SIP Transacti | on): For red | | witch out o | f units withir |
| | For Redemption / Switch-out of units aftr No exit load shall be charged on reder Reinvestments of Dividends and units SWP/STP facility and applicable load str The above load structure is subject structure at the time of investing. In terms of SEBI circular no. SEBI/IMD entry load will be charged by the Scher upfront commission, if any, on investn | so after 90 days from the date of allotment: Nil redemption by unitholders of units issued to them on units issued to unitholders as bonus units. For ad structure, please refer to instructions on SWP/STP. object to change. Please refer to the applicable load structure, please refer to the applicable load //MD/CIR No.4/ 168230/09 dated June 30, 2009, no become to the investor effective August 1, 2009. The vestment made by the investor shall be paid by the pased on his assessment of various factors including | | | | | | om the date itholders o itholders as refer to inst Please refe 168230/09 restor effect by the inve | f units issue s bonus unit ructions on r to the ap dated June tive August stor shall b | ed to them or is. · For STP STP / SWP. plicable load 30, 2009, no 1, 2009. The e paid by the | |
| | | | | | the service rendered by the Distributor. 1015: Actual (unaudited) expenses for the financial year ended March 31 | | | | | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further | Actual (unaudited) expenses for the fin 1.41% (Reg); 0.89% (Direct) | ancial ye | ar ended Ma | rch 31, 20 | 115: | | Actual (unaudited) expenses for the fir 1.23% (Reg); 1.10% (Direct) | nancial year | ended Ma | rch 31, 201 | 5: |

| Name(s) of the Scheme(s) | Birla Sun Life Savings Fund | | | | | Birla Sun Life Treasury Optimizer Plan (| erstwhile E | Birla Sun L | ife Ultra Sh | ort Term Fund |
|--|--|--|--|---|---|---|--|---------------------------------------|---------------------------|--------------------------------|
| Type of Scheme | An Open ended Short Term Income S | | | | | An Open ended Short Term Income Sc | | | | |
| Investment Objective | The primary objective of the scheme is in debt and money market instrument payments or the purchase and sale of in normal market conditions, securitie s securities, money market instruments, | to generates. Income rent the under generated cash and c | e regular ind nay be thro lying por tfo invest its n ash equival | come throu ugh the rec olio. The scl et assets i lents. | ghinvestments eipt of coupon neme will under n fixed income | The investment objective of the Scheme by investing 100% of the corpus in a d securities with relatively low levels of interest. | is to gener iversified p erest rate ri | rate incom oortfolio o isk. | e and capit f debt and | al appreciation money marke |
| Asset Allocation Pattern | Types of Instruments | | | Normal Al | location | Type of Investments | | | | Normal |
| of the scheme | Debt and Money market instruments | | | Upto 100 | % | | | | | Allocation |
| | The scheme may invest a maximum | of 50% in s | ecuritised | debt. | | Treasury Bills, Govt. of India Securities | | | | 100% |
| | For Prudential limits on portfolio concreter page 69. | entration ri | isk in debt- | oriented sc | hemes please | State Government Bonds, Government PSU Bonds, Call Money, Commercial F | | |)onooit | 50% 100% |
| | Total page 05. | | | | | Asset Backed Securities & Financial In: | | | | 75% |
| | | | | | | Bonds | | | ·9 | |
| | | | | | | Discounted trade Bills | | | | 75% |
| | | | | | | For Prudential limits on portfolio conce refer page 69. | entration ris | sk in debt- | oriented so | hemes pleas |
| Risk Profile of the Scheme | Mutual Fund investments are subject factors before investment. For sumn | ct to marke nary of Sch | et risks. Ple neme Speci | ease read t fic risk fact | he Statement o ors please refer | f additional Information/Scheme Inform Page 72. | ation Docı | ument car | refully for o | details on ris |
| Investment Strategy & Risk Control | For details on Investment Strategy & F | Risk Contro | olmeasure | please refe | r Page No. 76. | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 16466 AUM in Crs: ₹ 11,674.68 | | | | | Folios: 5746 AUM in Crs: ₹ 5,015.12 | | | | |
| Plans offered under the Schemes | indicating the choice in the application | form. | | | | eparate NAVs. Investors should indicate th | | | | |
| | **Direct Plan is only for investors investments through a Distributor. Fo | who purci or further d | hase /subs letails on D | irect Plan, | s in a Scheme please refer pag | directly with the Mutual Fund and is n ie 70. | ot availab | le for inv | estors wh | o route their |
| Options/Facility offered under Regular and Direct Plan | Daily Dividend (Reinvestment); We Growth | ekly Divid | end (Payor | ut & Reinv | nvestment) and Monthly Dividend (Payout and Reinvestment); Quarterly Dividen Reinvestment); Dividend (Payout and Reinvestment) and Growth | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in): Additional Purchase (including switch Repurchase for all Plans/Options: In I | n-in):₹ 1,00 | | 001 units | Fresh Purchase (including switch-in): Additional Purchase (including switch- Repurchase for all Plans/Options: In M | in):₹1,00 | | .001 units | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt | of the rede | emption req | uest at the | Official Points o | f Acceptance of Birla Sun Life Mutual Fund | d. | | | |
| Benchmark Index | CRISIL Short-Term Bond Fund Index | | | | | CRISIL Short-Term Bond Fund Index | | | | |
| Dividend Policy | The Scheme may declare dividends a | t the discre | tion of the | Trustee, su | bject to the avai | lability of distributable surplus. | | | | |
| Name of the Fund Manager(s) | Mr. Kaustubh Gupta and Ms. Sunaina | Da Cunha | | | | Mr. Kaustubh Gupta and Mr. Prasad Dh | onde | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Priva | te Limited | | | | Birla Sun Life Trustee Company Private | e Limited | | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns (%) | of Growth (| Options as a | at Septemb | er 30, 2015. | Compounded annualised returns (%) o | f Growth O | ptions as | at Septemb | er 30, 2015 |
| | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception |
| | BSL SF-Regular Plan** | 9.32 | 9.43 | 9.37 | 7.70 | BSL TOP-Regular Plan** | 11.31 | 10.49 | 10.03 | 8.86 |
| | CRISIL Short Term Bond Fund Index | 9.90 | 9.24 | 8.74 | 7.07 | CRISIL Short Term Bond Fund Index | 9.90 | 9.24 | 8.74 | 8.22 |
| | BSL SF-Retail Plan ^ | 9.32 | 9.29 | 9.17 | 7.49 | BSL TOP-Retail Plan ^ | 11.31 | 10.32 | 1 1 | 7.73 |
| | CRISIL Short Term Bond Fund Index BSL SF-Direct Plan@ | 9.90 9.44 | 9.24 | 8.74 | 9.60 | CRISIL Short Term Bond Fund Index BSL TOP-Direct Plan@ | 9.90 11.65 | 9.24 | 8.74 | 7.13 10.87 |
| | CRISIL Short Term Bond Fund Index | 9.90 | - | _ | 9.34 | CRISIL Short Term Bond Fund Index | 9.90 | - | | 9.34 |
| | Scheme Inception: November 27, 2001; ** Inception - April 16, 2003, @Inception - January 01,2013, for the Plan as introduced under the Scheme. Note: Past performance may or may not be sustained in future. Where benchmark returns are not available they have not been shown. ^ This Plan under the scheme has been discontinued for further subscriptions w.e.f October 01, 2012. Please refer page 69 for further details on the same. | | | | | | | I under the future. further sub | scriptions | |
| | *Absolute Returns 12.00 T Yearwise Returns | n (Financial Y | 'r Apr-Mar) | | | *Absolute Returns 16.00 7 Yearwise Return (| Financial Yr | Apr-Mar) | | |
| | 10.32 10.09 | | | | | | | , | | |
| | 8.86 | 9.19 9 | .07 9.19 | 8.28 | | 12.00 - 12.37 12.71 10.32 _{9.92} 10.36 | | | | |
| | 8.00 - | | | | 6.31 | 8.86 | 9.19 9.07 | 9.29 | 8.28 | |
| | 6.00 - | | | | 5.11 | 8.00 - | | | | 6.47 |
| | 4.00 - | | | | | 4.00 - | | | | 5.11 |
| | 2.00 - | | | | | | | | | |
| | 0.00 | | | 144.46 | 2045 :: | 0.00 | 0010 | | 44.40 | 0045.11 |
| | 2014-15 2013-14 BSL SF - Retail Plan - Gro | | | 011-12 lirect Plan - Gr | 2010-11 owth | 2014-15 2013-14 ■ BSL TOP - Retail Plan - Gro | 2012-13 wth Short Term E | ■ BSL TOP | - Direct Plan - | 2010-11 Growth |
| | CRI | OIL OHOIT IEM | i politi Funti In | IUGX | | L CRISII | _ OHOLLIERT E | JUNU FUND IN | ngy | |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transacti Exit Load: (Including for SIP Transacti No exit load shall be charged on reder Reinvestments of Dividends and unit SWIP/STP facility and applicable load | on): Nil nption by u s issued to | nitholders o o unitholde e. please | of units issurs as bonurefer to in | ed to them on s units. • For structions on | Entry Load: (Including for SIP Transact Exit Load: (Including for SIP Transacti 90 days from the date of allotment: 0.2 out of units after 90 days from the date No exit load shall be charged on reden | on): For red 5% of appl of allotmen | licable NA\ nt: Nil. | V. For reden | nption / swite |

Reinvestments of Dividends and units' issued to unitholders as bonus units. For SWP/STP facility and applicable load structure, please refer to instructions on SWP/STP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

out of units after 90 days from the date of allotment: Nil.

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For SWP/STP facility and applicable load structure, please refer to instructions on SWP/STP and applicable load structure is subject to change. Please refer to the applicable load structure at the time of investing.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015: 0.42% (Reg); 0.33% (Direct)

Actual (unaudited) expenses for the financial year ended March 31, 2015: 0.59% (Reg); 0.29% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Floating Rate Fund (Short Term Plan & Long Term Plan) | |
|---|---|---|
| Type of Scheme | An Open ended Income Scheme | |
| Investment Objective | The primary objective of the scheme is to generate regular income through investment in a portfolio comprising substantial instruments. The scheme may invest a portion of its net assets in fixed rate debt securities and money market instruments. | ly of floating rate debt/ money market |
| Asset Allocation Pattern | Types of Instruments | Normal Allocation |
| of the scheme | Floating Rate Debt Securities (including Securitised Debt, Money market instruments & Fixed Rate Debt | 65% - 100% |
| | Instruments swapped for floating rate returns) | |
| | Fixed Rate Debt Securities (including Securitised Debt, Money market instruments & Floating Rate Debt | 0% - 35% |
| | Instruments swapped for fixed rate returns) | |
| | Under normal circumstances at least 65% of the total por tfolio will be invested in floating rate debt securities/ money marketin the investments in securitised debt will not, normally exceed 60% of the net assets of the respective plans. | struments. It is the intention of the scheme that |
| | **In accordance with SEBI Circular No. SEBI Circular No. 13/150975/09 dated January 19, 2009 Birla Sun life Floating Ra characteristics with regard to its portfolio. (Please refer Page 69 for further details) | te Fund-Short Term Plan shall have additiona |
| | For Prudential limits on portfolio concentration risk in debt-oriented schemes please refer page 69. | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information before investment. For summary of Scheme Specific risk factors please refer Page 72. | n Document carefully for details on risk factors |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: Short Term Plan: 5037; Long Term Plan: 3580 AUMin Crs: Short Term Plan: ₹ 4,789.99; Long Term Plan: ₹ 1,188.93 | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and Direct Plan** with a common portfolio and separate NAVs. Investors should indicate indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not avail through a Distributor. For further details on Direct Plan, please refer page 70. | |
| Options/Facility offered under Regular and Direct Plan | Daily Dividend (Reinvestment); Weekly Dividend (Reinvestment) and Growth | |
| Minimum Application Amount / Number of Units | For Short Term Plan and Long Term Plan: Fresh Purchase (including switch-in): ₹ 5,000/- Additional Purchase (including switch-in): ₹ 1,000/- Repurchase for all Plans/Options: In Multiples of ₹ 1/- or 0.001 units | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fr | und. |
| Benchmark Index | CRISIL Liquid Fund Index | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Trustee, subject to availability of distributable surplus. | |
| Name of the Fund Manager(s) | Short Term Plan: Mr. Kaustubh Gupta and Ms. Sunaina Da Cunha Long Term Plan: Mr. Kaustubh Gupta and Mr. Pras | sad Dhonde |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | |
| | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.

| Returns | Last 1 Year* | Last 3 Years | Last 5 Years | Since Inception |
|----------------------------|-----------------|-----------------|-----------------|--------------------|
| BSL FRF-LTP-Regular Plan** | 9.36 | 9.42 | 9.48 | 8.96 |
| CRISIL Liquid Fund Index | 8.56 | 8.86 | 8.60 | 7.55 |
| BSL FRF-LTP-Retail Plan ^ | 9.36 | 9.31 | 9.32 | 7.83 |
| CRISIL Liquid Fund Index | 8.56 | 8.86 | 8.60 | 6.82 |
| BSL FRF-LTP-Direct Plan@ | 9.63 | - | - | 9.70 |
| CRISIL Liquid Fund Index | 8.56 | - | - | 8.96 |

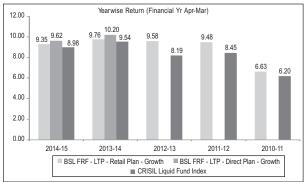
| Returns | Last 1 Year* | Last 3 Years | Last 5 Years | Since Inception |
|-----------------------------|-----------------|-----------------|-----------------|--------------------|
| BSL FRF-STP-Regular Plan*** | 8.68 | 9.06 | 9.10 | 8.18 |
| CRISIL Liquid Fund Index | 8.56 | 8.86 | 8.60 | 7.43 |
| BSL FRF-STP-Retail Plan ^ | 8.68 | 8.91 | 8.95 | 7.32 |
| CRISIL Liquid Fund Index | 8.56 | 8.86 | 8.60 | 6.82 |
| BSL FRF-STP-Direct Plan@ | 8.76 | - | - | 9.15 |
| CRISIL Liquid Fund Index | 8.56 | - | - | 8.96 |

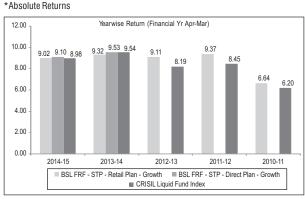
Scheme Inception: June 05, 2003; ** Inception - March 23, 2004, ***Inception: October 10, 2005 @Inception - January 01,2013 for the Plan(s) as introduced under the respective Scheme.

Note: Past performance may or may not be sustained in future.

^ This Plan under the scheme has been discontinued for further subscriptions w.e.f October 01, 2012. Please refer page 69 for further details on the same.

*Absolute Returns





Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Short Term Plan: Nil Long Term Plan: Nil Exit Load: (Including for SIP Transaction): Short Term Plan: Nil. Long Term Plan: Nil.

- · No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. · The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

Please note, SIP Facility is not available under Short Term Plan

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further Actual (unaudited) expenses for the financial year ended March 31, 2015:

Short Term Plan : 0.21% (Reg); 0.15% (Direct) Long Term Plan : 0.50% (Reg); 0.25% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Cash Manager | | | | | + | Birla Sun Life Cash Plus | | | | | |
|---|---|--|--------------|--|----------------------------------|-------------|--|--|--|--|------------------------------|--|
| Type of Scheme Investment Objective | An Open ended Income Scheme The objective of the scheme is to provide investments in a basket of de maturities with a view to provide reason | bt and mo | ney market | | | t | An Open ended Liquid Scheme The objective of the scheme is to prov and liquidity through judicious investn instruments. | | | | | |
| Asset Allocation Pattern of the scheme | Type of Securities/Instruments | nable retur | 115. | | nal Allocation of Net Assets) | | Type of Investments | | | Normal A | | |
| oi ille scheme | D.1144 1 10 31 # | | | (/0 (| | | All Money market instruments Corporate Debt, Financial Institutions | & Banking | . | Upto | 90% | |
| | Debt Market Securities# | | | | 0% to 80% | | Sector Bonds, Public Sector Bonds, (| | | | | |
| | Money Market Instruments including C | BLO & rep | 0 | | 20% to 100% | | Guaranteed Bonds and related instrur | nents. | | Atleas | t 10% | |
| | *The scheme will invest primarily in ins than one year. The scheme may invest i For Prudential limits on portfolio conce page 69. | | | | | r | **In accordance with SEBI Circular January 19, 2009 Birla Sun Life Cash regard to its portfolio. (Please refer Pag For Prudential limits on portfolio conce page 69. | e 69 for fur | ther details) |) | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to investment. For summary of Scheme Sp | | | | | iona | al Information/Scheme Information Doc | ument care | fully for deta | ails on risk f | actors befo | |
| Investment Strategy & Risk Control | For details on Investment Strategy & F | Risk Contro | ol measure | please refe | er Page No. 76. | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 47118 AUM in Crs: ₹ 7,537.11 | | | | | | Folios: 15655 AUM in Crs: ₹ 21.487.28 | | | | | |
| Plans offered under the Schemes | The Northerne (s) offers Regular Plan a indicating the choice in the application f **Direct Plan is only for investors investments through a Distributor. Fo | on portfolio and s its in a Scheme please refer pa | sep | arate NAVs. Investors should indicate | the Plan fo | r which the | subscription | n is made t | | | | |
| Options/Facility offered under Regular and Direct Plan | Daily Dividend (Reinvestment); Week | Daily Dividend (Reinvestment); Weekly Dividend (Reinvestment) and Growth | | | | | | kly Dividen | d (Payout & | k Reinvestr | nent); Divid | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in): ₹5,000/- Additional Purchase (including switch-in): ₹1,000/- Repurchase for all Plans/Options: In Multiples of ₹1/- or 0.001 units | | | | | | Fresh Purchase (including switch-in): Additional Purchase (including switch Repurchase for all Plans/Options: In N | -in): ₹ 1,00 | | 001 units | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of | the redem | ption reque | st at the Off | icial Points of Ac | cep | otance of Birla Sun Life Mutual Fund. | | | | | |
| Benchmark Index | CRISIL Short Term Bond Fund Index | | | | | | CRISIL Liquid Fund Index | | | | | |
| Dividend Policy | The Scheme may declare dividends at t | he discreti | on of the Tr | ustee, subj | ect to the availab | oility | of distributable surplus. | | | | | |
| Name of the Fund Manager(s) | Mr. Kaustubh Gupta and Ms. Sunaina | | | | | _ | Mr. Kaustubh Gupta and Ms. Sunaina | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Priva | | | 2 | 00.0015 | | Birla Sun Life Trustee Company Priva | | - · · | | 00 0015 | |
| Performance of the scheme | Compounded annualised returns (%) of | Growth Up | itions as at | September | 30, 2015. | | Compounded annualised returns (%) | of Growth (| options as a | at Septemb | er 30, 2015 | |
| | Returns Last 1 year* 3 years 5 years Inception BSLCM - RP\$ 8.59 8.73 8.71 7.46 CRISIL Short Term Bond Fund Index 9.90 9.24 8.74 - BSLCM - DP@ 9.60 9.69 CRISIL Short Term Bond Fund Index 9.90 9.34 \$Inception - May 14, 1998 @Inception - January 01, 2013 Note: Past performance may or may not be sustained in future. When benchmark returns are not available, they have not been shown | | | | | | BSL CP-Regular Plan** CRISIL Liquid Fund Index BSL CP-Retail Plan ^ CRISIL Liquid Fund Index BSL CP-Direct Plan@ CRISIL Liquid Fund Index Scheme Inception: June 16, 1997; * @Inception - January 01, 2013, for the state of the s | the Plan as not be sual allable they | introduced stained in fo have not b | under the uture. een shown | | |
| | *Absolute Returns 12.00 _ Yearwise Return | n (Financial Y | ′r Apr-Mar) | | | | ^ This Plan under the scheme has b w.e.f October 01, 2012. Please refer *Absolute Returns | page 55 fo | r further de | | | |
| | 10.00 - 9.74 10.32 9.25 8.86 8.00 - 6.00 - 4.00 - 2.00 - 0.00 2014-15 2013-14 BSL CM - RP - Gi | 8.84 8. 2012-13 | 19 8.82 | 8.82 8.45 10.00 8.98 9.08 8.98 8.98 9.53 9.54 8.69 8.19 8.83 8 8.98 9.01-12 2010-11 2010-12 2010-11 2010-12 2010-11 3010-12 30 | | | | | | | 5.72 6.20 2010-11 owth | |
| (i) Load Structure | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): Nil No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP/SWP-SWP facility and applicable load structure, please refer to instructions on STP/SWP-The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. | | | | | | | | refer to ins ase refer to dated June tive August estor shall b | structions (the applications) 30, 2009, 1 1, 2009. The paid by the | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | Actual (unaudited) expenses for the fir 1.25% (Reg); 0.45% (Direct) | | ar ended M | arch 31, 20 | 015: | | Actual (unaudited) expenses for the fi 0.22% (Reg); 0.13% (Direct) | | ar ended Ma | arch 31, 20 | 15: 5 | |

| Name(s) of the Scheme(s) | Birla Sun Life Medium 1 | | | | | Birla Sun Life Small & Midcap Fund (erstwhile Birla Sun Life Long Term Advantage Fund-Series 1) | | | | | | |
|---|---|---|---|---|---|---|---|--|-----------------------|---|--|--|
| ype of Scheme | An Open ended Income | Scheme | | | | An Open ended Sm | all and Mid Cap Ed | quity Scheme ^ | | | | |
| nvestment Objective | The primary investment of investments in debt & m payments to unitholders | objective of the noney market i & secondary ob | Scheme is to ge nstruments in or ojective is growth | nerate regular rder to make of capital. | income through regular dividend | The Scheme seeks predominantly in ec small and mid cap. income securities i requirements from t | The Scheme may a ncluding money | also invest a certa | in portion | of its cornus in fix | | |
| Asset Allocation Pattern | Types of Instruments | | | Indica | tive Allocation | Types of Instrument | S | Risk Pi | ofile Ir | ndicative Allocatio | | |
| of the scheme | Debt Securities | nto. | | |)%- 100% | Equity and Equity Li Small and Mid Cap | nked instruments | of Medium | | 65% - 100% | | |
| | Money Market Instrumer For Prudential limits on prefer page 69. | | entration risk in d | | %- 100% schemes please | (Small Cap 10%-50 Other equity and eq including derivative Fixed Income Secul market instruments * investment in sec | % Mid Cap 35% - uity related securi ities* (including N | ties Mediui Hig Noney Low Mediu | n to 1 to um | 0% - 35% 0% - 20% | | |
| Risk Profile of the Scheme | Mutual Fund investments investment. For summary | are subject to of Scheme Sp | market risks. Ple ecific risk factors | ease read the | Statement of addit | ional Information/Scher | ne Information Do | cument carefully | or details | on risk factors be | | |
| nvestment Strategy & Risk Control | For details on Investmen | nt Strategy & Ri | isk Control meas | sure please re | efer Page No. 76. | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 47847 AUM in Crs: ₹ 4,394.77 | | | | | Folios: 30120 AUM in Crs: ₹ 177.7 | ' 0 | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Ri indicating the choice in th **Direct Plan is only for through a Distributor. For | e application fo | orm. | | · | • | | | | • | | |
| Options/Facility offered under Regular and Direct Plan | Quarterly Dividend (Pa Reinvestment); Dividen | | | | | Dividend (Payout & | Reinvestment) aı | nd Growth | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (includi Additional Purchase (in Repurchase for all Plan Max. Subscription Amt. | cluding switch s/Options: In N | -in): ₹ 1,000/- //ultiples of ₹ 1/- | | | Fresh Purchase (inc Additional Purchase Repurchase : In Mu | (including switch | n-in) : ₹ 1,000/- | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days | of the receipt o | f the redemption i | request at the | Official Points of A | cceptance of Birla Sun L | ife Mutual Fund. | | | | | |
| Renchmark Index | CRISIL AA Short Term | Bond Fund Ind | ex | | | CNX Midcap Index | | | | | | |
| Dividend Policy | The Scheme may declar | | - | the Trustee, s | ubject to the availa | | rplus. | | | | | |
| Name of the Fund Manager | Mr. Maneesh Dangi | | | | | Mr. Jayesh Gandhi | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee C | Company Priva | te Limited | | | Birla Sun Life Trust | ee Company Priva | ate Limited | | | | |
| Performance of the scheme | Compounded annualise | | | ns as at Septe | mber 30, 2015. | Compounded annua | | | s as at Se | ptember 30, 201 | | |
| Compounded annualised returns | | | | | | | | | | | | |
| | Returns | Last 1 Year* | Last 3 Years | Last 5 Years | Since Inception | Returns | Last 1 Year* | | Last 5 Yea | | | |
| | BSLMTP - RP\$ | 11.50 | 10.82 | 10.45 | 9.34 | BSLSMCF - RP\$ CNX Midcap | 18.95 13.72 | 25.46 18.28 | 12.76 7.21 | 11.33 10.51 | | |
| | CRISIL AA Short Term Bond Fund Index | 10.09 | 10.06 | 9.63 | 9.82 | BSLSMCF - DP@ | 19.94 | - | - | 25.67 | | |
| | BSLMTP - DP@ CRISIL AA Short Term | 11.99 10.09 | - | - | 11.57 10.05 | CNX Midcap | 13.72 | - Inception Innue | - | 16.18 | | |
| | Bond Fund Index \$Inception - March 25, | 2000 | @Inception - | January 01 2 | n13 | \$Inception - May 31 Note : Past perform | | Inception - Janua y not be sustain | | | | |
| | Note : Past performan | | | | .013 | | | | | | | |
| | *Absolute Returns | | ise Return (Financial | | | *Absolute Returns | V : 5: | urn (Financial Yr Apr- | | | | |
| | 12.60 | 9.81 | 9.07 | 9.73 | 6.71 5.11 2010-11 n Bond Fund Index | 50.00 - 40.00 - 30.00 - 20.00 - 10.00 - 0.00 - -10.00 - | 96 25.14 25.83 16.36 2013-14 CF - RP - Growth | | -0.67 -5. 2011-12 | | | |
| (i) Load Structure | Entry Load: (Including f | or SIP Transact | tion): Nil | | | Entry Load: (Includ | ling for SIP Transa | ction): Nil. | | | | |
| | Exit Load: (Including fo 365 days from the date out of units after 365 applicable NAV. For red alplicable NAV. For red allotment: Nil. No exit load shall be ch Reinvestments of Divid SWP facility and applic: The above load structs structure at the time of in Interms of SEBI circula entry load will be charg upfront commission, if investor directly to the including the service rer | or SIP Transaction of allotment: 2. days but befor lemption/ switch arged on rederends and units able load structure is subject investing. ar no. SEBI/IME ed by the Schelany, on investing. BY Transaction of the subject investing. | on): For redempt 00% of applicable 730 days fron ch-out of units a mption by unithol issued to unithol ture, please refer to change. Pleas 0/CIR No.4/1682 me to the investo ment made by thoased on his as | e NAV. For rec n the date of fter 730 days Iders of units ders as bonus to instruction se refer to th 130/09 dated r effective Au le investor sh | demption/ switch- allotment: 1% of from the date of issued to them on s units. · For STP/ so on STP / SWP · e applicable load June 30, 2009, no gust 1, 2009. The all be paid by the | / switch- tt 1% of e date of allotment: 1.00% of applicable NA\ out of units after 365 days from the date of allotment: Nii. • No exit load shall be charged on redemption by unitholders refer page No. 36. • For STP facility and applicable load sinstructions on STP. • For Century SIP facility and applicable load refer to instructions on Century SIP. • The above load structure at the time of investment made by the investor directly to the Distributor based on his assession. | | | | or redemption/swi nits issued to ther bonus units and cture, please refe oad structure, ple subject to change g. dated June 30, 20 ctive August 1, 20 estor shall be pai | | |
| (ii) Recurring expenses [% of daily Net assets] | Actual (unaudited) expe 1.59% (Reg); 1.00% (D | enses for the fi | | ed March 31, | 2015: | Actual (unaudited) 2.94% (Reg); 2.06 | | financial year end | led March | 131, 2015: | | |
| (Also refer page 72 for further | | | | | | | s launched as a Clo | | | | | |

| Name(s) of the Scheme(s) Type of Scheme | An Open ended Diversified Equity Scher | me ^ | | | | Birla Sun Life India Reforms Fund An Open ended Equity Scheme | | | | | | |
|--|--|-------------------------------|---|-------------------------|--------------------------|--|--|--|----------------------------|-----------------------------|--------------------|--|
| Investment Objective | The Scheme seeks to generate cons | sistent lo | ng-term ca | ipital appi | reciation by | + | | nerate grow | th and can | tal annrecia | ation by buildi | |
| mvestment objective | investing predominantly in equity and investing strategy. | equity rela | ated securit | ies by foll | lowing value | | a portfolio of companies that ar PSU divestment and increased g | e expected to overnments | o benefit fr spending. | om the eco | nomic reform | |
| Asset Allocation Pattern of the scheme | Types of Instruments | | Risk Profil | e | Indicative Allocation | | Types of Instruments | generate growth and capital appreciat are expected to benefit from the econ government spending. Risk Profile | Indicative Allocation | | | |
| | Equity and Equity linked Instruments | | Medium to | , , , | 85% - 100% | | Equity and Equity related instrum | | | · | 65% - 100 | |
| | Fixed Income Securities (including Money market instruments)* | | Low to me | dium | 0% - 15% | | Debt and Money Market Instrum (Including Securitised Debt) | ents | Low to | medium | 0% - 35% | |
| | * Investment in Securitised Debt papers | s may be n | nade upto 1 | 5%. | | | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to | o market r | isks. Pleas | e read the | Statement of | f a | dditional Information/Scheme In | formation D | ocument c | arefully for | details on ris | |
| | factors before investment. For summary | y of Schen | ne Specific i | riskfactors | s please refer | Pa | ge 72. | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Ris | sk Control i | neasure ple | ease refer F | Page No. 76. | _ | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 41707 AUM in Crs: ₹ 385.46 | | | | | | Folios: 6447 AUM in Crs: ₹ 247.21 | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and indicating the choice in the application for **Direct Plan is only for investors with investments through a Distributor For fundamental programments through the programment of the pr | rm. | | | | Ċ | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Gr | | ans on birc | oti ian, pr | case reier pa | yu | 70. | | | | | |
| Minimum Application | Fresh Purchase (including switch-in) : ₹ | 5,000/- | | | | Т | Fresh Purchase (including switch | n-in) : ₹ 5.00 | 0/- | | | |
| Amount / Number of Units | Additional Purchase (including switch-in Repurchase : In Multiples of ₹ 1/- or 0.00 | n) : ₹ 1,000 | 0/- | | | Additional Purchase (including s Repurchase : In Multiples of ₹ 1/- | witch-in) : ₹ | 1,000/- | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of th | ne redempt | ion request a | at the Offici | ial Points of Ac | се | ptance of Birla Sun Life Mutual Fun | d. | | | | |
| Benchmark Index | S&P BSE 200 | | | | | | CNX 500 | | | | | |
| Dividend Policy | The Scheme may declare dividends at the | discretion | of the Trust | ee, subject | t to availability | of | distributable surplus. | | | | | |
| Name of the Fund Manager(s) | Mr. Mahesh Patil and Mr. Milind Bafna | | | | I | Mr. Satyabrata Mohanty | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private | | | | | | Birla Sun Life Trustee Company | | | | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns (%) of G | Growth Opt | ions as at S | eptember (| 30, 2015. | | Compounded annualised returns | ualised returns (%) of Growth Options as at Septen | nber 30, 201 | | | |
| • | | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | Returns | | | | Since Inception | |
| | BSLPVF - RP\$ | 12.63 | 30.50 | 15.49 | 19.34 | | BSLIRF - RP\$ | 8.12 | 13.18 | 3.74 | 6.17 | |
| | | 3.08 | 13.23 | 5.78 | 7.42 | | CNX 500 | | 13.82 | 6.17 | 8.30 | |
| | | 13.65 3.08 | - | - | 30.80 12.16 | | BSLIRF - DP@ CNX 500 | | - | - | 12.62 12.70 | |
| | | | lanuary 0: | 1 2012 | 12.10 | | | | tion lanua | n/01 2012 | | |
| | \$Inception - March 27, 2008 Note: Past performance may or may not *Absolute Returns | - 1 | - January 0 ⁻ ned in future | | | | \$Inception - June 25, 2010 Note: Past performance may or | | | | | |
| | Vegrwiee Peturn | (Financial Yr | · Apr-Mar) | | | | *Absolute Returns | e Return (Finar | ncial Yr Anr-Ma | ar) | | |
| | 120.00 - 100.00 - | | , , | 102 | | | 60.00 | e recuiri (i iliai | ioidi 1171pi ilii | , | | |
| | 80.00 - 69.9371.28 | | | | 89.60 | | 50.00 - 40.00 - 33.56 | | | | | |
| | 60.00 - | | | | | | 30.00 - | | | | | |
| | 40.00 - 31.93 31.52 31.89 | | | | | | 20.00 - | | | | | |
| | 20.00 - | 5.24 6.0 | 04 | | | | 10.00 - | | | 5.14 | | |
| | -20.00 | | -2.76 | -9.52 | | | -10.00 - | | -3.94 | _ | 10.10 -9.01 | |
| | 2014-15 2013-14 | 2012-13 | 2011- | -12 | 2010-11 | | -20.00 2014-15 | | | -13 | 2011-12 | |
| | ■BSLPVF - RP - Growth | BSLPVF - DP | - Growth | ■ S&P BSE | 200 | | ■ BSLIRF - RP - Grow | th ■ E | BSLIRF - DP - (| Growth | CNX 500 | |
| Expenses of the Scheme | Entry Load: (Including for SIP Transaction | n): Nil. | mntion/out | itah aut af | unito within | | Entry Load: (Including for SIP Tra | | | on/ouritob o | ut of unito w | |
| (i) Load Structure | Exit Load: (Including for SIP Transaction 365 days from the date of allotment: 1.00) | n): For rede 1% of applic | emption/swi able NAV | itch out of | units within | | 365 days from the date of allotme | insaction): F ent: 1.00% of | or redempti applicable | on/switch d NAV | out of units w | |
| | For redemption/switch out of units after 3 No exit load shall be charged on redem | | | | | | | | | | | |
| | on Reinvestments of Dividends and units | issued to u | initholders a | s bonus ur | nits and also | | on Reinvestments of Dividends a | nd units išsu | ed to unitho | lders as bor | nus units and | |
| | refer page No. 72. • For STP facility an instructions on STP. • For Century SIP frefer to instructions on Century SIP. • The | facility and | applicable | load struc | ture, please | | instructions on STP. • For Centi | acility and a ury SIP facili | ty and appl | icable load | structure, ple | |
| | Please refer to the applicable load structu | ne above lo ire at the tin | ad structure ne of investii | e is subject ng. | t to change. | | Please refer to the applicable load | SIP • The at d structure at | ove load st the time of | ructure is si investing. | ubject to cna | |
| | In terms of SEBI circular no. SEBI/IMD/ no entry load will be charged by the Sche | | | | | | In terms of SEBI circular no. S no entry load will be charged by | EBI/IMD/CIR the Scheme | No.4/ 1682 | 230/09 date | d June 30, 20 | |
| | The upfront commission, if any, on invested the investor directly to the Distributor, b | stment ma | de by the inv | vestor shal | ll be paid by | | The upfront commission, if any, | on investme | nt made by | the investo | r shall be pai | |
| | including the service rendered by the Dist | tributor. | 13 433033111 | chi di van | ious factors | | including the service rendered by | | | 30331116111111 | ii vanous iac | |
| (ii) Recurring expenses | Actual (unaudited) expenses for the fina | ıncial year | ended Marc | ch 31, 201 | 5: | | Actual (unaudited) expenses for | the financia | ıl year ende | d March 31 | , 2015: | |
| [% of daily Net assets] | 2.94% (Reg); 2.03% (Direct) | | 2.88% (Reg); 2.28% (Direct) | | | | | | | | | |
| | A The Oaks 1 1 1 1 1 | - 1 | | | | | | | | | | |
| (Also refer page 72 for further details) | ^ The Scheme was launched as a Clo maturity period of 3 years (from the date | e of allotme | Diversified I ent) with an | Equity Sch automatic | neme with a conversion | | | | | | | |
| (Also refer page 72 for further | ^ The Scheme was launched as a Clo maturity period of 3 years (from the date into an Open ended Scheme upon maturit | e of allotme | Diversified I ent) with an | Equity Sch automatic | neme with a conversion | | | | | | | |

| | Birla Sun Life Gold Fund | | | | | | | | |
|---|--|--|--|---|---|---|---|---|--------|
| Type of Scheme | An Open ended Fund of Fund | Scheme | | | | | | | |
| Investment Objective | The investment objective of the | scheme is to pro | ovide returns that trac | cks returns provided by | Birla Sun Life Go | old ETF (BSL Gold ETF). | | | |
| Asset Allocation Pattern | Types of Instruments | | | | | Risk Profile | Normal Allocati | on (% of Net Assets) |) |
| of the scheme | Units of Birla Sun Life Gold E | TF | | | М | edium to high | 95% - 100% | | |
| | Debt and Money Market Instr | uments* (Inclu | ding Cash Equivale | ent) | Lo | ow to Medium | 0 - 5% | | |
| | *Money Market Instruments i money, certificate of deposit, A small portion of the net ass Lending Obligations (CBLO) o corpus of the Scheme in terms The scheme does not intend to The scheme shall not engage i | usance bills, CB sets will be inves r reverse repo or s of investment co o invest in Secur | LOs and any other I sted in Debt and m r in an alternative in objective, the Fund i itised debt instrume | ike instruments as spe oney market instrume vestment as may be p may invest the corpus | ecified by the Re ents as permitte rovided by RBI, of the Scheme i | serve Bank of India from ed by SEBI / RBI includir to meet the liquidity requ n short term deposits in a | time to time. og call money market or direments of the scheme | Collateralised Borre. Pending deployme | owin |
| Risk Profile of the Scheme | Mutual Fund investments ar factors before investment. Fo | | | | | Information/Scheme In | formation Document o | arefully for details | s on r |
| Investment Strategy & Risk Control | For details on Investment Str | ategy & Risk Co | ontrol measure plea | ase refer Page No. 76. | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 15,781 AUM in Crs: ₹ 50.58 | | | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regula indicating the choice in the app **Direct Plan is only for in investments through a Distri | olication form. | | · | | | | • | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestm | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including sv Additional Purchase (includin Repurchase : In Multiples of | ng switćh-in) : ₹ | ₹1000/- | | | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of th | e receipt of the | redemption reque | st at the Official Point | ts of Acceptan | ce of Birla Sun Life Mutu | ıal Fund. | | |
| Benchmark Index | Domestic price of physical go | old. | | | | | | | |
| Dividend Policy | Dividends will be declared su amount of dividend and divide | | | e surplus and at the di | scretion of the | AMC/Trustee. On paym | ent of Dividends, the NA | V will stand reduce | ed by |
| Name of the Fund Manager | Mr. Shravan Sreenivasula | | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Compa | ıny Private Lim | ited | | | | | | |
| Performance of the scheme : | Compounded annualised retu | ırns (%) of Grov | wth Options as at S | eptember 30, 2015. | | | | | |
| | Returns | Last 1 Year* | Last 1 Year* | Since Inception | 2.00 | Yearwise Re | eturn (Financial Yr Apr-Mar) | 0.17 | |
| | BSLGF - RP\$ | -7.03 | -7.97 | -4.52 | -2.00 | | | | _ |
| | Domestic Price of Gold | -0.98 | -5.38 | -1.13 | | | -2.88 | | |
| | BSLGF - DP@ | -6.78 | - | -7.64 | -4.00 | | -3.68 -4.60 | | |
| | Domestic Price of Gold | -0.98 | - | -5.13 | -6.00 | | | | |
| | \$Inception - March 15, 2012 | @Inception | n - January 01, 201 | 4 | -8.00 | | | | |
| | Note: Past performance ma | | | | -10.00 | -8.95 -8.70 -9.45 2014-15 | 2013-14 | 2012-13 | |
| | | | | | | ■ BSLGF - RP - Growth | ■ BSLGF - DP - Growth | ■ Domestic Price of Go | old |
| | *Absolute Returns | | | | [| BSLGF - RP - Growth | BSLGF - DP - Growth | Domestic Price of Go | old |

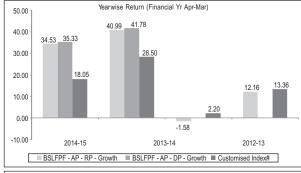
| Name(s) of the Scheme(s) | Birla Sun Life Banking And Financial Services | Fund | | | | |
|---|---|--|---|--|---|--|
| Type of Scheme | An Open ended Banking & Financial Services Se | ector Scheme | | | | |
| Investment Objective | The objective of the Scheme is to generate long-term engaged in banking and financial services. | n capital apprecia | ation to unitholders from | a portfolio that is inves | sted predominant | ly in equity and equity related securities of companies |
| Asset Allocation Pattern | Types of Instruments | | | Risk P | rofile | Normal Allocation (% of Net Assets) |
| of the scheme | Equity and Equity related securities of Banking & | k Financial Serv | rices Companies | Hig | jh | 80-100% |
| | Cash, Money Market & Debt instruments | | | Lov | W | 0-20% |
| | consistent with the investment strategy. The Scheme may invest in securitised debt instr The scheme may invest in derivatives instrumer and SEBI Circular No. DNPD/Cir-30/2006 dated 11/2010 dated August 18, 2010 and such other subject to limit as may be specified by SEBI fro exposure through equity, debt and derivative por | ruments upto 3 nts upto 50% or d January 20, 2 r SEBI guideline, and time to time sitions shall no issactions, in accenerally be deploperally be deploperations. | 0% of its net assets. If net assets subject to 2006, SEBI circular No 2006, SEBI circular No 2006, SEBI circular No 2006, SEBI circular No 2007 2007 2007 2007 2007 2007 2007 200 | provisions specified b. SEBI/DNPD/Cir-31 time. The scheme m SEBI Circular No. Cir, net assets of the sche mework relating to so | in SEBI Circula /2006 dated Se ay take exposur / IMD/ DF/ 11/ 2 eme. ecurities lending party. | rinvestment as part of the scheme's portfolio and rno. DNPD/Cir 29/2005 dated September 14, 200 eptember 22, 2006, SEBI Circular No. Cir/ IMD/ Die through derivative transactions in the manner ar 2010 dated August 18, 2010, the cumulative gros g and borrowing specified by SEBI, within followinstruments. |
| Risk Profile of the Scheme | Mutual fund Investments are subject to market r before investment. For summary of Scheme Spo | | | | /Scheme Inforn | nation Document carefully for details on risk factor |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Contro | ol measure plea | ase refer Page No. 76. | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 43851 AUM in Crs: ₹ 509.33 | | | | | |
| Plans offered under the Schemes | indicating the choice in the application form. | hase /subscri | be Units in a Schem | e directly with the l | | icate the Plan for which the subscription is made b nd is not available for investors who route thei |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Growth | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5000/- Additional Purchase (including switch-in) : ₹ 10 Repurchase : In Multiples of ₹ 1/- or 0.001 units | 000/- | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the red | emption reque | st at the Official Point | s of Acceptance of Bi | irla Sun Life Mu | tual Fund. |
| Benchmark Index | CNX Finance | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discre | tion of the Trus | tee, subject to the avai | lability of distributabl | e surplus. | |
| Name of the Fund Manager(s) | Mr. Satyabrata Mohanty and Mr. Dhaval Gala | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | | |
| Performance of the scheme : | Compounded annualised returns (%) of Growth | Options as at S | eptember 30, 2015. | | | |
| | Returns | Last | Since | 60.00 ¬ | Yearwise | e Return (Financial Yr Apr-Mar) |
| | | 1 Year* | Inception | 50.00 - | 48.84 | 50.27 |
| | BSLBFSF - RP\$ | 21.35 | 31.33 | 40.00 - | | 43.14 |
| | CNX Finance | 11.45 | 21.49 | 30.00 - | | _ |
| | BSLBFSF - DP@ | 22.50 | 32.62 | 20.00 - | | _ |
| | CNX Finance | 11.45 | 21.49 | 10.00 - | | _ |
| | \$Inception - December 14, 2013 @Inception - D | | | 0.00 | | |
| | Note: Past performance may or may not be sus | | | | | 2014-15 |
| | For dividend option, the returns would assume r net of distribution taxes, if any *Absolute Returns | ellivestifietit of | dividend, | BSLE | BFSF - RP - Growth | ■ BSLBFSF - DP - Growth ■ CNX Finance |
| Expenses of the Scheme (i) Load Structure | facility and applicable load structure, please refer • The above load structure is subject to change. P • In terms of SEBI circular no. SEBI/IMD/CIR No. | from the date of unitholders of unitholders of unitholders of unit to instructions lease refer to th .4/ 168230/09 | allotment: Nil nits issued to them on F on STP / SWP. • For C e applicable load struct dated June 30, 2009, | Reinvestments of Divio entury SIP facility and ture at the time of inve- no entry load will be o | dends and units i I applicable load sting. charged by the S | 6 of applicable NAV issued to unitholders as bonus units. • For STP / SW structure, please refer to instructions on Century SI Scheme to the investor effective August 1, 2009. The |
| (ii) Recurring expenses [% of daily Net assets] | Actual (unaudited) expenses for the financial year | ended March 3 | 1,2015:2.94% (Reg); | 1.92% (Direct) | | |

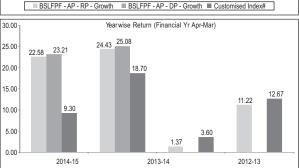
| An Open ended Fund of Funds Scheme The primary objective of the Scheme is t primarily from a portfolio of equity for the scheme is to primarily from a portfolio of equity for the scheme is the scheme is the scheme is the scheme in the scheme in the scheme is the scheme in the scheme is the scheme in the scheme in the scheme is the scheme in the scheme in the scheme in the scheme is the scheme in the scheme in the scheme in the scheme is the scheme in the scheme in the scheme in the scheme is the scheme in the sche | to generate | e long term | oonital or | | + | <u>'</u> | HEIHE | | | |
|--|---|---|---|---|--|--|--|-------------------------------------|--|--|
| primarily from a portfolio of equity from | to generate | | | • | | | | | | |
| investment styles of underlying schemes process. There can be no assurance that the realized. | funds acce s selected in | essed thro n accordan | ugh the ce with th | diversified e BSLAMC | | ebt Funds (including Income Funds, Gilt Fundating Rate Funds, Short Term Funds, xed Maturity Plans, and Liquid Funds) loney market Securities ne Scheme can invest in third party mutual ria Sun Life Mutual Fund. Itional Information/Scheme Information Dividence and in the Mutual Fund and is not available. Set NAVs. Investors should indicate the Plan cetly with the Mutual Fund and is not available. Set Navs. Investors should indicate the Plan cetly with the Mutual Fund and is not available. Set Navs. Investors should indicate the Plan cetly with the Mutual Fund and is not available. Set Navs. Investors should indicate the Plan cetly with the Mutual Fund and is not available. Set Navs. Investors should indicate the Plan cetly with the Mutual Fund. RISIL Composite Bond Fund Index tributable surplus. The Shravan Sreenivasula ria Sun Life Trustee Company Private Limit ompounded annualised returns (%) of Grow Returns BSLADMMF - RP\$ 13.03 CRISIL Composite Bond Fund Index 12.56 BSLADMMF - DP@ 13.60 CRISIL Composite Bond Fund Index 12.56 BSLADMMF - DP@ 13.60 CRISIL Composite Bond Fund Index 12.56 Set In Composite Bond Fund Index 12.56 South Composite Bond Fund Index 13.93 14.39 14.39 14.39 14.39 14.39 14.39 14.39 14.39 14.39 15.15 Set Load: (Including for SIP Transaction): No control on the date of allotments after 365 d. No redemption/switch out of units after 365 d. South Load: (Including for SIP Transaction): Naving | SLAMC pr | ocess. | There can be no | |
| Types of Instruments | Ris | sk Profile | | | | Types of Instruments | | Risk P | - 1 | ormal Allocation |
| Equity funds | | High | , | | . | Debt Funds (including Income Fu | f Funds Scheme of the Scheme is to gene cessed through the dive accordance with the Bisestment objective of the Sestment | s. Low | | % of Net Assets 90% - 100% |
| • • | unds Medi | - | 0% | - 35% | | Floating Rate Funds, Short Term Fixed Maturity Plans, and Liquid I | Funds, | Medi | um | |
| The Scheme can invest in third party mutu Sun Life Mutual Fund. | ual funds an | nd also inve | st in scher | mes of Birla | | The Scheme can invest in third p | arty mutual f | | | 0% - 10% est in schemes o |
| Mutual Fund investments are subject to factors before investment. For summary of | market risk of Scheme S | ks. Please Specific ris | read the S k factors p | Statement of please refer P | ad | Iditional Information/Scheme Inf ge 72. | ormation Do | cument car | efully fo | or details on risk |
| For details on Investment Strategy & Risk (| Control me | easure pleas | se refer Pa | age No. 76. | | | | | | |
| Folios: 286 AUM in Crs: ₹ 1.11 | | | | | | AUM in Crs:₹110.92 | | | | |
| indicating the choice in the application form **Direct Plan is only for investors who | n. o <i>purchase</i> | e /subscrib | e Units in | n a Scheme (| diı | rectly with the Mutual Fund and | | | | |
| Growth Option and Dividend Option (Payout | it and Reinve | estment) | | | | | | | | |
| Additional Purchase (including switch-in) | 1. | Additional Purchase (including sy | vitch-in) : ₹ 1 | 000/- | | | | | | |
| Within 10 working days of the receipt of the | redemption | n request at 1 | he Official | l Points of Acc | cep | otance of Birla Sun Life Mutual Func | í. | | | |
| CNX Nifty Index | | | | | | CRISIL Composite Bond Fund Inc | lex | | | |
| The Scheme may declare dividends at the di | liscretion of | f the Trustee | , subject to | o availability o | of d | listributable surplus. | | | | |
| Mr. Shravan Sreenivasula | | | | | | Mr. Shravan Sreenivasula | | | | |
| <u>' '</u> | | | | | + | | | | | |
| Compounded annualised returns (%) of Gro | owth Option | ns as at Sep | tember 30 | 0, 2015. | | Compounded annualised returns | (%) of Growth | Options as | at Sept | ember 30, 2015 |
| Returns Last Last Last Since 1 year* 3 years 5 years Inception | | | | | | Returns | | | Last 5 years | Since Inception |
| BSL5*MMF - RP\$ 10 | 0.50 1 | 18.81 | 9.94 | 11.75 | | BSLADMMF - RP\$ | 13.03 | 8.79 | 8.63 | 8.09 |
| CNX Nifty Index -0 | 0.20 1 | 11.68 | 5.68 | 7.96 | | CRISIL Composite Bond Fund Index | | | 8.49 | 7.51 |
| 1 | | - | - | 16.78 | | BSLADMMF - DP@ | | - | - | 8.89 |
| CNX Nifty Index -C | 0.20 - | - | - | 11.12 | | CRISIL Composite Bond Fund Index | 12.56 | - | - | 9.11 |
| | | | 2013 | | | \$Inception - December 29, 2006 | @Inception | n - January | 01, 201 | 13 |
| , , , | oe sustained | d in future. | | | | • | may not be su | stained in f | uture. | |
| Vermine Between /F | Financial Yr An | nr-Mar) | | | | 40.00 Vearwise | Return (Financia | l Yr Anr-Mar) | | |
| 50.00 | ilialiciai 11 Ap | pi-iviai j | | | | 13.93 14.39 14.59 | rtetum (r mancie | i ii Api-waij | | |
| 45.48 45.49 | | | | | | 12.00 - 11. | 16 | | | |
| 40.00 - 26.65 | | | | | | 8 38 8.82 | | 9.26 | 9.53 | |
| 20.00 - | | 12.08 13 | .71 | | | 8.00 | 5.45 | | | 7.54 5.58 |
| 0.00 | | | - | | | 4.00 - | | 3.49 | | 0.00 |
| -20.00 - | 1.99 | | -14.63 | -16.82 | | | | | | |
| -40.00 2014-15 2013-14 | 2012-13 | 2011-12 | 20 | 010-11 | | | 2012- | 13 2 | 2011-12 | 2010-11 |
| ■BSL5*MMF - RP - Growth ■BSL | SL5*MMF - DP - | - Growth | CNX Nifty Ir | ndex | | ■ BSLADMMF - RP - Growth ■ BSL | ADMMF - DP - Gr | wth ■ CRIS | IL Compos | site Bond Fund Index |
| Fntry Load: (Including for SIP Transaction): | · Nil | | | | + | Fntry Load: (Including for SIP Tra | nsaction): Nil | | | |
| Exit Load: (Including for SIP Transaction): | For redemp | ption/ switc | h out of u | nits within | | Exit Load: (Including for SIP Trail | nsaction): For | redemption | n/switch | out of units wit |
| of units after 365 days from the date of alloti | tment: Nil | | | | | For redemption/switch out of unit | s after 365 da | s from the | date of a | llotment: Nil |
| No exit load shall be charged on redempt on Reinvestments of Dividends and units in | otion by Unit issued to U | tholders of i Initholders | units issue as bonus | ed to them units. The | | No exit load shall be charged on on Reinvestments of Dividends a | n redemption | by Unitholo | lers of u | nits issued to the |
| above load structure is subject to change. F | Please refer | r to the appli | cable load | d structure | | ahove load etructure is subject to | channa Plaa | e refer to t | na annlic | eable load etruct |
| refer to instructions on STP / SWP. • For | or Century S | SIP facility | and applic | cable load | | refer to instructions on STP / S | WP. • For Ce | ntury SIP 1 | acility a | ind applicable I |
| subject to change. Please refer to the applic | cable load st | tructure at tr | ie time of i | investing. | | subject to change. Please refer to | the applicable | load struct | ure at th | e time of investi |
| no entry load will be charged by the Schem | ne to the inv | vestor effect | ive Augus | st 1, 2009. | | In terms of SEBI circular no. SE no entry load will be charged by the | :BI/IMD/CIR N the Scheme to | o.4/ 16823 the investo | 80/09 da or effecti | ited June 30, 20 ve August 1, 20 |
| The upfront commission, if any, on investn the investor directly to the Distributor, bas | ment made l sed on his a | by the inves | stor shall l | be paid by | | The upfront commission, if any, the investor directly to the Distri | on investment butor, based | made by to on his asso | he inves | tor shall be paid |
| Actual (unaudited) expenses for the finance 1.09% (Reg); 1.05% (Direct) | cial year end | nded March | 31, 2015: | : | | Actual (unaudited) expenses for 1.10% (Reg); 0.60% (Direct) | the financial y | ear ended | March 3 | 31, 2015: |
| | | | ses of the | e Scheme in a | ad | dition to the expenses of other s | chemes in wl | ich the Fu | nd of Fu | nds Scheme |
| | Equity funds Debt funds, liquid funds, money market f Money Market Securities The Scheme can invest in third party mutts Sun Life Mutual Fund. Mutual Fund investments are subject to factors before investment. For summary For details on Investment Strategy & Risk Folios: 286 AUM in Crs: ₹ 1.11 The Scheme(s) offers Regular Plan and Indicating the choice in the application form **Direct Plan is only for investors whinvestments through a Distributor. For full Growth Option and Dividend Option (Payout Fresh Purchase (including switch-in); ₹ ₹ Additional Purchase (including switch-in) Repurchase: In Multiples of ₹ 1/- or 0.00 Within 10 working days of the receipt of the CNX Nifty Index The Scheme may declare dividends at the offer of the second s | Equity funds Debt funds, liquid funds, money market funds Money Market Securities The Scheme can invest in third party mutual funds ar Sun Life Mutual Fund. Mutual Fund investments are subject to market ris factors before investment. For summary of Scheme For details on Investment Strategy & Risk Control me Folios: 286 AUM in Crs: ₹ 1.11 The Scheme(s) offers Regular Plan and Direct Plan indicating the choice in the application form. **Direct Plan is only for investors who purchase investments through a Distributor. For further detail Growth Option and Dividend Option (Payout and Reinv Fresh Purchase (including switch-in): ₹ 5,000/- Additional Purchase (including switch-in): ₹ 1,000/- Additional Purchase (incl | Equity funds Debt funds, liquid funds, money market funds Money Market Securities The Scheme can invest in third party mutual funds and also investing the Scheme can invest in third party mutual funds and also investing the Scheme Specific rise. Mutual Fund investments are subject to market risks. Please I factors before investment. For summary of Scheme Specific rise. For details on Investment Strategy & Risk Control measure please. Folios: 286 AUM in Crs: ₹ 1.11 The Scheme(s) offers Regular Plan and Direct Plan** with a condicidating the choice in the application form. ***Piner Plan is only for investors who purchase /subscrib investments through a Distributor. For further details on Direct Growth Option and Dividend Option (Payout and Reinvestment) Fresh Purchase (including switch-in): ₹ 5,000/-Additional Purchase (including switch-in): ₹ 1,000/-Repurchase: In Mutliples of ₹ 1/- or 0.001 units Within 10 working days of the receipt of the redemption request at the Scheme may declare dividends at the discretion of the Trustee Mr. Shravan Sreenivasula Birla Sun Life Trustee Company Private Limited Compounded annualised returns (%) of Growth Options as at Sep Returns Last 1 year* 3 years BSL5*MMF - RP\$ 10.50 18.811 CNX Nifty Index -0.20 11.68 BSL5*MMF - DP@ 10.411 -0.207 CNX Nifty Index -0.20 11.68 Slinception - January 16, 2007 @Inception - January 01, Note: Past per formance may or may not be sustained in future. *Absolute Returns **Absolute Returns **Absolute Returns **Bush - Shrawan Steel in Sunday Shrawan S | Equity funds High 65% Medium to Low 0% Money Market Securities Low 0% Money Market Securities Low 0% Money Market Securities Low 0% 0% 0% Money Market Securities Low 10% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0 | General New York General New | Returns Retu | City Mel Assets) Debt Funds, liquid funds, money market funds Medium to Low ON — 10% The Scheme can invest in third party mutual funds and also invest in schemes of Birls Sun. Life Mutual Fund. Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Infections before investment. For summary of Scheme Specific risk factors please refer Page No. 76. Folios: 286 AUMin I CS: 1.11 The Scheme (s) offers Regular Plan and Direct Plan** with a common portfolio and separate NAVs. Investors should indicating the choice in the application form. **Pillicer Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund ammestiments through a Distribution.** To further deballs on Direct Plan** please refer page 70. Fresh Purchase (including switch-in): ₹ 5.000/- Additional Purchase (including switch-in): ₹ 5.000/- Additional Purchase (including switch-in): ₹ 5.000/- Additional Purchase (including switch-in): ₹ 1.000/- Regular Scheme may doctare dividends at the discretion of the Trustee, subject to availability of distributible surplus. Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birds Sun Life Mutual Fund Compounded annualised returns (%) of Growth Options as at September 30, 2015. Returns Last 1 year 3 years Last Since 1 1 year 3 years Last Since 4 1 year 3 years Last Since 4 1 year 3 year | Equity funds Color Mark Assets | Equity funds. Squid funds, money market funds. Medium to Low | Couly tunes Comparison Com |

| Name(s) of the Scheme(s) | Birla Sun Life Asset Allocator Multi Man | | Birla Sun Life Global Commodities Fund | | | | | | | | | |
|---|--|---|--|---------------------------|---|---|--|---|---|---|--|--|
| Type of Scheme | An Open ended Fund of Funds Scheme | An Open ended Fund of Funds Scheme The primary objective of the Scheme is to achieve long-term capital growth by investing primarily in units of global mutual funds which invest in commodity | | | | | | | | | | |
| Investment Objective | The primary objective of the Scheme i from a portfolio of equity and debi investment styles of underlying schem process. There can be no assurance that be realized. | The primary objective of the investing primarily in units or elated securities. | Scheme is to f global mutu | achieve loi al funds w | ng-term o hich inve | capital growth by st in commodity | | | | | | |
| Asset Allocation Pattern of the scheme | Types of Instruments Equity Funds Debt Funds, Liquid Funds, Money Mark Money market Securities The Scheme can invest in third party mu | et Funds L | Low | 0% of 1 0% of 0% 0% | Allocation Net Assets) - 100% - 100% 6 - 10% emes of Birla | Types of Instruments Global mutual funds which invrelated securities. Money market Securities | est in commo | dity H | | ormal Allocation % of Net Assets 95% - 100% 0% - 5% | | |
| Risk Profile of the Scheme | | | | | | of additional Information/Scheme Information Document carefully for details on ri | | | | | | |
| Investment Strategy & | factors before investment. For summar For details on Investment Strategy & Ris | - | <u> </u> | | · | 'age / 2. | | | | | | |
| Risk Control No. of Folios & AUM | Folios: 392 | | | | | Folios: 716 | | | | | | |
| (As on September 10, 2015) | AUM in Crs: ₹ 3.35 | | | | | AUM in Crs: ₹ 2.19 | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers Regular Plan and indicating the choice in the application for **Direct Plan is only for investors winvestments through a Distributor. For its programment of the state | rm. <i>ho purcha</i> | ase /subscri | e Units i | in a Scheme | directly with the Mutual Fund | | | | • | | |
| Options/Facility offered under Regular and Direct Plan | Growth Option and Dividend Option (Payo | out and Rei | investment) | | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ Additional Purchase (including switch-i Repurchase : In Multiples of ₹ 1/- or 0.0 | n):₹1,00 | 0/- | | | Fresh Purchase (including swi Additional Purchase (including Repurchase : In Multiples of ₹ | switch-in) : ₹ | 1,000/- | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the | ne redempt | tion request at | the Officia | al Points of Acc | ceptance of Birla Sun Life Mutual F | und. | | | | | |
| Benchmark Index | CRISIL Balanced Fund Index | 40% Dow Jones World Basic Materials Index \pm 40% Dow Jones World Oil and Gas Index \pm 20% MSCI AC World in INR terms | | | | | | | | | | |
| Dividend Policy | The Scheme may declare dividends at the | discretion | of the Truste | e, subject | to availability o | f distributable surplus. | | | | | | |
| Name of the Fund Manager | Mr. Shravan Sreenivasula | Mr. Shravan Sreenivasula | | | | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private | | | - | 10. 0015 | Birla Sun Life Trustee Compar | | | | | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns (%) of (| ptember 3 | Compounded annualised retur | ns (%) of Grov | th Options | as at Sept | ember 30, 2015. | | | | | |
| · | Returns | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | | | | | | |
| | BSLAAMMF - RP\$ CRISIL Balanced Fund Index | 11.45 4.38 | 15.35 11.06 | 4.80 6.99 | 8.61 9.73 | BSLGCF - RP\$ Customized Index ^ BSLGCF - DP@ | -29.25 -22.33 -29.07 | -9.24 -0.95 | -5.19 3.09 - | -0.61 2.30 -11.32 | | |
| | BSLAAMMF - DP@ CRISIL Balanced Fund Index | - | - | - | 6.19 10.71 | Customized Index ^ -22.332.03 \$Inception - September 17, 2008 @Inception - January 01, 2013 | | | | | | |
| | \$Inception - August 17, 2006 | | | | | ^ 40% Dow Jones World Basic Index + 20% MSCI AC World in | | x + 40% Do | w Jones V | Vorld Oil and Gas | | |
| | Note: Past performance may or may no | t be sustaiı | ned in future. | | | Note: Past performance may | | sustained in | future. | | | |
| | *Absolute Returns | | *Absolute Returns | , | | | | | | | | |
| | 50.00 Yearwise Return 42.76 | | 30.00 Years | vise Return (Finar | | r) | | | | | | |
| | 40.00 - 36.88 36.88 | | 20.00 - | | 22.27 | 18.8 | 7 | | | | | |
| | 30.00 22.53 | | 10.00 - | | 8 | 36 | | | | | | |
| | 10.00- | 2.66 | 0.3 | 7 2.75 | | | 1.17 | | | | | |
| | 0.00- | Ц. | -0.93 | | | | | | | | | |
| | -10.00- | | -10.00 - | | | | -5.43 | | | | | |
| | -20.00 2014-15 2013-14 | -11. 2 | -20.00 -15.21 -14.92 2014-15 201 | 3-14 20° | 2-13 | 2011-12 | 2010-11 | | | | | |
| | ■BSLAAMMF - RP - Gro | nd Index | ■ BSLGCF - RP - G | | F - DP - Growth | | | | | | | |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): For redemption/ switch out of units within 365 days from the date of allotment: 1% of applicable NAV. For redemption/ switch out of units after 365 days from the date of allotment: Nil • No exit load shall be charged on redemption by Unitholders of units issued to them on Reinvestments of Dividends and units issued to Unitholders as bonus units. • The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. • For STP / SWP • For Century SIP facility and applicable load structure at the time of instructions on STP / SWP • For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. • The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. • In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor. | | | | | Entry Load: (Including for SIP Exit Load: (Including for SIP before 365 days from the da switch-out of units after 365 degree on Reinvestments of Dividenc STP / SWP facility and applic: SWP. • For Century SIP fainstructions on Century SIP refer to the applicable load strue. • In terms of SEBI circular no no entry load will be charged The upfront commission, if ar the investor directly to the Diincluding the service rendered | Transaction): Fite of allotment days from the diays from the did on redemptic Is and units issable load structility and app. The above locuture at the tim. SEBI/IMD/CIF by the Scheme ty, on investme stributor, base | or redempti: 1% of app ate of allotm on by Unithcounced to Unith ture please licable load d structure te of investir t No.4/1682 ent made by d on his as | licable NA lent: Nil olders of u nolders as refer to in: d structur is subject g. 230/09 da tor effecti the inves | N. For redemptic nits issued to the bonus units. • If structions on STI re, please refer t to change. Plea tted June 30, 200 ve August 1, 200 tor shall be paid | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | Actual (unaudited) expenses for the fina 1.43% (Reg); 1.36% (Direct) Investors should note that they shall b makes investments (i.e. of the underly | ear the re | curring expe | | | Actual (unaudited) expenses 0.91% (Reg); 0.77% (Direct) addition to the expenses of other | | · | | | | |

| Name(s) of the Scheme(s) | Birla Sun Life Financial Plann | ing FoF - | Aggressive Plan | / Conservative Plan / Prudent | Plan | | | | | | |
|---|--|--|---|--|------------------------|--|--|-------------------------|-----------------------------------|--|--|
| Type of Scheme | An Open ended Fund of Funds Scheme | | | | | | | | | | |
| Investment Objective | The Scheme aims to generate the 3 plans under the Scheme I the investment objective of the | returns by nas a stra Scheme | / investing in mutu tegic asset allocat will be realized. | ial fund schemes selected in action which is based on satisfying | cordance g the need | with the BSLAM0 s to a specific ris | C process, as per the risk-return k-return profile of investors. The | profile of re can be | investors. Each on assurance that | | |
| Asset Allocation Pattern of the scheme | Types of Instruments | Risk Profile | Normal Allocation (% of Net | Types of Instruments | Risk Profile | Normal Allocation (% of Net | Types of Instruments | Risk Profile | Normal Allocation (% of Net | | |
| | Aggressive Plan | | `Assets) | Conservative Plan | | `Assets) | Prudent Plan | | `Assets) | | |
| | Equity Funds Liquid Funds, Money Market Funds | High Low | 63%-77% 13.50%-23.75% | Equity Funds Liquid Funds, Money Market Funds | High Low | 15%-28% 40%-53% | Equity Funds Liquid Funds, Money Market Funds | High Low | 34%-49% 25.50%-40.50% | | |
| | Debt Funds other than Liquid Funds, Money Market Funds | Low to Medium | 9%-19.25% | Debt Funds other than Liquid Funds, Money Market Funds | Low to Medium | 22%-35% | Debt Funds other than Liquid Funds, Money Market Funds | Low to Medium | 17%-32% | | |
| | Gold Exchange Traded Funds Money Market Securities | High Low | 4.25% - 14.50% 0% - 10.25% | Gold Exchange Traded Funds Money Market Securities | High Low | 10%-23% 0%-13% | Gold Exchange Traded Funds Money Market Securities | High Low | 8.50%-23.50% 0%-15% | | |
| | All 3 Plans under the Scheme ca | an invest i | n third party mutua | al funds and also invest in schem | nes of Birla | Sun Life Mutual F | und. | | | | |
| Risk Profile of the Scheme | | Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factor before investment. For summary of Scheme Specific risk factors please refer Page 72. | | | | | | | | | |
| Investment Strategy & Risk Control | For details on Investment Stra | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: Agressive Plan: 10,27 AUM in Crs: Agressive Plan: ₹ | | | Prudent Plan: 1,488 ₹ 2.80; Prudent Plan: ₹ 10.72 | | | | | | | |
| Plans offered under the Schemes | | stors who | nurchase/subsc | ribe Units in a Scheme directly | | | gular Plan and Direct Plan** w lication form. I is not available for investors w | | | | |
| Options/Facility offered under Regular and Direct Plan | Growth Option and Dividend Op | | | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including swi | tch-in):₹ | 5,000/-; Addition | nal Purchase (including switch- | in):₹1,00 | 0/- ; Repurchase | e for all Plans/Options: In Multipl | es of ₹1/- | or 0.001 units | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund. | | | | | | | | | |
| Benchmark Index | Prudent Plan: 40% CNX Nifty | Conservative Plan: 20% CNX Nifty + 44% CRISIL Liquid Fund index + 24% CRISIL Composite Bond Fund index + 12% INR price of Gold Prudent Plan: 40% CNX Nifty + 30% CRISIL Liquid Fund index + 20% CRISIL Composite Bond Fund index + 10% INR price of Gold Aggressive Plan: 70% CNX Nifty + 15% CRISIL Liquid Fund index + 10% CRISIL Composite Bond Fund index + 5% INR price of Gold | | | | | | | | | |
| Dividend Policy | The Scheme may declare divi | dends at | the discretion of t | he Trustee, subject to the avail | ability of d | istributable surp | lus. | | | | |
| Name of the Fund Manager | Mr. Shravan Sreenivasula | | | | | | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Compar | la Sun Life Trustee Company Private Limited | | | | | | | | | |

Compounded annualised returns (%) of Growth Options as at September 30, 2015.





■ BSLFPF - PP - RP - Growth ■ BSLFPF - PP - DP - Growth ■ Customised Index# #70% CNX Nifty + 15% CRISIL Liquid Fund index + 10% CRISIL Composite Bond Fund index +5% INR price of Gold

~20% CNX Nifty + 44% CRISIL Liquid Fund index + 24% CRISIL Composite Bond Fund index + 12% INR price of Gold

^ 40% CNX Nifty + 30% CRISIL Liquid Fund index + 20% CRISIL Composite Bond Fund index + 10% INR price of Gold

| BSLFFF - CF - NF - GIOWIII = BSLFFF - CF - DF - GIOWIII = CUSIOIIISEU IIIUEX- | | | | | | | |
|---|-----------------|-----------------|--------------------|--|--|--|--|
| Returns | Last 1 year* | Last 3 years | Since Inception | | | | |
| BSLFPF - AP - RP\$ | 10.15 | 15.16 | 11.95 | | | | |
| Customised Index# | 2.35 | 10.15 | 8.39 | | | | |
| BSLFPF - AP - DP@ | 10.90 | - | 14.30 | | | | |
| Customised Index# | 2.35 | - | 9.78 | | | | |
| BSLFPF - CP - RP\$ | 8.70 | 8.61 | 8.83 | | | | |
| Customised Index~ | 6.62 | 7.78 | 8.24 | | | | |
| BSLFPF - CP - DP@ | 9.25 | - | 8.74 | | | | |
| Customised Index~ | 6.62 | - | 7.74 | | | | |
| BSLFPF - PP - RP\$ | 9.31 | 11.28 | 10.18 | | | | |
| Customicad Index ^ | 4 90 | 8 62 | 8 27 | | | | |

9.88

4.90

Yearwise Return (Financial Yr Apr-Mar)

2.85

2012-13

10.82

8.45

2013-14

14.64 15.22

■ BSLEPE - CP - RP - Growth ■ BSLEPE - CP - DP - Growth ■ Cust

4.04

2014-15

Customised Index 1 \$Inception - May 9, 2011

BSLFPF - PP - DP@

@Inception - January 01, 2013

Note: Past performance may or may not be sustained in future.

*Absolute Returns

18.00

16.00

14.00

12.00 10.00

8.00

6.00

4 00

2.00

0.00

Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP Transaction): Conservative, Prudent & Aggressive: Nil

Exit Load: (Including for SIP Transaction):

Conservative Plan: For redemption/ switch-out of units within and including 1 year from the date of allotment: 1% of applicable NAV. For redemption/ switch-out of units after 1 year from the date of allotment: Nil

Prudent Plan & Aggressive Plan: For redemption/switch out of units within 365 days from the date of allotment: 1.00% of applicable NAV . For redemption/switch out of units after 365 days from the date of allotment: Nil

No exit load shall be charged on redemption by Unitholders of units issued to them on Reinvestments of Dividends and units issued to Unitholders as bonus units. • For STP / SWP facility and applicable load structure please refer to instructions on STP / SWP. • For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. • The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. • In terms of SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

Actual (unaudited) expenses for the financial year ended March 31, 2015: Conservative Plan: 1.34% (Reg); 0.81% (Direct) Prudent Plan: 1.44% (Reg); 0.92% (Direct) Aggressive Plan: 1.49% (Reg); 0.86% (Direct)

Investors should note that they shall bear the recurring expenses of the Scheme in addition to the expenses of other schemes in which the Fund of Funds Scheme makes investments (i.e. of the underlying scheme)

| ype of Scheme nvestment Objective sset Allocation Pattern f the scheme | An Open ended Fund of Funds Schem The primary investment objective of investing predominantly in ING (L) Invinvest a certain portion of its corpus money market mutual funds, in orde time. There can be no assurance that | the Scheme is | | nital annr | | An Open ended Fund of Funds S | cheme | | | | | |
|--|---|--|--|---|------------------------------------|---|----------------------------------|--------------------------|-----------------------|-------------------------------------|--|--|
| sset Allocation Pattern | investing predominantly in ING (L) Inv invest a certain portion of its corpus money market mutual funds, in orde | | | nital annr | An Open ended Fund of Funds Scheme | | | | | | | |
| | realized. | The primary investment objective of the Scheme is to seek capital appreciation be investing predominantly in ING (L) Invest Latin America Fund. The Scheme may, at the discretion of the Investment Manager, also invest in the units of other similar overseas mutual fund schemes, which may constitute a significant part of it corpus. The Scheme may also invest a certain portion of its corpus in money marks securities, in order to meet liquidity requirements from time to time. | | | | | | | | | | |
| r tne scneme | Types of Instruments | Ri | isk Profile | | Allocation et Assets) | Types of Instruments | | Risk F | | Normal Allocation | | |
| | ING (L) Invest Global Real Estate Fund | d | High | (| - 100% | ING (L) Invest Latin America Fu | nd or other | Hi | gh | 95% - 100% | | |
| | Money Market Instruments/ liquid fun money market mutual funds | | Low to Medium | 0% | - 5% | similar overseas funds* Money Market Instruments incl | uding reverse i | repo Lo | ow | 0% - 5% | | |
| | | | | | | *Other similar overseas funds means funds similar in terms of Investment objection Investment Strategy and Attributes which matches the mandate of the scheme | | | | | | |
| isk Profile of the Scheme | Mutual Fund investments are subject factors before investment. For summa | | | | | | nformation Do | cument ca | arefully f | or details on ris | | |
| nvestment Strategy & isk Control | For details on Investment Strategy & F | Risk Control me | easure plea: | se refer Pa | ige No. 76. | | | | | | | |
| As on September 10, 2015) | Folios: 5290 AUM in Crs: ₹22.19 | | | | | Folios: 1,610 AUM in Crs: ₹ 2.85 | | | | | | |
| lans offered under the Schemes | The Scheme(s) offers Regular Plan a indicating the choice in the application 1 **Direct Plan is only for investors investments through a Distributor. Fo | form. who purchase | e /subscrib | e Units in | a Scheme | · directly with the Mutual Fund a | | | | • | | |
| ptions/Facility offered under egular and Direct Plan | Growth Option and Dividend Option (P | Payout and Rei | nvestment) | | | | | | | | | |
| linimum Application mount / Number of Units | Fresh Purchase (including switch-in) : Additional Purchase (including switch Repurchase : In Multiples of ₹ 1/- or 0 | | Fresh Purchase (including switch Additional Purchase (including Repurchase : In Multiples of ₹ 1, | switch-in) : ₹ 1 | ,000/- | | | | | | | |
| espatch of Repurchase Redemption) Request | Within 10 working days of the receipt of | f the redemption | the Officia | ceptance of Birla Sun Life Mutual Fund. | | | | | | | | |
| enchmark Index | 10/40 GPR 250 Global (Net) Index | MSCI EM Latin America 10/40 f | ND Index | | | | | | | | | |
| ividend Policy | The Scheme may declare dividends at t | the discretion o | f the Trustee | , subject to | o availability o | f distributable surplus. | | | | | | |
| ame of the Fund Manager | Mr. Shravan Sreenivasula | Mr. Shravan Sreenivasula | | | | | | | | | | |
| ame of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | | | Birla Sun Life Trustee Company | Private Limite | ed | | | | |
| erformance of the scheme : ompounded annualised returns | Compounded annualised returns (%) o | of Growth Optio | Compounded annualised returns (%) of Growth Options as at September 30, 201 | | | | | | | | | |
| Jinpounueu annuanseu returns | Returns | Last | Last | Last | Since | Returns | Last | Last | Last | Since | | |
| | Hotano | | | 5 years | Inception | | 1 year* | 3 years | 5 year | | | |
| | BSLGREF - RP\$ | 7.18 | - | - | 5.70 | BSLLAEF - RP\$ | -32.72 | -12.04 | -8.85 | -4.88 | | |
| | 10/40 GPR 250 Global (Net) Index | - | - | - | - | MSCI EM Latin America 10/40 ND Index | - | - | - | - | | |
| | BSLGREF - DP@ | 7.69 | - | - | 8.35 | BSLLAEF - DP@ | -32.51 | - | - | -15.85 | | |
| | 10/40 GPR 250 Global (Net) Index | - | - | MSCI EM Latin America 10/40 ND Index | - | - | - | - | | | | |
| | \$Inception - December 31, 2007 Note: Past performance may or may n | @Inception - | \$Inception - August 07, 2008 @Inception - January 01, 2013 Note: Past per formance may or may not be sustained in future. | | | | | | | | | |
| | *Absolute Returns | not be sustained | Note: Past performance may or may not be sustained in tuture. *Absolute Returns | | | | | | | | | |
| | 50.00 T Yearwise Retu | urn (Financial Yr A | 30.00 Yearwise Return (Financial Yr Apr-Mar) | | | | | | | | | |
| | | | .96 | 25.00- 20.00- | | | | | | | | |
| | 40.00 - | 33.26 | .50 | 15.00- | | 9.99 | 4.73 | | | | | |
| | 30.00 - | 22.40 | 10.00- | 4.47 | 9.95 | ш | | | | | | |
| | 20.00 19.71 15.99 15.49 | 23.48 | | -5.00 -3.26 -2.3 | 07 -2 21 | | - | | | | | |
| | | | | -10.00- | 5/ -2.21 | | | | | | | |
| | 10.00 - 5.78 -15.00 14.61 -20.00 -14.31 -17.75 | | | | | | | | | -13.4 -19.35 | | |
| | 0.00 2014-15 2013-14 | 2012-13 | 2011-12 | | 010-11 | -25.00 J 2014-15 2013 | -14 2012 | 2-13 | 2011-12 | 2010-11 | | |
| | ■BSLGREF - RP - Growth ■BSLGREF | F - DP - Growth | 10/40 GPR 250 | Global (Net) | Index | ■ BSLLAEF - RP - Growth ■ BSL | LAEF - DP - Growt | h MSCIEM | 1 Latin Ame | rica 10/40 ND Index | | |
| xpenses of the Scheme | Entry Load: (Including for SIP Transact | | | | | Entry Load: (Including for SIP T | | | | | | |
| i) Load Structure | Exit Load: (Including for SIP Transacti before 365 days from the date of allo | | | | | Exit Load: (Including for SIP Tr before 365 days from the date | ransaction): Fo of allotment: | r redemption 1% of appli | on/ switc icable N | h-out of units o AV. For redempt | | |
| | switch-out of units after 365 days from No exit load shall be charged on reden | n the date of allo | otment: Nil | | | switch-out of units after 365 da • No exit load shall be charged of | rys from the da | te of allotme | ent: Nil | | | |
| | Reinvestments of Dividends and units i | Reinvestments of Dividends and | d units issued t | o Unitholde | rs as bo | nus units • For S | | | | | | |
| | / SWP facility and applicable load struc • For Century SIP facility and applicabl Century SIP. • The above load struct | / SWP facility and applicable lo • For Century SIP facility and a Century SIP. • The above load | au su ucture pli oplicable load s | ease refer to structure, p | o mstruc lease ref | er to instructions | | | | | | |
| | applicable load structure at the time of i | investing. | | | | applicable load structure at the t | time of investin | g. | | | | |
| | In terms of SEBI circular no. SEBI/IM no entry load will be charged by the Sc | /ID/CIR No.4/ 1 | • In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 200 | | | | | | | | | |
| | The upfront commission, if any, on inv the investor directly to the Distributor, | vestment made | no entry load will be charged by the Scheme to the investor effective August 1, 20 The upfront commission, if any, on investment made by the investor shall be paid | | | | | | | | | |
| ii) Recurring expenses | including the service rendered by the Di Actual (unaudited) expenses for the fit | istributor. | the investor directly to the Distributor, based on his assessment of various facincluding the service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: | | | | | | | | | |
| % of daily Net assets] | 1.85% (Reg); 1.38% (Direct) | , our or | | , _010. | | 1.88% (Reg); 1.44% (Direct) | uiioiai | , | | , =0.0. | | |
| Also refer page 72 for further etails) | Investors should note that they shall makes investments (i.e. of the under | | | ises of the | e Scheme in | addition to the expenses of other | schemes in w | hich the Fu | und of F | ınds Scheme | | |

| Name(s) of the Scheme(s) | Birla Sun Life Dynamic Asset A | | ııa . | | | | | | | | |
|--|--|--|---|---|---|---|---|--|--|--|---|
| Type of Scheme | An Open ended Asset Allocation Scheme The primary objective of the Scheme is to generate long term growth of capital and income distribution with relatively lower volatility by investing in a dynamically bala portfolio of Equity & Equity linked investments and fixed-income securities. | | | | | | | | | | |
| nvestment Objective | The primary objective of the So portfolio of Equity & Equity linke | cheme is to g ed investment | jenerate lon is and fixed- | g term grov income sec | vth of capital and curities. | l income | distribution wit | th relatively lowe | r volatility by inv | esting in a dy | namically balance |
| Asset Allocation Pattern | Types of Instruments | | | | | | Risk Profile | | Normal Alloc | cation (% of N | et Assets) |
| of the scheme | Equity and equity related securities | | | | | | Medium to Hig | gh | | 0% - 100% | |
| | Debt and money market instrum | nents | | | | | Medium to Hig | gh | | 0% - 100% | |
| | Investors may note that securitie moderate to high volatility in its et. The above percentages would be allocations due to market change Consistent with the objective of the Equity and equity related see Securities issued/guaranter bills), Obligations of Banks (both Short Term Debt, Bank Fixed Money Market instruments High investment grade corper Commercial Paper (CPs) | e adhered to ss, and rebala he Scheme ar curities inclu- ed by the Cen public and pr d Deposits; permitted by porate debt (o | at the point need within and subject to ding convert tral, State Givate sector SEBI/RBI f both public | of investme a period of 3 Regulation tible bonds a overnments) and Develon and private | nt in a stock. The 80 days. s, the corpus of the s, the corpus of the s, and debentures an s and local governity opment Financial I sector undertakin | portfolio e Scheme d warran ments (ir Institution ngs) | would be revieve will be invested its carrying the ri ncluding but not ns like Certificat | wed quarterly to d in any of (but no ight to attain equi limited to coupo | address any dev t exclusively) int ty shares n bearing bonds, | viations from the the following se zero coupon b | e aforementioned ecurities: onds and treasury |
| | The securities mentioned above could be listed, unlisted, privately placed, secured, unsecured, rated or unrated and of any maturity. The securities may be acquired through Init Public Offerings (IPOs), secondary market operations, private placement, rights offers or negotiated deals. | | | | | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are s before investment. For summa | | | | | | al Information/S | Scheme Informa | tion Document o | carefully for de | tails on risk facto |
| nvestment Strategy & Risk Control | For details on Investment Strat | egy & Risk C | ontrol meas | sure please | refer Page No. 72 | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 1,424 AUM in Crs: ₹ 4.79 | | | | | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers 3 plans viz Conservative Plan, Prudent Plan & Aggressive Plan. Each of the 3 plans has a Regular Plan and Direct Plan** with a common portfolio and separate NAVs. Investors should indicate the Plan for which the subscription is made by indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. For further details on Direct Plan, please refer page 70. | | | | | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Growth Option and Dividend Option (Payout and Reinvestment) | | | | | | | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in): ₹5,000/-; Additional Purchase (including switch-in): ₹1,000/-; Repurchase for all Plans/Options: In Multiples of ₹1/- or 0.001 units | | | | | | | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund. | | | | | | | | | | |
| Benchmark Index | CRISIL Balanced Fund Index | | | | | | | | | | |
| Dividend Policy | The Scheme may declare divid | | discretion o | f the Truste | e, subject to the a | availabilit | ty of distributab | ole surplus. | | | |
| Name of the Fund Manager(s) Name of the Trustee Company | Mr. Prasad Dhonde and Mr. Vin Birla Sun Life Trustee Compan | | nit o d | | | | | | | | |
| , | | | | + 0+- | | | | | | | |
| Performance of the scheme : Compounded annualised returns | Compounded annualised returns | ` ' | | | , | 30.0 | 00 7 | Yearwise Re | turn (Financial Yr Ap | or-Mar) | |
| | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | 25.0 | 00 - 23.03 23.88 22.5 | 53 | | | |
| | BSLDAF - RP\$ | 4.86 | 12.34 | 6.96 | 8.87 | 20.0 | | | | | |
| | CRISIL Balanced Fund Index | 4.38 | 11.06 | 6.99 | - | 15.0 | 20 - | | | | |
| | BSLDAF - DP@ | 5.21 | - | - | 12.43 | | | | | | |
| | CRISIL Balanced Fund Index | 4.38 | - | - | 10.71 | 10.0 | 00 - | | | | |
| | . | | ٠ | | | 5.0 | 00 - | 0.32 0.34 0.29 | 0.02 0.02 | 0.09 0.14 | |
| | \$Inception - April 25, 2000 Note: Past performance may o | | n - January 0 | | | 0.0 | 00 | 0.02 0.01 0.20 | 0.02 0.02 | 0.03 0.14 | -0.09 -0.10 |
| | Where benchmark returns are n | , | | | wn. | -5.0 | 2014-15 | 2013-14 | 2012-13 | 2011-12 | 2010-11 |
| | *Absolute Returns *BSLDAF - RP - Growth SLDAF - DP - Growth CRISIL Balanced Fund Index | | | | | | | | | | |
| | | | | | | | | | | | |
| Expenses of the Scheme (i) Load Structure | | nsaction): Fo ate of allotmer on redemptior cture please r ibject to chan SEBI/IMD/CIF investment n | r redemption nt: Nil n by Unitholo refer to instr ge. Please re R No.4/ 168 | ders of units uctions on S efer to the ap 230/09 date | issued to them on STP / SWP. • For Coplicable load structed and June 30, 2009, | Reinves Century S cture at th , no entry | tments of Divide SIP facility and a ne time of investi y load will be ch | ends and units iss applicable load st ing. aarged by the Sc | sued to Unitholde ructure, please r neme to the inve | rs as bonus un efer to instruct stor effective A | its. • For STP / SV ions on Century S august 1, 2009. 1 |
| (ii) Recurring expenses % of daily Net assets] | upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various service rendered by the Distributor. Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.89% (Reg); 2.42% (Direct) | | | | | | | | | | |
| (Also refer page 72 for further details) | | | | | | | | | | | |
| | | | | | | | | | | | |

| Name(s) of the Scheme(s) | Birla Sun Life Tax Savings Fund | | | | | | | | | | |
|--|--|--|-----------------|-----------------|-------------------------------|----------------|-------------------|---------------|---------------------|-------------------|---------------|
| ype of Scheme | An open ended Equity Links | An open ended Equity Linked Savings Scheme | | | | | | | | | |
| nvestment Objective | | birla Sun Life Tax Savings Fund is an open ended equity linked savings scheme which aims to provide medium to long term growth of capital along with income tax rebate. | | | | | | | | | |
| sset Allocation Pattern f the scheme | Types of Instruments Risk Profile Normal Allocation (% of Net A | | | | | | | | | | t Assets) |
| the scheme | Equity and equity related securities | | | | | | High | | | 80% - 100% | |
| | PSU Bonds / Debentures* | | | | | | High | | | 0% - 20% | |
| | Money Market Instruments | | | | | L | ow to Medium | | | 0% - 20% | |
| | * Including Securitised debt of | of upto 20% of cor | rpus of the s | cheme. | | | | | | | |
| isk Profile of the Scheme | | Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factor before investment. For summary of Scheme Specific risk factors please refer Page 72. | | | | | | | | | |
| vestment Strategy & isk Control | For details on Investment S | trategy & Risk Co | ontrol meas | ure please | refer Page No. 76. | | | | | | |
| o. of Folios & AUM As on September 10, 2015) | Folios: 8657 AUM in Crs: ₹ 24.20 | | | | | | | | | | |
| Plans offered under the Schemes | **Direct Plan is only for in | The Scheme(s) offers 3 plans viz Conservative Plan, Prudent Plan & Aggressive Plan. Each of the 3 plans has a Regular Plan and Direct Plan** with a common portfolio ar separate NAVs. Investors should indicate the Plan for which the subscription is made by indicating the choice in the application form. **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investment through a Distributor. For further details on Direct Plan, please refer page 70. | | | | | | | | | |
| ptions/Facility offered under egular and Direct Plan | | Growth Option, Bonus Option and Dividend Option (Payout) The dividend, if any declared will be compulsorily paid out to all unit holders including unit holders who have opted for dividend reinvestment. | | | | | | | | | |
| linimum Application mount / Number of Units | No further subscriptions can be made in this scheme Repurchase: Minimum ₹ 500/- or 50 units (subject to the lock-in period of 3 years from the date of allotment) | | | | | | | | | | |
| espatch of Repurchase Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund. | | | | | | | | | | |
| enchmark Index | S&P BSE 100 | | | | | | | | | | |
| ividend Policy | The Scheme may declare d | dividends at the d | discretion o | f the Truste | e, subject to the a | vailability o | f distributable s | urplus. | | | |
| ame of the Fund Manager | Mr. Ajay Garg | | | | | | | | | | |
| ame of the Trustee Company | Birla Sun Life Trustee Com | | | | | | | | | | |
| erformance of the scheme : ompounded annualised returns | Compounded annualised ret | turns (%) of Grov | vth Options | as at Septer | mber 30, 2015. | 60.00 7 | | Yearwise Ret | urn (Financial Yr A | or-Mar) | |
| ompounded aimuansed returns | Returns | Last 1 year* | Last 3 years | Last 5 years | Since Inception | 50.00 - | 51.04 51.82 | | | | |
| | BSLTSF - RP\$ | 19.20 | 19.08 | 9.07 | 14.76 | 40.00 - | | | | | |
| | S&P BSE 100 | 0.77 | 12.29 | 5.55 | 14.53 | 30.00 - | 28.32 | | | | |
| | BSLTSF - DP@ | 19.16 | - | - | 19.25 | 20.00 - | | | | | |
| | S&P BSE 100 | 0.77 | - | - | 11.24 | 10.00 - | | | | | |
| | \$Inception - March 28, 2004 | 0.00 - | | 0.46 0.48 0.40 | | 0.06 0.14 | | | | | |
| | Note: Past performance ma | -10.00 | | | -0.03 | | -0.14 -0.19 | | | | |
| | *Absolute Returns | | | | | | 2014-15 | 2013-14 | 2012-13 | 2011-12 | 2010-11 |
| | | | | | | | ■ BSLTSF - RP - G | rowth ■ BS | LTSF - DP - Growth | ■ S&P BSE 100 | |
| penses of the Scheme | Entry Load: (Including for SI | IP Transaction): N | lil | | | | | | | | |
|) Load Structure | Exit Load: (Including for SIP | , | | | | | | | | | |
| , ===== | No exit load shall be charge facility and applicable load s | | | | | Reinvestme | ents of Dividends | and units iss | ued to Unitholde | rs as bonus unit | s. • For STP/ |
| | , ,, | | | | P / SWP. ed June 30, 2009, | no entry In | ad will be chard | ed by the Sch | neme to the inve | stor effective Δι | inust 1 2000 |
| | | | | | | THE CHILLY ILL | | UU UV 1115 UU | | | 1443L 1. 4UU |
| | upfront commission, if any, service rendered by the Distr | on investment m | | | | | | | | | |

(ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details)

2.88% (Reg); 2.49% (Direct)

| Name(s) of the Scheme(s) | Birla Sun Life Manufacturing Equity Fund | | | Birla Sun Life Equity Savings Fund | | | | | |
|---|--|--|--|--|------------------|--|--|--|--|
| Type of Scheme | An Open ended Manufacturing Sector Scheme | | | An Open ended Equity Scheme | | | | | |
| Investment Objective | The primary investment objective of the Sche appreciation to unitholders from a portfolio that and equity related securities of companies enga The Scheme does not guarantee/indicate any that the schemes' objectives will be achieved. | To provide capital appreciation and income distribution to the investors by using blend of equity derivatives strategies, arbitrage opportunities and pure equit investments. The Scheme does not guarantee/indicate any returns. There can be no assuranc that the schemes' objectives will be achieved. | | | | | | | |
| Asset Allocation Pattern of the scheme | Types of Instruments | Risk Profile | Normal Allocation (% of Net Assets) | Types of Instruments | Risk Profile | Normal Allocation (% of Net Assets) | | | |
| or and sometime | Equity & Equity related securities of Manufacturing Sector Companies Cash, Money Market & Debt instruments | High Low | 80-100% | Equity & Equity Related instruments including derivatives Out of which: Cash-futures arbitrage*: 20% - 60% | Medium to High | 65% - 80% | | | |
| | | | Net long equity exposure**: 20% - 45% Debt & Money market Instruments (including margin for derivatives) | High Low | 20-35% | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to mark factors before investment. For summary of Sch | | | additional Information/Scheme Information Doage 72. | cument carefully | for details on risk | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Contr | ol measure pleas | se refer Page No. 76. | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 91,112 AUM in Crs: ₹ 932.81 | | | Folios: 11,160 AUM in Crs: ₹ 361.49 | | | | | |
| Plans offered under the Schemes | indicating the choice in the application form. | | • | parate NAVs. Investors should indicate the Plan f directly with the Mutual Fund and is not avail e 70. | | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Growth | | | Dividend (Payout, Reinvestment & Sweep) and | l Growth | | | | |
| Minimum Application Amount / Number of Units | Fresh Purchase (including switch-in) : ₹ 5,000/ Additional Purchase (including switch-in) : ₹ 1, Repurchase : In Multiples of ₹ 1/- or 0.001 units | | Purchase (including Switch-in): ₹5,000/- Additional Purchase (including Switch-in): ₹1,000/- Repurchase: In multiples of ₹1/- or 0.001 units | | | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the reden | nption request at t | he Official Points of Acc | ceptance of Birla Sun Life Mutual Fund. | | | | | |
| Benchmark Index | S&P BSE 500 | | | S&P BSE 200 to the extent of 30% of portfolio, Crisil Short Term Bond Fund Index to the extent of 30% of the portfolio and Crisil Liquid Fund Index to the extent of 40% of portfolio. | | | | | |
| Default Plan | will be processed under Direct Plan. Further, application will be processed under Direct Plan. | where application | n is received for Regu | the dagainst the Scheme name, the Distributor code will be ignored and the application ular Plan without Distributor code or "Direct" mentioned in the ARN Column, the | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discr | etion of the Trust | ee, subject to availabilit | ty of distributable surplus. | | | | | |
| Name of the Fund Manager | Mr. Anil Shah | | | Mr. Anil Shah | | | | | |
| Name of the Trustee Company | Birla Sun Life Trustee Company Private Limited | | | Birla Sun Life Trustee Company Private Limite | | | | | |
| Performance of the scheme : Compounded annualised returns | This scheme has been in existence for less than the scheme has not been shown. Scheme Incept | | | This scheme has been in existence for less than the scheme has not been shown. Scheme Incep | | | | | |
| Expenses of the Scheme (i) Load Structure | For redemption/switch out of units within 365 days from the date of allotment: 1.00% or applicable NAV For redemption/switch out of units after 365 days from the date of allotment: Nil | | | For redemption/switch out of units within 365 of applicable NAV For redemption/switch out of units after 365 da | | | | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | Actual (unaudited) expenses for the financial year ended March 31, 2015: 2.74% (Reg); 1.72% (Direct) | | | Actual (unaudited) expenses for the financial year ended March 31, 2015: 3.07% (Reg); 2.04% (Direct) | | | | | |

| Name(s) of the Scheme(s) | Birla Sun Life Corporate Bond Fund | | | | | | | | |
|--|---|--|--|--|--|--|--|--|--|
| Type of Scheme | An Open ended Income Scheme | | | | | | | | |
| Investment Objective | The investment objective of the Scheme is to generate returns by predominantly investing in a portfolio of corporate debt securities with short to medium term maturities acre the credit spectrum within the investment grade. The Scheme does not guarantee/indicate any returns. There can be no assurance that the Schemes' objectives will be achieved. | | | | | | | | |
| Asset Allocation Pattern | Types of Instruments | Risk Profile | Normal Allocation (% of Net Assets) | | | | | | |
| of the scheme | Corporate Debt Securities* excluding Government Securities and State Developmental Loans | Low-Medium | 80-100% | | | | | | |
| | Money market instruments | Low | 0-20% | | | | | | |
| | *For the purpose of this Scheme, Corporate debt securities shall mean non-convertible d body corporate constituted by or under a Central or State Act, whether constituting a ch securities issued by Government. | | | | | | | | |
| Risk Profile of the Scheme | Mutual Fund investments are subject to market risks. Please read the Statement of ad before investment. For summary of Scheme Specific risk factors please refer Page 72. | | rmation Document carefully for details on risk facto | | | | | | |
| Investment Strategy & Risk Control | For details on Investment Strategy & Risk Control measure please refer Page No. 76. | | | | | | | | |
| No. of Folios & AUM (As on September 10, 2015) | Folios: 4065 AUM in Crs: ₹529.12 | | | | | | | | |
| Plans offered under the Schemes | The Scheme(s) offers 3 plans viz Conservative Plan, Prudent Plan & Aggressive Plan. I separate NAVs. Investors should indicate the Plan for which the subscription is made by ir **Direct Plan is only for investors who purchase /subscribe Units in a Scheme directhrough a Distributor. For further details on Direct Plan, please refer page 70. | Each of the 3 plans has a Regular adicating the choice in the application thy with the Mutual Fund and is no | Plan and Direct Plan** with a common portfolio aron form. It available for investors who route their investmen | | | | | | |
| Options/Facility offered under Regular and Direct Plan | Dividend (Payout & Reinvestment) and Growth | | | | | | | | |
| Minimum Application Amount / Number of Units | Purchase (including Switch-in): ₹5,000/- Additional Purchase (including Switch-in): ₹1,000/- Repurchase: In multiples of ₹1/- or 0.001 units | | | | | | | | |
| Despatch of Repurchase (Redemption) Request | Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund. | | | | | | | | |
| Benchmark Index | CRISIL AA Short Term Bond Fund Index | | | | | | | | |
| Dividend Policy | The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus. | | | | | | | | |
| Name of the Fund Manager | Mr. Maneesh Dangi | | | | | | | | |
| Name of the Trustee Company Performance of the scheme : Compounded annualised returns | Birla Sun Life Trustee Company Private Limited This scheme has been in existence for less than one year, and hence performance of the | e scheme has not been shown. So | cheme Inception Date: April 17, 2015 | | | | | | |
| Expenses of the Scheme (i) Load Structure | Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): For redemption / switch-out of units within 36: units after 365 days but within 730 days from the date of allotment: 2.00% of applicable Not allotment: 1.00% of applicable NAV. For redemption / switch-out of units after 1095 day *In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no upfront commission, if any, on investment made by the investor shall be paid by the inveservice rendered by the Distributor. • No Exit Loads / CDSC will be chargeable in case of switches made from Growth option to No entry or exit load shall be charged in respect of units issued to unitholders on Reinvested in the switch of investments from Regular Plan to Direct Plan shall be subject to applicable exit. • Pursuant to Circular no. CIR/IMD/DF/21/2012 dated September 13, 2012, exit load of immediately, net of service tax, if any. | AV. For redemption / switch-out of s from the date of allotment: Nil. entry load will be charged by the sestor directly to the Distributor, based Dividend option or vice-versa with the threats of Dividends and units issual load, if any, and vice versa. | units after 730 days but within 1095 days from the da Scheme to the investor effective August 01, 2009. The sed on his assessment of various factors including the nin the respective Plans offered under the Scheme ed to unitholders as Bonus units. | | | | | | |
| (ii) Recurring expenses [% of daily Net assets] (Also refer page 72 for further details) | This scheme was not in existence during the financial year 2014-15, and hence Recurr | ing expense of the scheme has no | t been shown. Scheme Inception Date: April 17, 201 | | | | | | |

TRIGGER FACILITY \(^\) (under growth option)

- Features: Under Trigger facility, the investor can choose a specific % target return, which, if achieved in the scheme, the Gain / Fund value (as opted by the investor) can be switched to the any of the following Debt schemes as may be selected by the investor i.e Birla Sun Life Savings Fund or Birla Sun Life Treasury Optimizer Plan or Birla Sun Life Dynamic Bond Fund or Birla Sun Life Cash Plus This facility is being made available for transactions made through electronic mode only.
- Trigger levels: 15%, 30%, 50% & 100% gain from average cost of acquisition of the units in the scheme
- Trigger Switch options: Gain amount or entire invested amount with gain in the scheme to Debt scheme selected by investor. The Minimum application amount criteria for debt schemes will not be applicable for switches. 3.
- Debt Schemes

Birla Sun Life Savings Fund Birla Sun Life Treasury Optimizer Plan Birla Sun Life Dynamic Bond Fund Birla Sun Life Cash Plus

Default trigger/Scheme:

Default Trigger Level - 15%

Default Debt Scheme for switch-in - Birla Sun Life Savings Fund - Growth Option

In case the investor fails to specify his preference within the Debt scheme, the default plan/options of the respective debt scheme, as mentioned in the Scheme Information Document, would apply.

- NAV for Switch: NAV of the trigger day will be considered for the purpose of switch. In case of non business day in debt schemes, switch will be processed on next business day for both the schemes
- Other Features:

Triggered returns will be calculated on the average cost value of the investment.

Average cost price = Total investment amount of outstanding units / Total No. of outstanding Units

- Risk Factors specific to this facility:
 - There is no guarantee or indication that the scheme will generate the triggered returns
 - Past performance of the schemes may or may not be sustained in the future
 - Investors are not being offered any assurance or indication of any minimum amount of capital appreciation or minimization of losses. The scheme into which the triggered value is switched into, is subject to the respective scheme specific risk factors, including but not limited to Interest Rate risk, liquidity or marketability risk, credit risk, reinvestment risk, etc. iii.
 - Securities transaction tax as applicable, may be chargeable. Investors are advised to consult their Tax Advisors in regard to legal implications relating to their investments in the Scheme.
- For the applicable load structure for the facility please refer Key Information Memorandum attached herewith. Investors should note that the Growth option under the scheme is available without the Trigger facility also. ^ Currently Trigger Facility is available under Birla Sun Life Frontline Equity Fund - (Growth option) for electronic mode only.

**Additional portfolio characteristics under Birla Sun Life Cash Plus and Birla Sun Life Floating Rate Fund - Short Term Plan.

In accordance with SEBI Circular No. SEBI Circular No. 13/150975/09 dated January 19, 2009 Birla Sun life Cash Plus and Birla Sun Life Floating Rate Fund-Short Term Plan shall have the following additional characteristics with regard to its portfolio:

(A) Effective May 1, 2009:

- The Scheme shall make investment in/ purchase debt and money market securities with maturity of upto 91 days only.
- In case of securities with put and call options (daily or otherwise) the residual maturity shall not be greater than 91 days.
- (B) Effective November 1, 2009, inter-scheme transfers of Debt and Money Market Instruments in the Scheme shall be carried out in respect of securities with the maturity of upto 91 days.

Explanatory Notes: (for A and B above)

- In case of securities where the principal is to be repaid in a single payout, the maturity of the securities shall mean residual maturity. In case the principal is to be repaid in more than one payout then the maturity of the securities shall be calculated on the basis of weighted average maturity of security.
- In case the maturity of the security falls on a non-business day then settlement of securities will take place on the next business day

Prudential limits on portfolio concentration risk in debt-oriented schemes

Pursuant to SEBI Circular CIR/IMD/DF/21/2012 dated September 13, 2012 read with SEBI circular CIR/IMD/DF/24/2012 dated November 19, 2012, no scheme shall take exposure in fixed income securities in excess of 30% of net assets in any sector as per sectoral classification as prescribed by AMFI. Provided that an additional exposure to financial services sector (over and above the limit of 30%) not exceeding 10% of the net assets of the scheme shall be allowed by way of increase in exposure to Housing Finance Companies (HFCs) only. Provided further that the additional exposure to such securities issued by HFCs are rated AA and above and these HFCs are registered with National Housing Bank (NHB) and the total investment exposure in HFCs shall not exceed 30% of the net assets of the scheme. Further provided that the above sectoral limit is not applicable for:

- AAA rated instruments of PSU Banks and AAA rated instruments of Public Financial Institutions (PFIs).
- CBL0s
- iii Bank Certificate of Deposits.
- Government of India securities
- Treasury Bills.

Mutual Fund/AMC will comply with the aforesaid requirement within one year from the date of SEBI Circular CIR/IMD/DF/21/2012 dated September 13, 2012 and put in place such systems to ensure that sectoral exposure limit specified above does not increase from the levels existing as on September 13, 2012.

Plans/Options Discontinued For further Subscriptions ^ w.e.f. October 01, 2012 (Discontinued Plan/Options)

| Scheme Name | Plan | Options/Facility |
|---|--------------------|---|
| Birla Sun Life Cash Plus | Retail Plan | Daily Dividend & Growth |
| | Institutional Plan | Daily Dividend, Weekly Dividend & Growth |
| Birla Sun Life Floating Rate Fund - Short Term Plan | Retail Plan | Daily Dividend, Weekly Dividend & Growth |
| Birla Sun Life Cash Manager | Institutional Plan | Daily Dividend, Weekly Dividend & Growth |
| Birla Sun Life Savings Fund | Retail Plan | Daily Dividend, Weekly Dividend & Growth |
| Birla Sun Life Treasury Optimizer Plan (erstwhile Birla Sun Life Ultra Short Term Fund) | Retail Plan | Daily Dividend#, Fortnightly Dividend# & Growth |
| Birla Sun Life Short Term Opportunities Fund | Institutional Plan | Quarterly Dividend, Dividend & Growth |
| Birla Sun Life Medium Term Plan | Institutional Plan | Quarterly Dividend, Half Yearly Dividend, Dividend & Growth |
| Birla Sun Life Government Securities Fund-Short Term Plan | Institutional Plan | Daily Dividend, Weekly Dividend, Dividend & Growth |
| Birla Sun Life Floating Rate Fund-Long Term Plan | Retail Plan | Weekly Dividend & Growth |
| Birla Sun Life Dividend Yield Plus | PF Plan | Dividend & Growth |
| Birla Sun Life Enhanced Arbitrage Fund | Institutional Plan | Dividend & Growth |

Institutional rital Dividend & Growth

No fresh purchases/additional purchases/switch-in(s) shall be accepted under the above Plans/Options discontinued for further subscriptions under the scheme which continue for fresh subscriptions. However, any Special Product/facility offered under the above Scheme(s) having the effect of creation of fresh units under the Discontinued plan/option of the Scheme(s) have been carried out as per the terms and conditions till October 31, 2012. Subsequently, w.e.f November 01, 2012, concerned Unitholders are required to note that all such Special Product/Facility shall be processed and units alloted under the Discontinued plan/option under Scheme(s) having the effect of creation of fresh units under the Discontinued plan/option of the Scheme(s) have been carried out as per the terms and conditions till October 31, 2012. Subsequently, w.e.f November 01, 2012, concerned Unitholders are required to note that all such Special Product/Facility shall be processed and units alloted under the Continuing Plan/Option of the scheme(s) i.e. Plan/Option under Scheme(s) which continues for further subscriptions. However, in case of such Special Products/Facilities under the Discontinued plan/option viz., Daily Dividend, Weekly Dividend, Dividend Option or Growth Option of Birla Sun Life Government Securities Fund-Short Term Plan, the respective Special product/facility, if any, shall be processed into the existing Daily Dividend (Reinvestment) option of Birla Sun Life Government Securities Fund-Short Term Plan, the respective Special product/facility, if any, shall be processed into the existing Daily Dividend (Reinvestment) option of Birla Sun Life Sovernment Securities Fund-Short Term Plan which continuing Plan/Option for the scheme(s) shall not be applicable in case of processing of dividend reinvestments / sweep, as case maybe. The existing investor, if any, under above discontinued plan/option.

the Daily Dividend and Fortnightly Dividend Option under the scheme have been renamed into Monthly Dividend and Quarterly Dividend Option respectively w.e.f March 12, 2014

As the same folio of the investor may reflect units under Discontinued Plan/Option and Continuing Plan/Option under the same Scheme, concerned Unitholders are requested to ensure the following:

- Any transaction requests (viz. redemption, switches, STP, SWP) submitted with respect to such investments should cleary specify Plan/Option of the Scheme of which the units are to be processed accordingly.
- Unitholders are advised to submit separate transaction requests for Discontinued Plan/Option and Continuing Plan/Option under same scheme.
- Unitholders should be aware of the Special Products/Facilities subsisting with respect to their investments in Discontinued and Continuing Plan/Option under Scheme(s) and ensure necessary care and precaution before submitting any cancellation requests for such Special Product/facility under Discontinued Plan/Option as the same may result and can by default be treated as cancellation request in Continuing Plan/Option under the Scheme

INFORMATION COMMON TO ALL SCHEMES

Applicable NAV

In accordance with provisions of SEBI Circular No. CIR/IMD/DF/ 21/2012 dated September 13, 2012, SEBI circular No. Cir/ IMD/ DF/ 19/ 2010 dated November 26, 2010, SEBI Circular No. IMD/ CIR No. 11 / 142521 / 08 dated October 24, 2008 and SEBI Circular SEBI/ IMD/ CIR No. 11 / 78450/ 06 dated October 11, 2006 and further amendments if any, thereto, the following cut-off timings shall be obser ved by Mutual Fund in respect of purchase/ redemption/ switches of units of the scheme, and the following NAVs shall be applied in each case:

FOR SUBSCRIPTIONS / PURCHASE INCLUDING SWITCH-IN OF UNITS#:

- Applicable NAV for Subscriptions / Purchase including switch-in of units for Liquid Schemes i.e. Birla Sun Life Cash Plus and Birla Sun Life Floating Rate Fund-Short Term Plan:
 - where the application is received upto 2.00 p.m. on a day and funds are available for utilization before the cut-off time without availing any credit facility, whether, intra-day or otherwise the closing NAV of the day immediately preceding the day of receipt of application;
 - where the application is received after 2.00 p.m. on a day and funds are available for utilization on the same day without availing any credit facility, whether, intra-day or otherwise the closing NAV of the day immediately preceding the next business day; and
 - irrespective of the time of receipt of application, where the funds are not available for utilization before the cut-off time without availing any credit facility, whether, intra-day or otherwise the closing NAV of the day immediately preceding the day on which the funds are available for utilization.

For allotment of units in respect of subscriptions / purchase including switch-in of units for Liquid Scheme/s, it shall be ensured that:

- Application / switch-in request is received before the applicable cut-off time.
- Funds for the entire amount of subscription / purchase as per the application/switch-in request are credited to the bank account of the respective Liquid Scheme/s before the cut-off time.
- (iii) The funds are available for utilization before the cut-off time without availing any credit facility whether intra-day or other wise, by the respective Liquid Scheme/s
- Applicable NAV for Subscriptions / Purchase including switch-in of units for other schemes offered through this Common KIM (for applications for an amount of less than ₹2 lacs under):
 - In respect of valid applications received upto 3.00 p.m. by the Mutual Fund alongwith a local cheque or a demand draft payable at par at the place where the application is received, the closing NAV of the day on which application is received shall be applicable.
 - applications received after 3.00 p.m. by the Mutual Fund along with a local cheque or a demand draft payable at par at the place where the application is received, the closing NAV of the next business day shall be applicable.
- III. Applicable NAV for Subscriptions / Purchase switch-in of units for other schemes offered through this Common KIM (for an amount of ₹2 lacs and above): In respect of valid applications for purchase of units with amount equal to or more than ₹ 2 lacs, the closing NAV of the day (or immediately following Business Day if that day is not a Business day) on which the funds are available for utilization, shall be applicable.

In respect of subscriptions/purchase/Switch-in application with amount equal to or more than ₹2 lacs, for allotment of units at applicable NAV as above, it shall be ensured that:

- Application is received before the applicable cut-off time (i.e. 3.00 p.m.)
- Funds for the entire amount of subscription / purchase / switch-in as per the application are credited to the bank account of the respective scheme before the applicable cut-off time (i.e. 3.00 p.m.).
- The funds are available for utilization before the applicable cut-off time (i.e. 3.00 p.m.) without availing any credit facility whether intra-day or otherwise, by the respective scheme.

FOR REDEMPTIONS INCLUDING SWITCH-OUT OF UNITS:

- Applicable NAV for Redemptions including switch-out of Units for Liquid Schemes i.e. Birla Sun Life Cash Plus and Birla Sun Life Floating Rate Fund-Short Term Plan:
 - $In \, respect \, of \, valid \, applications \, received \, up to \, 3.00 \, p.m., \, the \, closing \, NAV \, of \, the \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, preceding \, the \, next \, business \, day; \, day \, immediately \, day \,$
 - In respect of valid applications received after 3.00 p.m., the closing NAV of the next business day.
- Applicable NAV for Redemptions including switch-out of Units for other schemes offered through this Common KIM:
 - In respect of valid applications received upto 3.00 p.m. by the Mutual Fund, same day's closing NAV shall be applicable.
 - $In \, respect \, of \, valid \, applications \, received \, after \, 3.00 \, p.m. \, by \, the \, Mutual \, Fund, \, the \, closing \, NAV \, of \, the \, next \, business \, day \, shall \, be \, applicable.$

While the Applicable NAV shall be as per cut-off time specified above, the NAV shall be declared in accordance with the provisions as mentioned in the respective

Investors are requested to note that the following practice of aggregating multiple / split applications / transactions shall be followed and accordingly the closing Net Asset Value (NAV) of the day on which the funds are available for utilization is being implemented where the aggregated amount of investments is ₹ 2 lacs and above.

(a) All transactions received on same Business Day (as per cut-off timing and Time stamping r ule prescribed under SEBI (Mutual Funds) Regulations,1996 or

- circulars issued thereunder from time to time)
- Aggregation of transactions shall be applicable to all Schemes (excluding Liquid Schemes) offered under this Common KIM.
- (c) Transactions shall include purchases, additional purchases, and exclude Switches, Systematic Investment Plans (SIP) / Systematic Transfer Plans (STP) and trigger transactions.
- Aggregation of transactions shall be done on the basis of investor(s) Permanent Account Number (PAN). In case of joint holding in folios, transactions with similar holding pattern will be aggregated.
- Such aggregation shall be done irrespective of the number of folios under which the investor is investing and irrespective of source of funds, mode of payment, (e) location and time of application
- All transactions will be aggregated where investor holding pattern is same as stated above, irrespective of whether the amount of the individual transaction is above or below ₹ 2 lacs. Only transactions in the same Scheme shall be clubbed. This will include transactions at plan / options level (i.e. Regular Plan, Direct Plan, Dividend Option,
- (g) Growth Option, etc). Transactions in the name of minor received through guardian will not be aggregated with the transaction in the name of same guardian. However, two or more transactions in the same folio of a minor will be considered for aggregation.

Direct Plan

In accordance with Para D titled "Separate Option for direct investments" under SEBI Circular no. CIR/IMD/DF/21/2012 dated September 13, 2012, a separate plan for direct investments (i.e. investments not routed through an AMFI Registration Number (ARN) Holder ("Distributor") ("Direct Plan") is being offered under all schemes with effect from January 1, 2013:

- Direct Plan is only for investors who purchase /subscribe Units in a Scheme directly with the Mutual Fund and is not available for investors who route their investments through a Distributor. In v estors should indicate the Plan for which the subscription is made by indicating the choice in the application form.
- Eligible investors: All categories of investors (whether existing or new Unitholders) as permitted under the SID are eligible to subscribe under Direct Plan.
- Modes for applying: Investments under Direct Plan can be made through various modes offered by the Mutual Fund for investing directly with the Mutual Fund [except through Stock Exchange Platforms for Mutual Funds and all other Platform(s) where investors' applications for subscription of units are routed through (c) Distributors1.
- How to apply: (d)
- Investors desirous of subscribing under Direct Plan of a Scheme will have to ensure to indicate "Direct Plan" against the Scheme name in the application form.
- Investors should also indicate "Direct" in the ARN column of the application form.
- Scheme characteristics: Scheme characteristics such as Investment Objective, Asset Allocation Pattern, Investment Strategy, risk factors, facilities offered and terms and conditions including load structure will be the same for the Regular Plan and the Direct Plan except that: (a) Switch of investments from Regular Plan (whether the investments were made before or after the January 01, 2013) to Direct Plan shall be subject to applicable exit load, if any, and vice versa. (b) Direct Plan shall have a lower total expense ratio as compared to expense ratio of Regular Plan under same scheme. The difference in the expense ratio between the Direct Plan and Regular Plan will be only resulting from exclusion of distribution expenses, commission, etc. for distribution of Units under Regular Plan.
- Investments through systematic routes: (a) In case of Systematic Investment Plan (SIP) / Systematic Transfer Plan (STP) etc. registered prior to the January 01, 2013 without any distributor code under the Regular Plan, installments falling on or after the January 01, 2013 will automatically be processed under the Direct Plan. (b) Investors who had registered for Systematic Investment Plan facility prior to the January 01, 2013 with distributor code and wish to invest their future installments into the Direct Plan, shall make a written request to the Mutual Fund in this behalf. The Fund will take at least 21 days to process such requests. Intervening installments will continue in the Regular Plan.
- Redemption requests: Where Units under a Scheme are held under both Regular and Direct Plans and the redemption / Switch request pertains to the Direct Plan. the same must clearly be mentioned on the request (along with the folio number), failing which the request would be processed from the Regular Plan. However, where Units under the requested Option are held only under one Plan, the request would be processed under such Plan.

Waiver of Load for **Direct Applications**

Not Applicable

Tax treatment for the Investors (Unitholders) Investors are advised to refer to the details in the Statement of Additional Information and also independently refer to his tax advisor.

Daily Net Asset Value (NAV) **Publication**

The NAV will be declared on all business days and will be published atleast in 2 daily newspapers in accordance with SEBI (MF) Regulations. NAV can also be viewed on **www.birlasunlife.com** and www.amfiindia.com Investors can also call up at our toll free number 1-800-22-7000.

INFORMATION COMMON TO ALL SCHEMES

Birla Sun Life Asset Management Company Limited For Investor Grievances One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013 please contact Tel.: 1800-270-7000 / 1800-22-7000. • E-mail: connect@birlasunlife.com Registrar & Transfer Agents Computer Age Management Services Pvt. Ltd, (CAMS) - Rayala Towers, 158, Anna Salai, Chennai - 600002. Contact Details: 1800-425-2267, E-mail: birlasunlife@camsonline.com Website Address: www.camsonline.com Unitholders' Information For normal transactions during ongoing sales and repurchase: APPLICABLE TO INVESTORS WHO OPT TO HOLD UNITS IN PHYSICAL (NON-DEMAT) MODE AND DO NOT HAVE DEMAT ACCOUNT:

For normal transactions during ongoing sales and repurchase:

- •? Being a close ended Scheme, investors can subscribe to the Units of the Scheme during the New Fund Offer Period only and the scheme will not reopen for subscriptions after the closure of NFO.
- ? An allotted to the investors in the closure of firmation specifying the number of units allotted to the investor shall be send by way of email and/or SMS's to the investors' registered email address and/or mobile number not later than 5 (five) business days from the date of closure of the New Fund Offer Period.
 ? Thereafter, a Consolidated Account Statement (CAS) for each calendar month to the Unitholder(s) in whose folio(s) transaction(s) has/have taken place during the month, on or before 10th of the succeeding month shall be sent by e-mail/mail. CAS shall contain details relating to all the transactions** carried out by the investor, including details of transaction charges paid to the distributor, if any, across all schemes of all mutual funds, during the month and holding at the end of the month.
 **The word transaction' shall include purchase, redemption, switch, dividend payout, dividend reinvestment, Systematic Investment Plan, Systematic Withdrawal Plan, systematic Transfer Plan and Popular praceptions.
 - Systematic Transfer Plan and bonus transactions.
- In case of specific request is received from investors, account statement shall be issued to the investors within 5 (five) business days from the receipt of such request without any charges. The unitholder may request for a physical account statement by writing/calling the AMC/ISC/R&T.
- In the event the account has more than one registered holder, the first named Unitholder shall receive the CAS/account statement.
- The transactions viz. purchase, redemption, switch, dividend payout, etc., carried out by the Unitholders shall be reflected in the CAS on the basis of Permanent Account
- The CAS shall not be received by the Unitholders for the folio(s) not updated with PAN details. The Unitholders are therefore requested to ensure that the folio(s) are updated with their PAN.
- No Account statements will be issued to investors opted to hold units in electronic (demat) mode, since the statement of account furnished by depository participant periodically will contain the details of transactions

APPLICABLE TO INVESTORS WHO OPT TO HOLD UNITS IN ELECTRONIC (DEMAT) MODE:

- On acceptance of the application for subscription during the NFO period, an allotment confirmation specifying the number of units allotted to the investor shall be send by way of email and/or SMS's to the investors' registered email address and/or mobile number not later than 15 (fifteen) days from the date of closure of the New Fund Offer
- Thereafter, Single Consolidated Account Statement (SCAS), based on PAN of the holders, shall be sent by Depositories, for each calendar month within 10th day of the succeeding month to the unitholders in whose folio(s)/demat account(s) transactions have taken place during that month.
- SCAS shall be sent by Depositories every half yearly (September/ March), on or before 10th day of succeeding month, detailing holding at the end of the sixth month, to all such unitholders in whose folios and demat accounts there have been no transactions during that period.
- In case of demat accounts with nil balance and no transactions in securities and in mutual fund folios, the depository shall send account statement in terms of regulations applicable to the depositories.
- Consolidation shall be done on the basis of Permanent Account Number (PAN). In the event the folio / demat account has more than one registered holder, the first named Unit holder / Account holder shall receive the SCAS. For the purpose of SCAS, common investors across mutual funds / depositories shall be identified on the basis of PAN. Consolidation shall be based on the common sequence / order of investors in various folios /demat accounts across mutual funds / demat accounts across depository participants.
- In case of multiple accounts across two depositories, the depository with whom the demat account has been opened earlier will be the default depository which will consolidate the details across depositories and Mutual Fund investments and dispatch the SCAS to the unitholders.
- Unitholders whose folio(s)/demat account(s) are not updated with PAN shall not receive SCAS. Unitholders are therefore requested to ensure that their folio(s)/demat account(s) are updated with PAN.
- For Unitholders who have provided an e-mail address in KYC records, the SCAS will be sent by e-mail.
- The Unitholders may request for account statement for mutual fund units held in physical mode. In case of a specific request received from the Unitholders, account statement shall be provided to the unitholders within 5 business days from the receipt of such request.
- No account statements will be issued to unitholders opted to hold units in demat mode, since the statement of account furnished by depository participant periodically will contain the details of transactions.
- SCAS sent within the time frame mentioned above is provisional and is subject to realisation of payment instrument and/or verification of documents, including the application form

Communication by Email

For those unitholders who have provided an e-mail address, the AMC will send the communication by email. Unitholders who receive e-mail statements may download the documents after receiving e-mail from the Mutual Fund. Should the Unitholder experience any difficulty in accessing the electronically delivered documents, the Unitholder shall promptly advise the Mutual Fund to enable the Mutual Fund to make the delivery through alternate means. It is deemed that the Unitholder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties.

Monthly Portfolio Disclosures

The monthly portfolio of the scheme (alongwith ISIN) shall also be made available on the website of Mutual Fund (www.birlasunlife.com) on or before tenth day of the succeeding month.

Half vearly Disclosures:

The Mutual Fund shall publish a complete statement of the scheme portfolio, within one month from the close of each half year (i.e. 31st March and 30th September), by way of an advertisement at least, in one National English daily and one regional newspaper in the language of the region where the head office of the mutual fund is located. These shall also be displayed on www.birlasunlife.com

Mutual Fund / AMC shall within one month from the close of each half year, (i.e. 31st March and on 30th September), host a soft copy of its unaudited financial results on its website (www.birlasunlife.com). Further, the Mutual Fund / AMC shall publish an advertisement disclosing the hosting of such unaudited half yearly financial results on their website, in atteast one national English daily newspaper and a regional newspaper published in the language of the region where the Head Office of the Mutual Fund is

Annual Report:

The scheme wise annual report or an abridged summary thereof shall be sent to all Unitholders not later than four months from the date of closure of the relevant accounting year and full annual report shall be available for inspection at the Head Office of the Mutual Fund and a copy shall be made available to the Unitholders on request on payment of nominal fees, if any,

The scheme wise annual report or an abridged summary thereof (the reports) shall be sent:
(i) By e-mail only to the Unitholders whose e-mail address is available with BSLAMC / Mutual Fund;

(ii) In physical form to the Unitholders whose email address is not available with Mutual Fund and/or to those Unitholders who have opted / requested for the same.

Àccordingly, unitholders are requested to ensure that their folio(s) are updated with e-mail address, in case they wish to receive the reports electronically i.e. via e-mail. Also, in case the unitholders wish to receive physical copies of reports they may indicate as such, notwithstanding registration of e-mail address with BSLAMC / Mutual Fund.

The physical copy of the scheme wise annual report or abridged summary thereof shall be made available to the investors at the registered office of the BSLAMC. A link of the scheme annual report or abridged summary thereof shall be displayed prominently on the website of the Mutual Fund (www.birlasunlife.com) and shall also be displayed on the website of AMFI (www.amfiindia.com).

Option to hold Units in dematerialized (demat) form:

Pursuant to SEBI Circular no. CIR/IMD/DF/9/2011 dated May 19, 2011, effective October 01, 2011, Investors have an option to subscribe to/hold units of Scheme(s)/Plan(s) offered under this Common Scheme Information Document in dematerialized (demat) form.

ontered under this Common Scheme Information Document in dematerialized (demat) form.

Consequently, the Unitholders under the Scheme(s)/Plan(s) shall have an option to subscribe to/hold the units in electronic (demat) form in accordance with the provisions laid under the respective Scheme(s)/Plan(s) and in terms of the guidelines/ procedural requirements as laid by the Depositories (NSDL/CDSL) from time to time. Units under Plan(s)/Option(s) of all Schemes of Birla Sun Life Mutual Fund with dividend distribution of daily, weekly or fortnightly frequency, as defined under respective Scheme Information Document, shall be available in physical (non-demat) mode only. Further, the Investors also have an option to subscribe to / hold units in demat form through fresh investment applications for SIP on or after January 01, 2012. Under this option, units will be allotted based on the applicable NAV as per provisions of respective Scheme Information Document(s) and will be credited to demat account of the investors on weekly basis (upon realisation of funds). Also, various Special Products/ Facilities such as RSP, Systematic Withdrawal Plan, Systematic Transfer Plan, Switching etc. offered by BSLAMC/Mutual Fund shall be available for unitholders in case the units are held/opted to be held in physical (non-demat) mode.

The allottment of units in demat form shall be subject in terms of the quidelines/ procedural requirements as laid by the Depositories (NSDL/CDSL) from time to time.

The allotment of units in demat form shall be subject in terms of the guidelines/ procedural requirements as laid by the Depositories (NSDL/CDSL) from time to time.

The allotment of units in demat form shall be subject in terms of the guidelines/ procedural requirements as laid by the Depositories (NSDL/CDSL) from time to time. Investors intending to hold units in electronic (demat) form will be required to have beneficiary account with a Depository Participant (DP) (registered with NSDL/CDSL) and will be required to indicate, in the application form, the DP's name, DP ID Number and the Beneficiary account number of the applicant held with the DP at the time of subscribing to the units. Applicants must ensure that the sequence of the names as mentioned in the application form matches with that of the beneficiary account held with the DP Names, PAN details, KYC details etc. mentioned in the Application Form will be verified against the Depository records. If the details mentioned in the application form are found to be incomplete/ incorrect or not matching with the depository records, the application shall be treated as application for physical (non-demat) mode and accordingly units will be allotted in physical (non-demat) mode, subject to it being complete in all other aspects. Unitholders who have opted to hold and thereby allotted units in electronic (demat) form will receive payment of redemption / dividend proceeds into bank account linked to their Demat account.

Units held in electronic (demat) form will be transferable subject to the provisions laid under the respective Scheme(s)/Plan(s) and in accordance with provisions of Depositories Act, 1996 and the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as may be amended from time to time.

In case, the Unitholder desires to hold the Units in a Dematerialized /Rematerialized form at a later date, the request for conversion of units held in physical (non-demat) mode into electronic (demat) form or vice-versa should be submitted alongwith a Demat/Remat Request Form to their Depository Participant(s). Investors should ensure that the combination of names in the account statement is the same as that in the demat account.

INFORMATION COMMON TO ALL SCHEMES

Transaction Charges

(For Lumpsum Purchases and SIP Investments routed through distributor / agent)

SEBI has, with the intent to enable investment by people with small saving potential and to increase reach of Mutual Fund products in urban areas and in smaller towns, wherein the role of the distributor is considered vital, allowed AMCs vide its circular No. Cir/ IMD/ DF/13/ 2011 dated August 22, 2011 to deduct transaction charges for subscription of ₹ 10,000/- and above.

In accordance with the said circular, BSLAMC / Mutual Fund will deduct the transaction charges from the subscription amount and pay to the distributors as shown below (who have opted-in to receive the transaction charges on basis of type of product). Thereafter, the balance of the subscription amount shall be invested.

Transaction charges shall be deducted for Applications for purchase/subscription relating to new inflows and routed through distributor/agent:

| | Transaction charges chairs acadeted for Applications for parchase, | oubcompaint tolating to now innowe and realted the ough distributor, age |
|---------------|--|--|
| Investor Type | | Transaction charges ^ |
| | First Time Mutual Fund Investor (across Mutual Funds) | ₹150 for subscription application of ₹10,000 and above. |
| | Investor other than First Time Mutual Fund Investor | ₹100 for subscription application of ₹10,000 and above. |

The transaction charge, if any, shall be deducted by the BSLAMC from the subscription amount and paid to the distributor; and the balance shall be invested and accordingly units allotted. The statement of account shall clearly state the net investment as gross subscription less transaction charge and depict the number of units allotted against the net investment amount.

However, Transaction charges in case of investments through Systematic Investment Plan (SIP) from first time mutual fund investor and investor other than first time mutual fund investor shall be deducted only if the total commitment (i.e. amount per SIP installment x No. of installments) amounts to ₹10,000/- or more. The transaction charges shall be deducted in 3-4 installments.

Transaction charges shall not be deducted/applicable for:

- purchases / subscriptions for an amount less than ₹ 10,000/-;
- transaction other than purchases/subscriptions relating to new inflows such as Switches/STPs/Dividend Sweep etc.
- (c) Purchases / subscriptions made directly with the Mutual Fund (i.e. not routed through any distributor / agent).
- (d) Transactions carried out through the Stock Exchange Platforms for Mutual Funds.
 Investor should note that, as per SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09, dated June 30, 2009, the upfront commission, if any, on investment made by the investor shall continue to be paid by the investor directly to the Distributor by a separate cheque, based on his assessment of various factors including the service rendered by the Distributor.

INFORMATION COMMON TO ALL SCHEMES

Recurring Expenses of the Schemes:

Expenses of the Scheme

Load Structure:

In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor. The Upfront commission, if any, shall be paid directly by the investor to the AMFI registered Distributors based on the investors' assessment of various factors including the service rendered by the

distributor.

No Exit Loads / CDSC will be chargeable in case of switches made from Growth option to Dividend option or viceversa within the respective Plans offered under the Scheme. No exit load shall be charged in respect of units issued to
unitholders on Reinvestments of Dividends and units issued to unitholders as Bonus units. Switch of investments
from Regular Plan (whether the investments were made before or after January 01, 2013) to Direct Plan shall be
subject to applicable exit load, if any, and vice versa.

Exit load/ CDSC (if any) up to 1% of the redemption value charged prior to October 01, 2012 to the unitholder by the
Fund on redemption/switch-out of units shall be retained by the schemes in a separate account and will be utilized for
payment of commissions to the ARM Holder and to meet other marketing and selling expenses. A yamount in excess
of 1% of the redemption value charged to the unitholder as exit load/ CDSC was credited to the respective scheme
immediately.

Further, pursuant to Circular no. CIR/IMD/DF/21/2012 dated September 13, 2012, with effect from October 01, 2012, exit load charged, if any, by the AMC/Mutual Fund to the unitholder shall be credited to the respective Scheme immediately, net of service tax, if any.

The investor is requested to check the prevailing load structure of the Scheme before investing.

As per Regulation 52(6) of SEBI (MF) Regulations, the total expenses of the Scheme(s), including Investment Management and Advisory Fees, shall be subject to following limits as specified below: For all Equity (Growth Schemes, the limit on total expenses including Investment Management and Advisory fees, shall be as follows:

- - On the First ₹100 crores of the daily net assets: 2.50%;
 - On the Next ₹300 crores of the daily net assets: 2.25%
 - On the Next ₹300 crores of the daily net assets: 2.00%; iii
 - On the balance of the assets: 1.75%
- For all Debt /Income Schemes, the limit on total expenses including Investment Management and Advisory fees, shall be as follows:
 - On the First ₹100 crores of the daily net assets: 2.25%;
- On the Next ₹300 crores of the daily net assets: 2.00%; On the Next ₹300 crores of the daily net assets: 1.75%;
- On the balance of the assets: 1.50%
- For Birla Sun Life Asset Allocation Fund, the total expenses of the fund of fund scheme including weighted average of charges levied by the underlying schemes shall not exceed 2.50% of the daily net assets of the respective Scheme.
- For Birla Sun Life Index Fund, the total expenses of the scheme including the investment and advisory fees shall not exceed 1.50% of the daily net assets of the respective Scheme.

 Direct Plan shall have a lower total expense ratio as compared to expense ratio of Regular Plan under same scheme. The difference in the expense ratio between the Direct Plan and Regular Plan will be only resulting from exclusion of distribution expenses, commission, etc. for distribution of Units under Regular Plan.

 Additional Expenses in terms of new ly inserted Regulation 52(6A) in addition to M aximum Total Expense Ratio on daily net assets of the Scheme(s) as permissble under Regulation 52(6) of SEBI (MF) Regulations:

(a) Additional expenses not exceeding of 0.30% of daily net assets may be charged to the Scheme, if the new inflows from beyond top 15 cities* are at least (i) 30% of gross new inflows in the scheme or (ii) 15% of the average assets under management (year to date) of the scheme, whichever is higher.

In case inflows from beyond such cities is less than the higher of (i) or (ii) mentioned above, such additional expense on daily net assets of the scheme shall be charged on proportionate basis in accordance with SEBI Circular no. CIRI/IMD/DF21/2012 dated September 13, 2012 The expense so charged shall be utilised for distribution expenses incurred for bringing inflows from such cities. However, the amount incurred as expense on account of inflows from such cities shall be credited back to the scheme in case the said inflows are redeemed within a portion of sensor great back to the invertement. within a period of one year from the date of investment.

- within a period of one year from the date of investment.

 'Top 15 cities shall mean top 15 cities based on Association of Mutual Funds in India (AMFI) data on 'AUM by Geography Consolidated Data for Mutual Fund Industry' as at the end of the previous financial year.

 (b) Brokerage and transaction costs incurred for the execution of trades and included in the cost of investment, not exceeding 0.12 per cent of the value of trades in case of cash market transactions. Thus, in terms of SEBI circular CIR/IMD/DF/24/2012 dated November 19, 2012, it is hereby clarified that the brokerage and transaction costs incurred for the execution of trades may be capitalized to the extent of 0.12 per cent of the value of trades in case of cash market transactions. Any payment towards brokerage and transaction costs (including service tax, if any) incurred for the execution of trades, over and above the said 0.12 per cent for cash market masactions may be charged to the scheme within the maximum limit of Total Expense Ratio (TER) as prescribed under Regulation 52 of the SEBI (MP) Regulations.

 Additional expenses incurred towards different heads mentioned under Regulations 52(2) and 52(4) of SEBI (MF).
- Additional expenses incurred towards different heads mentioned under Regulations 52(2) and 52(4) of SEBI (MF) Regulations, not exceeding 0.20 per cent of daily net assets of the scheme. Further in terms of SEBI Circular No. CIR/IMD/DF/21/2012 dated September 13, 2012,

- the AMC / Mutual Fund shall annually set apart at least 2 basis points (i.e. 0.02%) on daily net assets of the scheme within the maximum limit of Total Expense Ratio as per Regulation 52 of the SEBI (MF) Regulations for investor education and awareness initiatives.

 AMC may charge service tax on following Fees and expenses as below:
- - Investment Management and Advisory Fees: AMC may charge service tax on investment management and advisory fees to the scheme in addition to the maximum limit of Total Expense Ratio as prescribed under Regulation 52 of the SEBI (MF) Regulations. Currently, service tax is levied @14.00% for AMC fees as per taxation laws in force.
- taxătion laws in force.

 b. Other than Invesment Management and Advisory Fees: AMC may charge service tax on expenses other than investment management and advisory fees to the scheme within the maximum limit of Total Expense Ratio as prescribed under Regulation 52 of the SEBI (MF) Regulations. Further, service tax on Brokerage and transaction cost incurred for execution of trades, will be within the maximum limit of Total Expense Ratio as prescribed under Regulation 52 of the SEBI (MF) Regulations.

 (d) Fungibility of Maximum Permissible expense: The said maximum TER shall either be apportioned under various expense heads, without any sub limit or allocated to any of the permissible expense head(s) at the discretion of AMC. Also, the types of expenses charged shall be as permissible under SEBI (MF) Regulations.

 Further, Investors should note that in case of Birla Sun Life Gold Fund, the total expenses of the fund of fund scheme including weighted average of charges levied by the underlying scheme (i.e. Birla Sun Life Gold ETF) shall not exceed

including weighted average of charges levied by the underlying scheme (i.e. Birla Sun Life Gold ETF) shall not exceed 1.50% of the daily net assets of the respective Scheme. Thus, the investors will be charged a maximum expense of 1.50% p.a. of the daily net assets of the Scheme, including the expenses charged in its underlying investments in Birla Sun Life Gold ETF.

The total recurring expenses of the scheme excluding issue or redemption expenses, whether initially borne by the Mutual Fund or by the AMC, but including the investment management and advisory fee, shall not exceed the limits as prescribed under Regulations 52 of the SEBI (MF) Regulations. Subject to the SEBI (MF) Regulations expenses over and above the prescribed ceiling will be borne by the AMC. Investors are requested to refer to "Section IV-FEES AND EXPENSES - B. Annual Scheme Recurring Expense" of the respective Scheme Information Decument

SUMMARY OF SCHEME SPECIFIC RISK FACTORS

Investments in the schemes are subject to various risk factors including but not limited to risks associated with: investment in Equity and Equity related instruments, investments in Debt Securities such as Price-Risk or Interest-Rate Risk, Credit Risk, Liquidity or Marketability Risk, Reinvestment Risk etc., investments in Foreign Securities including currency risks, investments in Derivatives (The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments), investments in Securitised Debt assets which would be in the nature of Mortgage backed securities (MBS) and Asset backed securities (ABS) with underlying pool of assets and receivables like Housing Loans, Auto loans and corporate loans. The various risks associated with these assets include Prepayment Risk, Credit Risk, Liquidity Risk, Conversion risk, Price risks etc. The schemes shall also be subject to risks associated with stock lending, short selling etc.

Different types of securities in which the scheme would invest as given in the Scheme Information Document/Key Information Memorandum carry different levels and types of risk. Accordingly the scheme's risk may increase or decrease depending upon its investment pattern. e.g. corporate bonds carry a higher amount of risk than Government securities. The above are some of the common risks associated with investments in various securities. There can be no assurance that a Scheme's investment objectives will be achieved, or that there will be no loss of capital. Investment results may vary substantially on a monthly, quarterly or annual basis. For the Scheme Birla Sun Life Monthly Income Birla Sun Life MIP, Birla Sun Life MIP II, monthly income is not assured and is subject to availability of distributable surplus. Investors may, if they wish, consult their legal, tax, investment and other professional advisors to determine possible legal, tax, financial or other considerations of subscribing to or redeeming Units, before making a decision to invest/redeem Units. For detailed Risk Factors please refer to Scheme Information Document

Risk Factors Specific to Birla Sun Life Dividend Yield Plus

- Risks associated with High Dividend Yield stocks: Though the investments would be made in companies having a track record of dividend payments, the performance of the scheme would inter-alia depend on the ability of these companies to sustain dividends in future
- These stocks, at times, may be relatively less liquid as compared to growth stocks.

Risk Factors Specific to Birla Sun Life Index Fund

Tracking errors are inherent in any index fund and such errors may cause the schemes to generate returns which are not in line with the performance of the S&P CNX Nifty or one or more securities covered by / included in the S&P CNX Nifty and may arise from a variety of factors including but not limited to:

- Any delay in the purchase or sale of shares due to illiquidity in the market, settlement and realisation of sales proceeds, delay in credit of securities or in receipt and consequent reinvestment of dividends, etc.
- The index reflects the prices of securities at a point in time, which is the price at close of business day on National Stock Exchange of India Limited (NSE). The scheme, however, may trade these securities at different points in time during the trading session and therefore the prices at which the scheme trades may not be identical to the closing price of each scrip on that day on the NSE. In addition, the scheme may opt to trade the same securities on different exchanges due to price or liquidity factors, which may also result in traded prices being at variance from NSE closing prices.
- India Index Services & Products Limited (IISL) undertakes periodic reviews of the fifty securities that are represented in the Nifty and from time to time may exclude existing securities or include new ones. In such an event, the scheme will endeavor to reallocate its portfolio to mirror the changes. However, the reallocation process may not occur instantaneously and may not permit precise mirroring of the Nifty during this period.
- 4 The potential of trades to fail may result in the scheme not having acquired the security at the price necessary to mirror the index
- Transaction and other expenses, such as but not limited to brokerage, custody, trustee and investment management 5. fees
- Being an open-ended scheme, the scheme may hold appropriate levels of cash or cash equivalents to meet ongoing 6.
- The scheme may not be able to acquire or sell the desired number of securities due to conditions prevailing in the securities market, such as, but not restricted to circuit filters in the securities, liquidity and volatility in security prices.
 - Due to the reasons mentioned above and other reasons that may arise, it is expected that the scheme may have a tracking error in the range of 2 to 3% per annum from its Benchmarks.
 - However, it needs to be clearly understood that this is just an indicative range and that the actual tracking error can be higher or lower than the range given.
 - In the event the S&P CNX Nifty is dissolved or is withdrawn by IISL or is not published due to any reason whatsoever, the Trustee reserves the right to modify the scheme so as track a different and suitable index or to

SUMMARY OF SCHEME SPECIFIC RISK FACTORS

suspend tracking the Nifty till such time it is dissolved / withdrawn or not published and appropriate intimation will be sent to the Unit holders of the scheme. In such a case, the investment pattern will be modified suitably to match the composition of the securities that are included in the new index to be tracked and the scheme will be subject to tracking errors during the intervening period.

Risk Factors Specific to Birla Sun Life Midcap Fund

- The ability to absorb business changes is lesser in mid-cap companies as compared to some of their larger compatriots
- These stocks may, at particular given time, have poor liquidity on the bourses and volatility levels could be higher.

Risk Factors Specific to Birla Sun Life India Opportunities Fund

- Exchange rate fluctuations could adversely impact corporate earnings.
- Government policy regarding implementation of international treaties like WTO etc. could affect the fortunes of many
 of the companies where the scheme proposes to invest.
- Imposition of tariff / non tariff barriers and restrictions on labour by countries in the target markets would impact corporate earnings.
- A number of companies in the technology sector generate revenues in foreign currencies and may have investments
 or expenses also denominated in foreign currencies. Changes in exchange rates may, therefore, have a positive or
 negative impact on companies in the said sector.
- The Scheme's investments will be predominantly in equities of select companies in technology intensive sectors.
 Accordingly, the NAV of the Scheme is linked to the equity performance of such companies and may be more volatile than a more diversified portfolio of equities.

Risk Factors Specific to Birla Sun Life MNC Fund

- The scheme's investments will be in a select group of companies and therefore, the performance of this fund would be directly linked to performance of these select companies.
- Many of the profitable companies operating in the MNC sector are opting for share buybacks and de-listing. This may create a shrinking universe of investment opportunities in this sector.

Risks Factors Specific to Birla Sun Life Commodity Equities Fund - Global Agri Plan

- Scheme will invest in the specified commodity companies or units of mutual funds that invest in commodity
 companies and thus the risk pertaining to each of the commodities will be applicable to the Scheme also
- Scheme intends to invest in stocks or funds. Pricing of the underlying stocks or mutual fund Schemes would be
 affected by the movement in the price of the respective commodities.
- Investment in overseas securities: Scheme seeks to invest in international securities or funds. These securities
 involve an increase in risk and volatility, not typically associated with domestic investing, due to changes in currency
 exchange rates, foreign government regulations, difference in auditing and accounting standards potential political
 and economic instability, limited liability and volatile prices. Further, risks associated with extraordinary exchange
 control, economic deterioration and changes in bi-lateral relations.
- Execution of investment strategies depends upon the ability of the fund manager to identify such opportunities which
 may not be available at all times and that the decisions made by the fund manager may not always be profitable.
- There is a difference in the trading timings in various countries. Thus a real-time price of the overseas securities may
 not be available for the purpose of calculating the NAV.
- The Scheme is also vulnerable to movements in the prices of securities invested by the Scheme, which again could have a material bearing on the overall returns from the Scheme.
- The returns from the type of securities in which the Scheme invests may under perform returns from the various general securities markets or different asset classes. Different types of securities tend to go through cycles of outperformance and under-performance in comparison of the general securities market.
- In both Domestic and International markets, there may be risks associated with trading volumes, settlement periods and transfer procedures that may restrict liquidity of investments in equity and equity-related securities.
- Scheme will be exposed to settlement risk, as different countries will have a different settlement period.

Investments in foreign securities under each Plan of the Scheme on an ongoing basis shall be governed by the limits specified by SEBI/RBI from time to time. AMC reserves the right to refund/reject any application under the Scheme in case the investment in foreign securities exceeds the limits specified by SEBI/RBI from time to time.

Risk Factors Specific to Birla Sun Life Buy India Fund

- Change in Tax rates/structure: Most companies in this universe are in high/highest corporate tax brackets. Moreover, India being a price sensitive market, any change in excise structure would impact selling price, demand and/or company margins. Also, increases in personal taxes correspondingly reduce disposable income, thereby reducing consumption. Hence any modification to existing tax rate or structure would impact business performance.
- Government Regulation: The universe is exposed to various regulatory issues such as DPCO, IPR, 100% subsidiary allowance (in case of MNCs), Royalty payments, Indian sourcing and relevant tariffs. The manner and extent of allowance/disallowance of all the above would have a bearing on company strategy and business focus.
- Political Uncertainty: The universe is to a great extent dependent on strong consumer spending, to be able to deliver strong performance. Political uncertainty creates a weaker consumer environment, as individuals defer purchases until discerning more secure, stable environment (often referred to as the "feel good factor").
- Competition from spurious/smuggled goods: This has become a problem of increasing magnitude in recent times.
 However, individual companies are well aware of such practices, and have sensitized regulatory authorities to the same.

Risk Factors Specific to Birla Sun Life New Millennium Fund

- Loss of Key Professionals: In technology industries the ability to recruit and retain professionals with the necessary
 technical skills can be crucial to the ongoing success of the organisation. Qualified IT professionals are a limited
 resource and there is a worldwide demand for professionals from the Indian sub-continent. Failure to be able to retain
 key professionals can negatively impact the prospects of a company.
- Failure to adapt business to the rapid technological change: Companies in the IT industry may be adversely affected
 by rapid technological changes, product innovations and obsolescence, changing standards and client preferences.
 All or one of these issues may impact the business prospects of a company.
- Changes to Tax Benefits in India: The Government of India has given the information technology sector favorable tax benefits. If these tax benefits are removed or amended then it is possible that the changes may have a material adverse impact on a company's revenue and earnings.
- Exchange Rates: A number of companies in the technology sector generate revenue in foreign currencies and may
 even have investments or expenses denominated in foreign currencies. Changes in exchange rates may therefore
 have a positive or negative impact on a company's bottom line.

Risk Factors Specific to Birla Sun Life Infrastructure Fund

- The investments under the scheme are oriented towards equity/equity related securities of companies belonging to the infrastructure industries and hence will be affected by risks associated with the infrastructure industries. The performance of the companies, which form the investment universe of this scheme, would be affected by the growth and performance of the infrastructure sector in the country.
- As the scheme may hold securities that are not in the S&P CNX Nifty Index and may invest in limited number of sectors with higher concentration in certain sectors and industries, it may perform differently from the general stock markets

Risk Factors Specific to Birla Sun Life International Equity Fund

- Investments in International (overseas) equity and equity related instruments Securities involves increased risk and
 volatility, not typically associated with domestic investing, due to changes in currency exchange rates, foreign
 government regulations, differences in auditing and accounting standards, potential political and economic
 instability, limited liquidity, and volatile prices. Further, risks associated with introduction of extraordinary exchange
 control, economic deterioration, and changes in bi-lateral relationships.
- Investments in foreign securities under Plan A and Plan B of the Scheme on an ongoing basis shall be governed by the limits specified by SEBI/RBI from time to time. BSLAMC reserves the right to refund/reject any application under the Scheme in case the investment in foreign securities exceeds the limits specified by SEBI/RBI from time to time.
- "Standard & Poor's", "S&P" and "STARS" are trademarks of The McGraw Hill Companies, Inc. and have been licensed for use by Birla Sun Life Asset Management Company Limited, as manager of the Birla Sun Life International Equity Fund ('the Fund'). The Fund is not sponsored; managed; sold or promoted by Standard & Poor's and its affiliates and Standard & Poor's makes no recommendation as to the advisability of investing in the Fund.

Risk Factors Specific to Birla Sun Life Special Situations Fund

The Scheme may invest in stocks, which are undervalued with the anticipation of increase in price. However, the stocks may continue to languish and may not attain the anticipated price.

The Fund is subject to investment style risk; the Scheme has a contrarian style of investment, the funds performance may not be in line with the general market in scenarios of strong upward or downward cycles. Further, the prices of securities invested by the scheme may not behave as expected by Fund Manager; this may affect the returns of the Scheme adversely.

Risk Factors Specific to Birla Sun Life Floating Rate Fund

- Basis Risk (Interest rate movement): During the life of floating rate security or a swap the underlying benchmark may become less active and may not capture the actual movement in interest rates or at times the benchmark may cease to exist. These type of events may result in loss of value in the portfolio.
- Spread Risk: In a floating rate security the coupon is expressed in terms of a spread or mark up/ mark down over the benchmark rate. However depending upon the market conditions the spreads may move adversely or favorably leading to fluctuation in NAV.
- Counterparty Risk: As the scheme will be investing substantially in floating rate instruments, it may be entering into swaps of fixed rate obligations for floating rate returns. There is a possibility that loss may be sustained by the portfolio as a result of the failure of another party (usually referred as the 'counter party') to comply with the terms of the derivatives contract.

${\bf Risk\,Factors\,Specific\,to\,Birla\,Sun\,Life\,Enhanced\,Arbitrage\,Fund}$

- The scheme will aim to generate absolute returns over and above money market returns/liquid funds. The performance of the scheme will depend on the ability of the fund manager to identify opportunities prevailing in terms of price spread (difference) in the cash and derivative market. No assurance can be given that Fund Manager will be able to locate investment opportunities or to correctly exploit price spread in the equity markets. There may be instances where the price spread between cash and derivative market is insufficient to meet the cost of carry. In such situations, the Fund Manager due to lack of opportunities in the derivative market may not be able to outperform liquid/money market funds. In addition to this, there can be increase in number of transactions as the fund manager has to take simultaneous calls in cash and derivative market, which may lead to high portfolio turnover and consequently will lead to high transaction costs.
- There can be no assurance or guarantee that the arbitrage opportunities may exist at all times in the capital market.
 The lack of arbitrage opportunities shall not provide an opportunity to the Fund Manager to exploit price discrepancies in the capital markets.
- Though the constituent stocks of most indexes are typically liquid, liquidity differs across stocks. Due to the heterogeneity in liquidity in the capital market segment, trades on this segment do not get implemented instantly. This often makes arbitrage expensive, risky and difficult to implement.
- The Fund intends to take advantage of opportunities arising out of corporate events like open offers, buy-back, merger, initial public offers, etc. The lack of such corporate events may lead to lack of opportunities to the Fund Manager.

Risk Factors Specific to Birla Sun Life Small & Midcap Fund

- The investments under the Scheme will be concentrated in the Small and Mid Cap segment and hence may perform
 differently than a broad market portfolio. Small and Mid Cap stocks are generally more volatile and less liquid as
 compared to Large Cap stocks. Further Scheme's performance may differ from the benchmark index to the extent of
 the investments held in the debt segment, as per the investment pattern indicated under normal circumstances.
- Investing in companies which are part of the CNX Midcap Index stocks is based on the premise that relatively small and midcap companies will increase their earnings and grow into larger, more valuable companies. However, as with all equity investing, there is the risk that a company will not achieve its expected earnings results, or that an unexpected change in the market or within the company will occur, both of which may adversely affect investment results. Historically, stocks which are part of the CNX Midcap Index stocks have experienced greater volatility and they may be less liquid than larger cap stocks. Thus, relative to larger, more liquid stocks, investing in small and midcap stocks, involves potentially greater volatility and risk. The biggest risk of equity investing is that returns can fluctuate and investors can lose money.

Risk Factors Specific to Birla Sun Life Gold Fund

- This being a fund of fund scheme, investors shall have to bear the expense ratio of the underlying scheme in addition
 to the expense ratio of the scheme.
- The Scheme's performance may depend upon the performance of the underlying scheme. Any change in the
 investment policies or the fundamental attributes of the underlying scheme could affect the performance of the Fund.
- The liquidity of the scheme's investment may be restricted by trading volumes, transfer process & settlement periods. It may also be affected by the liquidity of the underlying ETF units. Currently, the liquidity for gold ETF units on the exchange may be low. There might be an impact cost for liquidating units on the exchange. However, Authorised Participants are appointed for the underlying ETF to ensure that the market price of units is nearer to the NAV of the underlying Gold ETF units.

SUMMARY OF SCHEME SPECIFIC RISK FACTORS

- The Portfolio disclosure of the Scheme will be limited to providing the particulars of the underlying ETF where the Scheme has invested and will not include the investments made by the underlying ETF.
- The NAV of the scheme shall be determined, based on the closing market price of the underlying Gold ETF on the
 exchange(s). In case the underlying Gold ETF is not traded on any particular business day then the NAV of the
 scheme shall be derived based on NAV of the underlying Gold ETF in accordance with valuation policy. Any delay in
 declaration of NAV of any particular underlying Gold ETF may result in delay of the computation of the NAV of the
 scheme.
- The Fund will subscribe/redeem according to the value equivalent to unit creation size as applicable for the underlying scheme. When subscriptions/redemptions received are not adequate enough for transaction in creation unit size, the Birla Sun Life Gold fund will buy/sell BSL Gold ETF units directly on the stock exchange without waiting for additional subscription/redemption.
- The scheme may invest in debt and money market instruments from time to time, as per the Asset Allocation pattern, which will have a different return profile compared to gold returns profile.
- As Birla Sun Life Gold ETF is not actively managed, the underlying investments may be affected by a general decline
 in the domestic price of gold and other instruments invested under the scheme. Birla Sun Life Gold ETF invests in
 physical Gold & securities mentioned in the asset allocation regardless of their investment merit. The AMC does not
 attempt to take defensive positions in declining markets. Further, the fund manager does not make any judgment
 about the investment merit nor shall attempt to apply any economic, financial or market analysis.
- Tracking Error: Tracking error is defined as the annualised standard deviation of the variance between daily returns of the NAV of the scheme and the underlying benchmark (physical gold in this case) for any given period. Tracking Error is always calculated against the 'Total Returns Index' which shows the returns on the Index portfolio, inclusive of dividend.

Tracking error may have an impact on the performance of Birla Sun Life Gold Fund. The scheme's ability to achieve close correlation with the underlying benchmark may be impacted by factors including but not limited to:

- Buy/Sell transactions at different point of time during the trading session, which may not correspond to the closing price.
- Delay in purchase/sale of gold due to:
 - o Illiquidity of gold.
 - o Delay in realization of Sale proceeds.
 - o Creation of a lot size to buy the required amount of gold.
- Execution of large buy / sell orders
- The potential for trades to fail, which may result in the Scheme not having acquired gold at a price necessary to track the benchmark price.
- Holding of cash equivalents to meet redemptions, expenses, dividend payouts etc.
- Transaction cost (including taxes and insurance premium) and recurring expenses.
- Delay in realization of unit holder's funds.
- Further, The fluctuations in the price of gold could adversely affect investment value of the Units. The factors that may
 affect the price of gold, inter alia, include demand & supply, economic and political developments, changes in interest
 rates and perceived trends in bullion prices, exchange rates, inflation trends, market movements, movement/trade of
 gold that may be imposed by RBI, trade and restrictions on import/export of gold or gold jewellery etc. Hence, the
 investor may also lose money due to fluctuation in the prices of the Gold.
- In addition, as the Scheme will predominantly invest in BSL Gold ETF (the underlying scheme), the Scheme will be subject to risk factors associated with investment in the underlying scheme. For further details on scheme specific risk factors for underlying scheme, investors are requested to refer to respective SID.

Investors in the Schemes are not being offered any guaranteed returns. Further, the Fund/AMC is not guaranteeing or assuring any returns. The fund is also not assuring or guaranteeing that it will be able to make regular dividend distributions to its Unit holders (wherever applicable), though it has every intention to manage the portfolio so as to make such payments to the Unit holders. Dividend payments will be dependent on the returns achieved by the AMC through active management of the portfolio. The dividend distributions may, therefore, vary from time to time based on investment results of the portfolio. Further, it should be noted that the actual distribution of dividends and the frequency thereof are indicative and will depend, inter-alia, on availability of distributable surplus. Dividend payouts will be entirely at the discretion of the Trustee.

$Risk\,Factors\,Specific\,to\,Birla\,Sun\,Life\,Banking\,and\,Financial\,Services\,Fund$

- Investing in a Sectoral fund is based on the premise that the Fund will seek to invest in companies belonging to a specific sector. This will limit the capability of the Fund to invest in other sectors.
- The scheme being sector specific will be affected by the risks associated with the Banking Sector and investments in
 Financial services companies which provide non banking financial services like housing finance, stock broking,
 wealth management, insurance companies and holding companies of insurance companies and hence
 concentration risk is expected to be high.
- Also, as with all equity investing, there is the risk that companies in that specific sector will not achieve its expected
 earnings results, or that an unexpected change in the market or within the company may occur, both of which may
 adversely affect investment results. Thus investing in a sector specific fund could involve potentially greater volatility
 and risk

Investments in the Scheme are subject to various risk factors including but not limited to risks associated with: investment in Equity and Equity related instruments, investments in Fixed Income Securities such as Price-Risk or Interest-Rate Risk, Credit Risk, Liquidity or Marketability Risk, Reinvestment Risk etc., investments in Derivatives (The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities and other traditional investments), investments in Securitised Debt assets which would be in the nature of Mortgage backed securities (MBS) and Asset backed securities (ABS) with underlying pool of assets and receivables like Housing Loans, Auto loans and corporate loans. The various risks associated with securitised assets include Prepayment Risk, Credit Risk, Liquidity Risk, Conversion risk, Price risks etc. The Scheme shall also be subject to risks associated with stock lending to the extent in engages in stock lending activities. Different types of securities in which the Scheme would invest as given in the Scheme Information Document/Key Information Memorandum carry different levels and types of risk. Accordingly the scheme's risk may increase or decrease depending upon its investment pattern. e.g. corporate bonds carry a higher amount of risk than Government securities. The above are some of the common risks associated with investments in various securities. There can be no assurance that a Scheme's investment objectives will be achieved, or that there will be no loss of capital. Investment results may vary substantially on a monthly, quarterly or annual basis. Further, the Fund/AMC is not guaranteeing or assuring any returns. Further, it should be noted that the actual distribution of dividends and the frequency thereof are indicative and will depend, inter-alia, on availability of distributable surplus. Dividend payouts will be entirely at the discretion of the Trustee.

Investors may, if they wish, consult their legal, tax, investment and other professional advisors to determine possible legal, tax, financial or other considerations of subscribing to or redeeming Units, i.e. before making a decision to invest/redeem Units

Risk Factors Specific to Birla Sun Life 5 Star Multi Manager FoF Scheme

- Market volatility:
- Risk associated with liquidity of the underlying scheme;
- Risk associated with the performance of underlying Schemes;
- · Credit and Market Risk associated with money market;
- Trade execution risk:
- · Risk associated with composition of investment advisors;
- Interest rate risk:
- Investments in underlying equity schemes will have all the risks associated with the underlying equity schemes including performance of underlying stocks, derivative investments,
- Off shore investments, security lending etc.

Risk Factors Specific to Birla Sun Life Active Debt Multi Manager FoF Scheme

- Market volatility;
- Risk associated with liquidity of the underlying scheme;
- Risk associated with the performance of underlying Schemes;
- Credit and Market Risk associated with money market;
- Trade execution risk:
- Risk associated with composition of investment advisors;
- Interest rate risk:
- The NAV of the plan to the extent invested in Money market securities, government securities, corporate bond and other debt securities are likely to be affected by changes in the
- Prevailing rates of interest and are likely to affect the value of the Scheme's holdings and thus the value of the Scheme's Units

Risk Factors Specific to Birla Sun Life Asset Allocator Multi Manager FoF Scheme

- Market volatility:
- Risk associated with liquidity of the underlying scheme;
- Risk associated with the performance of underlying Schemes;
- Credit and Market Risk associated with money market;
- Trade execution risk:
- Risk associated with composition of investment advisors;
- Investments in underlying equity schemes will have all the risks associated with the underlying equity schemes including performance of underlying stocks, derivative investments,
- Off shore investments, security lending etc.;
- The NAV of the plan to the extent invested in Money market securities, government securities, corporate bond and other debt securities are likely to be affected by changes in the
- Prevailing rates of interest and are likely to affect the value of the Scheme's holdings and thus the value of the Scheme's Units.

Risk Factors Specific to Birla Sun Life Financial Planning FoF - Aggressive Plan, Conservative Plan & Prudent Plan

- The Scheme returns can be impacted by issues pertaining to the NAV's of underlying Scheme of mutual funds where
 the Scheme has invested. These could be issues such as uncharacteristic performance, changes in the business
 ownership and / or investment process, key staff departures etc.
- Each plan has an allocation range within each asset class. The fund manager of the scheme has the discretion of
 active allocation to the asset class within the permitted range. This flexibility at times could impact the performance of
 each plan if the decision to allocate higher or lower percentage to an asset class does not go right. E.g. if the range for
 equities is 50-60%. In a rising market, 50% allocation and in falling market, 60% allocation to equities would result in
 lower returns.

${\bf Risk\,factors\,Specific\,to\,Birla\,Sun\,Life\,Manufacturing\,Equity\,Fund:}$

- Investing in a Sectoral fund is based on the premise that the Fund will seek to invest in companies belonging to specific sectors. This will limit the capability of the Fund to invest in other sectors.
- The scheme being sector specific will be affected by the risks associated with Manufacturing Sectors (in this case
 Manufacturing Sectors are sectors involved in Manufacturing activity and as defined in Investment Objective) and
 hence concentration risk is expected to be high.
- Also, as with all equity investing, there is the risk that companies in that specific sector will not achieve its expected
 earnings results, or that an unexpected change in the market (due to Government Policies or Macro Economic
 factors) or within the company may occur, both of which may adversely affect investment results. Thus investing in a
 sector specific fund could involve potentially greater volatility and risk.

Risk factors Specific to Birla Sun Life Equity Savings Fund:

- Risks associated with investment in Arbitrage Strategies:
- The scheme will aim to generate absolute returns over and above money market returns/liquid funds. The performance of the scheme will depend on the ability of the fund manager to identify opportunities prevailing in terms of price spread (difference) in the cash and derivative market. No assurance can be given that Fund Manager will be able to locate investment opportunities or to correctly exploit price spread in the equity markets. There may be instances where the price spread between cash and derivative market is insufficient to meet the cost of carry. In substitutions, the Fund Manager due to lack of opportunities in the derivative market may not be able to outperform liquid/money market funds. In addition to this, there can be increase in number of transactions as the fund manager has to take simultaneous calls in cash and derivative market, which may lead to high portfolio turnover and consequently will lead to high transaction costs.
- There can be no assurance or guarantee that the arbitrage opportunities may exist at all times in the capital market.
 The lack of arbitrage opportunities shall not provide an opportunity to the Fund Manager to exploit price discrepancies in the capital markets.
- Though the constituent stocks of most indexes are typically liquid, liquidity differs across stocks. Due to the
 heterogeneity in liquidity in the capital market segment, trades on this segment do not get implemented instantly. This
 often makes arbitrage expensive, risky and difficult to implement.
- The Scheme intends to take advantage of opportunities arising out of corporate events like open offers, buy-back, merger, initial public offers, etc. The lack of such corporate events may lead to lack of opportunities to the Fund Manager.

SUMMARY OF SCHEME SPECIFIC RISK FACTORS

> RISKS FACTORS ASSOCIATED WITH INVESTMENTS IN INTEREST RATE SWAPS:

Being intended for use as an hedge instrument, Interest rate swaps will primarily help in mitigating interest rate risk of the portfolio. However, it may be exposed to following types of risks:

- Counterparty risk The counterparty risk is to the extent of gain made in any IRS transaction. To restrict such risks, the fund manager may consider booking profits and unwinding the position.
- Limitations on upside: IRS when used as hedging tool may also limit the profits if interest rates move in the opposite direction than anticipated.

> RISKS FACTORS ASSOCIATED WITH INVESTMENTS IN REPO TRANSACTIONS IN CORPORATE BOND:

In repo transactions, also known as a repo or sale repurchase agreement, securities are sold with the seller agreeing to buy them back at later date. The repurchase price should be greater than the original sale price, the difference effectively representing interest. A repo is economically similar to a secured loan, with the buyer receiving corporate debt securities as collateral to protect against default. The Scheme may invest in repo of corporate debt securities which are subject to the following risks:

- Counterparty Risk: This refers to the inability of the seller to meet the obligation to buy back securities at the
 contracted price. The Investment Manager will endeavour to manage counterparty risk by dealing only with
 counterparties having strong credit profiles assessed through in-house credit analysis or with entities regulated by
 SEBI/RBI/IRDA.
- Collateral Risk: In the event of default by the repo counterparty, the scheme shall have recourse to the corporate
 debt securities. Collateral risk arises when the market value of the securities is inadequate to meet the repo
 obligations. This risk is mitigated by restricting participation in repo transactions only in AA and above rated money
 market and corporate debt securities. In addition, appropriate haircuts are applied on the market value of the
 underlying securities to adjust for the illiquidity and interest rate risk on the underlying instrument.
- In case of any Downgrade and shortfall in the collateral the Fund Manager shall arrange for additional collateral/cash
 within a period of 1 Business Day, equivalent to the amount of shortfall and if the counterparty is unable to provide
 additional collateral/cash then it shall tantamount to early termination of repo agreement.
- The NAVs of the underlying schemes where the Scheme have invested may be impacted generally by factors
 affecting securities markets, such as price and volume volatility in the capital markets, interest rates, currency
 exchange rates, changes in government policies, taxation laws or any other appropriate policies and other political
 and economic developments. Consequently, the NAV of the Scheme may fluctuate accordingly.
- The liquidity of the Scheme investments is inherently restricted by liquidity of Underlying Schemes.
- If the AMC charges an Exit load and the underlying schemes do not waive/exempt the Exit Load charged on Investment/ redemptions, the investors will incur load expenses on two occasions. First, on their redemptions/ switches under the Scheme and second on the Scheme's redemption/switches under the underlying schemes.

Risk Factors Specific to Birla Sun Life Global Commodities Fund

- Risk associated with volatility of the overseas commodity markets;
- Risk associated with the underlying schemes;
- Commodity specific risks;
- Risk associated with composition of investment advisors;
- Interest rate risk:
- Currency risk / foreign exchange fluctuation risk/ country risk/ political risk;
- Investments in underlying equity schemes will have all the risks associated with the underlying equity schemes including performance of underlying stocks, derivative investments,
- Off shore investments, security lending etc.;
- Exposure to Settlement risk.

Risk Factors Specific to Birla Sun Life Global Real Estate Fund

- Liquidity risk associated with liquidity of underlying schemes;
- Market volatility;
- Risk associated with changes in fundamental attributes i.e. investment policies of the underlying Schemes;
- Risk associated with Distribution;
- Currency risk/ country risk/ foreign exchange risk;
- Real Estate & Industry Concentration Risks

The Scheme intends to predominantly invest in ING (L) Global Real Estate Fund. Investors should note that investments in the Sub-Fund are exposed to the financial and market risks that accompany investments in equities and these have been set out in greater detail below. While equities may offer the potential for greater long-term growth than most debt securities, equities generally have higher volatility. The Sub-Fund is focused on a particular industry sector, namely the real estate sector, and concentrates its investments in real estate securities and real estate investment trusts (REITs) which are listed on recognized stock exchanges. This concentration may lead to higher price volatility. Risks of investing in the Sub-Fund are similar to those associated with direct ownership of real estate, including changes in real estate values and property taxes, interest rates, cash flow of underlying real estate

assets, supply and demand, and the management skill and creditworthiness of the issuer. REITs may also be affected by tax and regulatory requirements. The Sub-Fund invests in foreign securities, which involve special risks, including currency fluctuations, lower liquidity, political and economic uncertainties, and differences in accounting standards. The Sub-Fund may invest in small and medium capitalized companies, which may be more susceptible to price swings and less liquidity than larger capitalized companies. Investors should note that the Sub-Fund may invest in real estate investment trusts that have not been authorized by the relevant Regulator and may not be directly available to the residents.

Risk Factors Specific to Birla Sun Life Latin America Equity Fund

- Risk associated with underlying fund performance;
- Risk linked to equity, bond, currency, interest rate, credit, volatility and political risks due to exposure to the underlying sub fund;
- · Liquidity risk associated with sub fund;
- Risk associated with changes in fundamental attributes i.e. investment policies of the underlying Schemes;
- Investors should note that investments in the Sub-Fund are exposed to the financial and market risks that accompany investments in equities;
- The Sub-Fund invests in foreign securities, which involve special risks, including currency fluctuations, lower liquidity, political and economic uncertainties, and differences in accounting standards.

Risk Factors Specific to Birla Sun Life Dynamic Asset Allocation Fund

- Market volatility:
- Liquidity Risk associated with unrated and unlisted securities;
- Risk associated with investments in derivatives / foreign securities / securitized debt;
- Credit and Market Risk associated with money market.

Risk Factors Specific to Birla Sun Life Tax Savings Fund

- Market volatility;
- Liquidity Risk associated with unrated and unlisted securities;
- Risk associated with investments in derivatives / foreign securities / securitized debt;
- Credit and Market Risk associated with money market.

Risk Factors Specific to Birla Sun Life India Reforms Fund

- The investments under the scheme are oriented towards equity and equity related securities of companies that are expected to benefit from reforms carried out by the Government. The performance of the scheme could be affected by the ability of the Government to effectively implement these reforms.
- As the scheme may hold securities that are not in the CNX Nifty Index and may invest in limited number of sectors with higher concentration in certain sectors and industries, it may perform differently from the general stock markets.

Risk Factors Specific to Birla Sun Life Pure Value Fund

The Scheme proposes to invest in equity and equity related securities on the basis of value investment strategy. Equity securities by nature are volatile and prone to price fluctuations on a daily basis due to both macro and micro factors. Further, the securities invested by the scheme may take longer than the time expected by Fund Manager to appreciate; this may affect the returns of the scheme adversely.

Risk Factors Specific to Birla Sun Life Asset Allocation Fund

- The scheme will invest in a combination of Growth and Income Mutual Fund schemes. Hence, the performance of the scheme would depend upon the performance of underlying schemes.
- Investments in Debt Schemes will have all the risks associated with the debt markets including Interest Rate Risk, Duration Risk, Credit Risk and Reinvestment Risk.
- To the extent the underlying Debt Schemes/Equity Schemes make investment in overseas financial assets, there may be risk associated with currency movements, restriction on repatriation and transaction procedures in overseas markets.
- To the extent the underlying Debt Schemes/Equity Schemes engage in security lending, the Fund will be subject to risks related to fluctuations in collateral value/settlement/liquidity/counterparty.
- To the extent the underlying Debt Schemes/Equity Schemes are permitted to invest in derivative instruments the Fund is exposed to the high risk, high return derivative instruments.
- Monthly rebalancing could result in higher transaction cost

The performance of the scheme may be affected by changes in Government policies, general levels of interest rates and risk associated with trading volumes, liquidity and settlement systems in equity and debt markets.

Birla Sun Life Advantage Fund

The investment emphasis of the Fund would be on identifying companies with sound corporate managements and prospects of good future growth. Past performance will also be a major consideration. Essentially, the focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values.

Birla Sun Life Dividend Yield Plus

The scheme aims to generate returns by investing in high dividend-paying companies. Historically, stocks of high dividend yielding companies provide a high degree of protection during falling equity markets. Along with this protection, there is a good possibility of stock prices appreciating, should the equity markets revive. When a high dividend yield investment is made in conjunction with other parameters like low price to book value ratio (price-to-book) and low market capitalization to sales ratio (market cap-to-sales), the possibility of upward re-rating of the stock increases. The scheme would therefore aim to build a portfolio that provides a combination of high dividend yield, substantial capital protection and a strong possibility of capital gains.

Investing in stocks with high dividend yields is traditionally a 'Defensive Investment Strategy'. Using this approach, the scheme targets to achieve returns higher than what would otherwise be available in interest bearing securities (Bonds, FDs, CDs, Debentures etc.), but without taking undue exposure to the vagaries of stock markets. Historically, the share prices of companies having high dividend yield are less volatile than growth stocks. It is the belief of the Fund Manager that the companies, which have a track record of dividend payment, are perceived as 'Shareholder Friendly'. High Dividend payouts often signal that there is enough cash generation in the business. Quite often, a high dividend yield in these companies indicates that the stock is currently under priced inspite of higher cash generating ability of the issuer. A careful selection of these stocks could therefore unlock the potential growth, which should eventually reflect in the share prices.

Though high dividend yield would be one of the prime criteria for selection of stocks, every investment would be done taking into account the following factors besides others: 1. Business Fundamentals 2. Quality of Management3. Industry Trends4. Growth Prospects5. Track Record and Consistency of Dividend Payments6. Volatility of the stockSince the fund intends to follow a defensive strategy, it would invest primarily in stocks that have a low volatility of beta. Beta is a measure of volatility of a stock or a portfolio relative to an index. As mentioned in the section on "Asset Allocation and Investment Policies" above, the scheme may, from time to time invest in 'special situations' like share buy-backs, de-listing opportunities or during mergers and acquisitions. The Investment Process for such investments will be different from normal investments in the scheme. Opportunities will be seized based on consideration of short term benefits. Such situations will be identified and discussed in the investment group. Thereafter, a risk evaluation would be carried out to arrive at a decision. These decisions would be properly recorded along with justifications for such decisions. As a part of the investment strategy, the fund would book profits regularly to take advantage of any favourable market trend. BSLAMC may, from time to time, review and modify the Scheme's investment strategy if such changes are considered to be in the best interests of unit holders and if market conditions so warrant.

Birla Sun Life Midcap Fund

The scheme would invest a substantial portion of its investible assets (over 65%) in Mid Cap companies. The stocks of these companies are generally more volatile and less liquid than the large cap stocks. In order to diversify the portfolio, the fund manager may invest upto 35% in stocks which have a higher or lower market capitalisation. A small portion of the portfolio may be kept in call and money market instruments in order to meet the liquidity needs.

The investment emphasis of the Fund would be on identifying companies with sound corporate managements and prospects of good future growth. Past performance will also be a major consideration. Essentially, the focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values. As part of the investment strategy, fund will book profits regularly to take advantage of the volatility in the market.

Birla Sun Life MNC Fund

The investment emphasis of the Scheme would be on identifying companies with sound corporate managements and prospects of good future growth. A track record of superior performance and corporate governance will be added considerations. Essentially, the focus would be on stocks driven by long term fundamentals. However, short-term opportunities would also be seized, provided underlying values supports these opportunities.

Liquidity will be very important consideration for investment decisions, due to the potential of large redemptions inherent in open-end schemes. As a result, a significant proportion of the Scheme's equity investments will be made in relatively liquid large capitalization stocks, including established blue-chips and emerging blue-chip stocks. In addition, as far as supported by liquidity considerations, investments in small and medium capitalization growth stocks will also be emphasized in expectation of higher returns. A portion of the funds will also be invested in IPOs and other primary market offerings that meet our investment criteria.

Birla Sun Life India Opportunities Fund

Investment Strategy would focus on achieving superior risk adjusted returns by investing in attractively priced shares of companies that are poised for rapid growth in Revenues and Profits. These companies would fall into two broad categories. One set of investment opportunities includes information tenhology (IT) and IT-related companies, media, telecom, pharmaceutical and bio-technology companies. These companies use a combination of intellectual capital and lower labour costs to deliver high quality and low cost solutions.

The second set of companies where the scheme would invest will come from sectors that are not directly related to IT and related companies. So far, we have seen India's low cost and intellectual capital being exploited in the field of services and pharmaceutical research. We believe India is now ready to play an increasingly important role in exports of manufactured goods like auto ancillaries, generic & bulk pharmaceuticals and textiles. These represent large business opportunities where India has medium-to-long term competitive advantage. The key criteria for evaluation would be whether foreign exchange earnings form a material portion of revenue and exports and is the key thrust area for future growth.

Thus, the fund aims to be a vehicle for investing in India's role in the Global Outsourcing Theme.

Stock Selection strategy

The scheme would invest a substantial portion of its investible assets (over 65%) in the investment universe as defined above. In order to diversify the portfolio, the fund manager may invest upto 35% in stocks which other than as defined in the investment universe above. A small portion of the portfolio may be kept in call and money market instruments in order to meet the liquidity needs.

The investment emphasis of the Fund would be on identifying companies with sound corporate managements and prospects of good future growth. Past performance will also be a major consideration. Essentially, the focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values. As part of the investment strategy, fund will book profits regularly to take advantage of the volatility in the market.

Birla Sun Life Infrastructure Fund

The corpus of the Scheme will be primarily invested in equity and equity related securities of the companies in the Infrastructure Sector. The Scheme may also invest a small portion of its corpus in money market instruments to manage its liquidity requirements. All companies selected will be analysed taking into account the business fundamentals like nature and stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation broad market and expected growth in earnings, the company's financial strength and track record. The fund may also invest in ADR/GDR and equities of listed overseas companie. These investments will be made in line with the IBI and SEBI guidelines and will be within the limits prescribed by SEBI/RBI from time to time.

Stock Selection Strategy

The Fund will select stocks of companies engaged in the area of infrastructure across the following industries. Please note that the list is indicative and the Investment Manager may add such other sector/group industries, which broadly satisfy the category of infrastructure industries:

- Ø Banking and Financial Services
- Ø Capital Goods

- Ø Cement
- Ø Coal
- Ø Construction
- Ø Earth Moving Equipments
- Ø Energy
- Ø Engineering
- Ø Housing
- Ø Metals
- Ø Oil and Oil Related Sectors
- Ø Petrolei
- Ø Ports
- Ø Power and Power Equipments
- Ø Telecommunications
- Ø Transportation

These sectors are only indicative and this could undergo change based on future reforms and developments. The Fund will select stocks from the investment universe, which, in the opinion of the Fund Manager, offer an attractive investment opportunity to participate in the growth of the infrastructure sector. These may be across the above-mentioned sectors or other areas of Infrastructure as may be identified by the Fund. A combination of the top down approach and bottom up approach will be followed in the stock selection process. The top down approach will focus on an analysis of macro economic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantages. Subject to the provisions of Schedule Seven of the SEBI (Mutual Funds) Regulations, 1996, there will not be any restrictions on the level of participation in any of the abovementioned industries.

Birla Sun Life India Gennext Fund

Indian economy has seen a paradigm change in the consumption habits in the last decade.

This pattern is fuelled not only by the opening up of the Indian economy but also due to integration with the global markets. The rising income levels in India are primarily guiding the high value consumption patterns. The rising levels of consumption are also being led by a growing breed of young educated mass of people working in areas like call centers, service desks, IT companies, Financial Services etc. This young educated mass is earning well and spending well. The young generation has consumption habits that are markedly different from the existing middle class population.

It is a well-accepted fact that service industry is a major employment generator, as the primary reliance in service sector is on human capital.

Birla Sun Life India GenNext Fund seeks to invest in such companies that are in products or services, which cater to the young consumers, or companies that have distinct brand identities and therefore enable choice. Some of the sectors that are expected to benefit from this rising propensity to spend are:

- Automobiles
- Hospitality
- Travel and tourism
- Pharmaceutical and Health Care
- Utilities companies like telecom, power distribution etc.
- Retail chains
- Consumer Goods
- Consumer Durables
- Financial services and banks

Housing finance companies
 The scheme would seek to invest in these sectors as well as others that cater directly to the consumers.

Stock Selection Strategy

The companies that are part of the eligible universe for investment by the Scheme should have the following characteristics:

- A substantial portion (at least 50 % of the sales / revenue) of the companies products and services should be going
 directly to the consumers. In other words, the investment universe would exclude companies that are primarily in
 commodities and intermediates (products and materials that go into making products for consumers).
- The eligible companies for the Scheme should preferably have products/services, with distinct brand identity that
 enables choice.

For further details on Investment Strategy for the scheme, please refer to Scheme Information Document.

Birla Sun Life Index Fund

The scheme will be managed passively with investments in stocks in a proportion that is as close as possible to the weightages of these stocks in the NIFTY. The investment strategy would revolve around reducing the tracking error to the least possible through regular rebalancing of the portfolio, taking into account the change in weights of stocks in the index as well as the incremental collections / redemotions in the scheme.

Birla Sun Life Top 100 Fund

Birla Sun Life Top 100 Fund is designed for those investors who seek exposure to a broader large market capitalization stocks and Growth cum value style of investing. The Scheme shall invest at least 65% of its corpus in equity and equity related securities of top 100 Indian companies as measured by market capitalisation (stock market worth) and listed on stock exchanges. Securities listed on the National Stock Exchange of India shall be considered to determine the top 100 market capitalization companies. The universe would also include those companies coming out with New Fund Offerings and whose post issue market cap (based on issue price) would be amongst the largest 100 Indian companies. The remaining portion of the portfolio will be invested in equity and equity related securities of companies other than the Top 100 companies which in the opinion of the fund manager have attractive growth prospects and potential to outperform the broad market indices. The Scheme may also invest in ADR/GDR and equities of listed overseas companies. These investments will be made in line with the RBI and SEBI guidelines and will be within the limits prescribed by SEBI/RBI from time to time. For further details on Investment Strategy for the scheme, please refer to Scheme Information Document.

Birla Sun Life Equity Fund

The Scheme would adopt top-down and bottom-up approach of investing and will aim at being diversified across various industries and / or sectors and/ or market capitalization. The investment emphasis of the scheme would be on identifying companies with sound corporate managements and prospects of good future growth. Essentially, the focus would be on stocks driven by long-term fundamentals. However, short-term opportunities would also be seized, provided underlying values supports these opportunities. A portion of the scheme will also be invested in IPOs, emerging sectors, concept stocks and other primary market offerings that meet our investment criteria.

The scheme would invest a substantial portion of its investible assets (80% - 100%) in equity and equity related instruments. Pending investment of the scheme may be invested in debt & money market instruments and other liquid instruments or both. The scheme may have prudent exposure to Futures & Options (F&O) to capture opportunities arising out of market imperfection and to hedge the portfolio, whenever necessary.

Birla Sun Life Frontline Equity Fund

The Scheme will aim at being as diversified across various industries and / or sectors as its chosen benchmark index. It will target the same sectoral weights within its equity portfolio as the benchmark index on a designated day subject to some predetermined flexibility. However, the Scheme shall have the flexibility of selecting stocks within a particular sector from a

wider investment universe. So while the equity component of the Scheme's portfolio will track sectoral weights of the chosen benchmark index, the stocks making up those sectoral weights in the Scheme's portfolio could be different from those comprising the relevant sectoral weights in the index. However, such stocks will be from the same sectors although they may differ from the index constituents on account of the Scheme's investment universe being wider than index stocks.

The sectoral weights will be computed by aggregating market values of individual stocks sector wise, as a percentage of the total market value of the equity component in the Scheme's portfolio. The Scheme will have the flexibility of varying the sectoral weights by \pm 25% of the sectoral weights in the index on the designated day, or by an absolute figure of \pm 3%, whichever is higher. For example, if the sector weight in the index on the designated day is 15%, the ± 25% rule will apply and the Scheme will maintain a weight between 11.25% and 18.75%. For a sector comprising 10% of the index, the Scheme could have an exposure of between 7% - 13% to that sector in the equity component in its portfolio since in this situation; the $\pm 3\%$ rule will become applicable. This implies that sectors with less than 3% weights in the index on the designated day may be ignored. The Scheme's equity portfolio will attain the sectoral diversification of the index on the designated day computed in the above manner, by the month-end after the designated day. The Scheme may invest up to 25% of its net assets in cash, government securities, debt and money market instruments. This limit may not be exceeded for a continuous period of 30 days without the approval of / ratification by the Trustee.

The Scheme has currently chosen BSE 200 as its benchmark index. The designated day shall be the 23rd of every month. If 23rd is a non-Business Day, the immediately preceding Business Day shall be the designated day for that month. The equity portfolio of the Scheme will match the sectoral diversification of the benchmark index on the designated day, by the last calendar day of each month or if it is a non-Business Day, by the first Business Day of the next month. The Scheme will typically attain the sectoral weights of the benchmark index by the last Business Day of each month.

The Scheme's investment universe shall comprise all listed and / or unlisted stocks. The Scheme will endeavour to invest in 'frontline' stocks i.e. stocks which in the opinion of its Fund Manager, provide superior growth opportunities. The stocks will be categorised into the sectors making up the benchmark index by the Trustee.

Notwithstanding the foregoing investment policies for the scheme, for temporary defensive purposes (e.g., during periods in which the Asset Management Company believes changes in the securities market or economic or other conditions warrant), the scheme may invest in Indian Government T-Bills and hold cash or cash equivalents and other money market instruments. The Trustee of the Mutual Fund may from time to time alter these limitations in conformity with the SEBI (MF) Regulations, 1996 and other guidelines or notifications that may be issued by SEBI

Birla Sun Life Buy India Fund

The primary investment objective of the scheme is to generate long term growth of capital, through a portfolio with a target allocation of 100% equity, focusing on investing in businesses that are driven by India's large population and inherent consumption patterns. The focus of the scheme will be in the sectors that cater directly to the consumers, such as Banks & Financial Services, Housing Finance Companies, Automobiles, Hospitality, Travel and Tourism, Pharmaceutical and Health Care, Telecom, Power Distribution, Retail chains, Consumer Goods, Consumer Durables, etc.

The Scheme will select stocks from the investment universe, which, in the opinion of the Fund Manager, offers an attractive investment opportunity. These may be across the above-mentioned sectors or other areas as may be identified by the Fund Manager. The fund would have the flexibility to invest in stocks across different market capitalization. The Scheme would therefore contain a blend of large, mid and small cap stocks. The allocation to the different market caps would vary from time to time depending on the overall market conditions, market opportunities and the fund manager's view. The percentage exposure to any sector or stock would be determined by the fund manager, based on macro-economic, sector as well as company specific factors. At all times, the intention would be achieve higher risk control and maximize returns. Essentially, the focus would be on long-term fundamentally driven values.

A combination of the top down approach and bottom up approach will be followed in the stock selection process. The top down approach will focus on an analysis of macroeconomic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantage.

Birla Sun Life New Millennium Fund

The scheme aims to generate returns by investing in technology and technology dependent companies which includes: software services, products, BPO, hardware, internet and e-commerce, media and entertainment, telecommunication services and equipments and technology enabled companies. The scheme will follow a bottom-up approach to stock picking, adopting a blend of value and growth style of investing. The investment emphasis of the scheme will be to identify and invest in companies with robust business model, strong competitive position and managed by quality management.

Birla Sun Life Tax Plan

Stock Selection Strategy: The Scheme would adopt a bottom-up approach to investing. The investment emphasis of the Scheme will be in identifying companies with strong competitive position in good businesses, and having quality managements. Essentially, the focus would be on long-term fundamentally driven values.

Birla Sun Life Tax Relief 96

A combination of the top down approach and bottom up approach will be followed in the stock selection process. The top down approach will focus on an analysis of macroeconomic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantage.

Birla Sun Life International Equity Fund (Plan A and Plan B)

The Plan would be investing exclusively in international stocks. The investment strategy of the Plan would be to create a portfolio that is diversified geographically, to take benefit of low correlation between various countries, and to create a portfolio of high quality - high growth stocks. The international portion would aim towards reducing the risk through diversification and contribute to returns.

The Plan would be investing in a blend of domestic and international stocks. The broad investment strategy of the Plan would be to create a portfolio that is diversified geographically, to take benefit of low correlation between various countries, and to create a portfolio of high quality - high growth stocks. The domestic portion of the portfolio would provide a strong base to the scheme and the international portion would aim towards reducing the risk through diversification and contribute

Domestic Investment Strategy:

The corpus of the scheme will be primarily invested in diversified equity and equity related securities of the companies that have a potential to appreciate in the long run. The scheme would have the flexibility to invest in stocks across different market capitalization. The scheme would therefore contain a blend of large, mid and small cap stocks. The allocation to the different market caps would vary from time to time depending on the overall market conditions, market opportunities and the fund manager's view.

International Investment Strategy:

The international portion of the portfolio would be managed with the following objectives:

- Invest in countries that have a low correlation with the Indian Economy.
- Invest in countries that have strong and stable economy.
- Choose sectors and segments that are posting strong growth in these countries.
- Choose stocks in these countries that have strong market presence and have high potential for growth.

While the Scheme is not restricting itself to the number of countries that it can invest in, the portfolio would primarily have a blend of U.S., European and Asian stocks.

The percentage exposure to any country, sector or stock would be determined by the fund manager, based on macro-economic, sector as well as company specific factors. At all times, the intention would be achieve higher risk control and maximize returns. The stock selection strategy under the Plans would be a blend of top down and bottoms up approach without any sector or market capitalization bias. All companies selected will be analyzed taking into account the business fundamentals like nature and stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record. BSLAMC has tied up with Standard & Poor's Investment Advisory Services LLC (SPIAS) for seeking portfolio advise on the international portion of the fund's portfolio. SPIAS is a division of Standard & Poor's and has a long track record in providing investment advisory services to institutional clients. The fees related to these services would be borne by BSLAMC and would not be charged to the scheme. SPIAS, as part of this arrangement, would create a model portfolio for BSLAMC using their proprietary methodologies. This model portfolio would be used for creation of the international portfolio of the scheme. The fund management of the Scheme (including the international portion) shall rest with Birla Sun Life Asset Management Company Ltd.

As one of their proprietary methodologies for portfolio construction, SPIAS would use the renowned STARS ranking system of Standard & Poor's. "STARS" stand for STock Appreciation and Ranking System, and is being used for ranking stocks across various parts of the world including U.S., Europe as well as Asia. The STARS system was started in the year 1987 and has more than 26-years of track record

Birla Sun Life Special Situations Fund

The objective of the Scheme is to generate long-term growth of capital by investing in a portfolio of equity and equity related securities. The Scheme would follow an investment strategy that would take advantage of Special Situations and Contrarian investment style. Special Situations: Special situations are out of the ordinary situations that companies find themselves in from time to time. Such situations present an investment opportunity to Fund Manager who can judge the implications of that opportunity that can unlock value for investors. There could be many such situations that may have the potential to unlock value of the companies. Some of these situations are-

- De-Mergers: Corporate actions often unlock a lot of value for the investors. Demergers may result in separation / spin-off of business operation / activity from some other business operation / activity. There may be unlocking of
- Mergers: Merger of businesses or companies may result in synergies business activities. This may result in value $unlocking \, for \, the \, companies \, getting \, merged.$
- Debt Structuring: There may be corporates that have higher debt on their balance sheets resulting in lower profitability and cash flows. The cost of debt may also be high resulting in reduced profitability. Any attempt by the corporates to either reduce the debt burden or swap the existing debt with lower cost options may result in value unlocking.
- Buy-Back: Companies may consider a buy-back of their shares from the market due to various reasons like company has substantial free reserves, management is confident of the future growth potential, meeting with the regulatory norms, etc. These events may lead to value unlocking for the company.
- Other Situations: There could by many other events that may result in share price appreciation. Situations like introduction of new products, new segments, acquisition of new customers, R&D related developments management re-structuring, capital infusion, revaluation of Fixed Assets, Properties or other assets, etc. might result in a favorable environment for stock price appreciation. The scheme intends to carefully look at such special situations and participate in them based on the potential for stock appreciation.

Contrarian Investing: Strategy would comprise of investing in companies that are currently out of favor, overlooked or neglected due to temporary fallacies like poor results, failure with regards to the product launch, factor affecting the industry, political interventions, etc. However, these companies may be fundamentally strong but market may have failed to recognize their true potential. The Scheme may invest in such undervalued companies to take advantage of price appreciation. Investment strategy would be to identify stocks based on the above mentioned criteria and benefit from the event. These events may or may not be time bound. Investment strategies would include but not be limited to the abovementioned strategies. Scheme will be a style diversifier for an investor. The aforesaid investment strategy will also be adopted for investments if made in foreign securities. The Scheme would follow a bottom-up investment approach, where investments will be selected based on specific criteria relevant to the company. There will be no bias towards size or sectors. Companies selected will be analyzed taking into account the business fundamentals like nature, stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record, etc.

Birla Sun Life Commodity Equities Fund - Global Agri Plan

Birla Sun Life Commodity Equities Fund - Global Agri Plan will predominantly invest in overseas companies or overseas mutual funds investing in companies that have business exposure to agricultural commodities. Such companies could include producers of agricultural products, crop growers, owners of plantations, companies that produce and process foods, fertilizer producing companies etc.

The scheme will be managed by investing in stocks that are also a part of the S&P Global Agribusiness Index.

S&P Global Agribusiness Index is an equity based index designed to provide liquid exposure to 24 of the largest publicly-traded agribusiness companies comprised of a mix of Producers, Distributors & Processors and Equipment & Materials Suppliers companies.

Fund manager will undertake an active investment management strategy. Investment in stocks will be based on a bottom up approach. There will be no market capitalization or geographic bias. The Scheme may also undertake active cash calls if the situation so warrants. Further, the Scheme may invest in units issued by overseas mutual funds. Such investment in the funds will not be more than 35% of the portfolio value. The selection of an overseas mutual fund will be based on

- Appropriateness of the Fund, with regard to the Scheme's investment objective,
- Track record of the Fund under consideration,
- Reputation of the Fund house which has launched the Scheme

Though every endeavor will be made to achieve the specified objectives, the AMC / Trustees / Sponsors do no guarantee that the investment objective of the Scheme will be achieved. No quaranteed returns are being offered under the Scheme

Birla Sun Life Enhanched Arbitrage Fund

Scheme seeks to generate income by predominantly investing in equity and equity linked instruments

Scheme aims to identify the price differentials prevailing for a stock / index in 2 market segments (cash, futures, etc). Trades are executed once the price differentials are identified. Generally, trades will be executed provided that they generate returns higher than short term debt instruments (call money, money market instruments, liquid schemes, etc) net

Scheme will buy a stock where it is available cheap and sell the stock where it is quoting at a higher price. Simultaneous buy and sell trade will be entered into in both the market segments (Cash & Futures). Gains that the trade would offer, is identified at the time of execution. On expiry of the futures contract, there is a convergence of price of a stock in cash & derivatives segment. Thus gains are secured / assured irrespective of the market movements, only at the end of the month i.e. on expiry of the futures contract. If these trades are unwound prior to expiry, then they may / may not generate the prespecified returns.

The scheme shall also undertake Securities Lending and Borrowing within the framework as permitted by SEBI.

However, if these trades fail to exist / if the returns generated are lower than that offered by liquid schemes / index, then the scheme may undertake a higher allocation to debt and money market securities.

A portion of the corpus will also be invested in direct equities, IPO's, Options, open offer and buy-back. Allocation to these strategies will be restricted to the extent of 10% of the corpus size.

Birla Sun Life India Reforms Fund

Scheme seeks to generate income by predominantly investing in equity and equity linked instruments.

The scheme would seek to invest in companies that are expected to benefit from the government reforms program. These companies would encompass, but not be limited to, engineering, real estate & construction, power, telecom, infrastructure, financial services, Fertilizers, agrochemicals, irrigation, education and select commodity sectors. Investments will be

pursued in selected sectors based on the Investment team's analysis of business cycles, regulatory reforms, competitive advantage etc. Selective stock picking will be done from these sectors. The fund manager in selecting scrips will focus on the fundamentals of the business, the industry structure, the quality of management, sensitivity to economic factors, the financial strength of the company and the key earnings drivers. The scheme will invest across sectors without any market cap or sectoral bias. The scheme shall also undertake Securities Lending and Borrowing within the framework as permitted by SEBI. For further details on Derivatives strategies and Investment strategy under the scheme, please refer to Scheme Information Document

Birla Sun Life Pure Value Fund

The fund would follow a value investing strategy for the management of its portfolio.

Value investing is buying into stocks that are trading for less than their intrinsic value - stocks that the market is undervaluing. Typical value investing strategies include, strategies like

- · Buying stocks with a low price to book value,
- Low price to cash flow,
- Low price/earnings multiple, and high dividend yields,
- Asset Replacement.
- Dividend Yield higher than the G-Sec yield,
- Valuation mismatch due to invisible/undervalued assets (Land, Licenses, Brands, Trademarks, Patents etc.)
- Situations wherein the value of the Company would be unlocked due to:
- Mergers and Acquisition activities
- Restructuring
- Recovery potential
- Retained earnings

Value Investing is similar but not the same as contrarian investing. The key difference between contrarian

investing and Value Investing is that in latter there is a gap between underlying value of the company asset, earnings or holding value) and the market perception of the same. In case of contrarian investing, the stock is out of favor and is trading at a valuation lower than its recent past and not necessarily at a discount to its inherent value.

Key underlying assumption in Value Investing is that markets are inefficient and over a period of time the market will discover and find the right value for the stock.

Value strategy, is a conservative way of investing in Equities. The primary reason is that these stocks are

already available at a substantial discount relative to the general market levels. As such the downside in such stocks is relatively lesser.

The value strategy, while being a blend of Top down and Bottoms up, essentially focuses on companies with long track records and excellent managements. As such the probability of these companies to improve their fundamentals with changing business dynamics is relatively strong.

Buying Approach

Through fundamental analysis, business underlying the security is assessed vis-à-vis its intrinsic value. Some of the factors that are studied are

- Financial Statements of the Company's
- Position in the earnings cycle
- Competitive position, and management quality.

In addition, we will focus on long-term and cyclical industry trends in order to identify and measure the risks associated with a Company's business. By taking a disciplined approach to security selection, portfolios can yield good long-term total returns. Once a stock is identified as relatively undervalued, the Fund Manager performs additional Fundamental Analysis to determine if there is a sufficient catalysts available to unlock the hidden value within reasonable time. The strategy is broadly diversified across all sectors and not just invested in out-of-favor value sectors

Selling Approach

Stocks bought in Value Investing will be sold when stock appreciates to target price without commensurate increase in intrinsic value. However, if the anticipated catalyst(s) fails to happen within a reasonable period, or an unanticipated event, change in fundaments, or deterioration in intrinsic value negating original reason for investment then also the stock will be sold.

Birla Sun Life Small & Midcap Fund

The corpus of the Scheme will be primarily invested in Small and Mid Cap equity and equity related securities of the companies in the small and midcap segment that have a potential to appreciate in the long run. The Scheme may also invest a small portion of its corpus in fixed income securities including money market instruments to manage its liquidity requirements. The fund manager will select equity securities on a bottom-up stock selection approach. Under bottom-up approach, the main focus is on identifying stocks on their individual merits irrespective of the sectors to which they belong as opposed to first identifying sectors and then choosing stocks within that sectors which is followed under top-down approach. Hence, under bottom-up approach among other things, consideration will be given to fundamentals of the companies, management quality & strength of their businesses.

Apart from sound fundamentals and management, the fund would lay emphasis on valuations and long term growth potential. The stocks of small and midcap companies are generally more volatile and less liquid than the large cap stocks. The focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values. As part of the investment strategy, fund will book profits regularly to take advantage of the volatility in the market.

Birla Sun Life Long Term Advantage Fund

The corpus of the Scheme will be primarily invested in diversified equity and equity related securities of the companies that have a potential to appreciate in the long run. The Scheme may also invest a small portion of its corpus in fixed income securities including money market instruments to manage its liquidity requirements. All companies selected will be analysed taking into account the business fundamentals like nature and stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record. The fund may also invest upto 25% of the corpus of the scheme in Foreign Securities. These investments will be made in line with the RBI and SEBI guidelines and will be within the limits prescribed by SEBI/RBI from time to time.

Stock Selection Strategy: The Scheme will select stocks of companies that have demonstrated a potential ability to grow at a reasonable rate for the long term. The aim will be to build a portfolio that adequately reflects a cross-section of the growth areas of the economy from time to time. While the portfolio focuses primarily on a buy and hold strategy at most times, it will balance the same with a rational approach to selling when the valuations become too demanding even in the face of reasonable growth prospects in the long run.

Birla Sun Life Asset Allocation Fund

The Scheme will invest in Equity and Debt schemes in the pre-specified range of the respective plan. The investments will be made in a judicious mix of equity and debt mutual fund schemes.

Across the basket of equity schemes, funds will be allocated depending on the fund manager's perception of the outlook of various equity schemes and the risk profile of the plan. For instance, in the Aggressive Plan, the Fund Manager will endeavor to assign a higher weightage to aggressive growth and sector specific schemes.

The allocation amongst the underlying debt schemes is decided dynamically based on the fund manager's view on interest rates. Therefore, the Fund Manager may decide to invest only in a few debt schemes and not all, at a particular time to alter the average maturity of the portfolio or may invest just in Birla Sun Life Cash Plus in periods of uncertainty to hedge against volatility.

Based on the above asset allocation, it is expected that the Beta of the Aggressive Plan would be higher than the beta of the Moderate and Conservative Plans. The Conservative Plan is expected to have the lowest beta among these three plans.

The Fund Manager also reserves the right to invest upto 30% of the assets of each of the plans in schemes of other mutual funds from time to time.

Birla Sun Life Gold Fund

The investment objective of the scheme is to provide returns that tracks returns provided by Birla Sun Life Gold ETF (BSL Gold ETF).

To achieve the investment objective, the scheme will predominantly invest in units of BSL Gold ETF. Accordingly, the Scheme may buy/sell the units of BSL Gold ETF either directly with the Fund or through the secondary market on the Stock Exchange(s). The scheme would also invest in debt & money market securities to the extent necessary to meet the liquidity requirements for the purpose of repurchases or redemptions.

The AMC shall endeavor that the returns of Birla Sun Life Gold Fund (BSL Gold Fund) will replicate the returns generated by the underlying scheme and is not expected to deviate more than 2%, on an annualized basis net of recurring expenses in the Scheme. However, this may vary due to reasons beyond the control of the Fund Manager.

The deviation from the underlying BSL Gold ETF as specified above shall mainly be on account of the receipt of cash flows which on an average takes 5 days given the existing operational procedure.

The table shows below the impact that could happen on fund performance as a result of delay in receipt of money considered from period of inception of BSL Gold ETF (May 13, 2011) till April 30, 2015.

| | (, · · · · · · · · · · · · · · · · · · | | | | | | | | | |
|--------------------------------------|--|--------|--------|--------|--------|--------|--|--|--|--|
| % difference in NAV between 'n' days | 2 days | 3 days | 4 days | 5 days | 6 days | 7 days | | | | |
| AVG | 0.03 | 0.05 | 0.07 | 0.08 | 0.10 | 0.12 | | | | |
| Max | 9.36 | 8.66 | 8.66 | 11.10 | 12.26 | 12.30 | | | | |
| Min | -10.72 | -11.25 | -11.25 | -11.28 | -12.64 | -13.16 | | | | |

The above table is only for illustration purposes based on underlying assumption that deployment of entire corpus is delayed by no. of days mentioned above. However, in reality, as the deployment of subscriptions on an ongoing basis may not be significant in proportion to corpus of fund, the impact may not be material. Further, the deviations may normally be expected to average out over a longer time horizon.

The fund would endeavor to maintain the indicated asset allocation as mentioned above. However, there could be a variance in the asset allocation on account of receipt of cash flows, considering the existing operational procedure.

Birla Sun Life '95 Fund

The fund manager would primarily focus on long term growth for identifying stocks. The objective would be to identify business with superior growth prospects and strong management available at reasonable valuation and offering higher risk adjusted returns. The fund would follow blend of bottoms up approach (for stock selection) and top down approach (for sector allocation). The fund would follow flexi cap approach on market cap depending on risk return profile of various sub segments of the market. The decision to sell would be based on price reaching its fair value or availability of alternative investment opportunity offering higher risk adjusted returns or anticipated price appreciation no longer possible due to change in business fundamental.

Birla Sun Life MIP

Stock Selection Strategy: The scheme would adopt a bottom-up approach to investing. The investment emphasis of the scheme will be in identifying companies with a strong competitive position in good businesses, and having quality managements. Essentially, the focus would be on long term fundamentally driven values. The fixed income investment strategy would emphasise investment in instruments that generate consistently superior yields at low levels of risk.

Birla Sun Life MIP II

The Scheme invests in Debt and Money Market Instruments and would seek to generate regular returns. The scheme also invests a portion of its assets in equity and equity related instruments to seek capital appreciation. The Scheme does not assure any returns.

As per the asset allocation pattern indicated above, the Fund invests in various debt securities and money market instruments issued by corporates and/or state and central government. With the aim of controlling risks, rigorous in-depth credit evaluation of the instruments proposed to be invested in is carried out by the Investment Team of the AMC. The credit evaluation includes a study of the operating environment of the company, the past track record as well as the future prospects of the issuer, the short as well as long-term financial health of the issuer. The AMC is also guided by the ratings of rating agencies such as CRISIL, CARE and ICRA or any other rating agency as approved by the regulators.

In addition, the Investment Team of the AMC studies the macro economic conditions, including the political, economic environment and factors affecting liquidity and interest rates. The AMC use this analysis to attempt to predict the likely direction of interest rates and position the portfolio appropriately to take advantage of the same.

A top down and bottom up approach is being used to invest in equity and equity related instruments. Investments are pursued in select sectors based on the Investment Team's analysis of business cycles, regulatory reforms, competitive advantage etc. Selective stock picking will be done from these sectors. The fund manager in selecting scrips focuses on the fundamentals of the business, the industry structure, the quality of management, sensitivity to economic factors, the financial strength of the company and the key earnings drivers.

The Scheme may invest in other Scheme(s) managed by the AMC or in the schemes of any other Mutual Fund, provided it is in conformity with the investment objectives of the Scheme and in terms of the prevailing Regulations. As per the Regulations, no investment management fees will be charged for such investments.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Monthly Income

The fund manager would primarily focus on long term growth for identifying stocks. The objective would be to identify business with superior growth prospects and strong management available at reasonable valuation and offering higher risk adjusted returns. The fund would follow blend of bottoms up approach (for stock selection) and top down approach (for sector allocation). The fund would follow flexi cap approach on market cap depending on risk return profile of various sub segments of the market. The decision to sell would be based on price reaching its fair value or availability of alternative investment opportunity offering higher risk adjusted returns or anticipated price appreciation no longer possible due to change in business fundamental.

Birla Sun Life Income Plus

As the Scheme is an income scheme, the investment strategy will reflect the relatively conservative character of the portfolio. The fixed income investment strategy would emphasize investment in instruments that generate consistently superior yields at low levels of risk. Rigorous in-depth credit evaluation and analysis aimed at ascertaining both the short term financial health and long term solvency of the debt issuers will be carried out by BSLAMC's research team. In addition, criteria such as sound corporate managements, prospects of good future growth and strong past performance will be considered. Essentially, the focus would be on long term fundamentally driven values. However, short term opportunities would also be seized, provided they are supported by underlying values.

Birla Sun Life Short Term Fund

The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. As per the asset allocation pattern, the Fund invests in various debt securities and money market instruments issued by corporates and/or state and central government. With the aim of controlling risks, rigorous in depth credit evaluation of the securities proposed to be invested in will be carried out by the investment team of the AMC. The credit evaluation includes a study of the operating environment of the company, the past track record as well as the future prospects of the issuer, the short as well as long-term financial health of the issuer. The AMC is also guided by the ratings of rating agencies such as CRISIL, CARE and ICRA or any other rating agency as approved by the regulators.

In addition, the Investment Team of the AMC studies the macro economic conditions, including the political, economic environment and factors affecting liquidity and interest rates. The AMC use this analysis to attempt to predict the likely direction of interest rates and position the portfolio

Birla Sun Life Gilt Plus (PF Plan and Liquid Plan)

- Liquidity Support from RBI Being a scheme dedicated exclusively to investments in Government Securities, Birla
 Sun Life Gilt Plus (PF Plan and Liquid Plan) will be eligible to avail, on any day, from RBI, liquidity support upto 20%
 of the outstanding value of its investments in government securities (as at the close of the business on the previous
 business day), under its guidelines issued vide circular IDMC 2741/03.01.00/95-96, dated April 20, 1996. Liquidity
 support under these guidelines is available to reverse repurchase agreements in eligible Central/State government
 dated securities and Treasury Bills for all maturities.
- Repos / Reverse Repos The Scheme may undertake Repos / Reverse Repos as per the guidelines released by SEBI/RBI and subsequent modifications thereto.

Birla Sun Life Gilt Plus-Regular Plan

The scheme will majorly invest in securities issued by the Central Government with primary intent to maintain an average maturity of around 10 years. The scheme endeavors to invest majority of the corpus in the liquid securities to maintain a high degree of liquidity in the portfolio and intends to limit investments to securities whose maturity ranges between 8 to 15 years. The scheme does not intend to offer a play on the duration actively.

Birla Sun Life Government Securities Fund

"A portfolio invested in GSecs or state government securities is normally associated with an investment strategy in the debt markets that is free of credit risk (i.e. the risk of default by the issuer). Investments may also be made in the call market or in an alternative investment to the call market as may be directed by the RBI. Income may be generated through the receipt of coupon payments, the amortization of the discount on debt instruments or the purchase and sale of securities in the underlying portfolio.

The portfolios of the plans may differ in the portfolio allocation to a particular asset class and the issue held as well as in the duration of each portfolio. The Short Term Plan will be managed to maximum rupee weighted duration of three years while the Long Term Plan will be managed to maximum rupee weighted duration of seven years. Each of these investment plans will, under normal market conditions, invest its net assets as per the asset allocation hereunder. The Fund Manager will review the portfolio for adherence with the above rupee weighted duration norms and rebalance the same within 30 days to conform to the above limits.

It is the intention of the Scheme to avail itself of the liquidity support from the RBI extended to mutual funds dedicated to investments in government securities via circular IDMC.No.2741/03.01.00/95-96 dated April 20, 1996 as amended from time to time.

Further, non-Government Provident Funds, Superannuation Funds, Gratuity Funds and Pension Funds through its investments in government securities may invest in the Scheme.

Birla Sun Life Dynamic Bond Fund

The investment objective of this Scheme is to optimise returns for the investors by designing a portfolio, which will dynamically track interest rate movements in the short term by reducing duration in a rising rate environment while increasing duration in a falling interest rate environment. The investment strategy would revolve around structuring the portfolio so as to capture positive price movements and minimise the impact of adverse price movements.

Since active debt management strategies require an in depth knowledge of and ability to accurately track interest rate movements taking into account various micro and macro factors, it is difficult for an individual investor to adopt such a strategy. Whereas, the investment team of Birla Sun Life Mutual Fund, through its research and process driven investment strategy, would endeavour to capitalise on the available opportunities in a timely manner. The fund would seek to fulfill the needs of a large number of individual, HNIs as well as large institutional investors who are susceptible to interest rate risks. In order to maximise returns the fund managers may look at curve spreads both on the gilt as well as the corporate bond markets to gain maximum value out of any security/s.

Birla Sun Life Short Term Opportunities Fund

The fund focuses on enhancing the portfolio returns by identifying mispriced credit opportunities in the market and selectively investing in them. To enhance the portfolio returns, the Fund would invest in instruments that offer superior yield at acceptable levels of risk. To manage the credit risk, the Fund would invest predominantly in short and medium term securities. Moreover, the Fund has put in place a strong rigorous process to evaluate credit risk and monitor the same on a continuous basis. The Fund will also emphasise collaterals/covenants where it believes it is required. If and when the Mutual Funds are allowed to invest in credit derivatives, the Fund will also invest in such securities, in line with extent of the regulations. The potential universe of the scheme for investment includes (but is not limited to) securities issued by NBFCs, ABS, Corporate Debt, Financial Institutions and Banking Sector Bonds & Treasury Bills, Govt. Of India Securities, State Government Bonds, Government Guaranteed Bonds, PSU Bonds, money market securities, Call Money, Commercial Paper, Certificate of Deposit & Discounted trade Bills.

Birla Sun Life Savings Fund

Stock Selection Strategy: The investment emphasis of the scheme will be in identifying companies with a strong competitive position in good businesses, and having quality managements. The investment strategy would emphasis investment in instruments that generate consistently superior yields at low levels of risk.

Investment Securities

To achieve the scheme objective, the scheme will invest in a wide range of instruments including:

- Government of India Securities:
- Obligations of Public Sector Undertakings (PSUs) including bonds, debentures and certificates of deposit.
- Obligations of domestic public and private sector banks, and development financial institutions including bonds, debentures and certificates of deposit.
- Obligations of domestic corporations, including bonds, debentures, non-convertible portion of convertible debentures, securitized debt and promissory notes, pass- through obligations, commercial paper and structured obligations.
- Call money, fixed deposits of domestic banks or corporations, and other money market instruments, as permitted by SEBI.
- Other domestic instruments, listed or unlisted, as may be offered in the domestic market and permitted by SEBI.
- Derivatives and other investments permitted by regulations from time to time.

Within the defined asset allocation parameters, there are many ways in which a portfolio can be constructed. Any specific asset allocation will be made keeping in mind the contemporary realities in the economy, financial system, investment as well as investor outlook.

Given the nature of the scheme, liquidity would be a key driver in the construction of the portfolio. The scheme may review the above pattern of investments based on views on interest rates and asset liability management needs. From time to time, it is possible that the portfolio may hold cash. However, at all times the portfolio will adhere to the overall investment allocation pattern as specified earlier.

Birla Sun Life Banking and Financial Services Fund

The Scheme aims to maximize long-term capital appreciation by investing primarily in equity and equity related securities of companies engaged in Banking and Financial services. As a Sector fund, the portfolio will concentrate in the companies engaged in Banking and Financial Services. The portfolio manager will adopt an active management style to optimize returns. Income generation may only be a secondary objective.

The scheme would invest in Banks as well as Non-banking Financial Services companies, Insurance companies, Rating agencies, Broking companies, Microfinance companies, Housing Finance, Wealth Management, etc. The classification of Financial service companies will be largely guided by AMFI sector classification. The scheme may also invest in IPOs of companies which could be classified under Financial Services sector.

As the benchmark index is skewed in favour of few stocks, the fund could have substantial deviations from the respective weightage in the benchmark index so as to achieve diversification within the sector.

Birla Sun Life Treasury Optimizer Plan (erstwhile Birla Sun Life Ultra Short Term Fund)

The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. As per the asset allocation pattern, the Fund invests in various debt securities and money market instruments issued by corporates and/or state and central government. With the aim of controlling risks, rigorous in depth credit evaluation of the securities proposed to be invested in will be carried out by the investment team of the AMC. The credit evaluation includes a study of the operation environment of the company, the past track record as well as the future prospects of the issuer, the short as well as long-term financial health of the issuer. The AMC is also guided by the ratings of rating agencies such as CRISIL, CARE and ICRA or any other rating agency as approved by the regulators.

In addition, the Investment Team of the AMC studies the macro economic conditions, including the political, economic environment and factors affecting liquidity and interest rates. The AMC use this analysis to attempt to predict the likely direction of interest rates and position the portfolio.

Birla Sun Life Floating Rate Fund

Floating rate debt issuance is a relatively new concept in India and has grown rapidly with the introduction and wide acceptance of benchmarks such as NSE MIBOR / Reuters MIBOR etc. The Government of India has also started issuing floating rate sovereign debt which is expected to give a major impetus to the pace of development of floating rate market in India. The scheme proposes to invest substantially in floating interest rate securities, fixed interest rate securities swapped for floating rate returns and fixed rate securities. The aim of the investment strategy is to generate stable returns by minimizing the interest rate risk in the short as well as long term.

The domestic debt markets are maturing rapidly with improvement in liquidity in various debt segments as a result of introduction of new instruments and investors. The development of derivatives markets particularly swaps and Forward Rate Agreements (FRA) have made the environment more dynamic and has provided opportunity to manage interest rate more actively.

The aim of the investment manager will be to allocate the assets of the scheme between various fixed interest rate securities and floating interest rate securities and use derivatives like swaps and FRAs effectively with the objective of achieving stable returns. The portfolio of the Short Term Plan will normally be skewed towards short term maturities with higher liquidity and the portfolio of the Long Term Plan will be normally skewed towards longer term maturities.

The scheme will endeavour to minimise interest rate risk. Fixed interest rate securities are subjected to volatility in price movements corresponding to movements in interest rates. However, the interest rate in case of floating rate securities is reset in regular time intervals based on certain benchmark or a reference rate (eg. NSE Mibor, T Bill Yield, Reuters MIBOR, etc.). Hence the prices of these securities are less sensitive to interest rate fluctuation leading to minimal interest rate risk in case of floating interest rate securities.

Floating interest rate securities market in India is in a developing phase. Government of India has started issuing Government securities carrying floating rate coupon payments. This will help the floating rate market to develop rapidly. A large number of corporates borrow their short term requirements and funds through floating rate instruments. However, as the markets develop corporates would start accessing the market for their long term requirement of funds at a floating rate.

In the absence of floating rate securities, the same can be created synthetically with a combination of derivatives like Interest Rate Swaps and FRAs and fixed interest rate securities. The fixed income derivatives market has developed considerably during the last 2 years in India. The scheme intends to use derivatives as permitted by RBI/SEBI for hedging interest rate risk

The actual percentage of investments in various floating and fixed interest rate securities and position of derivatives will be decided after considering the prevailing political conditions, economic environment (including interest rates and inflation), the performance of the corporate sector and general liquidity as well as other considerations in the economy and markets.

Birla Sun Life Cash Manager

The aim of the investment strategy is to provide stable returns by minimizing the interest rate risk in the short as well as long term. The Scheme aims to identify securities, which offer superior levels of yield at lower levels of risks. Liquidity will also be an important criterion and a reasonable proportion of the investment will be made in relatively liquid investments. In addition, the Fund Management team will study the macro economic conditions affecting liquidity and interest rates. The Fund Manager would use this analysis to attempt to predict the likely direction of interest rates and position the portfolio appropriately to take advantage of the same.

Birla Sun Life Cash Plus

Portfolio Turnover

Portfolio turnover will depend upon the circumstances prevalent at any time. Under normal circumstances the portfolio turnover is not likely to exceed 200%. This will exclude the turnover caused on account of:

- investing the initial subscription,
- subscriptions and redemptions undertaken by the unit holders.

Purchase and sale of securities attract transaction costs of the nature of brokerage, stamp duty, custodian transaction charges, etc. The above limit of portfolio turnover is essential to regularly explore trading opportunities to optimise returns for the scheme and enable portfolio restructuring when required.

Birla Sun Life Medium Term Plan

The Fund intends to optimise returns by keeping its portfolio duration between 1 year to 5 years. Depending upon prevailing market conditions & interest rate scenario the duration may be brought down below 1 year. In case of a rising interest rate environment the duration of the fund may be reduced and holding in money market securities could go up to 100% whereas in a falling interest rate scenario the holding in medium /long-dated securities may be maximized.

Birla Sun Life 5 Star Multi Manager FoF Scheme

The Scheme invests in a mix of diversified equity schemes, mid cap/small cap/ large cap oriented schemes and sectoral based schemes. The scheme invests in Money Market Securities as per the prevailing regulations from time to time, only for the purpose of liquidity requirements. These percentages are adhered to at the point of investment. The portfolio would be reviewed periodically to address any deviations from the aforementioned asset allocation pattern due to market

Birla Sun Life Active Debt Multi Manager FoF Scheme

The Allocation of funds between the different debt funds specified in the asset allocation pattern depends primarily on the interest rate outlook. When interest rates are expected to harden, the ideal combination of funds include those that have relatively low interest rate risk. Hence the portfolio has a higher weightage to the Liquid funds, Floating Rate Funds and Fixed-Maturity-Plans and other Debt Funds with average maturity less than 1 year. Conversely, when interest rates are expected to ease, the fund seeks to generate higher returns by higher weightage to Debt funds which have average maturity more than 1 year. The directions of the interest rates are determined through consideration of the following factors:

- RBI stance of Monetary Policy
- Inflation rate and expectations of movement in the Inflation rate
- Economic growth
- Banks commercial credit demand growth versus banks' deposit growth
- Movement in interest rates among Other major economies

Based on the above factors and the relative strength of each of the factors, BSLAMC team assesses the level of interest rate exposure which the portfolio should bear and accordingly calibrate the allocation to the funds in line with the allocation range specified above.

Birla Sun Life Asset Allocator Multi Manager FoF Scheme

The scheme allocates investments dynamically between equity and debt/liquid/money market funds. The scheme invests in Money Market Securities as per the prevailing regulations from time to time, only for the purpose of liquidity requirements.

Birla Sun Life Financial Planning FoF - Aggressive Plan, Conservative Plan & Prudent Plan

Target allocation across plans for each asset class:

| Instruments | Conservative Plan | Prudent Plan | Aggressive Plan |
|--|-------------------|--------------|-----------------|
| Equity funds | 20.00% | 40.00% | 70.00% |
| Liquid Funds, Money Market Funds | 44.00% | 30.00% | 15.00% |
| Debt Funds other than Liquid Funds, Money Market Funds | 24.00% | 20.00% | 10.00% |
| Gold ETFs | 12.00% | 10.00% | 5.00% |

BSLAMC typically selects underlying schemes and allocate to them as per the defined investment process across each asset class.

Then as per the asset allocation in each plan of the product, the portfolio is replicated.

e.g. For Conservative Plan, 20% of the plan will be allocated to a portfolio of equity schemes, 44% of the plan will be allocated to a portfolio of liquid funds / money market funds, 24% of the plan will be allocated to debt funds and 12% to gold ETFs.

An investor, depending on his risk profile, could choose a plan.

The investment team would rebalance the plans at periodic intervals. The rebalancing period would be determined by the permitted allocation range, market conditions, inflows / outflows from the plan.

Birla Sun Life Global Commodities Fund

The corpus of the Scheme will be invested into in units of global mutual funds which invest in commodity related securities. Whilst our overall intention is to create a FoF Scheme which seeks to outperform the customized benchmark for the Scheme i.e. 40% Dow Jones World Basic Materials Index + 40% Dow Jones World Oil and Gas Index + 20% MSCI AC World in INR terms, over rolling 12 months periods, the individual funds selected may not have the same benchmark as our product. An example of this is possible selection of a Global Mining or Global Resources Fund which also invests purely in commodities related securities, but which may have a more restricted benchmark. This may be appropriate from time to time to our overall strategy to create a FoF Scheme which is able to fulfill its objective.

At all times, total exposure of the FOFs/Feeders in Indian equity through underlying fund(s) shall not exceed 15% of the AUM of the concerned Indian scheme. In case such limit is breached, the same shall be rebalanced within a period of three months. In case the exposure in excess of 15% is not rebalanced within a period of three months, the concerned FOF/feeder shall wind up the scheme and provide an exit to investors at the prevailing NAV.

As a measure towards rebalancing the excess exposure, the scheme may redeem its part or entire investments from the existing underlying Fund and invest in other similar funds which match the mandate of the Scheme*.

*Other fund similar in terms of Investment objective, Investment Strategy and Attributes would qualify as a similar fund which matches the mandate of the scheme.

Birla Sun Life Global Real Estate Fund

The Scheme intends to predominantly invest in ING (L) Invest Global Real Estate Fund. Under normal market conditions, ING (L) Invest Global Real Estate Fund invests in a diversified portfolio of equities and/or other transferable securities (warrants on transferable securities — up to a maximum of 10% of the Sub-Fund's net assets — and convertible bonds) issued by companies established, listed or traded in any country worldwide and operating in the real estate sector. The Investment Manager will select companies whose main revenue or activity is linked to property, real estate management and/or development.

The Sub-Fund may also invest, on an ancillary basis, in other transferable securities (including warrants on transferable securities up to 10% of the Sub-Fund's net assets), money market instruments, units of UCITS and other UCIs and deposits as described in Part III of the prospectus. However, Investments in UCITS and UCIs may

not exceed a total of 10% of the net assets. Where the Sub-Fund invests in warrants on transferable securities, note that the Net Asset Value may fluctuate more than if the Sub-Fund were invested in the underlying assets. All risks associated with such schemes, including performance of their underlying equity portfolio, derivative instruments, off-shore investments etc., will therefore be applicable in the case of the Scheme.

In selecting investments, the Manager uses a rigorous portfolio construction process divided into two stages

- (1) Firstly, the Manager selects the sectors and regions in which to invest and determines the degree of representation of these sectors and regions by systematically assessing trends and conditions in the public and private real estate markets.
- (2) Secondly, the Manager uses an assessment process developed by ING to identify investments which currently generate higher income and have higher growth potential than their peers. This assessment process examines various factors:
 - a. value and property:
 - b. capital structure and
 - c. management and strategy.

At all times, total exposure of the FOFs/Feeders in Indian equity through underlying fund(s) shall not exceed 15% of the AUM of the concerned Indian scheme. In case such limit is breached, the same shall be rebalanced within a period of three months. In case the exposure in excess of 15% is not rebalanced within a period of three months, the concerned FOF/feeder shall wind up the scheme and provide an exit to investors at the prevailing NAV.

As a measure towards rebalancing the excess exposure, the scheme may redeem its part or entire investments from the existing underlying Fund and invest in other similar funds which match the mandate of the Scheme*.

*Other similar overseas funds means funds similar in terms of Investment objective, Investment Strategy and Attributes which matches the mandate of the scheme.

Birla Sun Life Latin America Equity Fund

The ING Latin America Equity Fund in India will act as a feeder fund into the Luxembourg based ING (L) Invest Latin America Fund. The investment strategy of the Luxembourg based fund is to identify and invest primarily in a diversified portfolio of shares and/or transferable securities issued by companies incorporated, quoted or traded in Latin America (including the Caribbean). The fund's approach encompasses bottom-up investment process supported by top-down macroeconomic analysis and quantitative screening. The investment process will aim to add value by also following theme based approach which shall enable to capture all relevant long term growth drivers.

At all times, total exposure of the FOFs/Feeders in Indian equity through underlying fund(s) shall not exceed 15% of the AUM of the concerned Indian scheme. In case such limit is breached, the same shall be rebalanced within a period of three months. In case the exposure in excess of 15% is not rebalanced within a period of three months, the concerned FOF/feeder shall wind up the scheme and provide an exit to investors at the prevailing NAV.

As a measure towards rebalancing the excess exposure, the scheme may redeem its part or entire investments from the existing underlying Fund and invest in other similar funds which match the mandate of the Scheme*.

*Other fund similar in terms of Investment objective, Investment Strategy and Attributes would qualify as a similar fund which matches the mandate of the scheme

Birla Sun Life Dynamic Asset Allocation Fund

Equity: The fund manager will invest into opportunities available across the market capitalization. The fund manager will use top down approach to identify growth sectors and bottom up approach to identify individual stocks. The fund would have the flexibility to invest in stocks across different market capitalization. The fund would therefore contain a blend of large, mid and small cap stocks. The allocation to the different market caps would vary from time to time depending on the overall market conditions, market opportunities and the fund manager's view. The Scheme may also use derivatives to hedge the downside risk of the portfolio. The Equity Allocation in the portfolio would be monitored on a monthly basis and rebalanced by the Fund Managers' at the end of every calendar quarter. The Scheme will take a call on the asset allocation based on the PE ratio of S&P BSE 100 index. When the markets seem to be moving to overvalued territory as indicated by Higher PE ratio, the scheme would reduce Equity allocation and vice versa. The Equity exposure will be actively managed based on the same, and the residual allocation will be in Debt & Money Market Instruments. The table for Equity exposure based on Trailing PE of S&P BSE 100 is as follows:

| P/E Range | Asset Allocation Range | | | | | |
|-----------|------------------------|--|--|--|--|--|
| <14 | 80-100 | | | | | |
| 14-17.5 | 60-90 | | | | | |
| 17.5-21.5 | 45-75 | | | | | |
| 21.5-25 | 30-60 | | | | | |
| 25+ | 0-40 | | | | | |

Historically such a strategy of varying the Equity allocation based on PE Ratio has helped deliver superior risk adjusted returns, although there is no guarantee that such past performance will be repeated in the future.

The actual percentage of investment in equities and Fixed Income Securities within the range will be decided after considering factors such as:

- 1. The expected earnings growth of the Market
- 2. The quantitative valuation parameters in the historical as well as global context:
 - P/B Ratio
 - Price / Earnings Growth Ratio
 - Price / Free Cash Flow
 - Price / Cash EPS
 - Earnings Yield to Bond Yield (i.e. Yield Gap)
 - Expected Fund Flow
- Economic cycle

In addition, Institutional inflows and RBI monetary policy may also have an impact on asset allocation.

After analyzing some or all the factors mentioned above, Investment Team determines the relative allocation to equity and debt instruments and money market securities

Any change in the P/E range and corresponding asset allocation range specified at the table above would amount to change in fundamental attribute of the Scheme and accordingly, before giving effect to the change, unitholders will be provided option to exit in accordance with Regulation 18(15A) of SEBI (Mutual Fund) Regulations, 1996 or any amendments thereto.

The Scheme may seek to reduce volatility of returns by actively using derivatives as hedge. This may make the Scheme forgo some upside but shall help protect downside in the endeavour to deliver better risk-adjusted returns over the long term

Birla Sun Life Tax Savings Fund

The fund managers will follow an active investment strategy taking defensive / aggressive postures depending on opportunities available at various points of time. On defensive considerations, the Scheme may invest in money market instruments and Fixed Deposits of Scheduled Banks to protect the interest of the investors in the Scheme.

Birla Sun Life Manufacturing Equity Fund

The Scheme aims to maximize long-term capital appreciation by investing in equity and equity related securities of companies engaged in manufacturing sector. The Scheme may also invest a small portion of its corpus in money market instruments to manage its liquidity requirements. All companies selected will be analysed taking into account the business fundamentals like nature and stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record

Birla Sun Life Equity Savings Fund

The Scheme will invest predominantly in equities. The equity portfolio will be created using a bottom up approach through fundamental research. A part of the portfolio will be managed using the arbitrage strategy by taking advantage from the price differentials / mis-pricing prevailing for stock / index in various market segments (Cash & Futures). The Scheme will seek to reduce volatility of returns by actively using derivatives as hedge; although this will make the scheme forgo some upside, it shall help protect downside.

Birla Sun Life Corporate Bond Fund

The Scheme endeavors to generate returns by predominantly investing in corporate debt securities with short to medium term maturities across the credit spectrum within the investment grade. The scheme will be managed so that the maximum duration of the portfolio is capped at 4 years.

The Scheme would seek opportunities across the credit curve and would endeavour to take benefit from mispriced credit opportunities. The fund will avoid active duration management. In fact, the fund manager within the maximum permissible mandate would endeavour to match the maturity of the underlying portfolio with proposed investment horizon.

The scheme shall not invest in government securities and State Developmental Loans but may invest in money market instruments including T-Bills, Repo and Reverse Repos & CBLO within the limits mentioned in asset allocation pattern. Rigorous in-depth credit evaluation and analysis aimed at ascertaining both the short term financial health and long term solvency of the debt issuers will be carried out before investing. In addition, criteria such as sound corporate managements, prospects of good future growth and strong past performance will be considered.

Portfolio Turnover:

The scheme has no explicit constraints either to maintain or limit the portfolio turnover. Portfolio turnover will depend upon the circumstances prevalent at any time and would also depend on the extent of volatility in the market and inflows/outflows in the scheme. The Fund Manager will however endeavor to maintain a low portfolio turnover rate

Birla Sun Life Advantage Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMO has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. The risk control process involves reducing risks through portfolio diversification.

The Investment Committe is an overseeing body for the performance and the risk indicators of the portfolios of the respective Schemes.

Rigorous in depth credit evaluation of the issuers proposed to be invested, will be conducted by the Investment team. As part of credit evaluation, a study on the operating environment, past track record as well as future prospects of the issuer, short as well as long term financial health of the issuer. Birla Sunlife AMC will be guided by the ratings of accredited agencies such as CRISIL, CARE, ICRA etc and the internal credit policy which defines the norms for credit exposure and the approval authorisation matrix.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated

Birla Sun Life Dividend Yield Plus

The overall portfolio structuring would aim at controlling risk at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock-specific risk will be minimised by investing only in those companies that have been thoroughly researched by BSLAMC's research team. Risk will also be managed through broad diversification of the portfolio within the framework of the above mentioned investment objective and policies. Macroeconomic risk will be added to the policy of the above mentioned investment objective and policies. addressed through focused and ongoing review of relevant business and economic environment. All efforts will be made to protect the NAV of the scheme and the interest of the unit holders.

Liquidity will be a very important consideration for investment decisions, due to the potential of large redemptions inherent in open ended schemes. As a result, a reasonable proportion of the scheme's investments will be made in relatively liquid investments.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Midcap Fund

There are internal investment restrictions on individual stock exposure limits and there are sector exposure limits [only applicable to general equity funds]. Also there are restrictions on level of exposure to IPOs, private placements and small companies [defined as historical turnover of less than ₹50 crores p.a.]. In case of Birla Sun Life Midcap Fund, under normal circumstances, the fund would be investing in at least 20 companies and at least six sectors with a maximum exposure of 25% to each sector. However, the AMC reserves the right to modify this strategy from time to time and the changes would be informed to the unitholders in the next newsletter. While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life MNC Fund

The investment emphasis of the Scheme would be on identifying companies with sound corporate managements and prospects of good future growth. A track record of superior performance and corporate governance will be added considerations. Essentially, the focus would be on stocks driven by long term fundamentals. However, short-term opportunities would also be seized, provided underlying values supports these opportunities.

Liquidity will be very important consideration for investment decisions, due to the potential of large redemptions inherent in open-end schemes. As a result, a significant proportion of the Scheme's equity investments will be made in relatively liquid large capitalization stocks, including established blue-chips and emerging blue-chip stocks. In addition, as far as supported by liquidity considerations, investments in small and medium capitalization growth stocks will also be emphasized in expectation of higher returns. A portion of the funds will also be invested in IPOs and other primary market offerings that meet our investment criteria.

Birla Sun Life India Opportunities Fund

In order to control the portfolio risk, the scheme would adhere to internal investment restrictions on sectoral exposure. Considering the unique nature of the scheme, exposure to IT and IT related companies would be limited to a maximum of 50% of the net assets. All other sectors would not individually exceed 30% of net assets Limits. The AMC would adhere to the 10% limit on exposure to individual stocks.

The AMC reserves the right to modify the internal restrictions from time to time and the changes would be informed to the unitholders in the next newsletter.

While these measures are expected to mitigate the concentration risks, there can be no assurance that other forms of risks would be completely eliminated from these measures

Birla Sun Life Infrastructure Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme. infloring the control of the portfolio will be invested in liquid counters.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted

by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks

would be completely eliminated.

Birla SUn Life India Gennext Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme. As a result, a reasonable portion of the portfolio will be invested in liquid counters.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Index Fund

It is proposed to manage the risks by placing limit orders for basket trades and other trades, proactive follow-up with the service providers for daily change in weights in the respective indices as well as closely monitor daily inflows and outflows

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated

Birla Sun Life Top 100 Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme. As a result, a reasonable portion of the portfolio will be invested in liquid counters.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Equity Fund

Since investing requires disciplined risk management; in order to protect the interest of investors. Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. The risk control process involves reducing risks through portfolio diversification.

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Birla Sun Life Frontline Equity Fund

Birla Sun Life Frontline Equity Fund Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Scheme may utilize services of independent research agency for making investment in foreign securities / Funds.

Birla Sun Life Buy India Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. The risk control process involves reducing risks through portfolio diversification.

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Birla Sun Life New Millennium fund

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Birla Sun Life Tax Plan

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Birla Sun Life Tax Relief 96

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Birla Sun Life International Equity Fund

Birla sun Life international Equity Fund
Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of
SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate
safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks
through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this
diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which
offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will
carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme under Plan B may also use various derivatives products for the purpose of hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Special Situations Fund

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate

safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in. The Scheme may also use various derivatives products for the purpose of hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest. These measures are expected to mitigate the above risks to a large extent; there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Commodity Equities Fund - Global Agri Plan

Birla Sun Life Commodity Equities Fund - Global Agri Plan Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Scheme may utilize services of independent research agency for making investment in foreign securities / Funds.

Birla Sun Life Enhanched Arbitrage Fund

"Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will

other superior levels of yield at lower levels of insks. With the aim of committing risks, the investment team of the AimC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks

would be completely eliminated.

Birla Sun Life India Reforms Fund

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Pure Value Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, rigorous in-depth credit evaluation of the securities proposed to be invested in will be carried out by the investment team of the AMC.

The Scheme may also use various derivatives products for the purpose of hedging and portfolio balancing from time to time, in an attempt to protect the value of the portfolio and enhance Unitholders' interest. While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely

Birla Sun Life Small & Midcap Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, rigorous in-depth credit evaluation of

the securities proposed to be invested in will be carried out by the investment team of orthogonal flash, single the land of orthogonal flash, single the land of the AMC.

The Scheme may also use various derivatives products for the purpose of hedging and portfolio balancing from time to time, in an attempt to protect the value of the portfolio and enhance Unitholders' interest. While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely

Birla Sun Life Long Term Advantage Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme. As a result, a reasonable portion of the portfolio will be invested in liquid counters. The Scheme may also use various derivatives and hedging products from time to time, as would be avilable and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest. While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Portfolio Turnover: The scheme has no explicit constraints either to maintain or limit the portfolio turnover. Portfolio turnover will depend upon the circumstances prevalent at any time and would also depend on the extent of volatility in the market and inflows/outflows in the scheme. The Fund Manager will however endeavour to maintain a low portfolio turnover

Birla Sun Life MIP

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sun Life AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sun Life AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

The Investment Committe is an overseeing body for the performance and the risk indicators of the portfolios of the respective Schemes.

Rigorous in depth credit evaluation of the issuers proposed to be invested, will be conducted by the Investment team. As part of credit evaluation, a study on the operating environment, past track record as well as future prospects of the issuer, short as well as long term financial health of the issuer. Birla Sunlife AMC will be guided by the ratings of accredited agencies such as CRISIL, CARE, ICRA etc and the internal credit policy which defines the norms for credit exposure and the approval authorisation matrix.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life MIP II

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sun Life AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sun Life AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Monthly Income

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sun Life AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sun Life AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Income Plus

Since investing requires disciplined risk management; in order to protect the interest of investors. Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Short Term Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investment made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Gilt Plus

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Government Securities Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Dynamic Bond Fund

Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, rigorous in-depth credit evaluation of the securities proposed to be invested in will be carried out by the investment team of the AMC.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

It is proposed to manage the risks by placing limit orders for basket trades and other trades, proactive follow-up with the

service providers for daily change in weights in the respective indices as well as closely monitor daily inflows and outflows to and from the Fund.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Short Term Opportunities Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated

Birla Sun Life Savings Fund

The overall portfolio structuring would aim at controlling risk at a moderate level. Both very aggressive and very defensive postures would be avoided. Fixed income security specific risk will also be managed through broad diversification of the portfolio within the framework of the above mentioned investment objective and policies. Macroeconomic risk will be addressed through focused and ongoing review of relevant business and economic environment. All efforts will be made to protect the NAV of the scheme and the interest of the unit holders.

Investment in debentures and bonds (where the tenure exceeds 18 months) will usually be in instruments which have been assigned at least investment grade ratings by leading credit rating companies such as The Credit Rating Information Services of India Ltd. (CRISIL), Investment Information and Credit Rating Agency (ICRA) or Credit Analysis and Research (CARE) or any other approved agency. When any existing fixed-income investment is downgraded, efforts will be made towards quickly selling it off.

Investments in debt instruments shall have a relatively low risk, and those in money market instruments shall have even lower risk profile.

Liquidity will be a very important consideration for investment decisions, due to the potential of large redemption inherent in open ended schemes. As a result, a reasonable proportion of the scheme's investments will be made in relatively liquid investments.

BSLAMC may, from time to time, review and modify the Scheme's investment strategy if such changes are considered to be in the best interest of the unit holders and if market conditions so warrant. Investments in securities and instruments not specifically mentioned earlier may also be made, provided they are permitted by SEBI.

Birla Sun Life Treasury Optimizer Plan

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place.

Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Banking and Financial Services Fund:

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI (MF) Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The Scheme will try and mitigate this risk by investing in sufficiently large number of companies within the BFSI space, so as to maintain optimum diversification and keep stock specific concentration risk relatively low. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous indepth analysis of the securities proposed to be invested in. The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Floating Rate Fund

Since investing requires disciplined risk management; in order to protect the interest of investors. Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated

Birla Sun Life Cash Manager

Since investing requires disciplined risk management, in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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Birla Sun Life Cash Plus

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Medium Term Plan

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will offer superior levels of year at owner levels or isses. With the aim of comming isses, the investment cannot also also a fact and with carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from

time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated

Scheme may utilize services of independent research agency for making investment in foreign securities / Funds.

Birla Sun Life Gold Fund

Investments made by the scheme would be in accordance with the investment objective of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process.

The AMC has necessary framework in place for risk mitigation at an enterprise level. The Risk Management division is an independent division within the organization. Internal limits are defined and judiciously monitored. Risk indicators on various parameters are computed and are monitored on a regular basis. There is a Board level Committee, the Risk Management Committee of the Board, which enables a dedicated focus on risk factors and the relevant risk mitigants.

Risk Mitigation measures for Portfolio Volatility: Gold ETFs being passively managed carry lesser risk compared to active management. The underlying ETF scheme where the fund intends to invest follow the underlying price of gold which is valued as per SEBI norms and therefore the level of portfolio volatility would be same as that of the underlying gold price. There may not be additional volatility on account of fund manager decision. The Fund Manager would also endeavour minimal cash levels to keep performance deviation from the underlying ETF to minimal.

Risk mitigation measures for Managing Liquidity: Gold ETFs invest in physical gold which satisfy the norms of 'Good Delivery' as defined by London Bullion Markets Association. Liquidity issues are not envisaged as gold is a globally traded commodity and thereby very liquid. There are also designated Authorised Participants who facilitate liquidity on the exchange.

| nisk mitigation measures for tracking Error: | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| Sources of Tracking Error | Mitigation Measures | | | | | | | |
| The trade execution prices may be different from Closing NAV of underlying scheme (BSL Gold ETF). | The execution price of BSL Gold ETF will be a factor of demand/supply on the stock exchange. The difference tends to average out over a longer time horizon and that will moderate tracking error | | | | | | | |
| Delay in the purchase or sale due to market Illiquidity | The AMC appoints leaders in bullion business as Authorized Participants/Market Makers to enhance liquidity on the stock exchange and reduce the impact cost and that will help the fund to minimize tracking error | | | | | | | |
| Funds flows in Birla Sun Life Gold Fund of value lesser than Creation lot size of underlying scheme. | For small amounts of inflows/outflows which are less than the creation size of BSL Gold ETF, the Birla Sun Life Gold Fund will buy/sell units of underlying scheme directly on the stock exchange without waiting for additional subscription / redemption to minimize tracking error. | | | | | | | |
| Availability of Gold bars for creation of BSL Gold ETF. | The AMC makes arrangements with leading bullion banks/dealers to make gold bars available for creation of underlying scheme (BSL Gold ETF) and that in turn will help minimize tracking error. | | | | | | | |
| Delay in realization of unit holder's funds | The inputs regarding cash flows by various modes of acceptance will be estimated on a daily basis by the fund. The subscription/redemption request will also be reported and used as a basis for planning investments in BSL Gold ETF. The deployment will be carefully planned on the basis of the mode of acceptance of instrument to moderate tracking error. | | | | | | | |
| Holding of cash equivalents to meet redemptions, recurring expenses etc. | The Fund will keep offsetting the expenses/interest against the net inflows/outflows and keep investing/redeeming the balance amount from BSL Gold ETF to minimize the tracking error in best interest of investors. | | | | | | | |
| Transaction cost (including taxes and insurance premium) and recurring expenses | The Fund seeks to keep it to the minimal to reduce the impact of the tracking error. | | | | | | | |
| Execution of large buy/sell orders | These deals are done at best possible prices available at the time of investments. Distortions, if any would automatically get corrected over periods of time. | | | | | | | |
| The potential for trades to fail, which may result in the Scheme not having acquired gold at a price necessary to track the benchmark price. | Units procured through exchanges have an auction process inbuilt into them, and hence the aforesaid risk is automatically mitigated. Even for lot size purchases, the fund deals with multiple reputed banks/authorized participants where the probability of default in trades is remote. | | | | | | | |

Birla Sun Life 5 Star Multi Manager FoF Scheme

- Liquidity checks (our investments as a proportion of scheme AUM)
- Favoring of funds with strong parent backing.
- Tracking and caps on sector exposures.
- Tracking of mandate deviations

Birla Sun Life Active Debt Multi Manager FoF Scheme

- Liquidity checks (our investments as a proportion of scheme AUM)
- Favoring of funds with strong parent backing.
- Tracking and caps on sector exposures.
- Tracking of mandate deviations

Birla Sun Life Asset Allocator Multi Manager FoF Scheme

- Liquidity checks (our investments as a proportion of scheme AUM)
- Favoring of funds with strong parent backing.
- Tracking and caps on sector exposures.
- Tracking of mandate deviations

Birla Sun Life Financial Planning FoF - Aggressive Plan, Conservative Plan & Prudent Plan

- Investment in funds selected as per BSLAMC process;
- Regular monitoring of the investments internally to reduce risk;
- Diversification achieved through investment in more than one fund at any point of time;
- Tracking and monitoring deviation from the benchmark;
- Tracking Investor concentrations;
- Regularly tracking the liquidity of the portfolio of the underlying funds;
- Regularly checking and tracking credit quality of the portfolio of the underlying funds;
- Favoring funds with strong parent backing.

Birla Sun Life Global Commodities Fund

- Liquidity checks (our investments as a proportion of scheme AUM)
- Favoring of funds with strong parent backing.
- Tracking and caps on sector exposures.
- Tracking of mandate deviations

Birla Sun Life Global Real Estate Fund

- Track and monitor deviations from benchmark
- Exercise caps on deviations from benchmark
- Caps on sector exposures
- Liquidity filters when including stocks in the investment universe
- Mandated Tracking Error Range
- Checks on Concentrations
- Checks on Maturity Trends
- Checks on Ratings of portfolio components
- Regular market valuations for illiquid assets
- Investor Concentrations

Birla Sun Life Corporate Bond Fund

Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns.

The Scheme endeavors to generate returns by predominantly investing in corporate debt securities across the credit spectrum of varying maturities taking into account the duration guidelines. Rigorous in-depth credit evaluation and analysis aimed at ascertaining both the short term financial health and long term solvency of the debt issuers will be carried out before investing. In addition, criteria such as sound corporate managements, prospects of good future growth and strong past performance will be considered.

Birla Sun Life Manufacturing Equity Fund

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI (MF) Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The Scheme will try and mitigate

this risk by investing in sufficiently large number of companies within the BFSI space, so as to maintain optimum diversification and keep stock specific concentration risk relatively low. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous indepth analysis of the securities proposed to be invested in. The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest. While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Birla Sun Life Equity Savings Fund

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process in the following manner:

The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns.

The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks.

With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

. While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Risk Control Strategies for Debt Instruments;

- Credit Risk
- Price-Risk or Interest-Rate Risk
- Reinvestment Risk
- Concentration Risk

Birla Sun Life Latin America Equity Fund

- Track and monitor deviations from benchmark
- Exercise caps on deviations from benchmark
- Caps on sector exposures
- Liquidity filters when including stocks in the investment universe
- Mandated Tracking Error Range
- Checks on Concentrations
- Checks on Maturity Trends
- Checks on Ratings of portfolio components
- Regular market valuations for illiquid assets
- Investor Concentrations

Birla Sun Life Dynamic Asset Allocation Fund

- Track and monitor deviations from benchmark
- Exercise caps on deviations from benchmark
- Caps on sector exposures
- · Liquidity filters when including stocks in the investment universe
- Mandated Tracking Error Range
- Checks on Concentrations
- · Checks on Maturity Trends
- Checks on Ratings of portfolio components
- Regular market valuations for illiquid assets
- Investor Concentrations

Birla Sun Life Tax Savings Fund

- Track and monitor deviations from benchmark
- Exercise caps on deviations from benchmark
- Caps on sector exposures
- Liquidity filters when including stocks in the investment universe
- Mandated Tracking Error Range
- Checks on Concentrations
- Checks on Maturity Trends
- Checks on Ratings of portfolio components
- Regular market valuations for illiquid assets
- Investor Concentrations

Birla Sun Life Life Stage Plan



Birla Sun Life Asset Management Company Ltd. introduces a facility called "BSL Life Stage Plan" under Birla Sun Life Tax Relief '96, an open ended Equity Linked Saving Scheme with a lock-in of 3 years. This facility shall be available as an add-on, optional feature w.e.f January 6, 2009.Investor has an option to avail this facility with or without Life Insurance cover.

1. ELIGIBILITY CRITERIA FOR LIFE INSURANCE COVER:

- Only individual investors, including Non Resident Indians, whose age is 18 years and above but not more than 45 years of age at the time of first SIP installment, will be allowed the benefit of a Life Insurance Cover.

 Provided
 - Investors subscribe to BSL Life Stage Plan, in Birla Sun Life Tax Relief '96 Growth Plan.
 - Investors should provide their Date of Birth, Gender and Nominee details at the specified places in the application form
- · In case of joint unitholders in the scheme, only the first unit holder would be eligible for the insurance cover.

2. ADDITIONAL CRITERIONS FOR NRIS:

The BSL Life Stage Plan facility can also be availed by the NRI provided they reside in one of the following countries as given below:

| S. No. | Country | S. No. | Country | S. No. | Country | S. No. | Country | S. No. | Country | S. No. | Country | S. No. | Country |
|--------|-----------|--------|---------|--------|-----------|--------|-------------|--------|--------------|--------|-------------|--------|---------|
| 1 | Australia | 8 | China | 15 | Gibraltar | 22 | Luxembourg | 29 | Poland | 36 | South Korea | 42 | UAE |
| 2 | Austria | 9 | Croatia | 16 | Greece | 23 | Mauritius | 30 | Portugal | 37 | Spain | 43 | UK |
| 3 | Bahamas | 10 | Cyprus | 17 | Hong Kong | 24 | Moldova | 31 | Qatar | 38 | Sweden | | |
| 4 | Bahrain | 11 | Denmark | 18 | Hungary | 25 | Netherlands | 32 | Romania | 39 | Switzerland | | |
| 5 | Belgium | 12 | Finland | 19 | Ireland | 26 | New Zealand | 33 | Seychelles | 40 | Taiwan | | |
| 6 | Brunei | 13 | France | 20 | Italy | 27 | Norway | 34 | Singapore | 41 | Turkey | | |
| 7 | Bulgaria | 14 | Germany | 21 | Japan | 28 | Oman | 35 | South Africa | | | | |

NRIs need to submit a proof of residence duly certified in original by local authority in the country of residence at the time of submission of an Application Form. In case the proof is in any language other than English the same must be translated to English and certified by Government Authority in country of residence or by the Indian Embassy. All claims shall be settled in INR only and the then prevailing tax rates if any will be applied.

3. INVESTMENT AMOUNT IN BSL LIFE STAGE PLAN

Minimum: ₹1,000 per month

4. MODE OF PAYMENT:

Payment for BSL Life Stage Plan can be through Direct Debit only.

5. MATURITY UNDER BSL LIFE STAGE PLAN:

The investors have an option to choose the maturity year from the following: 2020, 2025, 2030, 2035, 2040 on which the total amount will be available for the investor to be redeemed.

The amount will be available for redemption on the first day of the financial year (1st of April) in the maturity year.

E.g. the 2025 plan will mature on 1st April 2025

6. TENURE OF BSL LIFE STAGE PLAN

The Monthly SIP would continue until 3 yrs (36 months) before maturity date.

Thus, the tenure of the plan shall be; Maturity year of the Plan (Less) Current year (Less) 3 years (as the scheme entails a 3 yr lock in)

E.g. for a maturity date of 1st April 2025, the monthly SIP would continue until March 2022.

7. DISCONTINUATION OF BSL LIFE STAGE PLAN

- Investor intimates the AMC to discontinue SIP under BSL Life Stage Plan, or
- Investor defaults SIP installments under BSL Life Stage Plan for two consecutive months during the tenure of BSL Life Stage Plan, or
- Investor defaults SIP installments under BSL Life Stage Plan for four separate occasions (months) during the tenure of the BSL Life Stage Plan

There shall be no provision to revive the BSL Life Stage Plan, once discontinued

8. LOAD STRUCTURE

 $Load\,Structure\,under\,BSL\,Life\,Stage\,Plan\,would\,be\,-$

For investors eligible for Life Insurance cover.

Entry Load: Nil Exit Load: Nil.

For investors not eligible for Life Insurance cover.

Entry Load: Nil Exit Load: Nil.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. Upfront commission shall be paid directly by the investor to the AMFI registered Distributors based on the investors' assessment of various factors including the service rendered by the distributor.

9. GROUP LIFE INSURANCE

If investment in the BSL Life Stage Plan facility continues, the increasing insurance cover would be as follows

Year 1 : 10 times the Monthly SIP installment
 Year 2 : 50 times the Monthly SIP installment
 Year 3 onwards : 100 times the Monthly SIP installment

All the above mentioned limits are subject to maximum cover of ₹ 20 Lakhs per investor for all monthly SIP installments under BSL Life Stage Plan.

If installment under BSL Life Stage Plan discontinues, the insurance cover would be as follows:

- Monthly SIP discontinues before 3 years: Insurance cover stops immediately
- Monthly SIP discontinues after 3 years: Insurance cover equivalent to the value of units allotted under the BSL Life Stage Plan, at the start of the each policy year, subject to a maximum of 100 times the monthly installment, provided there are no full or partial withdrawal of SIP fund units before completion of SIP tenure. Otherwise, cover ceases immediately.

10. COMMENCEMENT OF INSURANCE COVER UNDER BSL LIFE STAGE PLAN:

The Insurance cover will start from the commencement of first SIP installment under BSL Life Stage Plan. However, only accidental deaths will be covered for the first 45 days from the date of the first SIP installment

11. CESSATION OF INSURANCE COVER

The insurance cover shall cease upon occurrence of any of the following:

- · Upon completion of 55 years of age.
- Discontinuation of SIP installments under BSL Life Stage Plan within 3 years from the commencement of the same
- Redemption / switch-out (fully or partly) of units purchased under BSL Life Stage Plan before the completion of the BSL Life Stage Plan tenure

There shall be no provision to change the SIP installment for availing BSL Life Stage Plan

12. REVIVAL OF INSURANCE COVER

There shall be no provision for revival of insurance cover, once the insurance cover ceases as stated above.

13. EXCLUSIONS FOR INSURANCE COVER

No insurance cover shall be admissible in respect of death of the unit holder (the insured investor) on account of—

- Death due to suicide within first year of commencement of SIP under BSL Life Stage Plan
- Death within 45 days from the commencement of SIP installments under BSL Life Stage Plan except for death due to accident
- Death due to pre-existing illness, disease(s) or accident which has occurred prior to commencement of SIP installments under BSL Life Stage Plan

14. OTHER TERMS AND CONDITIONS:

- The Group Life Insurance Cover will be governed by the terms, conditions & exclusion of the insurance policy with the relevant Insurance Company as determined by the AMC.
- Grant of insurance cover to any individual member shall be discretionary on part of Life Insurance Company.
- In case of death of the first unit holder, his / her legal representatives may file a claim directly with the designated branch of the Insurance Company supported by all relevant documents as required by the Insurer and the payment of the claim may be made to the legal representatives by the insurance company. All insurance claims will be settled in India and shall be payable in Indian Rupees only. Settlement procedure will be as stipulated by the Insurance Company. Insurance claims will be directly settled by the Insurance Company. There will be only one insurance cover linked to unique investor. This offer from the Insurance Company (with whom the AMC ties up) is being brought to the investors of the Scheme by the AMC on a best effort basis. The AMC will not be responsible or liable for maintaining service levels and/or any delay in processing claims arising out of this facility.
- The Mutual Fund, Trustees, AMC, or their Directors, officers or employees shall not be liable for any claims (including but not limited to rejection of any claim, non-settlement, delays etc.) arising out of the insurance cover provided to the unit holder. The Fund is bringing this offer to the investors of the Scheme only as an additional facility and is not acting as an agent for marketing/sales of insurance policies.
- Subject to what has been stated above, the AMC reserves a right to modify / annul the said Group Insurance Cover on a prospective basis. The AMC also reserves the right to change the insurance company from time to time.
- BSLAMC reserves the right to reject the application if the investor does not meet the eligibility criteria for insurance cover
- Charges of the insurance cover will be entirely borne by the AMC.
- Investors opting for BSL Life Stage Plan agree and confirm to have read, understood and accepted the Terms of BSL Life Stage Plan and Insurance cover.
- A new folio will be created in this facility even for existing customers. Other regular/fresh purchases will
 not be allowed in this folio, and they will be maintained separately. Consolidation of folios will not be
 allowed
- Insurance is subject matter of solicitation.

THE REGISTRAR

AMC has appointed Computer Age Management Services Pvt. Ltd. (CAMS) located at New No.10, Old No.178, M.G.R.Salai, Nungambakkam, Chennai-600034 to act as Registrar and Transfer Agents ("The Registrar") to the Schemes. The Registrar is registered with SEBI under registration number INR 000002813.

For further details on our Fund, please contact our customer service centres at details given below

Branch Office of Birla Sun Life Mutual Fund

Agra: Shoo No. 3, Block No. 544, Ground Floor, Pratesk Tower, Laskkar Pur City Circle, Sanjay Place, Agra - 282002, Ammedabad: 2016 Onc. 5, Shvalika Point, opp Abhujeet - 1 Near Mithakali, Six Road Navrangpura - Ahendabad - 39000 Agriner: Shop No. 5, 6 Ist Floor India Square Building, Kutchey-Road, Amer - 36501 Allahabad-Lipper ground floor, 457 (202), MC Mayar, Circle Linds, Carlot Carlot, Mallar Road, Amritasar: 14,5001 Anna; 306-307; Triveini Anabad Usper ground floor, 457 (202), MC Mayar, Carlot, Mallar Road, Amritasar: 14,5001 Anna; 306-307; Triveini Ancade, V V Nagar Road, Anand 38900, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Anna; 306-307; Triveini Ancade, V V Nagar Road, Anand 38900, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Anna; 306-307; Triveini Ancade, V V Nagar Road, Anand 38900, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Anna; 306-307; Triveini Ancade, V V Nagar Road, Anand 38900, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Anna; 306-307; Triveini Ancade, V V Nagar Road, Annand 38900, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Annand 3890, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Annand 3890, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 431001 Annand 3890, No. 101 & 102, 1st Floor, Super Market, Nirala Bazar, Aurangabad - 43001 Banagar First Floor, 107, No. 101, No. 111, Floor, Super Market, Nirala Bazar, Aurangabad - 43001 Banagar First Floor, 107, No. 101, No. 111, Floor, Super Market, Nirala Bazar, Aurangabad - 43001 Banagar First Floor, 107, No. 101, No. 111, Floor, Super Market, Nirala Bazar, Aurangabad - 43001 Banagar First Floor, 107, No. 101, No. 111, Floor, No. 101, No. 111, Floor, Super Market, Nirala Bazar, Aurangabad - 43001 Banagar First Floor, 107, No. 101, No.

Address of CAMS Centers:

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Solutions for your varied financial needs



Savings Solutions

What are Saving Solutions?

Our Savings Solutions are aimed at preserving your money, providing you with liquidity and giving you superior tax-efficient returns compared to bank accounts and FDs.

Who can benefit from Saving Solutions?

This is an ideal solution for investors who have low - medium propensity for risk and high liquidity. These can be ideal for first time investors in mutual funds.



Regular Income Solutions

What are Regular Income Solutions?

Our Regular Income Solutions aim to preserve your money and provide regular income.

Who can benefit from Regular Income Solutions?

This is an ideal solutions for investors who are interested in alternative modes of regular income, either inpresent of after retirement stage, and have low propensity for risk



Wealth Creation Solutions

What are Wealth Creation Solutions?

Our Wealth Creation Solutions aim to grow your money through equity/ gold investments and are available in a range of conservative to aggressive options.

Who can benefit from Wealth Creation Solutions?

These solutions can be ideal for investors who are planning for future expenses, like higher education of children, marriage, buying a home etc. These solutions are available in the range of aggressive to conservative options to suit the needs of the investor.



Tax Savings Solutions

What are Tax Savings Solutions?

Our Tax Savings Solutions help to reduce your tax burden and at the same time, aim to grow your money through equity investments.

Who can benefit from Tax Savings Solutions?

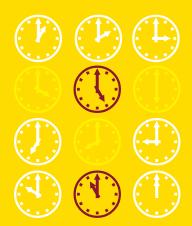
Tax saving is important, especially when investors can save up to ₹30,900 in taxes! Section 80C of the Income Tax Act, 1961 provides options to save tax by reducing the taxable income by up to ₹1 lakh.

But, wealth creation is also important. Isn't it?

That's why this solution is ideal for investors who would like to create wealth along with tax saving.

Tax savings of ₹ 30,900 is calculated assuming qualifying amount of deduction is ₹1 lakh & investor falls in the top income tax slab of 30% & includes applicable cess. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.

Further, Tax deduction(s) available w/s 80C of the Income Tax Act, 1961 is subject to conditions specified therein. Investors are requested to note that fiscal laws may change from time to time and there can be no guarantee that the current tax position may continue in the future.



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